The Coleman Foundation
November 15, 2017 BOD Meeting
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The Coleman Foundation
Meeting Agenda
November 15, 2017

Type of Meeting: Regular Board of Directors Meeting – CFI Offices

Attending:	Esther Barron	Trevor C. Davies	R. Michael Furlong
	Michael W. Hennessy	Daniel Wanzenberg	
	Rosa Berardi	Clark McCain	
Invited:	Alison Fitzgerald		

8:15 – 8:30 a.m. Informal discussion — Board Action

1. 8:30 – 8:45 a.m. Convening
   a. Call to order
   b. Approval of Minutes
      i. Board Meeting of August 23, 2017 — Approval
      ii. Current Grants Committee Meeting of 9/8/17 — Approval
      iii. Special Board Meeting of September 27, 2017 — Approval
      iv. Current Grants Committee Meeting of 11/xx/17 — Approval
   c. MWH overview

2. 8:45 – 9:15 a.m. Financial Review — Information/Approval
   a. Customary Financial Reporting
   b. Budget Update
   c. RDA
   d. Accounting / Payroll Operations Update
   e. Audit
   f. 990 - PF
   g. Medical Insurance

3. 9:15 – 9:45 a.m. Investment Review
   a. Review Performance Report — Information
   b. In-House Account
   c. Investment Committee Activity — Information
   d. Asset Allocation — Information/Approval

4. Rosa and Clark join the meeting

5. 9:45 – 11:15 a.m. Program Strategy Review
   a. Grant Payment Budget — Review
   b. RDA — Approval
   c. Key Program Area Summaries — Review
      i. Entrepreneurship
         a. Fellows Program Report
      ii. Cancer
      iii. Disability Services
      iv. New Proposal Development Update – Esther & Dan

6. 11:15 – 12:15 p.m. Begin Grant Proposal Review — Approval

a. Chicago Urban League #115440
b. Sunshine Enterprises #115447
c. Chicago Neighborhood Initiatives #115572

d. NormaLeah Ovarian Cancer Initiative #115484
e. Northwestern University #115449
f. Rush University Medical Center (Rush/U. of Chicago Palliative Care) #115450

g. Center for Enriched Living #115569
h. Shore Community Services, Inc. #115233
i. St. Coletta's of Illinois Inc. #115460

j. Latino Alzheimer's & Memory Disorders Alliance #115497
k. La Rabida Children's Hospital #115494

12:15 – 1:15 p.m. Lunch – General Discussion

7. 1:15 – 2:45 p.m. Add'l Proposal Review – if needed — Approval

8. 2:00 p.m. New Business — Information
   a. 2018 Meeting Schedule — Approval
      i. Annual Meeting – Wednesday, March 6 & Thursday, March 7
      ii. Regular Meeting –Tuesday, June 5
      iii. Regular Meeting – Wednesday, August 22
      iv. Regular Meeting – Thursday, November 15
   b. Retreat
   c. Operations
   d. Other

5:00 p.m. Adjourn

CFI Board Meeting Docket (Nov 2017)

2 November 2017

Organization Name Project Title	Proposal Number	Request Amount	Recommended Amount
Education			
Chicago Urban League Center for Entrepreneurship and Innovation	115440	$50,000	$50,000
Sunshine Enterprises Community Entrepreneurship program	115447	$100,000	$70,000
Chicago Neighborhood Initiatives Pathways to Enterprise for Returning Citizens (PERC)	115572	$50,000	$50,000
Total Education (3 items)		$200,000	$170,000
Health and Rehabilitation			
NormaLeah Ovarian Cancer Initiative Chicago RULE OUT! Ovarian Cancer Early Detection Project	115484	$30,000	$30,000
Northwestern University EPEC Surgery	115449	$97,000	$97,000
Rush University Medical Center Coleman Palliative Medicine Training Program - Phase III	115450	$794,576	$794,600
Total Health and Rehabilitation (3 items)		$921,576	$921,600
Human Services			
Center for Enriched Living Employment Opportunities Program	115569	$50,000	$50,000
Shore Community Services, Inc. True North Vocational Program	115233	$75,000	$75,000
St. Coletta's of Illinois Inc. Renovation of 10 CILA Group Homes	115460	$200,000	$200,000
Total Human Services (3 items)		$325,000	$325,000
Other			
Latino Alzheimer's & Memory Disorders Alliance Berwyn/Cicero Program	115497	$53,410	$54,000
La Rabida Children's Hospital NICU Transition - Baby Steps Program	115494	$128,000	$128,000
Total Other (2 items)		$181,410	$182,000
Grand Totals (11 items)		$1,627,986	$1,598,600

THE COLEMAN FOUNDATION, INC.
REGULAR BOARD OF DIRECTORS MEETING
August 23, 2017

The scheduled meeting of the Board of Directors was held at the Foundation offices on the above dates. The meeting was called to order at 8:00 a.m. by President Michael Hennessy, who chaired the meeting.

Attending were Directors: Trevor C. Davies, R. Michael Furlong, Esther Barron, Michael W. Hennessy, and Daniel B. Wanzenberg. A quorum was reached and the meeting commenced, with Daniel Wanzenberg serving as secretary for the meeting.

Drafts of the Annual Board Meeting Minutes of June 6/7, 2017 and the Current Grants Committee Minutes of August 3, 2017, had previously been distributed for review. So being, and without further discussion, Daniel Wanzenberg motioned to accept the minutes as presented, which was seconded by Michael Furlong and unanimously accepted.

Staff members Clark McCain and Rosa Berardi then joined the meeting. McCain, Berardi and Hennessy then presented a detailed review of the Program Budget and Key Programs including an update to the current projected grant payments by program areas, an RDA presentation, a summary of ILGIVE and a presentation by researchers Ragan Petrie and Marco Catillo. This presentation provided opportunity for question, answer and discussion around the effectiveness of different timing strategies involved in the ILGIVE program. Following this discussion and upon recommendation by the program staff of an opportunity to involve more grantees, the Board decided to raise the ceiling of grant level for ILGIVE to $720,000 for 2017, a motion was made to this effect by Michael Furlong, seconded by Esther Barron and unanimously approved.

McCain, Berardi and Hennessy then presented the following proposals for review after which there was a motion made to approve the grants as presented by Daniel Wanzenberg and seconded by Michael Furlong, which was then unanimously approved.

Tony Ruzicka of KOS then joined the meeting, and presented CFI Audited Financials as of December 31, 2016, and with Trevor Davies gave an operational update and answered questions from the Board. Trevor Davies then presented the Treasurer's Report and reviewed of the following financial reports: Financial Statements as of July 31, 2017, Balance Sheet as of August 18, 2017, Payables worksheet as of August 22, 2017 and revised 2017 CFI Budget,. Following further discussion and questions from the Board, Daniel Wanzenberg motioned to approve the 2016 Audit and financial reports as presented which was seconded by Michael Furlong and unanimously approved.

Daniel Wanzenberg then reviewed the Investment Performance and Current Asset Allocation Reports for the quarter ending 06/30/17. He reviewed a draft revision of the Investment Policy Statement. Following discussion, a motion was made by Michael Furlong to approve the revised Investment Policy Statement, which was seconded by Esther Barron and unanimously approved. Then a motion was made Michael Hennessy to accept the current Asset Allocation as presented which was seconded by Michael Furlong, and unanimously approved.

The following grant actions were taken:

Grants Approved	**Program**	**Amount**	**Type**
5753 – FamilyFarmed, IL Expanding Capacity: FamilyFarmed Entrepreneurial Programming	Educ/ Entrep	$125,000	GOS
5754 – North Central College, IL Self-Employment in the Arts 2017 - 2018	Educ/ Entrep	$90,000	Program Support

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Grants Approved con.	Program	Amount	Type
5755 – SkyART, IL Campaign for Limitless Potential	Other	$150,000	GOS
5756 – University of Florida, FL Experiential Classroom 2018	Educ/ Entrep	$27,000	Program Support
5757 – Center for Independence through Conductive Education, IL Southside Chicago Conductive Ed Center	Health and Rehab	$163,000	Program Support
5758 – Envision Unlimited, IL Day Program Disaggregation and Community Hub Development	Human Services	$300,000	Program Support
5759 – Neumann Family Services, IL New Opportunity Center	Human Services	$100,000	Salary Support
5760 – RAMP, Inc., IL Project SEARCH	Human Services	$75,000	Program Support
5761 – Forefront, IL #ILGive	Public Affairs	$130,000	Program Support
	Total	$1,160,000	

Amended Grant	Program	Amount	Type
5612 - Center for Independence through Conductive Education, IL Teaching Together Chicago Prototype Continuation of program activities. Grant amended from $200,000 to $322,000.	Human Services	$320,000	Program Support

Following the proposal review program officers Berardi and McCain left the meeting

After the Proposal review, Mae Hong of Rockefeller Philanthropy Advisor joined Board members in a facilitated discussion around the concept of a budgeted amount for community grants. The next step is to define terms. Hennessy will develop a draft for the Board. Also discussed were board composition and general board direction. The conversation was informational and no board action was required at this time. Hennessy will develop and circulate a draft of program definitions and parameters.

Hennessy will also develop and circulate a potential 2018 meeting schedule for review and schedule a meeting with a potential Board member with Michael Furlong (and others as available) prior to the next Board meeting.

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THE COLEMAN FOUNDATION, INC.
REGULAR BOARD OF DIRECTORS MEETING
August 23, 2017

At 4:42 p.m. a motion was made by Daniel Wanzenberg and seconded by Michael Hennessy to adjourn the meeting.

Respectfully submitted,

_____
Daniel B. Wanzenberg, Meeting Secretary

Approved:

_____ _____
Trevor C. Davies R. Michael Furlong

_____ _____
Michael W. Hennessy Daniel B. Wanzenberg

_____
Esther Barron

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THE COLEMAN FOUNDATION, INC.
CURRENT GRANT COMMITTEE MEETING
September 8, 2017

A current grant committee meeting was held at 4:15 p.m. on the above date. Attending were Michael W. Hennessy and Trevor C. Davies, the two required members.
The following grant actions were taken:

Grants Approved	**Program**	**Amount**	**Type**
5762 – Chicago Sports Summit Foundation, IL	Human	$2,500	Program
Sponsorship of special event	Services		Support

In the wake of recent hurricane damage in Texas and anticipated in Florida, Hennessy called each of the Directors and proposed approving a grant to support Hurricane relief efforts. The action and amount was supported by all Directors.

5763 – Salvation Army Central Territory, IL	Human	$25,000	Program
Support for hurricane relief efforts	Services		Support
Total Grants		**$27,500**	

There being no further business, this meeting was adjourned at 4:30 p.m.

_____
Michael W. Hennessy, Meeting Secretary

Approved:

_____
Esther Barron

_____
Trevor C. Davies

_____
R. Michael Furlong

_____
Michael W. Hennessy

_____
Daniel B. Wanzenberg

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THE COLEMAN FOUNDATION, INC.
BOARD OF DIRECTORS SPECIAL MEETING
September 27, 2017

Members of the Board gathered in the Foundation offices for both formal and informal discussion. Trevor Davies, Daniel Wanzenberg, Michael Furlong and Michael Hennessy met formally for final discussion, review and approval of the Investment Policy Statement, which has been undergoing an update. To that end, following final discussion, a motion was made by Daniel Wanzenberg to approve the Investment Policy Statement to be dated 10/31/2017, which was seconded by Michael Furlong and unanimously approved by the four members present. Following this action, the formal meeting was adjourned.

For the next several hours various combinations of Directors Barron, Davies, Furlong, Wanzenberg and Hennessy met informally to discuss programming, 2018 meeting schedule and formats and to meet with potential Board candidate Alison Fitzgerald.

_____
Michael W. Hennessy, Meeting Secretary

Approved:

_____ _____
Esther Barron Trevor C. Davies

_____ _____
R. Michael Furlong Michael W. Hennessy

_____
Daniel B. Wanzenberg

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THE COLEMAN FOUNDATION, INC.
CURRENT GRANT COMMITTEE MEETING
November 7, 2017

A Current Grant Committee meeting was held at 3:10 p.m. on the above date. Attending were Michael W. Hennessy and Daniel B. Wanzenberg, the two required members. The following grant actions were taken:

At the regular meeting of August 23, 2017 the Board approved block funding of up to $720,000 to be allocated among the invited participants in the 2017 *Giving Tuesday* program. Grant # 5764 is part of that allocation.

2017 recipient and allocation is:

	Program	Amount	Type
5764 – Chicago Public Media (WBEZ), IL Advance Promotion of #ILGIVE	Public Affairs / Society Benefit	$15,000	Program Support
Giving Tuesday Subtotal		$15,000	

Other Grants Approved	Program	Amount	Type
5765 – Providence St. Mel School, IL 2017 Celebration Fundraiser	Educ/Entrep	$5,000	GOS
5766 – Oak-Leyden Developmental Services, IL Support for the Supported Employment Program	Human Services	$20,000	Program Support
Subtotal		$25,000	
Total		$40,000	

Amended Grants	Program	Amount	Type
5626 – North Central College, IL Self-Employment in the Arts 2016 – 2017. Rescinded unmatched funds of $6,470. Grant amount amended from $90,000 to $83,530.	Educ/Entrep	$83,530	Program Support
5631 – Prairie State College, IL **SouthWorks Maker Entrepreneurship Programming**. Unexpended grant funds. Rescinded scheduled payment of $15,900. Organization to return $21,787 unexpended funds. Grant amount amended from $55,900 to $18,213.	Educ/Entrep	$18,213	Program Support

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THE COLEMAN FOUNDATION, INC.
CURRENT GRANT COMMITTEE MEETING
November 7, 2017

There being no further business, this meeting was adjourned at 3:30 p.m.

_____
Michael W. Hennessy, Meeting Secretary

Approved:

_____ _____
Esther Barron Trevor C. Davies

_____ _____
R. Michael Furlong Michael W. Hennessy

_____
Daniel B. Wanzenberg

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THE COLEMAN FOUNDATION, INC.

Financial Report of the Period Ending
September 30, 2017

	EXHIBIT
Comparative Balance Sheet at September 30, 2017 and 2016	A
Monthly Statement of Total Assets at Market Value from December 31, 2016 through September 30, 2017	B
Comparative Statement of Income and Expense for the Nine Months ended September 30, 2017 and 2016	C
Monthly Statement of Income and Expense from December 31, 2016 through September 30, 2017	D
Grant Recap for 2017 Grants Approved, Paid and Payable through October 11, 2017	E
Recap 2017 and 2018 - Required Distributable Amount through October 11, 2017	F
Projected Grant Distribution, Estimated Cash Funding and Minimum Earnings Requirements - 2017 and 2018	G

THE COLEMAN FOUNDATION, INC. **EXHIBIT A**

COMPARATIVE BALANCE SHEET
SEPTEMBER 30, 2017 AND 2016

	September 30, 2017			September 30, 2016				
	COST OR BOOK VALUE	MARKET VALUE	% TO MARKET	COST OR BOOK VALUE	MARKET VALUE	% TO MARKET	INCREASE OR (DECREASE)	INCREASE (DECREASE)
CASH	$ 40,913	$ 40,913	0.02%	$ 37,837	$ 37,837	0.02%	$ 3,076	8.13%
INVESTMENTS :								
DOMESTIC EQUITY ACCOUNTS:								
Dana Investment Advisory	$ 25,773,840	$ 32,720,691	18.25%	$ 23,854,106	$ 26,811,760	16.42%	$ 5,908,931	22.04%
In-House Equities	6,346,565	15,719,851	8.77%	6,456,714	13,425,359	8.22%	2,294,492	17.09%
TOTAL US LARGE CAP STOCK ACCOUNTS	$ 32,120,405	$ 48,440,542	27.02%	$ 30,310,820	$ 40,237,119	24.64%	$ 8,203,423	20.39%
US SMALL CAP STOCKS:								
Pinnacle Associates SMID	$ 11,147,782	$ 21,837,231	12.18%	$ 12,180,879	$ 19,621,159	12.01%	$ 2,216,072	11.29%
Dana Investment Advisory - SMID	14,117,798	16,868,192	9.41%	13,480,482	14,512,175	8.89%	2,356,017	16.23%
Fuller & Thaler (Micro Cap)	3,703,251	4,980,178	2.78%	3,520,877	3,882,284	2.38%	1,097,894	28.28%
TOTAL US SMALL CAP STOCK ACCOUNTS	$ 28,968,831	$ 43,685,601	24.37%	$ 29,182,238	$ 38,015,618	23.28%	$ 5,669,983	14.91%
INTERNATIONAL EQUITY MANAGED & MUTUAL FUNDS ACCOUNTS:								
WCM Investment Management	$ 9,647,025	$ 12,893,959	7.19%	$ 9,526,468	$ 11,066,396	6.78%	$ 1,827,563	16.51%
Oakmark Global Select Fund	8,252,624	10,497,586	5.85%	$ 9,898,933	10,069,874	6.16%	427,712	4.25%
TOTAL INTERNATIONAL STOCK ACCOUNTS	$ 17,899,649	$ 23,391,545	13.04%	$ 19,425,401	$ 21,136,270	12.94%	$ 2,255,275	10.67%
TOTAL EQUITY MANAGED ACCOUNTS	$ 78,988,885	$ 115,517,688	64.43%	$ 78,918,459	$ 99,389,007	60.86%	$ 16,128,681	16.23%
PRIVATE EQUITY & HEDGE FUNDS:								
PORTFOLIO ADVISORS PRIVATE EQUITY FUND IV (OFFSHORE), L.P.	$ 0	$ 2,379,767	1.33%	$ 0	$ 2,923,748	1.79%	$ (543,981)	-18.61%
PORTFOLIO ADVISORS PRIVATE EQUITY FUND V (OFFSHORE), L.P.	0	2,240,567	1.25%	561,579	2,558,830	1.57%	(318,263)	-12.44%
PORTFOLIO ADVISORS SECONDARY FUND (OFFSHORE), L.P.	0	913,703	0.51%	0	1,291,749	0.79%	(378,046)	-29.27%
BRINKMAN FUND V, L.P.	1,257,549	883,748	0.49%	108,740	1,571,911	0.96%	(688,163)	-43.78%
BRINKMAN FUND VI, L.P.	3,575,445	3,905,729	2.18%	2,309,223	3,065,128	1.88%	840,601	27.42%
Goldman Sachs Multi-Manager Alts Instl - Mutual Fund	0	0	0.00%	3,023,520	2,989,646	1.83%	(2,989,646)	-100.00%
TOTAL PRIVATE EQUITY ACCOUNTS	$ 4,832,994	$ 10,323,514	5.76%	$ 6,003,062	$ 14,401,012	8.82%	$ (4,077,498)	-28.31%
TOTAL EQUITY INVESTMENT ACCOUNTS	$ 83,821,879	$ 125,841,202	70.19%	$ 84,921,521	$ 113,790,019	69.68%	$ 12,051,183	10.59%
FIXED and CASH INCOME ACCOUNTS :								
Wasmer, Schroeder Account - Money Market & Credit Securities	$ 26,105,336	$ 26,568,779	14.82%	$ 25,195,158	$ 26,322,777	16.12%	$ 246,002	0.93%
Wasmer, Schroeder Account - CMBS	$ 1,923,863	$ 1,912,116	1.07%	$ 3,399,541	$ 3,367,366	2.06%	$ (1,455,250)	-43.22%
Goldman - Broad St Credit Partners Fund II	$ 3,438,820	$ 3,097,768	1.73%	$ 5,600,000	$ 5,518,018	3.38%	$ (2,420,250)	-43.86%
Goldman - Money Market Fund (Goldman Custody)	6,230,923	6,230,923	3.47%	$ 356,626	$ 356,626	0.22%	5,874,297	1647.19%
Lord Abbett Short Duration Income Fund	$ 13,740,318	$ 13,524,861	7.54%	$ 12,144,984	$ 11,915,892	7.29%	$ 1,608,969	13.50%
Cash Money Market	$ 1,055,469	$ 1,055,469	0.59%	$ 923,916	$ 923,916	0.57%	$ 131,553	14.24%
Corporate Obligations	1,042,250	1,006,188	0.56%	1,042,250	1,068,000	0.65%	(61,812)	-5.79%
Total Fixed and Cash Income Accounts - CFI Managed	$ 2,097,719	$ 2,061,657	1.15%	$ 1,966,166	$ 1,991,916	1.22%	$ 69,741	3.50%
Total Fixed and Cash Income Accounts	$ 53,536,979	$ 53,396,104	29.78%	$ 48,662,475	$ 49,472,595	30.29%	$ 3,923,509	7.93%
TOTAL INVESTMENTS ACCOUNTS.	$ 137,358,858	$ 179,237,306	99.97%	$ 133,583,996	$ 163,262,614	99.97%	$ 15,974,692	9.78%
OTHER ASSETS :								
Leasehold Improvements and Deposit	$ 5,558	$ 5,558	0.00%	$ 6,116	$ 6,116	0.00%	$ (558)	-9.12%
Computer and Office Equipment (Net of Depreciation)	15,728	15,728	0.01%	7,853	7,853	0.01%	7,875	100.28%
TOTAL OTHER ASSETS	$ 21,286	$ 21,286	0.01%	$ 13,969	$ 13,969	0.01%	$ 7,317	52.38%
TOTAL ASSETS	$ 137,421,057	$ 179,299,505	100.00%	$ 133,635,802	$ 163,314,420	100.00%	$ 15,985,085	9.79%
TOTAL INCOME (LOSS)		$ 8,059,059			$ 7,244,472		$ 814,587	11.24%
CAPITAL GAINS (LOSS) - REALIZED		$ 4,227,423			$ 4,259,934		$ (32,511)	-0.76%
ORDINARY INCOME		$ 3,831,636			$ 2,984,538		847,098	28.38%
YIELD-ORDINARY INCOME	2.79%	2.14%		2.23%	1.83%			
ANNUALIZED	3.72%	2.85%		2.98%	2.44%			
YIELD-TOTAL INCOME	5.86%	4.49%		5.42%	4.44%			
ANNUALIZED	7.82%	5.99%		7.23%	5.91%			

THE COLEMAN FOUNDATION, INC.- MONTHLY STATEMENT OF TOTAL ASSETS AT MARKET VALUE **EXHIBIT B**

	MARKET VALUE 12-31-16	MARKET VALUE 1-31-17	MARKET VALUE 2-28-17	MARKET VALUE 3-31-17	MARKET VALUE 4-30-17	MARKET VALUE 5-31-17	MARKET VALUE 6-30-17	MARKET VALUE 7-31-17	MARKET VALUE 8-31-17	MARKET VALUE 9-30-17
CASH	$ 20,230	$ 17,009	$ 150,397	$ 82,674	$ 14,967	$ 67,437	$ 10,721	$ 17,016	$ 24,116	$ 40,913
INVESTMENTS :										
MANAGED EQUITY ACCOUNTS:										
Dana Investment Advisory	$ 27,878,891	$ 28,616,410	$ 29,745,022	$ 29,855,729	$ 30,342,420	$ 30,690,064	$ 30,941,520	$ 31,663,182	$ 31,848,540	$ 32,720,691
In-House Equities	13,807,910	14,277,335	14,874,910	15,018,244	14,697,426	15,296,984	15,101,139	15,318,415	15,417,764	15,719,851
TOTAL US LARGE CAP STOCK ACCOUNTS	$ 41,686,801	$ 42,893,745	$ 44,619,932	$ 44,873,973	$ 45,039,846	$ 45,987,048	$ 46,042,659	$ 46,981,597	$ 47,266,304	$ 48,440,542
US SMALL CAP STOCKS:										
Pinnacle Associates SMID	$ 20,219,236	$ 21,082,262	$ 22,080,488	$ 22,424,850	$ 22,707,777	$ 23,138,193	$ 20,450,217	$ 21,017,457	$ 21,433,243	$ 21,837,231
Dana Investment Advisory SMID	15,672,947	15,686,311	15,847,204	15,905,323	16,010,976	15,607,153	16,048,937	16,266,827	15,910,214	16,868,192
Fuller & Thaler (Micro Cap)	4,084,646	4,057,172	4,174,150	4,285,781	4,242,045	4,266,742	4,424,788	4,590,242	4,556,015	4,980,178
TOTAL US SMALL CAP STOCK ACCOUNTS	$ 39,976,829	$ 40,825,745	$ 42,101,842	$ 42,615,954	$ 42,960,798	$ 43,012,088	$ 40,923,942	$ 41,874,526	$ 41,899,472	$ 43,685,601
INTERNATIONAL EQUITY MANAGED, & MUTUAL FUNDS & LLC ACCOUNTS:										
WCM Investment Management	10,270,905	$ 10,733,294	$ 10,958,579	$ 11,344,671	$ 11,832,771	$ 12,293,489	$ 10,025,247	10,221,613	12,713,985	12,893,959
Oakmark Global Select Fund	10,706,804	10,980,685	11,197,241	11,330,997	11,687,678	11,942,450	12,288,941	12,600,031	10,073,012	10,497,586
TOTAL INTERNATIONAL STOCK ACCOUNTS	$ 20,977,709	$ 21,713,979	$ 22,155,820	$ 22,675,668	$ 23,520,449	$ 24,235,939	$ 22,314,188	$ 22,821,644	$ 22,786,997	$ 23,391,545
TOTAL EQUITY MANAGED ACCOUNTS	$ 102,641,339	$ 105,433,469	$ 108,877,594	$ 110,165,595	$ 111,521,093	$ 113,235,075	$ 109,280,789	$ 111,677,767	$ 111,952,773	$ 115,517,688
PRIVATE EQUITY & HEDGE FUNDS:										
PORTFOLIO ADVISORS PRIVATE EQUITY FUND IV (OFFSHORE), L.P.	$ 3,086,520	$ 2,613,613	$ 2,613,613	$ 2,771,271	$ 2,771,271	$ 2,672,503	$ 2,461,724	$ 2,501,901	$ 2,501,901	$ 2,379,767
PORTFOLIO ADVISORS PRIVATE EQUITY FUND V (OFFSHORE), L.P.	2,674,806	2,384,105	2,384,107	2,405,792	2,405,792	2,339,237	2,201,306	2,289,081	2,204,921	2,240,567
PORTFOLIO ADVISORS SECONDARY FUND (OFFSHORE), L.P.	1,205,474	1,128,472	1,128,472	1,051,900	1,070,755	1,048,067	1,002,700	995,893	890,961	913,703
BRINKMAN FUND V, L.P.	1,138,361	1,536,420	1,536,420	1,536,420	1,138,361	1,138,361	1,104,038	1,104,038	883,748	883,748
BRINKMAN FUND VI, L.P.	3,288,269	3,247,895	3,247,895	3,247,895	3,288,269	3,721,169	3,853,261	3,918,196	3,905,729	3,905,729
Goldman Sachs Multi-Manager Alts Instl - Mutual Fund	3,030,768	3,054,308	3,066,078	3,051,366	3,057,251	3,036,653	0	0	0	0
TOTAL PRIVATE EQUITY & HEDGE FUNDS ACCOUNTS	$ 14,424,198	$ 13,964,813	$ 13,976,585	$ 14,064,644	$ 13,731,699	$ 13,955,990	$ 10,623,029	$ 10,809,109	$ 10,387,260	$ 10,323,514
TOTAL EQUITY INVESTMENT ACCOUNTS	$ 117,065,537	$ 119,398,282	$ 122,854,179	$ 124,230,239	$ 125,252,792	$ 127,191,065	$ 119,903,818	$ 122,486,876	$ 122,340,033	$ 125,841,202
FIXED and CASH INCOME ACCOUNTS :										
Wasmer, Schroeder Account - Money Market & Credit Securities	$ 25,781,620	$ 25,841,798	$ 25,958,528	$ 26,005,013	$ 26,164,603	$ 26,380,870	$ 26,354,165	$ 26,485,065	$ 26,658,009	$ 26,568,779
- CMBS	$ 3,379,321	$ 3,382,139	$ 3,388,304	$ 3,393,307	$ 1,897,186	$ 1,900,872	$ 1,904,778	$ 1,907,621	$ 1,909,838	$ 1,912,116
Goldman - Broad St Credit Partners Fund II	$ 5,964,077	$ 5,964,376	$ 5,964,748	$ 6,064,562	$ 6,064,562	$ 6,066,514	$ 9,477,772	$ 3,847,492	$ 3,306,347	$ 3,097,768
Goldman - Money Market Fund (Goldman Custody)	$	$	$	$	$	$	$	$ 5,356,327	$ 5,901,750	$ 6,230,923
Lord Abbett Short Duration Income Fund	$ 11,161,068	$ 11,187,024	$ 9,894,024	$ 9,871,068	$ 9,871,068	$ 9,871,068	$ 11,843,461	$ 14,843,461	$ 14,843,461	$ 13,524,861
Cash Money Market	$ 368,030	$ 515,725	$ 1,055,948	$ 867,712	$ 2,965,973	$ 2,226,738	$ 5,052,458	$ 1,048,765	$ 576,009	$ 1,055,469
Corporate Obligations(Maturing in Five Years)	$ 1,051,200	$ 1,033,200	$ 1,032,640	$ 1,051,364	$ 1,024,400	$ 1,026,000	$ 1,024,000	$ 1,006,188	$ 1,006,188	$ 1,006,188
Total Fixed and Cash Income Accounts - CFI Managed	$ 1,419,230	$ 1,548,925	$ 2,088,588	$ 1,919,076	$ 3,990,373	$ 3,252,738	$ 6,076,458	$ 2,054,953	$ 1,582,197	$ 2,061,657
Total Fixed and Cash Income Accounts	$ 47,705,316	$ 47,924,262	$ 47,294,192	$ 47,253,026	$ 47,987,792	$ 47,472,062	$ 55,656,634	$ 54,494,919	$ 54,201,602	$ 53,396,104
TOTAL INVESTMENTS ACCOUNTS.	$ 164,770,853	$ 167,322,544	$ 170,148,371	$ 171,483,265	$ 173,240,584	$ 174,663,127	$ 175,560,452	$ 176,981,795	$ 176,541,635	$ 179,237,306
OTHER ASSETS :										
Leasehold Improvements and Deposit	$ 5,837	$ 5,837	$ 5,837	$ 5,837	$ 5,837	$ 5,837	$ 5,558	$ 5,558	$ 5,558	$ 5,558
Computer and Office Equipment (Net of Depreciation)	13,777	13,777	13,777	17,934	17,934	17,934	15,728	15,728	15,728	15,728
TOTAL OTHER ASSETS	$ 19,614	$ 19,614	$ 19,614	$ 23,771	$ 23,771	$ 23,771	$ 21,286	$ 21,286	$ 21,286	$ 21,286
TOTAL ASSETS	$ 164,810,697	$ 167,359,167	$ 170,318,382	$ 171,589,710	$ 173,279,322	$ 174,754,335	$ 175,592,459	$ 177,020,097	$ 176,587,037	$ 179,299,505
TOTAL INCOME (LOSS)	$ 11,288,314	$ 300,013	$ 924,584	$ 1,586,177	$ 2,718,548	$ 3,076,576	$ 6,054,192	$ 6,348,612	$ 6,484,995	$ 8,059,059
CAPITAL GAINS (LOSS) - REALIZED	$ 6,972,088	$ (116,774)	$ 269,159	$ 478,161	$ 1,292,356	$ 1,227,135	$ 3,543,003	$ 3,605,080	$ 3,281,562	$ 4,227,423
ORDINARY INCOME	$ 4,316,226	$ 416,787	$ 655,425	$ 1,108,016	$ 1,426,192	$ 1,849,441	$ 2,511,189	$ 2,743,532	$ 3,203,433	$ 3,831,636
YIELD-ORDINARY INCOME	2.62%	0.25%	0.38%	0.65%	0.82%	1.06%	1.43%	1.55%	1.81%	2.14%
ANNUALIZED	2.62%	2.99%	2.31%	2.58%	2.47%	2.54%	2.86%	2.66%	2.72%	2.85%
YIELD-TOTAL INCOME	6.85%	0.18%	0.54%	0.92%	1.57%	1.76%	3.45%	3.59%	3.67%	4.49%
ANNUALIZED	6.85%	2.15%	3.26%	3.70%	4.71%	4.23%	6.90%	6.15%	5.51%	5.99%

THE COLEMAN FOUNDATION, INC.
COMPARATIVE STATEMENT OF INCOME AND EXPENSE
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017 AND 2016

A/C #		September 2017 Totals	% To Total Income	September 2016 Totals	% To Total Income	$ Increase (Decrease)	Percent Increase (Decrease)
	INCOME :						
4400-1	Dividends	$ 1,528,150.63	18.96%	$ 1,442,277.06	19.91%	85,873.57	5.95%
4404-9	Interest	1,106,750.19	13.73%	977,217.84	13.49%	129,532.35	13.26%
4410	Miscellanous Income - Class Action	3,943.53	0.05%	170.35	0.00%	3,773.18	2214.96%
4804	Operational Income - Portfolio Advisors Secondary Fund	1,192,792.00	14.80%	564,873.00	7.80%	627,919.00	111.16%
7126-7	Capital Gain (Loss) - Realized	4,227,422.52	52.46%	4,259,934.22	58.80%	(32,511.70)	-0.76%
	TOTAL INCOME (LOSS)	$ 8,059,058.87	100.00%	$ 7,244,472.47	100.00%	$ 814,586.40	11.24%
	EXPENSES :						
5200	Management and Office Wages	$ 572,646.72	7.11%	$ 548,661.24	7.57%	$ 23,985.48	4.37%
6501	Group Health Insurance	74,092.28	0.92%	83,063.05	1.15%	(8,970.77)	-10.80%
5300	Pension Expense	0.00	0.00%	0.00	0.00%	0.00	N/A
7806	Payroll Tax Expense - Wages	38,368.49	0.48%	36,180.14	0.50%	2,188.35	6.05%
	TOTAL MANAGEMENT & OFFICE COMPENSATION AND BENEFITS	$ 685,107.49	8.50%	$ 667,904.43	9.22%	$ 17,203.06	2.58%
6707	Directors Fees	$ 80,500.00	1.00%	$ 81,000.00	1.12%	$ (500.00)	-0.62%
8103	Travel Expense - Directors	2,223.55	0.03%	1,812.00	0.02%	411.55	22.71%
8106	Hotel & Lodging Expense - Directors	1,141.45	0.01%	535.00	0.01%	606.45	113.36%
8121	Meal Expense - Directors	2,859.85	0.04%	2,338.65	0.03%	521.20	22.29%
	TOTAL DIRECTORS COMPENSATION AND COSTS	$ 86,724.85	1.08%	$ 85,685.65	1.18%	$ 1,039.20	1.21%
6900	Investment Manager Fees.	$ 482,771.70	5.99%	$ 447,012.03	6.17%	$ 35,759.67	8.00%
6901	Investment Consulting Fee	13,500.00	0.17%	13,500.00	0.19%	0.00	0.00%
6902	Investment Expense - General	0.00	0.00%	744.16	0.01%	(744.16)	-100.00%
7715	Bank Custody & Service Charges	40,210.98	0.50%	37,485.91	0.52%	2,725.07	7.27%
6700	Legal Expense	0.00	0.00%	576.00	0.01%	(576.00)	-100.00%
6704	Audit and Accounting Fees	18,451.25	0.23%	13,946.00	0.19%	4,505.25	32.30%
	TOTAL INVESTMENT MANAGER, CONSULTING, PROFESSIONAL AND BANK CHARGES	$ 554,933.93	6.89%	$ 513,264.10	7.09%	$ 41,669.83	8.12%
	TOTAL COMPENSATION, INVESTMENT MANAGER, CONSULTING, PROFESSIONAL AND RELATED EXPENSES	$ 1,326,766.27	16.47%	$ 1,266,854.18	17.49%	$ 59,912.09	4.73%
	ALL OTHER EXPENSES :						
6112	Depreciation & Amortization Expense	$ 2,485.27	0.03%	$ 1,411.93	0.02%	$ 1,073.34	76.02%
6400	Electricity Expense	2,683.75	0.03%	2,612.80	0.04%	70.95	2.72%
7200	Rent Expense	61,920.00	0.77%	60,390.00	0.83%	1,530.00	2.53%
	TOTAL OCCUPANCY EXPENSE	$ 67,089.02	0.83%	$ 64,414.73	0.89%	$ 2,674.29	4.15%
6500	Insurance Expense	$ 11,321.00	0.14%	$ 11,161.00	0.15%	$ 160.00	1.43%
6705	Computer and Database Support	12,697.11	0.16%	11,899.46	0.16%	797.65	6.70%
6800	Office Supplies Expense	6,164.15	0.08%	5,873.03	0.08%	291.12	4.96%
6850	Website/Internet Expense	4,580.11	0.06%	3,349.47	0.05%	1,230.64	36.74%
7000	Postage and Delivery Expense	1,008.83	0.01%	1,261.56	0.02%	(252.73)	-20.03%
7600	Publications and Membership Expense	8,015.00	0.10%	11,074.83	0.15%	(3,059.83)	-27.63%
8000	Telephone Expense	3,511.42	0.04%	4,190.46	0.06%	(679.04)	-16.20%
8100	Travel Expense	1,971.39	0.02%	2,702.37	0.04%	(730.98)	-27.05%
8101	Automobile Expense	645.90	0.01%	770.73	0.01%	(124.83)	-16.20%
8105	Hotel & Lodging Expense	984.93	0.01%	1,514.82	0.02%	(529.89)	-34.98%
8120	Meal Expense	496.40	0.01%	637.01	0.01%	(140.61)	-22.07%
8300	Seminar Fee Expense	3,404.50	0.04%	7,290.74	0.10%	(3,886.24)	-53.30%
	TOTAL OFFICE AND RELATED EXPENSES	$ 54,800.74	0.68%	$ 61,725.48	0.85%	$ (6,924.74)	-11.22%

THE COLEMAN FOUNDATION, INC. **EXHIBIT C**
COMPARATIVE STATEMENT OF INCOME AND EXPENSE **PAGE 2**
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017 AND 2016

	ALL OTHER EXPENSES CONTINUED:	August 2017 Totals	% To Total Income	August 2016 Totals	% To Total Income	$ Increase (Decrease)	Percent Increase (Decrease)
8501	**PROGRAM SUPPORT - ENTREPRENEURIAL:**						
8501.1	Program Support-Fellows	$ 51,280.00	0.64%	$ 93,841.10	1.30%	$ (42,561.10)	-45.35%
8501.2	Program Support- CEO	0.00	0.00%	0.00	0.00%	0.00	N/A
8501.3	Program Support-NACCE	0.00	0.00%	0.00	0.00%	0.00	N/A
8501.4	Program Support-SEA	219.73	0.00%	0.00	0.00%	219.73	N/A
8501.5	Program Support-USASBE	279.00	0.00%	0.00	0.00%	279.00	N/A
8501.9	Program Support-Entrepreneurial General	42.50	0.00%	0.00	0.00%	42.50	N/A
	TOTAL PROGRAM SUPPORT - ENTREPRENEURIAL	$ 51,821.23	0.64%	$ 93,841.10	1.30%	$ (42,019.87)	-44.78%
8502	Program Support- Cancer Medical	$ 160,723.62	1.99%	$ 106,702.75	1.47%	$ 54,020.87	50.63%
8507	Program Support-General	2,783.78	0.04%	0.00	0.00%	$ 2,783.78	N/A
	TOTAL PROGRAM SUPPORT	$ 215,328.63	2.67%	$ 200,543.85	2.77%	$ 14,784.78	7.37%
	TOTAL EXPENSES FROM OPERATIONS	$ 1,663,984.66	20.65%	$ 1,593,538.24	22.00%	$ 70,446.42	4.42%
	NET INCOME BEFORE FEDERAL EXCISE TAX	$ 6,395,074.21	79.35%	$ 5,650,934.23	78.00%	$ 744,139.98	13.17%
7827	Tax Expense	160,000.00	1.99%	100,000.00	1.38%	60,000.00	60.00%
	NET INCOME (LOSS)	$ 6,235,074.21	77.37%	$ 5,550,934.23	76.62%	$ 684,139.98	12.32%
	GRANTS APPROVED	$ 4,807,516.00		$ 3,073,412.00		$ 1,734,104.00	56.42%
	GRANTS PAID	$ 4,294,485.00		$ 5,486,616.23		$ (1,192,131.23)	-21.73%

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THE COLEMAN FOUNDATION, INC. - MONTHLY STATEMENT OF INCOME AND EXPENSE **EXHIBIT D**

A/C #		12/31/2016	1/31/2017	2/28/2017	3/31/2017	4/30/2017	5/31/2017	6/30/2017	7/31/2017	8/31/2017	9/30/2017
	INCOME :										
4400-1	Dividends	$ 2,085,495.23	$ 158,771.21	$ 285,880.87	$ 505,814.72	$ 635,189.68	$ 793,724.39	$ 1,017,427.36	$ 1,182,829.92	$ 1,304,466.82	$ 1,528,150.63
4404-9	Interest	1,448,713.97	87,228.12	163,306.21	238,696.98	301,354.37	566,067.06	731,331.44	758,487.00	980,449.42	1,106,750.19
4410	Miscellanous Income - Class Action	170.35	0.00	0.00	78.74	78.74	78.74	3,943.53	3,943.53	3,943.53	3,943.53
4800-01	Operational (Loss) - Brickman Fund V	(112,650.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4804	Operational Income - Portfolio Advisors Secondary Fund	894,496.00	170,788.00	206,238.00	345,426.00	489,570.00	489,570.00	758,487.00	798,271.60	914,573.00	1,192,792.00
7126-7	Capital Gain (Loss) - Realized	6,972,088.07	(116,773.87)	269,159.35	478,161.00	1,292,355.63	1,227,135.49	3,543,002.83	3,605,079.52	3,281,562.25	4,227,422.52
	TOTAL INCOME (LOSS)	$ 11,288,313.62	$ 300,013.46	$ 924,584.43	$ 1,568,177.44	$ 2,718,548.42	$ 3,076,575.68	$ 6,054,192.16	$ 6,348,611.57	$ 6,484,995.02	$ 8,059,058.87
	EXPENSES :										
5200	Management and Office Wages	$ 737,102.97	$ 62,813.91	$ 125,627.82	$ 188,441.73	$ 251,255.64	$ 314,069.55	$ 376,883.46	$ 442,137.88	$ 507,392.30	$ 572,646.72
6501	Group Health Insurance	104,730.24	9,344.34	19,774.26	26,569.52	33,364.78	40,160.04	50,330.90	59,215.96	67,297.02	74,092.28
5300	Pension Expense	110,565.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7806	Payroll Tax Expense - Wages	43,229.46	5,029.79	9,776.22	14,535.43	19,281.96	23,938.98	28,685.51	32,351.24	35,783.66	38,368.49
	TOTAL MANAGEMENT & OFFICE COMPENSATION AND BENEFITS	$ 995,628.12	$ 77,188.04	$ 155,178.30	$ 229,546.68	$ 303,902.38	$ 378,168.57	$ 455,899.87	$ 533,705.08	$ 610,472.98	$ 685,107.49
6707	Directors Fees	$ 109,000.00	$ -	$ 27,000.00	$ 27,000.00	$ 27,000.00	$ 27,000.00	$ 52,000.00	$ 52,000.00	$ 80,500.00	$ 80,500.00
8103	Travel Expense - Directors	2,440.00	0.00	0.00	842.55	842.55	842.55	1,416.55	1,416.55	2,223.55	2,223.55
8106	Hotel & Lodging Expense - Directors	700.00	0.00	0.00	151.45	151.45	151.45	761.45	811.45	811.45	1,141.45
8121	Meal Expense - Directors	2,953.07	203.16	203.16	749.60	749.60	749.60	749.60	2,009.57	2,009.57	2,859.85
	TOTAL DIRECTORS COMPENSATION AND COSTS	$ 115,093.07	$ 203.16	$ 27,203.16	$ 28,743.60	$ 28,743.60	$ 28,743.60	$ 54,927.60	$ 56,237.57	$ 85,544.57	$ 86,724.85
6900	Investment Manager Fees.	$ 597,736.07	$ 90,696.42	$ 153,664.30	$ 153,664.30	$ 153,664.30	$ 315,659.34	$ 315,659.34	$ 387,705.35	$ 482,771.70	$ 482,771.70
6901	Investment Consulting Fee	18,000.00	0.00	0.00	4,500.00	4,500.00	9,000.00	9,000.00	9,000.00	13,500.00	13,500.00
6902	Investment Expense - General	744.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7715	Bank Custody & Service Charges	50,180.74	4,299.04	8,633.00	13,165.49	17,694.80	22,135.18	26,728.00	31,191.76	35,703.81	40,210.98
6700	Legal Expense	576.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6704	Audit and Accounting Fees	19,346.00	5,100.00	5,100.00	11,600.00	13,500.00	13,500.00	17,045.00	18,451.25	18,451.25	18,451.25
	TOTAL INVESTMENT MANAGER, CONSULTING, PROFESSIONAL AND BANK CHARGES	$ 686,582.97	$ 100,095.46	$ 167,397.30	$ 182,929.79	$ 189,359.10	$ 360,294.52	$ 368,432.34	$ 446,348.36	$ 550,426.76	$ 554,933.93
	TOTAL COMPENSATION, INVESTMENT MANAGER, CONSULTING, PROFESSIONAL AND RELATED EXPENSES	$ 1,797,304.16	$ 177,486.66	$ 349,778.76	$ 441,220.07	$ 522,005.08	$ 767,206.69	$ 879,259.81	$ 1,036,291.01	$ 1,246,444.31	$ 1,326,766.27
	ALL OTHER EXPENSES :										
6112	Depreciation & Amortization Expense	$ 3,607.89	$ -	$ -	$ -	$ -	$ -	$ 2,485.27	$ 2,485.27	$ 2,485.27	$ 2,485.27
6400	Electricity Expense	3,357.37	303.97	664.28	972.31	1,239.56	1,466.62	1,802.29	2,087.58	2,401.96	2,683.75
7200	Rent Expense	80,520.00	6,880.00	13,760.00	20,640.00	27,520.00	34,400.00	48,160.00	55,040.00	61,920.00	61,920.00
	TOTAL OCCUPANCY EXPENSE	$ 87,485.26	$ 7,183.97	$ 14,424.28	$ 21,612.31	$ 28,759.56	$ 35,866.62	$ 52,447.56	$ 59,612.85	$ 66,807.23	$ 67,089.02
6500	Insurance Expense	$ 11,161.00	$ -	$ -	$ -	$ -	$ 5,892.00	$ 5,892.00	$ 11,008.00	$ 11,321.00	$ 11,321.00
6705	Computer and Database Support	14,149.46	62.50	937.50	1,000.00	3,062.50	3,312.50	3,687.50	4,512.50	4,950.00	12,697.11
6800	Office Supplies Expense	8,039.92	525.97	846.79	1,029.53	4,116.35	4,329.77	4,620.52	4,846.73	5,405.40	6,164.15
6850	Website/Internet Expense	4,740.09 #	417.47	698.58	1,282.21	1,842.02	2,236.74	3,066.40	3,401.29	4,041.72	4,580.11
7000	Postage and Delivery Expense	1,261.56	0.00	0.00	100.00	100.00	199.83	199.83	223.33	858.83	1,008.83
7600	Publications and Subscriptions Expense	12,777.43	0.00	850.00	1,245.88	1,245.88	4,573.88	4,573.88	4,988.00	8,015.00	8,015.00
8000	Telephone Expense	5,020.49	225.75	616.21	1,032.36	1,423.40	1,814.47	2,251.00	2,659.41	3,082.59	3,511.42
8100	Travel Expense	3,586.46	763.68	805.68	1,185.56	1,573.79	1,573.79	1,846.14	1,840.39	1,971.39	1,971.39
8101	Automobile Expense	1,158.89	0.00	25.92	308.60	359.50	583.58	638.68	638.68	645.90	645.90
8105	Hotel & Lodging Expense	1,514.82	0.00	0.00	109.84	974.89	1,094.77	1,094.77	984.93	984.93	984.93
8120	Meal Expense	888.47	83.87	108.37	235.62	287.57	376.25	461.11	461.11	461.11	496.40
8300	Seminar Fee Expense	7,685.74	0.00	850.00	1,525.00	775.00	775.00	775.00	2,489.75	2,489.75	3,404.50
	TOTAL OFFICE AND RELATED EXPENSES	$ 71,984.33	$ 2,079.24	$ 5,739.05	$ 9,054.60	$ 15,760.90	$ 26,762.58	$ 29,106.83	$ 38,054.12	$ 44,227.62	$ 54,800.74
8501	**PROGRAM SUPPORT - ENTREPRENEURIAL:**										
8501.1	Program Support-Fellows	$ 140,675.80	$ -	$ 8,800.00	$ 14,900.00	$ 20,600.00	$ 21,880.00	$ 29,580.00	$ 36,480.00	$ 44,580.00	$ 51,280.00
8501.2	Program Support-CEO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8501.3	Program Support-NACCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8501.4	Program Support-SEA	0.00	0.00	0.00	109.89	109.89	109.89	109.89	219.73	219.73	219.73
8501.5	Program Support-USASBE	0.00	0.00	0.00	279.00	279.00	279.00	279.00	279.00	279.00	279.00
8501.6	Program Support- Entrepreneurial General	0.00	0.00	279.00	0.00	0.00	0.00	42.50	42.50	42.50	42.50
	TOTAL PROGRAM SUPPORT - ENTREPRENEURIAL	$ 140,675.80	$ -	$ 9,079.00	$ 15,288.89	$ 20,988.89	$ 22,268.89	$ 30,011.39	$ 37,021.23	$ 45,121.23	$ 51,821.23
8502	Program Support-Cancer Medical	$ 173,977.75	$ -	$ 22,474.95	$ 48,179.95	$ 69,634.95	$ 97,722.62	$ 125,810.29	$ 140,440.29	$ 160,723.62	$ 160,723.62
8507	Program Support-General	$ -	$ -	$ 1,501.50	$ 1,501.50	$ 1,501.50	$ 1,501.50	$ 2,783.78	$ 2,783.78	$ 2,783.78	$ 2,783.78
	TOTAL PROGRAM SUPPORT	$ 314,653.55	$ -	$ 33,055.45	$ 64,970.34	$ 92,125.34	$ 121,493.01	$ 158,605.46	$ 180,245.30	$ 208,628.63	$ 215,328.63
	TOTAL EXPENSES FROM OPERATIONS	$ 2,271,427.30	$ 186,749.87	$ 402,997.54	$ 536,857.32	$ 658,650.88	$ 951,328.90	$ 1,119,419.66	$ 1,314,203.28	$ 1,566,107.79	$ 1,663,984.66
	NET INCOME BEFORE FEDERAL EXCISE TAX	$ 9,016,886.32	$ 113,263.59	$ 521,586.89	$ 1,031,320.12	$ 2,059,897.54	$ 2,125,246.78	$ 4,934,772.50	$ 5,034,408.29	$ 4,918,887.23	$ 6,395,074.21
7827	Tax Expense	125,000.00	0.00	0.00	0.00	0.00	30,000.00	120,000.00	120,000.00	120,000.00	160,000.00
	NET INCOME (LOSS)	$ 8,891,886.32	$ 113,263.59	$ 521,586.89	$ 1,031,320.12	$ 2,059,897.54	$ 2,095,246.78	$ 4,814,772.50	$ 4,914,408.29	$ 4,798,887.23	$ 6,235,074.21
	GRANTS APPROVED	$ 4,835,299.00	$ 572,831.00	$ 572,831.00	$ 2,075,016.00	$ 2,075,016.00	$ 3,307,016.00	$ 3,307,016.00	$ 3,481,016.00	$ 4,790,516.00	$ 4,807,516.00
	GRANTS PAID	$ 6,982,903.23	$ 90,000.00	$ 752,831.00	$ 1,203,401.00	$ 1,471,330.00	$ 1,571,330.00	$ 2,137,485.00	$ 2,607,485.00	$ 3,208,485.00	$ 4,294,485.00

The Coleman Foundation
Grant Recap for 2017
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GRANT #	GRANTEE		LIABILITY @ 12-31-16	APPROVED IN 2017	AMOUNTS PAID	RESCINDED IN 2017	PAYABLE IN 2017 AND BEYOND	SCHEDULED PAYMENT	CATEGORY	STATE
	2013 GRANTS APPROVED :									
5317	University of Chicago		$ 76,500		$ 76,500		$ -		Health/Rehab	ILLINOIS
	2014 GRANTS APPROVED :									
5390	Rush University Medical Center		$ 279,000				$ 279,000	Payment in 2017	Health/Rehab	ILLINOIS
5418	Helping Hand Center		$ 8,500			$ 8,500	$ -		Human Services	ILLINOIS
	2015 GRANTS APPROVED :									
5498	Aspiritech NFP		$ 10,000		$ 10,000		$ -		Human Services	ILLINOIS
5504	Leukemia & Lymphoma Society - Illinois Chapter (LLS)		$ 60,000		$ 60,000		$ -		Health/Rehab	ILLINOIS
5505	Clearbrook		$ 7,650				$ 7,650	Payment in 2017	Human Services	ILLINOIS
5514	Easter Seals Joliet Region, Inc.		$ 25,000		$ 25,000		$ -		Human Services	ILLINOIS
5524	Ann & Robert H. Lurie Children's Hospital of Chicago		$ 69,700		$ 35,429		$ 34,271	Payment in 2017	Health/Rehab	ILLINOIS
5525	Rush University Medical Center		$ 13,000		$ 13,000		$ -		Health/Rehab	ILLINOIS
5526	University of Chicago Medicine		$ 15,300		$ 15,300		$ -		Health/Rehab	ILLINOIS
5527	Envision Unlimited		$ 12,750		$ 12,750		$ -		Human Services	ILLINOIS
5529	Jewish Child & Family Services		$ 5,000		$ 5,000		$ -		Human Services	ILLINOIS
	2016 GRANTS APPROVED :									
5589	CTF Illinois		$ 100,000		$ 90,000		$ 10,000	Payment in 2018	Human Services	ILLINOIS
5590	El Valor Corporation		$ 25,000		$ 25,000		$ -		Human Services	ILLINOIS
5592	Forefront		$ 25,000		$ 25,000		$ -		Pub. Aff./Soc. Ben.	ILLINOIS
5611	Future Founders Foundation		$ 72,000		$ 72,000		$ -		Educ. Entre.	ILLINOIS
5612	Center for Independence through Conductive Education		$ 150,000	$ 122,000	$ 272,000		$ -		Human Services	ILLINOIS
5614	Have Dreams		$ 50,000		$ 40,000		$ 10,000	Payment in 2017	Human Services	ILLINOIS
5616	PACTT Learning Center		$ 16,500		$ 16,500		$ -		Human Services	ILLINOIS
5624	Chicago Artists' Coalition		$ 20,000		$ 20,000		$ -		Educ. Entre.	ILLINOIS
5626	North Central College	M	$ 40,000		$ 25,405		$ 14,595	Payment in 2017	Educ. Entre.	ILLINOIS
5631	Prairie State College		$ 15,900				$ 15,900	Payment in 2017	Educ. Entre.	ILLINOIS
5632	Jesse Brown VA Medical Center		$ 49,500				$ 49,500	Payment in 2017	Health/Rehab	ILLINOIS
5633	Loyola University Medical Center		$ 59,000				$ 59,000	Payment in 2017	Health/Rehab	ILLINOIS
5634	Mercy Hospital and Medical Center		$ 72,000				$ 72,000	Payment in 2017	Health/Rehab	ILLINOIS
5635	Methodist Medical Center of Illinois		$ 40,000				$ 40,000	Payment in 2017	Health/Rehab	ILLINOIS
5636	Metropolitan Chiago Breast Cancer Task Force		$ 20,000		$ 20,000		$ -		Health/Rehab	ILLINOIS
5637	Northwestern University		$ 140,000				$ 140,000	Payment in 2017	Health/Rehab	ILLINOIS
5638	Rush University Medical Center		$ 54,500				$ 54,500	Payment in 2017	Health/Rehab	ILLINOIS
5639	Sinai Health System		$ 51,000				$ 51,000	Payment in 2017	Health/Rehab	ILLINOIS
5640	John H. Stroger, Jr. Hospital of Cook County		$ 61,000				$ 61,000	Payment in 2017	Health/Rehab	ILLINOIS
5641	University of Chicago Medicine		$ 51,000				$ 51,000	Payment in 2017	Health/Rehab	ILLINOIS
5642	University of Illinois Hospital & Health Sciences System		$ 39,000				$ 39,000	Payment in 2017	Health/Rehab	ILLINOIS
5643	The Arts of Life		$ 120,000				$ 120,000	Payment in 2018-19-20	Human Services	ILLINOIS
5644	Orchard Village		$ 75,000		$ 75,000		$ -		Human Services	ILLINOIS
	2017 GRANTS APPROVED :									
5659	Grantmakers for Effective Organizations			$ 20,000	$ 20,000		$ -		Pub. Aff./Soc. Ben.	ILLINOIS
5660	North Central College			$ 20,000	$ 20,000		$ -		Educ. Entre.	ILLINOIS
5661	Forefront			$ 12,831	$ 12,831		$ -		Pub. Aff./Soc. Ben.	ILLINOIS
5662	Chicago Artists Coalition			$ 10,000	$ 10,000		$ -		Educ. Entre.	ILLINOIS
5663	Almost Home Kids			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5664	Cancer Support Center			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5665	Fox Valley Hands of Hope			$ 9,500	$ 9,500		$ -		Health/Rehab	ILLINOIS
5666	Gilda's Club Chicago			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5667	Home of Hope Cancer Wellness Center			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5668	Hult Center for Healthy Living			$ 1,000	$ 1,000		$ -		Health/Rehab	ILLINOIS

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GRANT #	GRANTEE		LIABILITY @ 12-31-16	APPROVED IN 2017	AMOUNTS PAID	RESCINDED IN 2017	PAYABLE IN 2017 AND BEYOND	SCHEDULED PAYMENT	CATEGORY	STATE
5669	Leukemia & Lymphoma Society Inc.			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5670	Leukemia Research Foundation, Inc.			$ 7,000	$ 7,000		$ -		Health/Rehab	ILLINOIS
5671	LivingWell Cancer Resource Center			$ 7,500	$ 7,500		$ -		Health/Rehab	ILLINOIS
5672	Midwest Brain Injury Clubhouse			$ 2,500	$ 2,500		$ -		Health/Rehab	ILLINOIS
5673	NorthPointe Resources, Inc.			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5674	Rainbow Hospice, Inc.			$ 7,500	$ 7,500		$ -		Health/Rehab	ILLINOIS
5675	Wellness House			$ 10,000	$ 10,000		$ -		Health/Rehab	ILLINOIS
5676	The Arts of Life			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5677	Aspire			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5678	Avenues to Independence			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5679	Barbara Olson Center of Hope			$ 6,500	$ 6,500		$ -		Human Services	ILLINOIS
5680	Blue Cap			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5681	Center for Independent Futures			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5682	Clearbrook			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5683	CTF ILLINOIS			$ 7,500	$ 7,500		$ -		Human Services	ILLINOIS
5684	The Douglas Center			$ 2,500	$ 2,500		$ -		Human Services	ILLINOIS
5685	Easter Seals Metropolitan Chicago, Inc.			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5686	Elim Christian Services			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5687	Empowering Gardens, Inc.			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5688	GiGi's Playhouse			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5689	Have Dreams			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5690	Helping Hand Center			$ 8,500	$ 8,500		$ -		Human Services	ILLINOIS
5691	Little City Foundation			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5692	Misericordia Home			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5693	Oak-Leyden Developmental Services			$ 500	$ 500		$ -		Human Services	ILLINOIS
5694	Opportunity Knocks			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5695	Orchard Village			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5696	Our Place of New Trier Township			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5697	PACTT Learning Center			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5698	Park Lawn Association			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5699	Riverside Foundation			$ 8,000	$ 8,000		$ -		Human Services	ILLINOIS
5700	Search, Inc.			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5701	Sertoma Centre, Inc.			$ 9,500	$ 9,500		$ -		Human Services	ILLINOIS
5702	STARS Family Services			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5703	UCP Seguin of Greater Chicago			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5704	Western DuPage Special Rec. Assn. Fdn			$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5705	Chicago Public Media, Inc.			$ 10,000	$ 10,000		$ -		Pub. Aff./Soc. Ben.	ILLINOIS
5706	Economic Awareness Council			$ 12,000	$ 12,000		$ -		Educ. Entre.	ILLINOIS
5707	Imerman Angels			$ 15,000	$ 15,000		$ -		Health/Rehab	ILLINOIS
5708	Twist Out Cancer			$ 15,000	$ 15,000		$ -		Health/Rehab	ILLINOIS
5709	Center for Enriched Living			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5710	Ctr. for Independence thrgh Conductive Ed			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5711	Gateway To Learning			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5712	L'Arche Chicago			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5713	Victor C. Neumann Association, Inc.			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5714	Trinity Services, Inc.			$ 15,000	$ 15,000		$ -		Human Services	ILLINOIS
5715	Accion Chicago			$ 200,000	$ 200,000		$ -		Educ. Entre.	ILLINOIS
5716	Beloit College			$ 100,000	$ 100,000		$ -		Educ. Entre.	WISCONSIN
5717	Bunker Labs			$ 90,000	$ 55,000		$ 35,000	Payment in 2017	Educ. Entre.	ILLINOIS
5718	Chicago Horticultural Society			$ 300,000	$ 300,000		$ -		Educ. Entre.	ILLINOIS
5719	CodeNow Inc.			$ 50,000	$ 50,000		$ -		Educ. Entre.	ILLINOIS
5720	University of Chicago Medicine	M		$ 500,000	$ 100,000		$ 400,000	Payment in 2018-19-20	Health/Rehab	ILLINOIS
5721	Center for Independent Futures	M		$ 117,185	$ 63,270		$ 53,915	Payment in 2018	Human Services	ILLINOIS
5722	Search, Inc.			$ 135,000	$ 67,500		$ 67,500	Payment in 2018-19	Human Services	ILLINOIS

The Coleman Foundation
Grant Recap for 2017
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GRANT #	GRANTEE	LIABILITY @ 12-31-16	APPROVED IN 2017	AMOUNTS PAID	RESCINDED IN 2017	PAYABLE IN 2017 AND BEYOND	SCHEDULED PAYMENT	CATEGORY	STATE
5723	Trinity Services, Inc.		$ 10,000	$ 10,000		$ -		Human Services	ILLINOIS
5724	California State University, Fresno		$ 25,000	$ 25,000		$ -		Educ. Entre.	CALIFORNIA
5725	Colorado Mesa University		$ 20,000	$ 20,000		$ -		Educ. Entre.	COLORADO
5726	Illinois Institute of Technology		$ 20,000	$ 20,000		$ -		Educ. Entre.	ILLINOIS
5727	Illinois State University		$ 25,000	$ 25,000		$ -		Educ. Entre.	ILLINOIS
5728	Millikin University		$ 25,000	$ 25,000		$ -		Educ. Entre.	ILLINOIS
5729	Saint Louis University		$ 20,000	$ 20,000		$ -		Educ. Entre.	MISSOURI
5730	Texas Christian University Neeley Entrepreneurship Center		$ 25,000	$ 25,000		$ -		Educ. Entre.	TEXAS
5731	University of North Carolina - Greensboro		$ 25,000	$ 25,000		$ -		Educ. Entre.	NORTH CAROLINA
5732	Worcester Polytechnic Institute		$ 25,000	$ 25,000		$ -		Educ. Entre.	MASSACHUSETT
5733	Future Founders Foundation		$ 180,500	$ 100,000		$ 80,500	Payment in 2018	Educ. Entre.	ILLINOIS
5734	Advocate Children's Hospital		$ 75,000	$ 40,000		$ 35,000	Payment in 2018	Health/Rehab	ILLINOIS
5735	Loyola University Medical Center		$ 30,000	$ 15,000		$ 15,000	Payment in 2018	Health/Rehab	ILLINOIS
5736	Ann & Robert H. Lurie Children's Hospital of Chicago		$ 126,500	$ 50,000		$ 76,500	Payment in 2018	Health/Rehab	ILLINOIS
5737	Rush University Medical Center		$ 80,000	$ 40,000		$ 40,000	Payment in 2018	Health/Rehab	ILLINOIS
5738	John H. Stroger, Jr. Hospital of Cook County		$ 20,000	$ 10,000		$ 10,000	Payment in 2018	Health/Rehab	ILLINOIS
5739	University of Chicago Medicine		$ 80,000	$ 40,000		$ 40,000	Payment in 2018	Health/Rehab	ILLINOIS
5740	University of Illinois Hospital & Health Sciences System		$ 30,000	$ 15,000		$ 15,000	Payment in 2018	Health/Rehab	ILLINOIS
5741	Jewish Child & Family Services		$ 150,000	$ 50,000		$ 100,000	Payment in 2018-19	Human Services	ILLINOIS
5742	UCP Seguin of Greater Chicago		$ 250,000	$ 250,000		$ -		Human Services	ILLINOIS
5743	The Chicago Bar Foundation		$ 25,000	$ 25,000		$ -		Educ. Entre.	ILLINOIS
5744	Illinois State University		$ 10,000	$ 10,000		$ -		Educ. Entre.	ILLINOIS
5745	College of American Pathologists Foundation		$ 25,000	$ 25,000		$ -		Health/Rehab	ILLINOIS
5746	Neumann Family Services		$ 17,500	$ 17,500		$ -		Human Services	ILLINOIS
5747	Canton Union School District 66		$ 15,000	$ 15,000		$ -		Educ. Entre.	ILLINOIS
5748	Community Unit School District 200		$ 30,000	$ 30,000		$ -		Educ. Entre.	ILLINOIS
5749	Freeport High School		$ 15,000	$ 15,000		$ -		Educ. Entre.	ILLINOIS
5750	Glenbard Township High School District 87		$ 15,000	$ 15,000		$ -		Educ. Entre.	ILLINOIS
5751	Kankakee School District 111		$ 15,000	$ 15,000		$ -		Educ. Entre.	ILLINOIS
5752	Marian Central Catholic High School		$ 15,000	$ 15,000		$ -		Educ. Entre.	ILLINOIS
5753	FamilyFarmed		$ 125,000	$ 100,000		$ 25,000	Payment in 2018	Educ. Entre.	ILLINOIS
5754	North Central College		$ 90,000	$ 60,000		$ 30,000	Payment in 2018	Educ. Entre.	ILLINOIS
5755	SkyART		$ 150,000	$ 100,000		$ 50,000	Payment in 2017	Education	ILLINOIS
5756	University of Flordia		$ 27,000	$ 27,000		$ -		Educ. Entre.	FLORDIA
5757	Center for Independence through Conductive Education		$ 163,000	$ 100,000		$ 63,000	Payment in 2018	Health/Rehab	ILLINOIS
5758	Envision Unlimited		$ 300,000	$ 200,000		$ 100,000	Payment in 2018	Human Services	ILLINOIS
5759	Neumann Family Services		$ 100,000	$ 100,000		$ -		Human Services	ILLINOIS
5760	RAMP, Inc.		$ 75,000	$ 25,000		$ 50,000	Payment in 2018-19	Human Services	ILLINOIS
5761	Forefront		$ 130,000	$ 130,000		$ -		Pub. Aff./Soc. Ben.	ILLINOIS
5762	Chicago Sports Summit Foundation		$ 2,500	$ 2,500		$ -		Human Services	ILLINOIS
5763	Salvation Army Central Territory		$ 25,000	$ 25,000		$ -		Human Services	ILLINOIS
	Totals	**$ 1,928,800**	**$ 4,799,016**	**$ 4,324,485**	**$ 8,500**	**$ 2,394,831**			

M indicates Matching Grant

THE COLEMAN FOUNDATION, INC. **EXHIBIT F**

REQUIRED DISTRIBUTABLE AMOUNT FOR THE YEARS ENDING 2017 AND 2018
AS OF SEPTEMBER 30, 2017

	2017	2018
PREVIOUS YEAR'S REMAINING DISTRIBUTABLE AMOUNT (RDA) (DEFICIT) CARRIED OVER TO THE CURRENT YEAR (Minimum Required Distributable Amount (RDA) to avoid 15% Penalty)	$ (6,946,585)	$ (8,453,346)
GRANTS PAID THRU 10-11-17 (Adjusted)	$ 4,324,485	$ --
REMAINING ESTIMATED GRANT PAYMENTS FOR THE YEAR	987,416	1,054,915
TOTAL ESTIMATED GRANTS PAID AND PRI'S FOR THE YEAR	$ 5,311,901	$ 1,054,915
TOTAL ESTIMATED QUALIFYING ADMINISTRATIVE DISBURSEMENTS FOR CHARITABLE PURPOSE FOR THE YEAR	$ 1,564,571	$ 1,615,000
TOTAL ESTIMATED QUALIFYING DISBURSEMENTS FOR THE YEAR	$ 6,876,472	$ 2,669,915
REMAINING ESTIMATED EXCESS (DEFICIT) IN QUALIFYING DISBURSEMENTS AFTER DEFICIT CARRYOVER FROM 12-31-17/18	$ (70,113)	$ (5,783,431)
CURRENT YEAR'S ESTIMATED GRANT REQUIRMENT (RDA)(5%)	$ (8,453,346)	$ (8,600,000)
REMAINING ESTIMATED EXCESS IN QUALIFYING DISBURSEMENTS AFTER DEFICIT CARRYOVER ($0 If Deficit) ASSUMES QUALIFING FOR THE 2% TAX	0	0
ESTIMATED CURRENT YEAR'S (DEFICIT) TO BE CARRIED OVER	$ (8,453,346)	$ (8,600,000)

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REQUIRED DISTRIBUTABLE AMOUNT FOR THE YEARS ENDING 2017 AND 2018
FOR MINIMUM REQUIRED GRANT PAYMENTS TO QUALIFY FOR THE 1% EXCISE TAX
AS OF SEPTEMBER 30, 2017

	2017	2018	
REMAINING ESTIMATED EXCESS (DEFICIT) IN QUALIFYING DISBURSEMENTS AFTER DEFICIT CARRYOVER FOR 12-31-17/18 (From Above)	$ (70,113)	$ (5,783,431)	
ESTIMATED ADDITIONAL DISTRIBUTABLE AMOUNT REQUIRED TO QUALIFY FOR THE 1% EXCISE TAX (See Note Above)	(1,510,000)	(450,000)	**Estimated**
REMAINING ESTIMATED EXCESS (DEFICIT) IN QUALIFYING DISBURSEMENTS TO QUALIFY FOR THE 1% EXCISE TAX	$ (1,580,113)	$ (6,233,431)	

THE COLEMAN FOUNDATION, INC.
PROJECTED GRANT DISTRIBUTION, ESTIMATED CASH FUNDING 2017 and 2018
REQUIREMENTS AND MINIMUM EARNINGS
AS OF SEPTEMBER 30, 2017

EXHIBIT G

		2017				Totals for Year	Percent to
ACTUAL CASH FUNDING REQUIREMENTS -		1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	2017	Total
Qualifying Charitable Administrative Expenses		$ 328,960 *	$ 371,531 *	$ 323,984 *	$ 540,096	$ 1,564,571	17.50%
Investment Expenses and Federal Excise Tax		207,897	328,547	263,065	274,303	1,073,812	12.01%
Total Estimated Grant Distribution by Quarter		1,203,401	934,084	2,157,000	2,005,515	6,300,000	70.48%
Total Cash Requirements	*** Actual Figures**	$ 1,740,258 *	$ 1,634,162 *	$ 2,744,049 *	$ 2,819,914	$ 8,938,383	100.00%
Percent by Quarter		19.47%	18.28%	30.70%	31.55%	100.00%	

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	2018				Totals for Year	Percent to
ESTIMATED CASH FUNDING REQUIREMENTS -	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	2018	Total
Qualifying Charitable Administrative Expenses	$ 330,000	$ 360,000	$ 380,000	$ 545,000	$ 1,615,000	16.86%
Investment Expenses and Federal Excise Tax	225,400	355,500	290,500	290,500	1,161,900	12.13%
Total Estimated Grant Distribution by Quarter	1,450,000	1,450,000	1,485,000	2,415,000	6,800,000	71.00%
Total Cash Requirements	$ 2,005,400	$ 2,165,500	$ 2,155,500	$ 3,250,500	$ 9,576,900	100.00%
Percent by Quarter	20.94%	22.61%	22.51%	33.94%	100.00%	

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THE COLEMAN FOUNDATION, INC. BALANCE SHEET
BALANCE SHEET AT MARKET VALUE
NOVEMBER 01, 2017

		11/1/2017 MARKET VALUE	% TO TOTAL MARKET VALUE	
DOMESTIC EQUITY MANAGED ACCOUNTS:				
Dana Investment Advisors - Money Market Account	$	217,752	0.12%	RUSSELL
- Equities-Discretionary		33,403,350	18.31%	1000 GROWTH
Total Dana Investment Advisors	*$*	*33,621,102*	*18.43%*	
Dana Investment Advisors - Money Market Account - SMID	$	133,202	0.07%	RUSSELL
- Equities-Discretionary		17,091,114	9.37%	2500 GROWTH
Total Dana Investment Advisors - SMID Cap Value	*$*	*17,224,316*	*9.44%*	
Pinnacle Associates SMID- Money Market Account	$	426,151	0.24%	RUSSELL
- Equities-Discretionary		21,982,312	12.05%	2500 GROWTH
Total Pinnacle Associates SMID	*$*	*22,408,463*	*12.29%*	
In-House Equities	*$*	16,704,749	9.16%	
Fuller & Thaler - (Micro Cap)	*$*	4,905,452	2.69%	
Total Domestic Equity	***$***	***94,864,082***	***52.01%***	
INTERNATIONAL EQUITY ACCOUNTS:				
Oakmark Global Select	$	0	0.00%	
BlackRock International Index Fund/Goldman		7,515,834	4.12%	
WCM Investment Management		13,260,104	7.27%	
WCM Investment Management - Large Cap Value		4,986,948	2.73%	
Total International Equity	***$***	***25,762,886***	***14.12%***	
PRIVATE EQUITY & HEDGE FUNDS:				
INVESTMENT IN PORTFOLIO ADVISORS PRIVATE EQUITY FUND IV (OFFSHORE), L.P.	$	2,379,767	1.30%	**Updated @ 06-30-17**
INVESTMENT IN PORTFOLIO ADVISORS PRIVATE EQUITY FUND V (OFFSHORE), L.P.		2,149,759	1.18%	**Updated @ 06-30-17 and Payments**
INVESTMENT IN PORTFOLIO ADVISORS SECONDARY FUND (OFFSHORE), L.P.		895,269	0.49%	**Updated @ 06-30-17 and Payments**
INVESTMENT IN BRICKMAN FUND V, L.P.		883,748	0.48%	**Updated @ 6-30-17**
INVESTMENT IN BRICKMAN FUND VI, L.P.		4,771,530	2.62%	**Updated @ 6-30-17**
Total Private Equity & Hedge Funds	***$***	***11,080,073***	***6.07%***	
Total Equity Accounts	***$***	***131,707,041***	***72.20%***	
FIXED INCOME ACCOUNTS :				
Wasmer, Schroeder Account - Money Market Account	$	464,011	0.25%	
- Credit Securities		26,172,796	14.35%	
- CMBS		1,914,087	1.05%	
Total Wasmer, Schroeder Account	$	*28,550,894*	*15.65%*	
Goldman - Broad St Credit Partners Fund II	$	2,885,304	1.58%	
Goldman - Money Market Fund	$	246,461	0.14%	
Lord Abbett Short Duration Income Fund I	$	13,493,261	7.40%	
Total Fixed Income Accounts (Managed)	***$***	***45,175,920***	***24.77%***	
IN-HOUSE FIXED :				
Cash Equivalents (Money Market)	$	5,471,977	3.00%	
Corporate & Taxable State Obligations		0	0.00%	
Total In-House Fixed Income Accounts	***$***	***5,471,977***	***3.00%***	
Total Fixed Income Accounts	***$***	***50,647,897***	***27.77%***	
TOTAL INVESTMENTS ACCOUNTS	$	**182,354,938**	**99.97%**	
ALL OTHER COLEMAN ASSETS :				
Cash - Private Bank Operating and Payroll		32,929	0.02%	
Computer and Office Equipment (Net of Depreciation)		16,286	0.01%	
Deposits		5,000	0.00%	
TOTAL OTHER COLEMAN ASSETS	***$***	***54,215***	***0.03%***	
TOTAL ASSETS . . . . . .November 01, 2017	$	**182,409,153**	**100.00%**	
TOTAL ASSETS AS OF 12-31-16 FINAL	$	164,810,697		
NET INCREASE (DECREASE)	$	17,598,456	10.68%	
TOTAL CFI OPERATING EXPENSES YEAR TO DATE	$	6,464,447	3.92%	

				WoW Change
TOTAL ASSETS AT MARKET VALUE AS OF 11-01-17	$	182,409,153	10.68% From 12-31-16	0.71%
TOTAL ASSETS AT MARKET VALUE AS OF 10-13-17	$	181,242,590	9.97% From 12-31-16	0.11%
TOTAL ASSETS AT MARKET VALUE AS OF 10-06-17	$	181,058,497	9.86% From 12-31-16	1.11%
TOTAL ASSETS AT MARKET VALUE AS OF 09-29-17	$	179,224,581	8.75% From 12-31-16	0.83%
TOTAL ASSETS AT MARKET VALUE AS OF 09-15-17	$	177,859,501	7.92% From 12-31-16	0.85%
TOTAL ASSETS AT MARKET VALUE AS OF 09-08-17	$	176,463,156	7.07% From 12-31-16	-0.26%
TOTAL ASSETS AT MARKET VALUE AS OF 08-31-17	$	176,896,610	7.33% From 12-31-16	1.62%

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
1200 · Computer Equipment						
Check	03/17/2017	4926	Cardmember Service	Server and peripherals	4,157.68	4,157.68
Total 1200 · Computer Equipment					4,157.68	4,157.68
5200 · Management Wages						
General Journal	01/13/2017	Payroll		To record 1-15-17 Payroll	20,929.54	20,929.54
General Journal	01/31/2017	Payroll		To record 1/31 Payroll	41,884.37	62,813.91
General Journal	02/15/2017	Payroll			20,929.54	83,743.45
General Journal	02/28/2017	payroll			41,884.37	125,627.82
General Journal	03/15/2017	payroll			20,929.54	146,557.36
General Journal	03/31/2017	payroll			41,884.37	188,441.73
General Journal	04/30/2017	pr			20,929.54	209,371.27
General Journal	04/30/2017	pr			41,884.37	251,255.64
General Journal	05/15/2017	Payroll		To record 5-15-17 Payroll	20,929.54	272,185.18
General Journal	05/31/2017	Payroll		To record P/R for 5-31-17	41,884.37	314,069.55
General Journal	06/15/2017	Payroll		To record Payroll for 6-15-2017	20,929.54	334,999.09
General Journal	06/30/2017	Payroll		To record Payroll for 6-30-17	41,884.37	376,883.46
General Journal	07/14/2017	In-House		To record 7-15-17 Payroll	20,929.54	397,813.00
General Journal	07/31/2017	Payroll		To record P/R at 7-31-17	44,324.88	442,137.88
General Journal	08/15/2017	PR		To record 8/15 Payroll	21,835.46	463,973.34
General Journal	08/31/2017	P/R		To record 8/31/17 Payroll & Expense	43,418.96	507,392.30
General Journal	09/15/2017	Payroll		To record 9/15/17 Payroll	21,835.46	529,227.76
General Journal	09/29/2017	Payroll		To record P/R at 9-30-17	43,418.96	572,646.72
Total 5200 · Management Wages					572,646.72	572,646.72
6400 · Electricity						
Check	01/10/2017	4822	ComEd	Service 12/1/16 - 1/4/17	303.97	303.97
Check	02/09/2017	4893	ComEd	Service 1/4-2/3/17	360.31	664.28
Check	03/17/2017	4923	ComEd	Service 2/3-3/6/17	308.03	972.31
Check	04/12/2017	4944	ComEd	Service 3/6- 4/417	267.25	1,239.56
Check	05/10/2017	4963	ComEd	Service 4/4-5/3/17	227.06	1,466.62
Check	06/14/2017	4986	ComEd	Service 5/3-6/2/17	335.67	1,802.29
Check	07/11/2017	5007	ComEd	Service 6/2-7/3/17	285.29	2,087.58
Check	08/08/2017	5041	ComEd	Service 7/3-8/2/17	314.38	2,401.96
Check	09/08/2017	5083	ComEd	Service 8/2-8/31/17	281.79	2,683.75
Total 6400 · Electricity					2,683.75	2,683.75

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
6500 · Insurance						
Check	05/03/2017	4961	The Hartford	Business Owners and W/C Ins 5/16/17-5/16/18	5,892.00	5,892.00
Check	07/20/2017	5021	Alper Services LLC	D&O Coverage with Chubb 7/3/17-7/3/18	5,116.00	11,008.00
Check	08/22/2017	5070	The Hartford	W/C Audit 5/16/16-17	313.00	11,321.00
Total 6500 · Insurance					11,321.00	11,321.00
6501 · Group Health Insurance						
Check	01/24/2017	4830	Michael W. Hennessy	Medicare Reim MWH $1,271.40, CJH $1,856.10	3,127.50	3,127.50
Check	01/30/2017	4833	Blue Cross Blue Shield of Illinois	Group Health and Dental February 2017	6,216.84	9,344.34
Check	02/15/2017	4897	Trevor C. Davies	Reimburse Medicare Premiums 3/1/17-5/31/17	1,899.40	11,243.74
Check	02/27/2017	4911	Blue Cross Blue Shield of Illinois	Group Health & Dental March 2017	8,530.52	19,774.26
Check	03/27/2017	4931	Blue Cross Blue Shield of Illinois	Group Health & Dental April 2017	6,795.26	26,569.52
Check	04/24/2017	4955	Blue Cross Blue Shield of Illinois	Group Health & Dental May 2017	6,795.26	33,364.78
Check	05/22/2017	4975	Blue Cross Blue Shield of Illinois	Group Health & Dental June 2017	6,795.26	40,160.04
Check	06/21/2017	4995	Trevor C. Davies	Reimburse Medicare Premium 6/1-8/31/17	1,285.80	41,445.84
Check	06/21/2017	4996	Michael W. Hennessy	Reimburse Medicare Premium MWH & CH	2,089.80	43,535.64
Check	06/27/2017	4999	Blue Cross Blue Shield of Illinois	Group Health & Dental July 2017	6,795.26	50,330.90
Check	07/18/2017	5013	Michael W. Hennessy	Medicare Reimbursement MWH 8/1-10/31/17	1,044.90	51,375.80
Check	07/18/2017	5013	Michael W. Hennessy	Medicare Reimbursement CJH 8/1-10/31/17	1,044.90	52,420.70
Check	07/26/2017	5031	Blue Cross Blue Shield of Illinois	Group Health & Dental August 2017	6,795.26	59,215.96
Check	08/11/2017	5053	Trevor C. Davies	Reimburse Medicare 9/1/17-11/30/17	1,285.80	60,501.76
Check	08/25/2017	5076	Blue Cross Blue Shield of Illinois	Group Health & Dental September 2017	6,795.26	67,297.02
Check	09/26/2017	5103	Blue Cross Blue Shield of Illinois	Group Health & Dental October 2017	6,795.26	74,092.28
Total 6501 · Group Health Insurance					74,092.28	74,092.28
6704 · Accounting and Audit Fees						
Check	01/30/2017	4832	Kessler Orlean Silver CPA	Monthly Accting Services $2,000. 2016 Audit Work $3,100.	5,100.00	5,100.00
Check	03/02/2017	4913	Kessler Orlean Silver CPA	2016 Audit	4,000.00	9,100.00
Check	03/17/2017	4925	Kessler Orlean Silver CPA	2016 Audit work	2,500.00	11,600.00
Check	04/24/2017	4954	Kessler Orlean Silver CPA	2017 Audit work & Acctng Services Jan-Feb 2017	1,900.00	13,500.00
Check	06/14/2017	4988	Kessler Orlean Silver CPA	2016 Audit - 1,670, 2017 Accounting 1,875.	3,545.00	17,045.00
Check	07/18/2017	5012	Kessler Orlean Silver CPA	Work for 2017 Audit	1,406.25	18,451.25
Total 6704 · Accounting and Audit Fees					18,451.25	18,451.25
6705 · Computer and Database Support						
Check	01/10/2017	4824	Topel Forman Information Services, LLC	Complete antivirus install on conf rm tower	62.50	62.50
Check	02/09/2017	4894	Topel Forman Information Services, LLC	IT Services January 2017 onsite visit-laptop, conf rm tower, & serve	875.00	937.50
Check	03/07/2017	4919	Topel Forman Information Services, LLC	IT Services February 2017- Server order	62.50	1,000.00
Check	04/12/2017	4945	Topel Forman Information Services, LLC	Configuration, Installation, and migration new server	2,062.50	3,062.50
Check	05/03/2017	4960	Topel Forman Information Services, LLC	IT Services April 2017 MWH remote access setup, CMC malware r	250.00	3,312.50

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Check	06/14/2017	4989	Topel Forman Information Services, LLC	IT Services May 2017 scanner/password updates, print driver CMC	375.00	3,687.50
Check	07/11/2017	5009	Topel Forman Information Services, LLC	IT Services Jun 2017 LT printer network card repl. RB & MWH Outl	825.00	4,512.50
Check	08/08/2017	5042	Topel Forman Information Services, LLC	IT Services Jul 2017 - RB & MWH Outlook; MWH OOF, Contacts; T	437.50	4,950.00
Check	09/08/2017	5085	BLACKBAUD, INC.	GIFTS Maintenance Agreement renewal 10/3/17-10/2/18	7,747.11	12,697.11
Total 6705 · Computer and Database Support					12,697.11	12,697.11
6707 · Director's Fees						
Check	02/15/2017	4905	Michael W. Hennessy	Attendance Fee 3/1/17 BOD Mtg	1,000.00	1,000.00
Check	02/15/2017	4906	Esther Barron	1st Qtr 2017 Director's & Attendance 3/1/17 BOD Mtg Fees	8,000.00	9,000.00
Check	02/15/2017	4907	R. Michael Furlong	1st Qtr 2017 Director's & Attendance 3/1/17 BOD Mtg Fees	8,000.00	17,000.00
Check	02/15/2017	4908	Daniel Wanzenberg	1st Qtr 2017 Director's & Attendance 3/1/17 BOD Mtg Fees	10,000.00	27,000.00
Check	06/01/2017	4979	Michael W. Hennessy	Attendance Fee 6/6-7/17 BOD Meeting	1,000.00	28,000.00
Check	06/01/2017	4980	Trevor C. Davies	Attendance Fee 6/6-7/17 BOD Meeting	1,000.00	29,000.00
Check	06/01/2017	4981	R. Michael Furlong	2nd Qtr 2017 Directors Fee & Attendance Fee 6/6-7/17 BOD Meeti	7,000.00	36,000.00
Check	06/01/2017	4982	Esther Barron	2nd Qtr 2017 Directors Fee & Attendance Fee 6/6-7/17 BOD Meeti	7,000.00	43,000.00
Check	06/01/2017	4983	Daniel Wanzenberg	2nd Qtr 2017 Directors Fee & Attendance Fee 6/6-7/17 BOD Meeti	9,000.00	52,000.00
Check	08/22/2017	5065	Michael W. Hennessy	Attendance Fee 8/23/17 BOD Meeting	1,000.00	53,000.00
Check	08/22/2017	5066	Trevor C. Davies	Attendance Fee 8/23/17 BOD Meeting	1,000.00	54,000.00
Check	08/22/2017	5067	Esther Barron	3rd Qtr 2017 Director's Fee & Attendance Fee 8/23/17 BOD Mtg	8,000.00	62,000.00
Check	08/22/2017	5068	R. Michael Furlong	3rd Qtr 2017 Director's Fee & Attendance Fee 8/23/17 BOD Mtg	8,000.00	70,000.00
Check	08/22/2017	5069	Daniel Wanzenberg	3rd Qtr 2017 Director's Fee & Attendance Fee 8/23/17 BOD Mtg	10,500.00	80,500.00
Total 6707 · Director's Fees					80,500.00	80,500.00
6800 · Offices Supplies & Expense						
Check	01/10/2017	4823	Ricoh USA, Inc.	Copy Charges 10/1-12/31/16	56.50	56.50
General Journal	01/13/2017	Payroll		To record 1-15-17 Payroll	-409.75	-353.25
General Journal	01/13/2017	Payroll		To record 1-15-17 Payroll	297.50	-55.75
General Journal	01/18/2017	Payroll		To record RTA Payment	418.25	362.50
Check	01/19/2017	4828	Cardmember Service	kitchen & office supplies	92.47	454.97
General Journal	01/31/2017	Payroll		To record 1/31 Payroll	71.00	525.97
Check	02/15/2017	4898	Next Day Plus	printer supplies	108.00	633.97
Check	02/15/2017	4899	Cardmember Service	office/kitchen supplies	67.60	701.57
General Journal	02/15/2017	Payroll			-418.00	283.57
General Journal	02/15/2017	Payroll			71.00	354.57
General Journal	02/16/2017	Payroll		To record payment of RTA W/H	426.50	781.07
Check	02/27/2017	4909	Staples Credit Plan	Office Supply order 1-18-17	65.72	846.79
General Journal	03/15/2017	payroll			-418.00	428.79
Check	03/17/2017	4926	Cardmember Service	Office and kitchen supplies	63.24	492.03
Check	03/27/2017	4932	Sound Incorporated	Service to repair ex101 voicemail RB	111.00	603.03
General Journal	03/31/2017	payroll			426.50	1,029.53
Check	04/03/2017	4936	Illinois Charity Bureau Fund	Annual Filing Fee #01009992 ending 12/31/15 - reissue ck 4666 st	15.00	1,044.53

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Check	04/12/2017	4946	Ricoh USA, Inc.	Maintenance Agreement 2017 & copy charges 1/1-3/31/17	2,596.60	3,641.13
Check	04/13/2017	4949	Cardmember Service	Kitchen supplies, COF salary data tables, Private Bank Visa annua	328.15	3,969.28
Check	04/24/2017	4952	Staples Credit Plan	Office supply order 4/10/17	115.92	4,085.20
Check	04/24/2017	4953	Michael W. Hennessy	Office and kitchen supplies	31.15	4,116.35
General Journal	04/30/2017	pr			-268.00	3,848.35
General Journal	04/30/2017	pr			273.75	4,122.10
Check	05/10/2017	4962	Secretary of State	State of IL Annual Filing Fee	10.00	4,132.10
General Journal	05/15/2017	Payroll		To record 5-15-17 Payroll	75.00	4,207.10
General Journal	05/15/2017	Payroll		To record 5-15-17 Payroll	-338.00	3,869.10
Check	05/16/2017	4971	Cardmember Service	kitchen supplies	20.65	3,889.75
General Journal	05/16/2017			To record payment of RTA Withholding	346.25	4,236.00
Check	05/22/2017	4972	Elizabeth Torres	Office Expense	24.52	4,260.52
General Journal	05/31/2017	Payroll		To record P/R for 5-31-17	75.00	4,335.52
Check	06/14/2017	4991	Cardmember Service	Kitchen Office Supplies	117.80	4,453.32
General Journal	06/15/2017	Payroll		To record Payroll for 6-15-2017	75.00	4,528.32
General Journal	06/15/2017	Payroll		To record Payroll for 6-15-2017	-268.00	4,260.32
General Journal	06/19/2017	Payroll		To record payment of RTA W/H	273.75	4,534.07
Check	06/21/2017	4994	Michael W. Hennessy	office/kitchen supplies	17.20	4,551.27
General Journal	06/30/2017	Payroll		To record Payroll for 6-30-17	75.00	4,626.27
Check	07/11/2017	5008	Ricoh USA, Inc.	Copy Charges 4/1-6/30/17	103.82	4,730.09
General Journal	07/14/2017	In-House		To record 7-15-17 Payroll	-268.00	4,462.09
General Journal	07/14/2017	In-House		To record Invoice from Paychex	75.00	4,537.09
General Journal	07/17/2017	Payroll		To record payment RTA W/H for July, 2017	171.00	4,708.09
Check	07/18/2017	5014	Cardmember Service	2017 COF Salary rpts	220.00	4,928.09
Check	07/26/2017	5030	Staples Credit Plan	Office Supply Order 7/1/17	0.00	4,928.09
Check	07/26/2017	5034	Staples Credit Plan	Office Supply Order 7/1/17	111.64	5,039.73
General Journal	07/31/2017	Payroll		To record P/R at 7-31-17 HSA	-268.00	4,771.73
General Journal	07/31/2017	Payroll		To record P/R at 7-31-17 Paychex	75.00	4,846.73
Check	08/11/2017	5051	Elizabeth Torres	Kitchen supplies	7.70	4,854.43
Check	08/11/2017	5052	Michael W. Hennessy	Office/Kitchen Supplies	125.78	4,980.21
General Journal	08/15/2017	PR		To record 8/15 Payroll	75.00	5,055.21
General Journal	08/16/2017	P/R		To record payment of RTA W/H	163.00	5,218.21
Check	08/17/2017	5055	Cardmember Service	Kitchen/Office supplies	112.19	5,330.40
General Journal	08/31/2017	P/R		To record 8/31/17 Payroll & Expense	75.00	5,405.40
General Journal	09/15/2017	Payroll		To record 9/15/17 Payroll	-80.00	5,325.40
General Journal	09/15/2017	Payroll		To record 9/15/17 Payroll	75.00	5,400.40
General Journal	09/18/2017	Payroll		To record Payment of RTA W/H	293.75	5,694.15
Check	09/19/2017	5095	Cardmember Service	Standing Desk CMc, office & kitchen supplies	395.00	6,089.15
General Journal	09/29/2017	Payroll		To record P/R at 9-30-17	75.00	6,164.15

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Total 6800 · Offices Supplies & Expense					6,164.15	6,164.15
6850 · Website/Internet Expense						
Check	01/19/2017	4828	Cardmember Service	email, website and blog monthly hosting fee Dropbox & Crashplan	266.43	266.43
Check	01/30/2017	4831	AT&T Uverse	January 2017 Internet Service	151.04	417.47
Check	02/15/2017	4899	Cardmember Service	email, website and blog hosting; Dropbox Crashplan MWH GotoMy	281.11	698.58
Check	03/02/2017	4912	AT&T Uverse	February 2017 Internet Service	151.04	849.62
Check	03/17/2017	4926	Cardmember Service	website, email and blog monthly hosting fee Crashplan & Dropbox	281.55	1,131.17
Check	03/27/2017	4933	AT&T Uverse	March 2017 Internet Service	151.04	1,282.21
Check	04/13/2017	4949	Cardmember Service	Email, website & blog hosting monthly fee Dropbox, Crashplan and	559.81	1,842.02
Check	05/02/2017	4958	AT&T Uverse	April 2017 Internet Service	80.60	1,922.62
Check	05/16/2017	4971	Cardmember Service	email, blog, website. and MWH Dropbox monthly hosting fees, ren	314.12	2,236.74
Check	06/01/2017	4976	AT&T Uverse	Acct # 154542903-4	151.04	2,387.78
Check	06/14/2017	4991	Cardmember Service	Dropbox,GoToMyPC, server backup, website, blog and email mont	527.58	2,915.36
Check	06/27/2017	4997	AT&T Uverse	June 2017 Internet Service	151.04	3,066.40
Check	07/18/2017	5014	Cardmember Service	Website, email, blog monthly hosting fees, GoToMyPC, Cloudberry	334.89	3,401.29
Check	08/02/2017	5035	AT&T Uverse	July 2107 Internet Service	151.86	3,553.15
Check	08/17/2017	5055	Cardmember Service	Website, email, blog, monthly hosting fees, crashplan, gotomy pc s	336.71	3,889.86
Check	08/31/2017	5079	AT&T Uverse	August 2017 Internet Service	151.86	4,041.72
Check	09/19/2017	5095	Cardmember Service	Website & email monthly hosting fees, MWH RB Office, Crashplan	386.53	4,428.25
Check	09/29/2017	5104	AT&T Uverse	September 2017 Internet Service	151.86	4,580.11
Total 6850 · Website/Internet Expense					4,580.11	4,580.11
6900 · Investment Money Mgt Fees						
General Journal	01/31/2017	In House		To record 1-31-17 In-House Custody	90,696.42	90,696.42
General Journal	02/28/2017	In House			62,967.88	153,664.30
General Journal	05/31/2017	In-House		May, 2017 In-House Custody	161,995.04	315,659.34
General Journal	07/31/2017	In-House		To record In-House Custody for July, 2017	72,046.01	387,705.35
General Journal	08/31/2017	In-House		Wasmer In-House Custody for Aug., 2017	19,905.34	407,610.69
General Journal	08/31/2017	In-House		Wasmer CMBS To record In-House Custody for Aug., 2017	1,475.62	409,086.31
General Journal	08/31/2017	In-House		Pinnacle In-House Custody for Aug., 2017	46,623.00	455,709.31
General Journal	08/31/2017	In-House		WCM In-House Custody for Aug., 2017	27,062.39	482,771.70
Total 6900 · Investment Money Mgt Fees					482,771.70	482,771.70
6901 · Investment Consulting Fee						
Check	03/07/2017	4916	Wanzenberg Partners LLC	4th Qtr 2016 Board Reporting Svcs.	4,500.00	4,500.00
Check	05/10/2017	4965	Wanzenberg Partners LLC	1st Qtr 2017 Reporting Fee	4,500.00	9,000.00
Check	08/25/2017	5075	Wanzenberg Partners LLC	2nd QTR 2017 Investment Performance Report	4,500.00	13,500.00
Total 6901 · Investment Consulting Fee					13,500.00	13,500.00

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Transaction Detail by Account
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Type	Date	Num	Name	Memo	Amount	Balance
7000 · Postage						
Check	03/17/2017	4922	Purchase Power	Add postage to meter	100.00	100.00
Check	05/16/2017	4968	Purchase Power	Added postage 4/26/17	99.83	199.83
Check	07/11/2017	5006	FedEx	Grantee mailing Jun 2017	23.50	223.33
Check	08/08/2017	5039	FedEx	Grantee mailing Jul 2017	17.50	240.83
Check	08/22/2017	5071	Pitney Bowes Global Financial Srvcs LLC	Quarterly Lease charge 6/20-9/19/17	309.00	549.83
Check	08/31/2017	5080	Pitney Bowes Global Financial Srvcs LLC	Lease Charge 9/20-12/19/17	309.00	858.83
Check	09/12/2017	5089	Purchase Power	Added postage 8/27/17	150.00	1,008.83
Total 7000 · Postage					1,008.83	1,008.83
7200 · Rent & Parking						
Check	01/03/2017	4821	Washington Des Plaines LLC	Unit: 800-306-CU	6,880.00	6,880.00
Check	02/01/2017	4837	Washington Des Plaines LLC	Storage, Parking & Rent February 2017	6,880.00	13,760.00
Check	03/02/2017	4915	Washington Des Plaines LLC	Storage, Parking, & Rent March 2017	6,880.00	20,640.00
Check	04/03/2017	4938	Washington Des Plaines LLC	Storage, Parking & Rent April 2017	6,880.00	27,520.00
Check	05/02/2017	4959	Washington Des Plaines LLC	Storage, Parking & Rent May 2017	6,880.00	34,400.00
Check	06/01/2017	4978	Washington Des Plaines LLC	Storage, Parking & Rent June 2017	6,880.00	41,280.00
Check	06/27/2017	4998	Washington Des Plaines LLC	Storage, Parking & Rent July 2017	6,880.00	48,160.00
Check	07/26/2017	5032	Washington Des Plaines LLC	Storage, Parking & Rent August 2017	6,880.00	55,040.00
Check	08/31/2017	5082	Washington Des Plaines LLC	Rent, Parking & Storage September 2017	6,880.00	61,920.00
Total 7200 · Rent & Parking					61,920.00	61,920.00
7600 · Dues & Memberships						
Check	02/03/2017	4851	Forefront	2017 Membership Dues	850.00	850.00
Check	03/17/2017	4926	Cardmember Service	Wall St. Journal renew 1yr. TCD	395.88	1,245.88
Check	05/10/2017	4964	PEAK Grantmaking, Inc.	2017-18 Membership Contribution	3,000.00	4,245.88
Check	05/16/2017	4971	Cardmember Service	Chronicle of Philanthropy 2 yr. renewals DW & MF	328.00	4,573.88
Check	07/18/2017	5014	Cardmember Service	Financial Time renew 1 yr. subcription DWanzenberg	414.12	4,988.00
Check	08/08/2017	5040	OMI	Non-Profit Legal & Tax Letter subscription renewal 9/1/17-8/31/17	235.00	5,223.00
Check	08/17/2017	5055	Cardmember Service	Chronicle of Philanthropy office subs renewal 2yrs/2issues	292.00	5,515.00
Check	08/22/2017	5073	Guidestar, USA Inc.	Financial Scan subs renew 1yr.	2,500.00	8,015.00
Total 7600 · Dues & Memberships					8,015.00	8,015.00
7715 · Bank Custody & Service Charge						
General Journal	01/31/2017	In House		To record 1-31-17 In-House Custody	4,016.73	4,016.73
Check	01/31/2017			Service Charge	282.31	4,299.04
General Journal	02/28/2017	In House			4,012.37	8,311.41
General Journal	02/28/2017	payroll			71.00	8,382.41

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Type	Date	Num	Name	Memo	Amount	Balance
Check	02/28/2017			Service Charge	250.39	8,632.80
General Journal	03/31/2017	In house			4,161.90	12,794.70
General Journal	03/31/2017	payroll			71.00	12,865.70
General Journal	03/31/2017	payroll			71.00	12,936.70
Check	03/31/2017			Service Charge	228.79	13,165.49
General Journal	04/30/2017	In House			4,175.51	17,341.00
General Journal	04/30/2017	pr			71.00	17,412.00
General Journal	04/30/2017	pr			71.00	17,483.00
Check	04/30/2017			Service Charge	211.80	17,694.80
Check	05/31/2017			Service Charge	215.93	17,910.73
General Journal	05/31/2017	In-House		May, 2017 In-House Custody	4,224.45	22,135.18
Check	06/30/2017			Service Charge	217.75	22,352.93
General Journal	06/30/2017	In-House		June, 2017 In-House Custody	4,375.07	26,728.00
Check	07/31/2017			Service Charge	217.25	26,945.25
General Journal	07/31/2017	In-House		To record In-House Custody for July, 2017	4,246.51	31,191.76
Check	08/31/2017			Service Charge	217.24	31,409.00
General Journal	08/31/2017	In-House		To record In-House Custody for Aug., 2017	4,294.81	35,703.81
Check	09/30/2017			Service Charge	220.39	35,924.20
General Journal	09/30/2017	In - House		To record Cash In-House Custody For Sept., 2017	4,286.78	40,210.98
Total 7715 · Bank Custody & Service Charge					40,210.98	40,210.98
7806 · Payroll Tax Expense - Wages						
General Journal	01/13/2017	Payroll		To record 1-15-17 Payroll	1,684.88	1,684.88
General Journal	01/31/2017	Payroll		To record 1/31 Payroll	3,344.91	5,029.79
General Journal	02/15/2017	Payroll			1,517.74	6,547.53
General Journal	02/28/2017	payroll			3,228.69	9,776.22
General Journal	03/15/2017	payroll			1,570.34	11,346.56
General Journal	03/31/2017	payroll			3,188.87	14,535.43
General Journal	04/30/2017	pr			1,580.61	16,116.04
General Journal	04/30/2017	pr			3,165.92	19,281.96
General Journal	05/15/2017	Payroll		To record 5-15-17 Payroll	1,491.10	20,773.06
General Journal	05/31/2017	Payroll		To record P/R for 5-31-17	3,165.92	23,938.98
General Journal	06/15/2017	Payroll		To record Payroll for 6-15-2017	1,580.61	25,519.59
General Journal	06/30/2017	Payroll		To record Payroll for 6-30-17	3,165.92	28,685.51
General Journal	07/14/2017	In-House		To record 7-15-17 Payroll	1,580.61	30,266.12
General Journal	07/31/2017	Payroll		To record P/R at 7-31-17	2,085.12	32,351.24
General Journal	08/15/2017	PR		To record 8/15 Payroll	1,586.26	33,937.50
General Journal	08/31/2017	P/R		To record 8/31/17 Payroll & Expense	1,846.16	35,783.66
General Journal	09/15/2017	Payroll		To record 9/15/17 Payroll	1,113.75	36,897.41

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Type	Date	Num	Name	Memo	Amount	Balance
General Journal	09/29/2017	Payroll		To record P/R at 9-30-17	1,471.08	38,368.49
Total 7806 · Payroll Tax Expense - Wages					38,368.49	38,368.49
7827 · Federal Excise Tax						
General Journal	05/15/2017			To record payment 1st Qtr 2017 Excise Tax	30,000.00	30,000.00
General Journal	06/15/2017			To record payment 2nd Qtr 2017 Excise Tax	90,000.00	120,000.00
General Journal	09/15/2017			To record payment of 3rd Qtr., 2017 Excise Tax	40,000.00	160,000.00
Total 7827 · Federal Excise Tax					160,000.00	160,000.00
8000 · Telephone						
Check	01/19/2017	4827	AT&T	Monthy Phone Service 12/8/16-1/7/17	225.75	225.75
Check	02/27/2017	4910	AT&T	Monthly Phone Service 1/8-2/7/17	390.46	616.21
Check	03/17/2017	4924	AT&T	Monthly Phone Service 2/8/3/7/17	390.46	1,006.67
Check	03/17/2017	4926	Cardmember Service	2/3/17 conf call RB/MWH	25.69	1,032.36
Check	04/24/2017	4951	AT&T	Monthly Phone Service 3/8-4/7/17	391.04	1,423.40
Check	05/22/2017	4974	AT&T	Monthly Phone Service 4/8-5/7/17	391.07	1,814.47
Check	06/14/2017	4991	Cardmember Service	Conference call with Wasmer	45.46	1,859.93
Check	06/21/2017	4993	AT&T	Monthly Phone Service 5/8-6/7/17	391.07	2,251.00
Check	07/18/2017	5011	AT&T	Monthly Phone Service 6/8-7/7/17	397.53	2,648.53
Check	07/18/2017	5014	Cardmember Service	Conference calls Jun 2017	10.88	2,659.41
Check	08/17/2017	5054	AT&T	Monthly Phone Service 7/8-8/7/17	406.97	3,066.38
Check	08/17/2017	5055	Cardmember Service	Conference calls July 2017	16.21	3,082.59
Check	09/19/2017	5094	AT&T	Monthly Phone Service 8/8-9/7/17	403.07	3,485.66
Check	09/19/2017	5095	Cardmember Service	Conference calls Aug 2017	25.76	3,511.42
Total 8000 · Telephone					3,511.42	3,511.42
8100 · Traveling Expense						
Check	01/19/2017	4828	Cardmember Service	Flts Chi-Phil USASBE conf MWH	763.68	763.68
Check	02/01/2017	4835	Michael W. Hennessy	Cabs to DePaul mtgs	42.00	805.68
Check	03/17/2017	4921	Elizabeth Torres	Flts to/from Chicago-Los Angles 2017 GMN conference	379.88	1,185.56
Check	04/04/2017	4942	Elizabeth Torres	cabs to/from home & MDW, trans to/from airport, hotel, dinner	195.00	1,380.56
Check	04/24/2017	4953	Michael W. Hennessy	site visits/business meetings Feb-Mar 2017	187.48	1,568.04
Check	06/01/2017	4977	Rosa Berardi	cabs/transport to site visits Jan-May '17	155.35	1,723.39
Check	06/21/2017	4994	Michael W. Hennessy	cabs to site visit & events MWH	117.00	1,840.39
Check	08/11/2017	5051	Elizabeth Torres	Cab to/from mtgs & events	34.00	1,874.39
Check	08/11/2017	5052	Michael W. Hennessy	Cab to/fr site visits/events	97.00	1,971.39
Total 8100 · Traveling Expense					1,971.39	1,971.39

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Type	Date	Num	Name	Memo	Amount	Balance
8101 · Automobile						
Check	02/01/2017	4835	Michael W. Hennessy	Mileage reim Cancer Wellness site visit	25.92	25.92
Check	03/07/2017	4920	Rosa Berardi	Mileage reim site visit Jan-Mar 2017	282.68	308.60
Check	04/24/2017	4953	Michael W. Hennessy	site visits mileage reim Jan-Mar 2017	50.90	359.50
Check	05/16/2017	4971	Cardmember Service	Parking Rush 5/1/17 MWH	10.00	369.50
Check	05/22/2017	4972	Elizabeth Torres	auto gas purchase A. Slagis car	26.39	395.89
Check	05/22/2017	4973	Clark McCain	Mileage, Tolls site visits Jan -May-17	187.69	583.58
Check	06/21/2017	4994	Michael W. Hennessy	mileage & parking site visits board meeting	55.10	638.68
Check	08/11/2017	5052	Michael W. Hennessy	Mileage/Parking site visits	7.22	645.90
Total 8101 · Automobile					645.90	645.90
8103 · Travel - Directors						
Check	03/27/2017	4930	R. Michael Furlong	Airfare, Cabs to/fr. airport & dinner & hotel, Parking PHL airport	842.55	842.55
Check	06/14/2017	4990	R. Michael Furlong	Airfare, trans airport/hotel, parking	574.00	1,416.55
Check	08/31/2017	5081	R. Michael Furlong	Reimburse travel expense BOD mtg 8/23/17	807.00	2,223.55
Total 8103 · Travel - Directors					2,223.55	2,223.55
8105 · Hotel & Lodging						
Check	04/04/2017	4942	Elizabeth Torres	Hotel for GMN conference	865.05	865.05
Check	05/22/2017	4972	Elizabeth Torres	room LMT Peak Grantmaking reg meeting Battle Creek, MI	119.88	984.93
Total 8105 · Hotel & Lodging					984.93	984.93
8106 · Hotel & Lodging - Directors						
Check	03/27/2017	4930	R. Michael Furlong	Hotel for 3/1/17 BOD mtg MF	151.45	151.45
Check	06/14/2017	4990	R. Michael Furlong	reim late check out fee paid by CFI cc	-50.00	101.45
Check	06/14/2017	4991	Cardmember Service	Room for 6/6-7/17 BOD mtg MFurlong, TCD	660.00	761.45
Check	07/18/2017	5014	Cardmember Service	M Furlong -late checkout fee- rembursed by MF	50.00	811.45
Check	09/19/2017	5095	Cardmember Service	Rooms BOD mtg 8-23-17 MFurlong & TDavies	330.00	1,141.45
Total 8106 · Hotel & Lodging - Directors					1,141.45	1,141.45
8120 · Meals						
Check	01/19/2017	4828	Cardmember Service	lunch Forefront, MWH, CMC	83.87	83.87
Check	02/15/2017	4899	Cardmember Service	Investment Com mtg	24.50	108.37
Check	03/07/2017	4920	Rosa Berardi	Meals Methodist Hospital site visit 1/31/17	59.25	167.62
Check	03/17/2017	4926	Cardmember Service	lunch MWH/G. DiDemenico	68.00	235.62
Check	04/04/2017	4942	Elizabeth Torres	Dinner, lunch & snacks GMN conference	51.95	287.57
Check	05/22/2017	4972	Elizabeth Torres	lunch - Peak regional meeting dinner	32.30	319.87

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Type	Date	Num	Name	Memo	Amount	Balance
Check	05/22/2017	4973	Clark McCain	Lunch with TBridges Polk Bros.	56.38	376.25
Check	06/01/2017	4977	Rosa Berardi	breakfast AMK, lunch Visionary Council mtg.	74.26	450.51
Check	06/21/2017	4994	Michael W. Hennessy	coffee & lunch site visits	10.60	461.11
Check	09/19/2017	5095	Cardmember Service	Brkfst mtg MWH Neal Griffon	35.29	496.40
Total 8120 · Meals					496.40	496.40
8121 · Meals - Directors						
Check	01/19/2017	4828	Cardmember Service	board staff lunch, J Roberts	203.16	203.16
Check	03/17/2017	4926	Cardmember Service	BOD mtg 3/1/17 lunch Board/Staff dinner 2/28/17	546.44	749.60
Check	07/18/2017	5014	Cardmember Service	Board/Staff Dinner, lunch 6/6 &6/7 for Annual BOD Meeting Jun 17	1,259.97	2,009.57
Check	09/19/2017	5095	Cardmember Service	Bd/Staff dinner, breakfast & lunch BOD mtg 8/23/17	850.28	2,859.85
Total 8121 · Meals - Directors					2,859.85	2,859.85
8300 · Seminar Fees						
Check	02/15/2017	4899	Cardmember Service	GMN conference reg. LMT	850.00	850.00
Check	03/17/2017	4926	Cardmember Service	GEO Learning Conf reg CMC & GMN conf reg change LMT	675.00	1,525.00
Check	04/13/2017	4949	Cardmember Service	GEO Learning Conf credit for CMc registration fee	-750.00	775.00
Check	07/18/2017	5014	Cardmember Service	Forefront Annual lunch- RB,DW, LT, MWH, CMc. Sci of Phil Conf C	1,714.75	2,489.75
Check	09/12/2017	5090	Rockefeller Philanthropy Advisors	Facilitation Fee	700.00	3,189.75
Check	09/19/2017	5095	Cardmember Service	Sci of Phil In Conf reg fee RB	214.75	3,404.50
Total 8300 · Seminar Fees					3,404.50	3,404.50
8500 · Grant						
Check	01/10/2017	4825	Metro Chicago Breast Cancer Task Force	Grant #5636 Full Payment	20,000.00	20,000.00
Check	01/10/2017	4826	Orchard Village	Grant #5644 Initial Payment	50,000.00	70,000.00
Check	01/19/2017	4829	Grantmakers for Effective Organizations	Grant #5659 Full Payment	20,000.00	90,000.00
Check	01/30/2017	4834	West Side Inst. for Science and Education	Grant #5632 initial payment -Reissue of ck #4816 of 12/28/16	65,000.00	155,000.00
General Journal	01/30/2017			To void and replace CK#4816 12-28-16 by CK#4834	-65,000.00	90,000.00
Check	02/03/2017	4850	North Central College	Grant #5660 Full Payment	20,000.00	110,000.00
Check	02/03/2017	4851	Forefront	Grant #5661 Full Payment	12,831.00	122,831.00
Check	02/03/2017	4852	Chicago Artists Coalition	Grant #5662 Full Payment	10,000.00	132,831.00
Check	02/03/2017	4853	Almost Home Kids	Grant #5663 Full Payment	10,000.00	142,831.00
Check	02/03/2017	4854	Cancer Support Center	Grant #5664 Full Payment	10,000.00	152,831.00
Check	02/03/2017	4855	Fox Valley Hands of Hope	Grant #5665 Full Payment	9,500.00	162,331.00
Check	02/03/2017	4856	Gilda's Club Chicago	Grant #5666 Full Payment	10,000.00	172,331.00
Check	02/03/2017	4857	Home of Hope Cancer Wellness Center	Grant #5667 Full Payment	10,000.00	182,331.00
Check	02/03/2017	4858	Hult Center for Healthy Living	Grant #5668 Full Payment	1,000.00	183,331.00
Check	02/03/2017	4859	Leukemia & Lymphoma Society Inc.	Grant #5669 Full Payment	10,000.00	193,331.00
Check	02/03/2017	4860	Leukemia Research Foundation, Inc.	Grant #5670 Full Payment	7,000.00	200,331.00

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Type	Date	Num	Name	Memo	Amount	Balance
Check	02/03/2017	4861	LivingWell Cancer Resource Center	Grant #5671 Full Payment	7,500.00	207,831.00
Check	02/03/2017	4862	Midwest Brain Injury Clubhouse	Grant #5672 Full Payment	2,500.00	210,331.00
Check	02/03/2017	4863	NorthPointe Resources, Inc.	Grant #5673 Full Payment	10,000.00	220,331.00
Check	02/03/2017	4864	Rainbow Hospice, Inc.	Grant #5674 Full Payment	7,500.00	227,831.00
Check	02/03/2017	4865	Wellness House	Grant #5675 Full Payment	10,000.00	237,831.00
Check	02/03/2017	4866	The Arts of Life	Grant #5676 Full Payment	10,000.00	247,831.00
Check	02/03/2017	4867	Aspire	Grant #5677 Full Payment	10,000.00	257,831.00
Check	02/03/2017	4868	Avenues to Independence	Grant #5678 Full Payment	10,000.00	267,831.00
Check	02/03/2017	4869	Barbara Olson Center of Hope	Grant #5679 Full Payment	6,500.00	274,331.00
Check	02/03/2017	4870	Blue Cap	Grant #5680 Full Payment	10,000.00	284,331.00
Check	02/03/2017	4871	Center for Independent Futures	Grant #5681 Full Payment	10,000.00	294,331.00
Check	02/03/2017	4872	Clearbrook	Grant #5682 Full Payment	10,000.00	304,331.00
Check	02/03/2017	4873	CTF ILLINOIS	Grant #5683 Full Payment	7,500.00	311,831.00
Check	02/03/2017	4838	The Douglas Center	Grant #5684 Full Payment	2,500.00	314,331.00
Check	02/03/2017	4839	Easter Seals Metropolitan Chicago, Inc.	Grant #5685 Full Payment	10,000.00	324,331.00
Check	02/03/2017	4840	Elim Christian Services	Grant #5686 Full Payment	10,000.00	334,331.00
Check	02/03/2017	4841	Empowering Gardens, Inc.	Grant #5687 Full Payment	10,000.00	344,331.00
Check	02/03/2017	4842	GiGi's Playhouse	Grant #5688 Full Payment	10,000.00	354,331.00
Check	02/03/2017	4843	Have Dreams	Grant #5689 Full Payment	10,000.00	364,331.00
Check	02/03/2017	4844	Helping Hand Center	Grant #5690 Full Payment	8,500.00	372,831.00
Check	02/03/2017	4845	Little City Foundation	Grant #5691 Full Payment	10,000.00	382,831.00
Check	02/03/2017	4846	Misericordia Home	Grant #5692 Full Payment	10,000.00	392,831.00
Check	02/03/2017	4847	Oak-Leyden Developmental Services	Grant #5693 Full Payment	500.00	393,331.00
Check	02/03/2017	4848	Opportunity Knocks	Grant #5694 Full Payment	10,000.00	403,331.00
Check	02/03/2017	4849	Orchard Village	Grant #5695 Full Payment	10,000.00	413,331.00
Check	02/03/2017	4875	Our Place of New Trier Township	Grant #5696 Full Payment	10,000.00	423,331.00
Check	02/03/2017	4876	PACTT Learning Center	Grant #5697 Full Payment	10,000.00	433,331.00
Check	02/03/2017	4877	Park Lawn Association	Grant #5698 Full Payment	10,000.00	443,331.00
Check	02/03/2017	4878	Riverside Foundation	Grant #5699 Full Payment	8,000.00	451,331.00
Check	02/03/2017	4879	Search, Inc.	Grant #5700 Full Payment	10,000.00	461,331.00
Check	02/03/2017	4880	Sertoma Centre, Inc.	Grant #5701 Full Payment	9,500.00	470,831.00
Check	02/03/2017	4881	STARS Family Services	Grant #5702 Full Payment	10,000.00	480,831.00
Check	02/03/2017	4882	UCP Seguin of Greater Chicago	Grant #5703 Full Payment	10,000.00	490,831.00
Check	02/03/2017	4883	Western DuPage Special Rec. Assn. Fdn	Grant #5704 Full Payment	10,000.00	500,831.00
Check	02/03/2017	4884	Chicago Public Media, Inc.	Grant #5705 Full Payment	10,000.00	510,831.00
Check	02/03/2017	4885	Economic Awareness Council	Grant #5706 Full Payment	12,000.00	522,831.00
Check	02/03/2017	4886	Imerman Angels	Grant #5707 Full Payment	15,000.00	537,831.00
Check	02/03/2017	4887	Twist Out Cancer	Grant #5708 Full Payment	15,000.00	552,831.00
Check	02/03/2017	4888	Center for Enriched Living	Grant #5709 Full Payment	15,000.00	567,831.00

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Type	Date	Num	Name	Memo	Amount	Balance
Check	02/03/2017	4889	Ctr. for Independence thrgh Conductive Ed	Grant #5710 Full Payment	15,000.00	582,831.00
Check	02/03/2017	4890	Gateway To Learning	Grant #5711 Full Payment	15,000.00	597,831.00
Check	02/03/2017	4891	L'Arche Chicago	Grant #5712 Full Payment	15,000.00	612,831.00
Check	02/03/2017	4892	Victor C. Neumann Association, Inc.	Grant #5713 Full Payment	15,000.00	627,831.00
Check	02/03/2017	4874	Trinity Services, Inc.	Grant #5714 Full Payment	15,000.00	642,831.00
Check	02/09/2017	4895	Ctr. for Independence thrgh Conductive Ed	Grant #5612 Interim Payment	55,000.00	697,831.00
Check	02/15/2017	4902	Easter Seals Joliet Region, Inc.	Grant #5514 Final Payment	25,000.00	722,831.00
Check	02/15/2017	4903	Jewish Child and Family Services	Grant #5529 Final Payment	5,000.00	727,831.00
Check	02/15/2017	4904	El Valor Corporation	Grant #5590 Final Payment	25,000.00	752,831.00
Check	03/07/2017	4917	University of Chicago	Grant #5526 Final Payment	15,300.00	768,131.00
Check	03/07/2017	4918	Future Founders Foundation	Grant #5611 Interim Payment	62,000.00	830,131.00
Check	03/17/2017	4928	Trinity Services, Inc.	Grant #5723 Full Payment	10,000.00	840,131.00
Check	03/27/2017	4934	Chicago Horticultural Society	Grant #5718 Full Payment	300,000.00	1,140,131.00
Check	03/27/2017	4935	Center for Independent Futures	Grant #5721 Initial Payment	63,270.00	1,203,401.00
Check	04/03/2017	4939	Have Dreams	Grant #5614 2nd Payment	40,000.00	1,243,401.00
Check	04/03/2017	4940	CodeNow Inc.	Grant #5719 Full Payment	50,000.00	1,293,401.00
Check	04/03/2017	4941	Bunker Incubator NFP Inc.	Grant #5717 Initial Payment	55,000.00	1,348,401.00
Check	04/04/2017	4943	Chicago Artists Coalition	Grant #5624 Final Payment	20,000.00	1,368,401.00
Check	04/12/2017	4947	Search, Inc.	Grant #5722 Initial Payment	67,500.00	1,435,901.00
Check	04/13/2017	4950	Ann & Robert H Lurie Children's Hosp Chgo	Grant #5524 Interim Payment	35,429.00	1,471,330.00
Check	05/10/2017	4966	University of Chicago	Grant #5720 Initial Payment	100,000.00	1,571,330.00
Check	06/01/2017	4984	Rush University Medical Center	Grant #5525 Final Payment	13,000.00	1,584,330.00
Check	06/01/2017	4985	Accion Chicago Inc.	Grant #5715 Full Payment	200,000.00	1,784,330.00
Check	06/14/2017	4987	Forefront	Grant #5592 Final Payment	25,000.00	1,809,330.00
Check	06/27/2017	5002	Envision Unlimited	Grant #5527 Final Payment	12,750.00	1,822,080.00
Check	06/27/2017	5003	North Central College - SEA	Grant # 5626 Interim Payment	25,405.00	1,847,485.00
Check	06/27/2017	5004	UCP Seguin of Greater Chicago	Grant # 5742 Full Payment	250,000.00	2,097,485.00
Check	06/29/2017	5005	University of Chicago	Grant #5739 Initial Payment	40,000.00	2,137,485.00
Check	07/11/2017	5010	Orchard Village	Grant #5644 Final Payment	25,000.00	2,162,485.00
Check	07/18/2017	5016	Millikin University	Grant #5728 Full Payment	25,000.00	2,187,485.00
Check	07/18/2017	5017	UNC-G Excellence Foundation	Grant #5731 Full Payment	25,000.00	2,212,485.00
Check	07/18/2017	5018	Future Founders Foundation	Grant #5733 Initial Payment	100,000.00	2,312,485.00
Check	07/18/2017	5019	Advocate Charitable Foundation	Grant #5734 Initial Payment	40,000.00	2,352,485.00
Check	07/18/2017	5020	Loyola University Medical Center	Grant #5735 Initial Payment	15,000.00	2,367,485.00
Check	07/20/2017	5023	Worcester Polytechnic Institute	Grant #5732 Full Payment	25,000.00	2,392,485.00
Check	07/20/2017	5024	Bd. of Trustees of University of Illinois	Grant #5740 Initial Payment	15,000.00	2,407,485.00
Check	07/21/2017	5025	Ctr. for Independence thrgh Conductive Ed	Grant #5612 Final Payment	95,000.00	2,502,485.00
Check	07/21/2017	5027	Texas Christian University	Grant #5730 Full Payment	25,000.00	2,527,485.00
Check	07/21/2017	5028	Hektoen Institute for Medical Research	Grant #5738 Initial Payment	10,000.00	2,537,485.00

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Check	07/21/2017	5029	St. Louis University	Grant #5729 Full Payment	20,000.00	2,557,485.00
Check	07/26/2017	5033	Jewish Child and Family Services	Grant #5741 Initial Payment	50,000.00	2,607,485.00
Check	08/02/2017	5036	Aspiritech NFP	Grant #5498 Final Payment	10,000.00	2,617,485.00
Check	08/02/2017	5037	Future Founders Foundation	Grant # 5611 Final Payment	10,000.00	2,627,485.00
Check	08/02/2017	5038	California State University Fresno Fdn.	Grant #5724 Full Payment	25,000.00	2,652,485.00
Check	08/08/2017	5043	The Chicago Bar Foundation	Grant # 5743 Full Payment	25,000.00	2,677,485.00
Check	08/08/2017	5044	Coll. of American Pathologists Foundation	Grant # 5745 Full Payment	25,000.00	2,702,485.00
Check	08/08/2017	5045	Victor C. Neumann Association, Inc.	Grant # 5746 Full Payment	17,500.00	2,719,985.00
Check	08/10/2017	5046	Bd. of Trustees of Illinois State Univ.	Grant #5744 Full Payment	10,000.00	2,729,985.00
Check	08/10/2017	5047	Community Unit School District 200	Grant #5748 Full Payment	30,000.00	2,759,985.00
Check	08/10/2017	5048	Kankakee School District 111	Grant # 5751 Full Payment	15,000.00	2,774,985.00
Check	08/10/2017	5049	Marian Central Catholic High School	Grant # 5752 Full Payment	15,000.00	2,789,985.00
Check	08/10/2017	5050	Little Giant Education Foundation	Grant #5747 Full Payment	15,000.00	2,804,985.00
Check	08/17/2017	5058	Ann & Robert H Lurie Children's Hosp Chgo	Grant #5736 Initial Payment	50,000.00	2,854,985.00
Check	08/17/2017	5059	Rush University Medical Center	Grant #5737 Initial Payment	40,000.00	2,894,985.00
Check	08/17/2017	5060	Freeport High School	Grant #5749 Full Payment	15,000.00	2,909,985.00
Check	08/17/2017	5061	University of Chicago	Grant # 5317 Final Payment	76,500.00	2,986,485.00
Check	08/17/2017	5062	Leukemia & Lymphoma Society Inc.	Grant # 5504 Final Payment	60,000.00	3,046,485.00
Check	08/17/2017	5064	Beloit College	Grant #5716-Addendum Full Payment	100,000.00	3,146,485.00
Check	08/22/2017	5074	Colorado Mesa University Foundation	Grant #5725 Full Payment	20,000.00	3,166,485.00
Check	08/25/2017	5077	Glenbard Township High School District 87	Grant #5750 Full Payment	15,000.00	3,181,485.00
Check	08/25/2017	5078	University of Florida Foundation, Inc.	Grant #5756 Full Payment	27,000.00	3,208,485.00
Check	09/08/2017	5086	CTF ILLINOIS	Grant #5589 Interim Payment	90,000.00	3,298,485.00
Check	09/08/2017	5087	FamilyFarmed	Grant #5753 Initial Payment	100,000.00	3,398,485.00
Check	09/08/2017	5088	RAMP, Inc.	Grant #5760 Initial Payment	25,000.00	3,423,485.00
Check	09/12/2017	5091	Ctr. for Independence thrgh Conductive Ed	Grant #5612 Final Payment	122,000.00	3,545,485.00
Check	09/12/2017	5092	Illinois Institute of Technology	Grant #5726 Full Payment	20,000.00	3,565,485.00
Check	09/12/2017	5093	Bd. of Trustees of Illinois State Univ.	Grant #5727 Full Payment	25,000.00	3,590,485.00
Check	09/19/2017	5096	PACTT Learning Center	Grant 5616 Final Payment	16,500.00	3,606,985.00
Check	09/19/2017	5097	Ctr. for Independence thrgh Conductive Ed	Grant 5757 Initial Payment	100,000.00	3,706,985.00
Check	09/19/2017	5098	Envision Unlimited	Grant 5758 Initial Payment	200,000.00	3,906,985.00
Check	09/19/2017	5099	Chicago Sports Summit Foundation	Grant 5762 Full Payment	2,500.00	3,909,485.00
Check	09/19/2017	5100	The Salvation Army	Grant #5763 Full Payment	25,000.00	3,934,485.00
Check	09/22/2017	5101	North Central College - SEA	Grant #5754 Initial Payment	60,000.00	3,994,485.00
Check	09/22/2017	5102	Victor C. Neumann Association, Inc.	Grant #5759 Full Payment	100,000.00	4,094,485.00
Check	09/29/2017	5105	SkyART, NFP	Grant #5755 Initial Payment	100,000.00	4,194,485.00
Check	09/29/2017	5106	Forefront	Grant #5761 Initial Payment	100,000.00	4,294,485.00
Total 8500 · Grant					4,294,485.00	4,294,485.00

8501 · Program Support-Entrep General

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Check	06/14/2017	4991	Cardmember Service	Train Chi-Mil MWH Marquette site visit	42.50	42.50
Total 8501 · Program Support-Entrep General					42.50	42.50
8501.1 · Program Support Ent - Fellows						
Check	02/01/2017	4836	Business QnA.com Inc.	Coleman Fellows Program Coordination	8,800.00	8,800.00
Check	03/02/2017	4914	Business QnA.com Inc.	Coleman Fellows Program Coordination	6,100.00	14,900.00
Check	04/03/2017	4937	Business QnA.com Inc.	Coleman Fellows Program Coordination	5,700.00	20,600.00
Check	05/02/2017	4957	Business QnA.com Inc.	Coleman Fellows Program Coordination - Final pmt for 16/17 contr	1,280.00	21,880.00
Check	06/14/2017	4992	Business QnA.com Inc.	Coleman Fellows Program Coordination 2017-18 1st Payment	7,700.00	29,580.00
Check	07/20/2017	5022	Business QnA.com Inc.	Coleman Fellows Program Coordination -2nd payment	6,900.00	36,480.00
Check	08/17/2017	5063	Business QnA.com Inc.	Coleman Fellows Program Coordination	8,100.00	44,580.00
Check	09/08/2017	5084	Business QnA.com Inc.	Coleman Fellows Program Coordination	6,700.00	51,280.00
Total 8501.1 · Program Support Ent - Fellows					51,280.00	51,280.00
8501.4 · Program Support Ent - SEA						
Check	03/07/2017	4920	Rosa Berardi	Room RB SEA conference 2/24/17	109.84	109.84
Check	03/17/2017	4926	Cardmember Service	SEA conference hotel - MWH	109.89	219.73
Total 8501.4 · Program Support Ent - SEA					219.73	219.73
8501.5 · Program Support Ent - USASBE						
Check	02/01/2017	4835	Michael W. Hennessy	Cabs to from conf-airport-home & meals	165.99	165.99
Check	02/15/2017	4899	Cardmember Service	USASBE conf MWH meals/meeting	113.01	279.00
Total 8501.5 · Program Support Ent - USASBE					279.00	279.00
8502 · Program Support-Cancer Medical						
Check	02/15/2017	4900	Amdur Spitz & Associates, Inc.	Marketing Communications Consulting (CSOC)	6,821.00	6,821.00
Check	02/15/2017	4901	Executive Frameworks, Ltd	CSOC Core & Reimbursment & Food - SCOC mtg 1/18/17 at Merc	15,653.95	22,474.95
Check	03/17/2017	4927	Executive Frameworks, Ltd	Coleman Supportive Oncology Collaboarative Core aand Reim	14,630.00	37,104.95
Check	03/17/2017	4929	Amdur Spitz & Associates, Inc.	Marketing Communications Consulting for CSOC	11,075.00	48,179.95
Check	04/13/2017	4948	Executive Frameworks, Ltd	Coleman Supportive Oncology Collaborative Core & Reimburseme	14,630.00	62,809.95
Check	04/24/2017	4956	Amdur Spitz & Associates, Inc.	Marketing Communications Consulting for CSOC	6,825.00	69,634.95
Check	05/16/2017	4969	Amdur Spitz & Associates, Inc.	Marketing Communication Consulting &CSOC website design	13,457.67	83,092.62
Check	05/16/2017	4970	Executive Frameworks, Ltd	Coleman Supportive Onclology Collaborative Core & Reim Cycle 2	14,630.00	97,722.62
Check	06/27/2017	5000	Amdur Spitz & Associates, Inc.	Marketing Communications Consulting for CSOC inc website 2 or 3	13,457.67	111,180.29
Check	06/27/2017	5001	Executive Frameworks, Ltd	Coleman Supportive Oncology Collaborative CSOC Core and Reim	14,630.00	125,810.29
Check	07/18/2017	5015	Executive Frameworks, Ltd	Coleman Supportive Oncology Collab (CSOC) Core & Reim. Cycle	14,630.00	140,440.29
Check	08/17/2017	5056	Amdur Spitz & Associates, Inc.	Marketing Communications Consultants- CSOC	6,825.00	147,265.29
Check	08/17/2017	5057	Amdur Spitz & Associates, Inc.	CSOC website design 3 of 3 installment	13,458.33	160,723.62
Total 8502 · Program Support-Cancer Medical					160,723.62	160,723.62
8507 · Program Support - General						

Coleman2015
Transaction Detail by Account
January through September 2017

Type	Date	Num	Name	Memo	Amount	Balance
Check	02/15/2017	4899	Cardmember Service	DD CoP meeting 1-11-17 at Hampton Inn	1,501.50	1,501.50
Check	06/14/2017	4991	Cardmember Service	TTC breakfast meeting DD grantees	1,282.28	2,783.78
Total 8507 · Program Support - General					2,783.78	2,783.78

INVESTMENT UPDATE: COLEMAN FOUNDATION November 2017

To: Michael W. Hennessy (MH), Esther Barron (EB), & R. Michael Furlong (MF)

From: Daniel B. Wanzenberg (DW) & Trevor C. Davies (TD)

Re: Investment Update as of September 30, 2017

Allocation and Performance *(please see the asset allocation spreadsheet **as of October 31, 2017**, which is at the end of this report)*

US equity markets have had a relatively smooth journey so far, this year, with the 3rd Quarter continuing the trend. Those who thought it wise to "sell in May and go away" would have missed out on strong returns over the summer. During the steady positive returns this year, the biggest pullback that US equities have seen has been less than 3.0%. The S&P 500 index gained 4.5% for the quarter and is now up 14.2% YTD. Healthy U.S. stock market gains combined with low volatility, are being driven by the fact that companies are producing decent, if subdued, earnings growth combined with low expectations of any near-term risk of a recession. Consumer confidence remains buoyant and corporate spending has been rising. There is also renewed hope for some tax reform coming from Washington. Whether or not Washington can deliver any stimulus, either through corporate and personal tax reform or through increased infrastructure spending, the market will have to wait and see. Company earnings expectations for the end of 2018 are lower today than they were before the US election, yet remain positive. And it could be argued that a constructive backdrop, where market expectations for delivery of stimulus remain quite conservative, and having the markets rising and holding gains, fits into a "Goldilocks" framework.

It was a good quarter for global equity markets, with the economic data continuing to point to a healthy global economic expansion. Emerging markets lead the way, with the MSCI EM index up 7.7% in the 3rd quarter and is now up 23.9% YTD. The Japan TOPIX index gained 4.7% in Q3 and YTD is now up 12.5%. In Japan, there are now more jobs available per applicant than at any point since 1974. Japanese companies were driven by an acceleration in global growth, lifting exports to be up 18% year-on-year. Impressively, Japanese equities produced the results in the face of a weaker yen, which was flat against the dollar over the quarter. In the UK, the unemployment rate is the lowest since 1975 and Eurozone consumer confidence is at its highest since 2001. Despite the continued Brexit negotiations, the UK FTSE 100 gained 1.8% in Q3 and is up 6.6% YTD. In Europe, demand and economic activity has continued to improve, providing a positive backdrop for strong corporate profit growth as stronger sales drive margin expansion. We have seen a rebound in consumption as an improving labor market supports consumer confidence: for example, car sales in Spain and Italy have been bouncing back strongly. In response to the improved growth picture and lower deflation risks, ECB President Mario Draghi

has led markets to expect an announcement in October of a further reduction in the pace of QE purchases, the markets will wait and see if this proves to be the case.

CFI Equity: (Current 72.2% vs. Target 70.0%)

***CFI US Public Equity (*review manager commentaries and additional attachments performance attribution)**

(+) Dana: *Large Cap* - outperformed the S&P 500 index (6.20% vs. 4.43%) for the third quarter.

Small Cap **-** performed in-line with the Russell 2000 index (5.19% vs. 5.57%) for the first quarter.

(+) In-House Equities: CFI at 10-31-17 owns 18 stocks in the In-House account; The best performing stocks in this group have been 3M and Amazon.

(+) Pinnacle Associates: Pinnacle outperformed the Russell 2500 index (6.85% vs. 4.63%) during the quarter.

(+) Fuller & Thaler (F&T): The F&T Micro-cap portfolio outperformed the Russell Microcap index (12.73% vs. 6.65%) for the quarter.

CFI International Equity:

(-) Oakmark Global Select: The Oakmark Global Select underperformed the MSCI EAFE index (4.71% vs. 5.40%) for the quarter. This was mostly attributable to the strategy's exposure in the US vs. International only stocks – its "Global" nature. The portfolio ended the quarter with 45% European exposure, 5% Japanese, 5% South Korean and 45% in North America.

(-) WCM Focused Growth: WCM Focused Growth outperformed the MSCI EAFE index (4.60% vs. 5.40%) for the quarter.

Since the last meeting CFI has initiated investments in the WCM International Value strategy and the Blackrock (passive) International strategy. At the same time, the foundation has terminated its investment in the Oakmark Global strategy.

CFI Private Equity:

(This Section update to be handed out at meeting.)

CFI Fixed Income: (Current 24.6% vs. Target 29%)

(=) Wasmer Schroeder (WS) Traditional: WS performed in-line with the Barclays Agg. 3-5 yr. index (0.77% vs. 0.58%) for the quarter.

(=) Wasmer Schroeder CMBS: The CMBS account returned 0.25% for the third quarter, performing in-line with the Barclays 1-3.5 Year CMBS AAA Index 0.29%, gross of fees. This strategy is being would down and redeployed into an expanded credit and security account to be managed by Wasmer.

(+) Goldman Sachs Broad Street Realty Fund: For the Third Quarter of 2017, yet annualized distributions are providing income at approximately 8% (income Return).

(+) Lord Abbett Short Duration Funds – Holder of cash until Capital Calls on investments. Current daily Yield 4%.

Open Items:

NONE

Daniel B. Wanzenberg

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Trevor C. Davies

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Dana Investment Advisors

Market Commentary:

Equities marched on with a solid S&P 500 Index return of +4.48% during Q3, marking the 17th positive return for the Index in the past 18 quarters. The markets showed brief concern in mid-August on news about North Korea and ongoing struggles from many retailers, but the S&P 500 Index recovered its modest losses before month end. Despite a temporary spike in August, the VIX (volatility index) remained near historic lows. From its inception in 1990 through the end of 2016, the VIX closed below 10 only 9 times. In the first 9 months of 2017, we have seen 24 closing values below 10. Yet beneath the surface, individual stocks are showing rising divergence. According to BlackRock, Inc., the dispersion of weekly individual stock returns is at the highest level since 2008. Large-cap stocks and growth stocks continued to be leaders, though smaller companies and value stocks encouragingly showed strength in September. On average, companies continued to deliver earnings ahead of expectations helping to raise S&P 500 Index operating earnings to an all-time high, up 18% in the past year alone.

Large Cap – Strategy Commentary

The Dana Large Cap Equity Strategy added meaningful return on top of a strong market and posted a total return of +6.20% during Q3 and +18.95% YTD versus +14.24% for the S&P 500 Index. As usual, individual stock selection drove relative performance. The Strategy held 11 positions that posted double-digit gains during the quarter. The Strategy continued to show better valuation metrics relative to the S&P 500 Index benchmark, a consistent trait of Dana's investment process. Growth metrics, both forward and trailing on earnings and sales, are universally above the benchmark. This combination of attractive value and growth metrics helps to ensure that the Dana Large Cap Equity Strategy is well positioned for a variety of possible market environments.

SMID Cap – Strategy Commentary

The Dana Small Cap Equity Strategy generated a solid positive return of +5.19%, slightly lagging the benchmark. Year-to-date the Strategy returned +8.13% versus +10.94% for the benchmark. The Strategy's holdings have consistently provided quarterly earnings surprises at a rate greater than the benchmark, an encouraging key metric of Dana's investment process. While August was another harsh month for value and quality factors, these factors improved in September as the prospects for tax reform expanded valuations across the board. The Dana Small Cap Equity Strategy remains positioned in companies generating higher earnings, cash flow and ROEs at a valuation discount versus benchmark peers. We are very pleased with the characteristics of the Strategy and remain optimistic that this disciplined investment process will produce solid risk-adjusted long-term results for investors.

Pinnacle Associates

Strengths

1. Information Technology

2. Health Care

Weaknesses

1. Consumer Discretionary

2. Telecommunication Services

3. Industrials

The Russell 2500 Growth Index returned +5.78%* in the third quarter and the Small/Mid Cap portfolio outperformed with a total return of +7.01%.

Portfolio outperformance was driven by strong returns in the Technology and Health Care sectors. In Technology, top holdings Lam Research, Cognex Corp. and Qorvo rose 31%, 30% and 12% respectively. Lam Research, a leading semiconductor capital equipment company, continues to enjoy healthy demand from the memory chip industry which is experiencing a strong pricing environment. Cognex Corp., a top factory automation product manufacturer, continues to benefit from strength from traditional end markets like Industrials and Autos while expanding into a significant new market - wireless handset production. Qorvo, a leading supplier of radio frequency (RF) technology to the wireless communications industry, is expected to continue to benefit from advances in wireless technology standards, which require more of the RF semiconductor content the company provides. Healthcare performance was propelled by extraordinary gains in several holdings. Kite Pharmaceuticals, which was due to gain FDA approval of a revolutionary new cancer treatment, agreed to be acquired by Gilead Sciences for $180 per share cash, resulting in a 73% advance in Kite shares for the quarter. Fibrogen soared 66% as this development stage company reported very promising phase 2 results for its experimental treatment for the lung disease idiosyncratic pulmonary fibrosis. Array Biopharma Inc. advanced 47% after the company released updated trial data on its drug for melanoma and colorectal cancer (CRC). The data increased confidence that Array will gain FDA approval for the melanoma indication (expected by mid-2018) and may very well have a second indication to expand into in CRC. Myriad Genetics, a leading provider of diagnostic tests for hereditary diseases such as breast cancer, rose 40% after renewing an insurance coverage agreement with United Healthcare while providing revenue guidance that relieved fears of detrimental price pressure. Myriad has made several acquisitions in recent years which have broadened the product line and the company seems to be gaining traction in terms of growth of new products outside of breast cancer. Finally, Sarepta Therapeutics increased 34% after the company reported better than expected revenues for its new

treatment for a form of Duchenne Muscular Dystrophy (DMD). Shares advanced further after the company reported promising trial data for a follow-on drug for a different form of DMD.

Partially offsetting the positive factors noted above were weak returns in the Consumer Discretionary, Telecommunications and Industrials sectors. In Consumer Discretionary, media holdings came under renewed pressure after cable operator Comcast announced at an investor conference that it would incur a net loss of TV subscribers in the 3rd quarter due to increased competitive pressure and the impacts of hurricanes Maria and Irma. Comcast's announcement raised cord cutting fears once again, although it is unclear at this point the primary drivers of the sub losses. Switches to satellite TV or temporary losses due to the hurricanes would be viewed as less concerning. In Telecom, portfolio holding Level 3 Communications, due to be acquired by CenturyLink, came under pressure due to concerns that the deal may be delayed. Additionally, some CenturyLink peers reported particularly weak 3rd quarter earnings casting doubt upon the health of Level 3's acquirer. Positively, in early October the DOJ cleared the CenturyLink/Level 3 merger. In Industrials, the negative performance contribution was primarily due to the portfolio's underweight in this outperforming sector during the quarter.

During the third quarter, we initiated new positions in Cytokinetics Inc., a biotech firm with drugs targeting ALS and heart disease; Alder Pharmaceuticals, a biotech company with a promising treatment for migraine prevention; and Finisar Corp., a supplier of fiber optic components and 3D sensing technology. We also increased weightings in Ambarella Inc. and Macrogenics Inc. The portfolio exited Endocyte Inc., Infinity Pharmaceuticals and Tribune Media Co. We also reduced Lam Research, as this holding exceeded our single position weighting limit of 5%.

Fuller & Thaler

Thaler wins Nobel Prize in Economics

"Trump Bump, Version 2.0" is an increasingly common description of the market's September rally. The Russell Microcap Index was up 8.15%, its best month since last November, and those are the two best-performing months for the asset class in the last five years.

The similarities end there. As seen in the chart below, the post-election move in Microcaps was led disproportionately by Financials, mostly small regional banks, expected to benefit from pro-business policies. The September move, driven by a potential tax overhaul, has not benefitted Financials nearly so much.

The disparity in performance of active management during these two periods is similarly stark. While active Microcap managers performed poorly during Q4 because, on average, they are underweight the less-liquid Financials, Q3 will likely tell a different story. Trump 2.0 has been a tailwind thus far, not a headwind.

Given Trump 2.0 has yet to bolster Microcap Financials, and the most liquid stocks in the benchmark performed best, the backdrop was good for our portfolio. Big winners, though, were the driver, as is typically the case when performance is significantly above the index.

The portfolio had four stocks – two in Technology and one in Industrials and Health Care – gain more than 50% during the quarter. Those four accounted for most of the outperformance, as the portfolio returned +12.43% net of fees, compared to +6.65% for the index. Year-to-date the portfolio is at +21.30% net of fees vs. +11.16% for the index. We hope the seven names added during the quarter will help sustain performance the rest of the year.

Wasmer Schroeder

Main Foundation Account

- The Coleman Foundation account outperformed its primary benchmark, gross of management fees, for the quarter. The account returned 0.97% against 0.60% for the index. For the year, the account has returned 3.09% vs. 2.34% for the benchmark. **
- Corporate credit continues to be the best performing sector across all fixed income markets led by the lowest quality issuers. The account has a higher quality bias in the corporate allocation, which has held back performance somewhat. However, the higher overall allocation to corporate bonds has offset higher quality drag. Credit quality remains strong and above expectations given where we are in the business cycle.
- While taxable municipal bonds trailed corporate performance most of the year, they had a solid third quarter outpacing the US Treasury component of the benchmark. We still believe that they offer value against many corporate bonds in the marketplace. Credit quality remains strong overall in the sector despite headline risk in a small number of large issuers.
- Duration and curve placement remain relatively neutral to the benchmark.
- Sector allocation at quarter end was 47% corporate bonds, 47% taxable municipal bonds and a small allocation to government-related (3%), mortgage backed securities (1%) and the remainder in cash. We anticipate maintaining these allocation for the foreseeable future, except for letting the MBS securities pay down over time and reinvesting back into corporate or taxable municipal bonds.

CMBS Foundation Account

- The CMBS account returned 0.25% for the third quarter, underperforming the Barclays 1-3.5 Year CMBS AAA Index, which returned 0.29%. For the year, the account has returned 0.83% vs. 1.33% for the benchmark. The lower returns reflect the high cash balance in the account as the CMBS continue to payoff but returns are tracking slightly below expectations.

** The quoted performance numbers are preliminary and subject to change as our GIPS processes are not complete for 3Q 2017.

CURRENT ASSET ALLOCATION

data as of 10/31/17	TARGET %	CURRENT %	DIFFERENCE	% of TARGET	REBALANCING TRIGGERS % MIN	MAX	$ TARGET	$ CURRENT	$ to REBALANCE
EQUITES									
Public Domestic									
Large Cap *Core - (Dana)*	15.0%	18.4%	3.4%	123%	12.50%	25.00%	$ 27,353,241	$ 33,621,102	($6,267,861)
Large Cap Core - *(In-house)*	7.5%	9.2%	1.7%	122%	0.00%	15.00%	$ 13,676,620	$ 16,704,749	($3,028,129)
Small / Mid Cap Core - *(Dana)*	10.0%	9.4%	-0.6%	94%	5.00%	15.00%	$ 18,235,494	$ 17,224,316	$1,011,178
Small / Mid Cap Core - *(Pinnacle)*	10.0%	12.3%	2.3%	123%	5.00%	15.00%	$ 18,235,494	$ 22,408,463	($4,172,969)
Micro Cap Core - (Fuller & Thaler)	2.5%	2.7%	0.2%	108%	2.50%	15.00%	$ 4,558,873	$ 4,905,452	($346,579)
sub-total	**45.0%**	**52.0%**	**7.0%**	**116%**			**$ 82,059,722**	**$ 94,864,082**	($12,804,360)
Public International									
Large Cap *Growth - (WCM)*	5.00%	7.3%	2.3%	145%	5.00%	15.00%	$ 9,117,747	$ 13,260,104	($4,142,357)
Large Cap Value - *(WCM)*	5.00%	2.7%	-2.3%	55%	5.00%	15.00%	$ 9,117,747	$ 4,986,948	$4,130,799
Core/Passive (Blackrock)	5.00%	4.1%	-0.9%	82%	5.00%	15.00%	$ 9,117,747	$ 7,515,834	$1,601,913
Private									
Portfolio Advisors /Brickman	10.0%	6.1%	-3.9%	61%	0.00%	15.00%	$ 18,235,494	$ 11,080,073	$7,155,421
TOTAL EQUITIES	**70.0%**	**72.2%**	**4.5%**	**103%**	**50.00%**	**75.00%**	**$ 127,648,457**	**$ 131,707,041**	**$ (8,189,383)**
FIXED INCOME									
Domestic Agencies & Credit	24.0%	23.1%	-0.9%	96%	15.00%	30.00%	$ 43,765,185	$ 42,044,155	$1,721,030
Real Estate Income - *(GS)*	5.0%	1.6%	-3.4%	32%	0.00%	10.00%	$ 9,117,747	$ 2,885,304	$6,232,443
TOTAL FIXED INCOME	**29.0%**	**24.6%**	**-4.4%**	**85%**	**15.0%**	**40.0%**	**$ 52,882,932**	**$ 44,929,459**	**$ 7,953,473**
Cash	1.0%	3.1%	2.1%	314%	0.25%	10.00%	$ 1,823,549	$ 5,718,438	($3,894,889)
TOTAL CASH	**1.0%**	**3.1%**	**2.1%**	**314%**	**0.25%**	**10.00%**	**$ 1,823,549**	**$ 5,718,438**	**$ (3,894,889)**
TOTAL INVESTMENT	**100%**	**100%**						**$ 182,354,938**	

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Investment Report

as of September 30, 2017

Source: Morningstar Direct

Manager vs. Benchmark: Trailing Returns

As of Date: 9/30/2017

	QTD	YTD	1 year	2 years	3 years	4 years	5 years
Dana Large Cap Equity	6.20	18.95	24.31	15.69	10.23	12.78	14.14
Russell 3000 NR USD	4.43	13.44	18.03	16.13	10.10	11.81	13.56
Pinnacle Small Mid Cap Equity	6.85	24.16	28.22	20.13	11.81	11.73	16.07
Russell 2500 NR USD	4.63	10.64	17.28	15.58	10.12	9.72	13.37
Dana Small Cap Equity	5.19	8.13	17.31	11.29	9.73	10.04	14.15
Russell 2000 NR USD	5.57	10.62	20.26	17.58	11.72	9.62	13.34
Fuller & Thaler Micro-Cap Core	12.73	22.23	28.67	18.38	9.71	7.92	15.62
Russell Micro Cap TR USD	6.65	11.16	22.33	17.82	12.16	9.74	13.89
S&P 500 TR USD	4.48	14.24	18.61	17.01	10.81	12.98	14.22

Source: Morningstar Direct

Manager vs. Benchmark: Calendar Year Returns

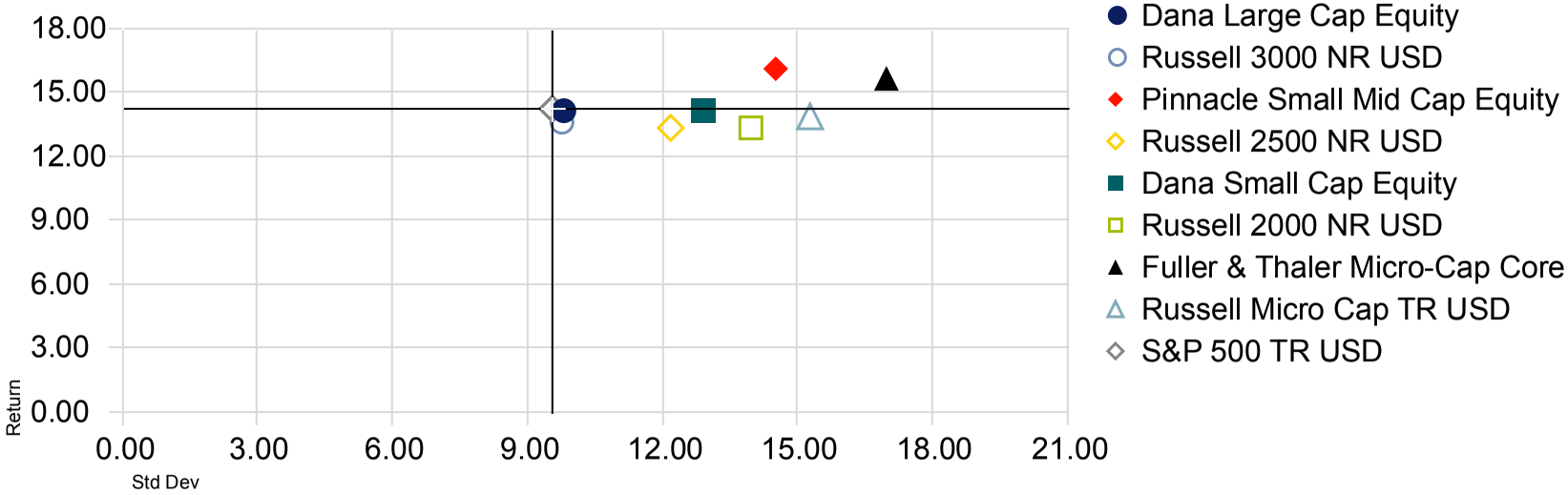
Data Point: Return Currency: US Dollar Source Data: Total, Monthly Return

	YTD	2016	2015	2014	2013	2011
Dana Large Cap Equity	18.95	7.14	-0.88	15.81	33.56	2.94
Russell 3000 NR USD	13.44	12.05	-0.10	11.93	32.78	0.44
Pinnacle Small Mid Cap Equity	24.16	5.30	0.45	8.58	39.24	-9.75
Russell 2500 NR USD	10.64	17.04	-3.31	6.64	36.24	-2.91
Dana Small Cap Equity	8.13	11.89	2.13	6.72	46.27	1.93
Russell 2000 NR USD	10.62	20.78	-4.79	4.50	38.29	-4.55
Fuller & Thaler Micro-Cap Core	22.23	12.67	-10.80	1.43	64.43	-22.74
Russell Micro Cap TR USD	11.16	20.37	-5.16	3.65	45.62	-9.27
S&P 500 TR USD	14.24	11.96	1.38	13.69	32.39	2.11

Source: Morningstar Direct

Risk / Return

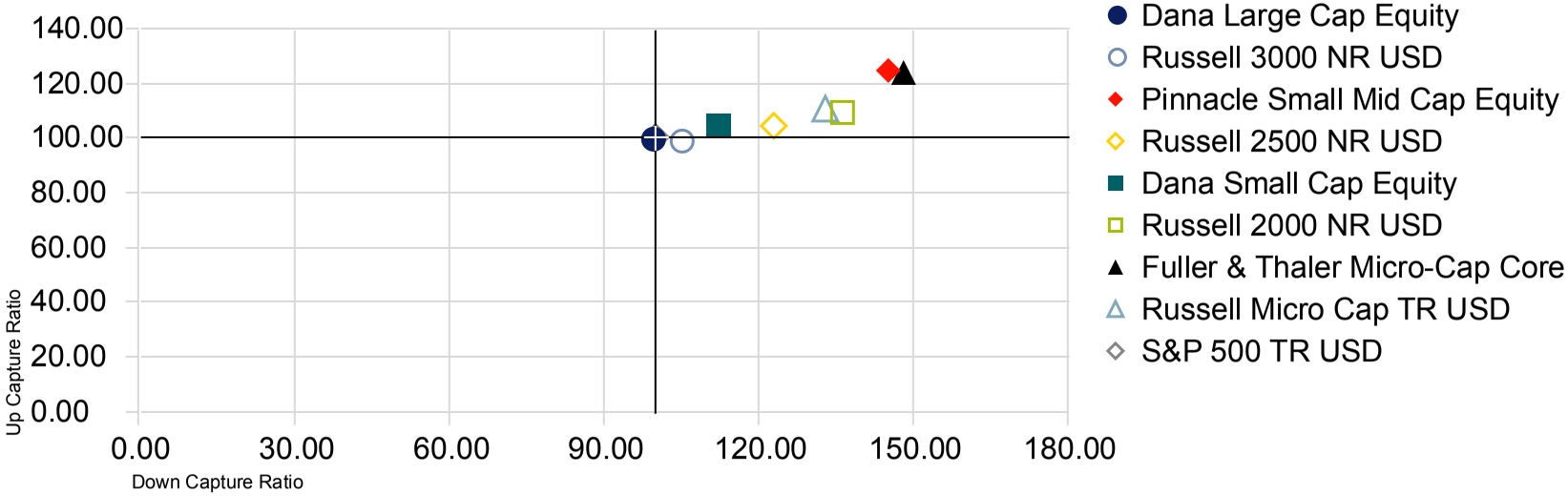
Time Period: 10/1/2012 to 9/30/2017



Upside / Downside

SD

Time Period: 10/1/2012 to 9/30/2017

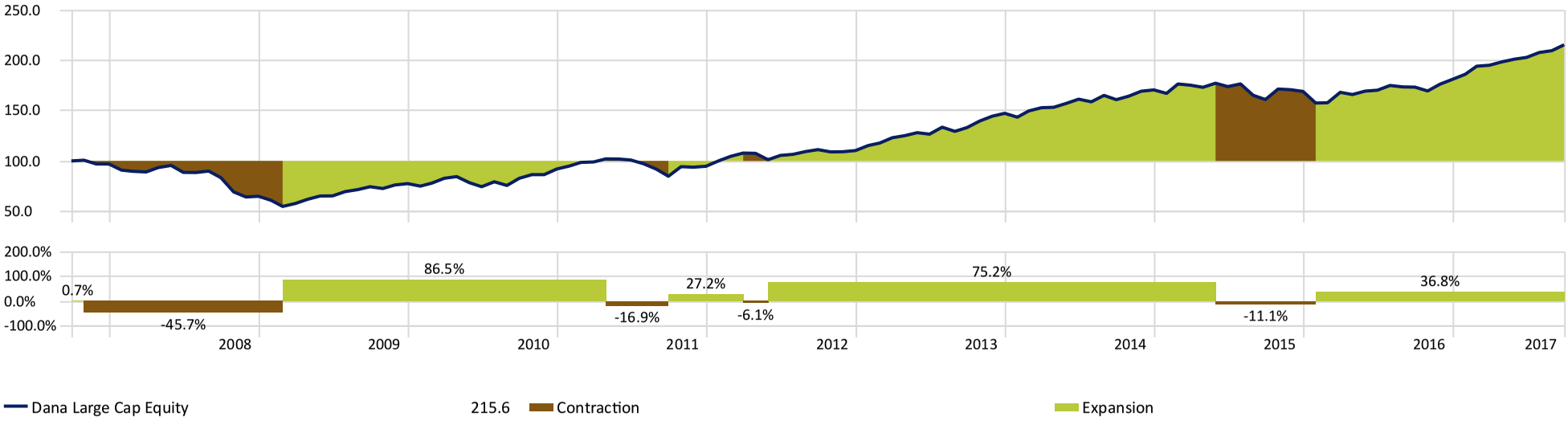


Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more

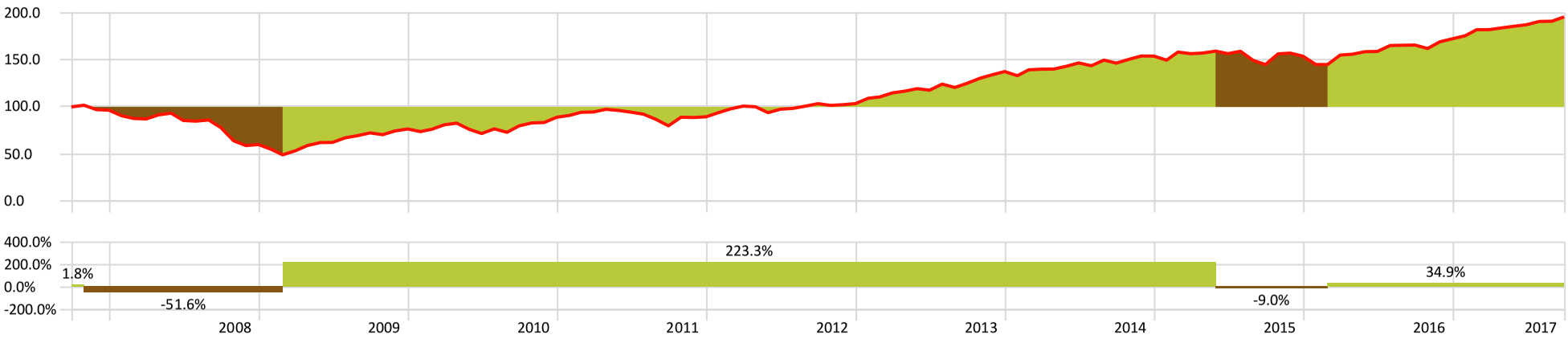


Dana Large Cap Equity 215.6 Contraction Expansion

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more



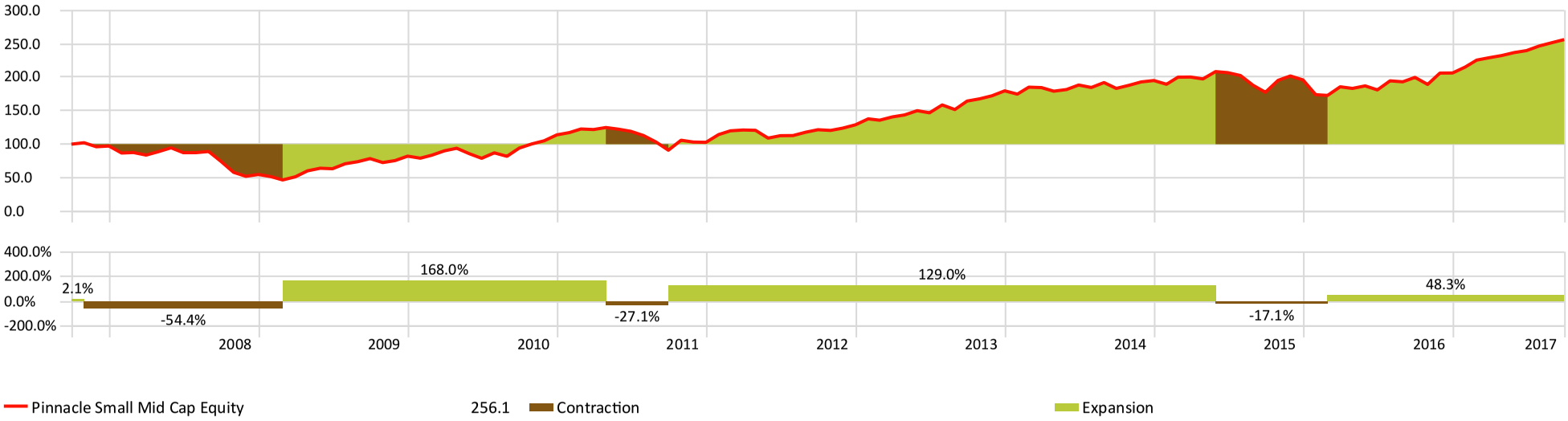
Russell 3000 NR USD 195.4 Contraction Expansion

Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more

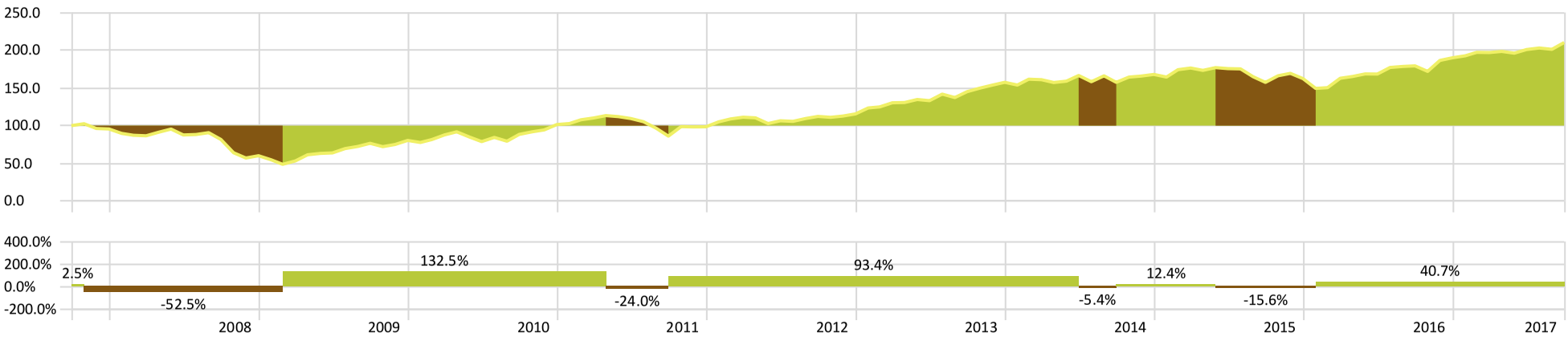


Pinnacle Small Mid Cap Equity 256.1 Contraction Expansion

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more



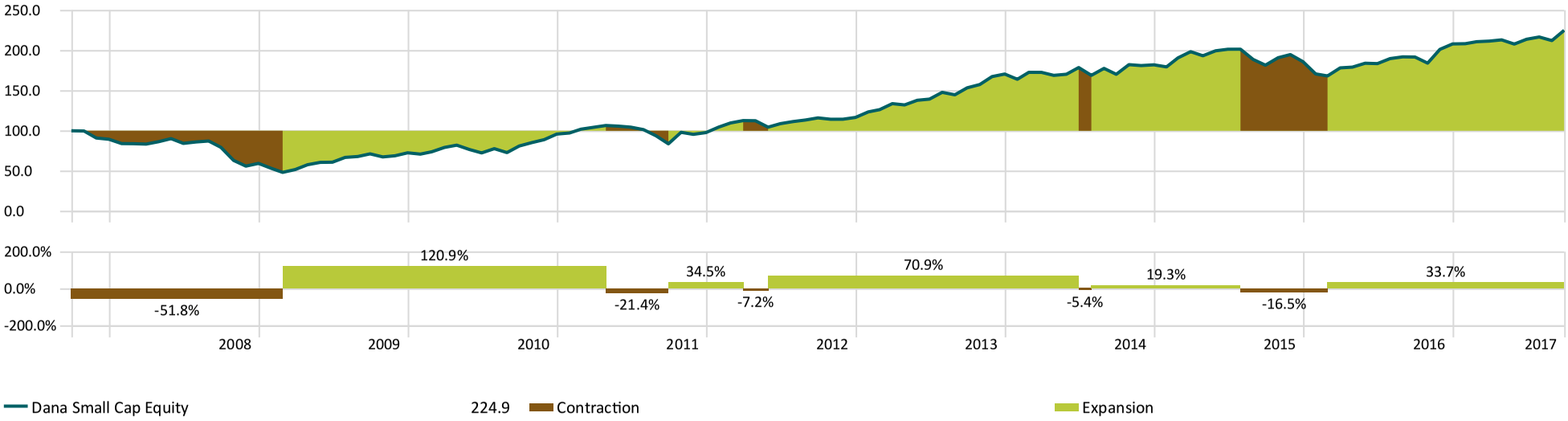
Russell 2500 NR USD 210.2 Contraction Expansion

Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more

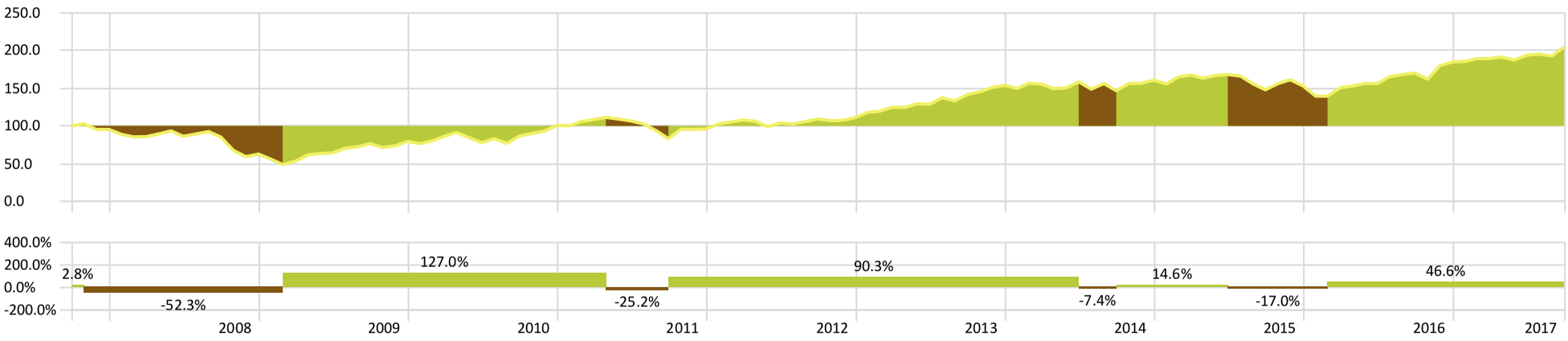


Dana Small Cap Equity 224.9 Contraction Expansion

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more



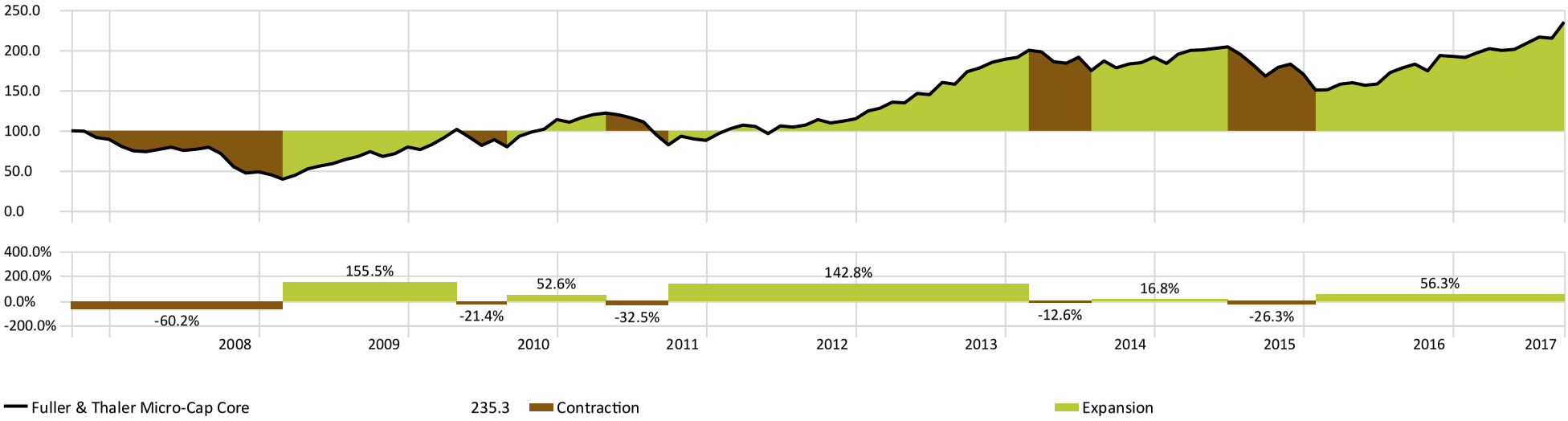
Russell 2000 NR USD 204.3 Contraction Expansion

Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more

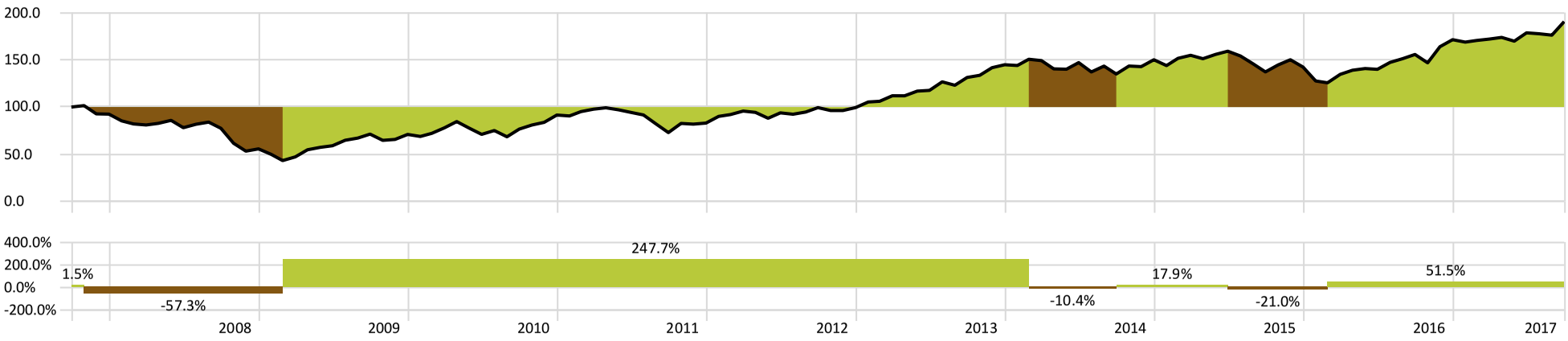


Fuller & Thaler Micro-Cap Core 235.3 Contraction Expansion

Investment Growth

Time Period: 10/1/2007 to 9/30/2017

Currency: US Dollar Source Data: Total Return Define drawdown as decline by 5% or more

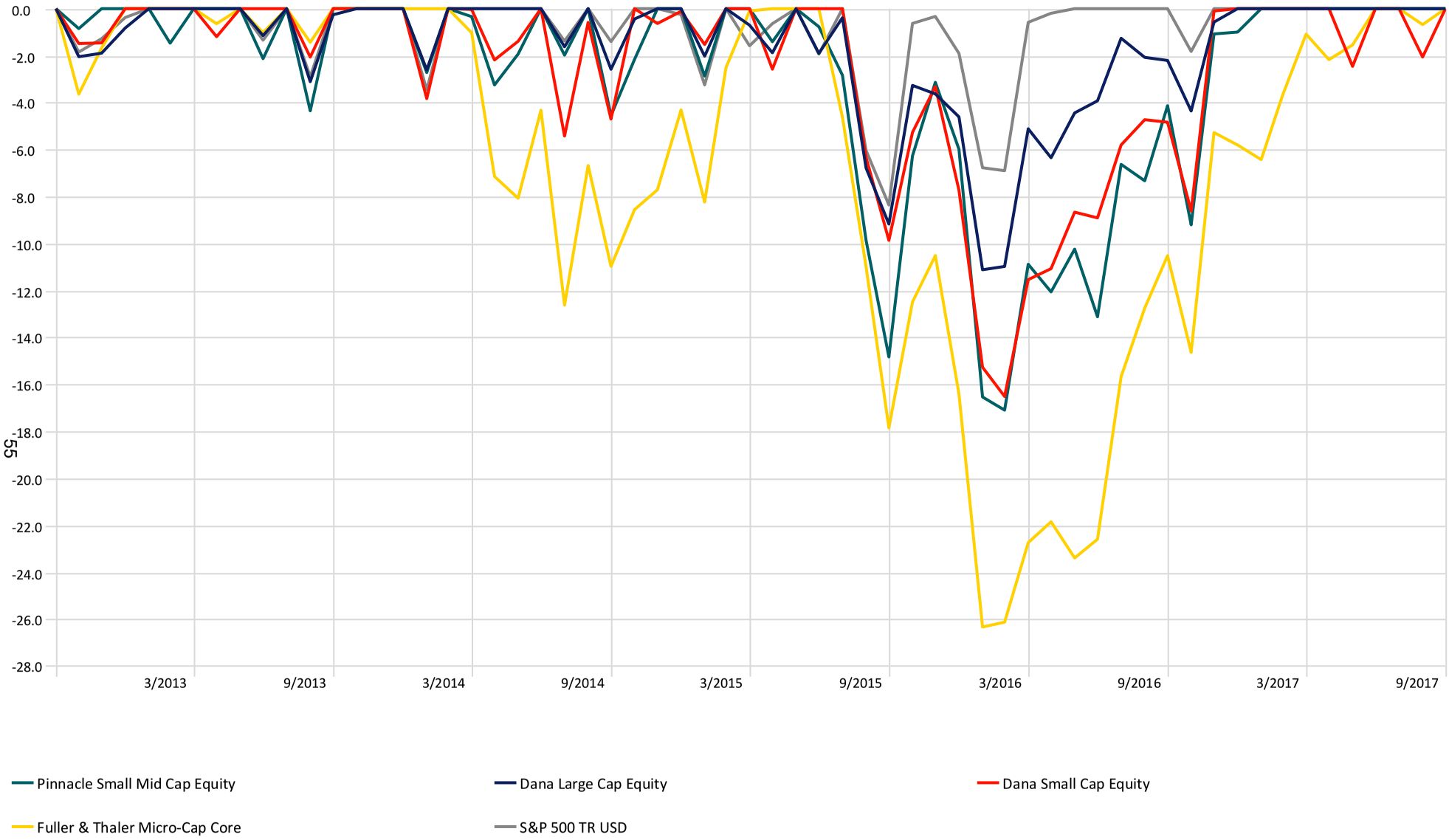


Russell Micro Cap TR USD 190.4 Contraction Expansion

Source: Morningstar Direct

Drawdown

Time Period: 10/1/2012 to 9/30/2017



Source: Morningstar Direct

Correlation Matrix

Time Period: 10/1/2012 to 9/30/2017

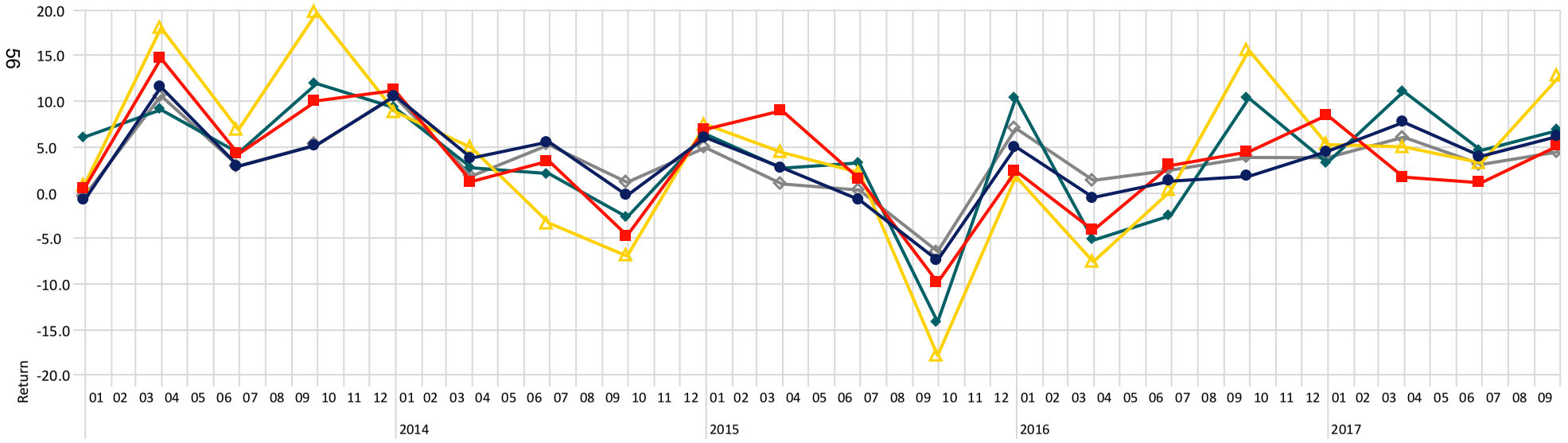
		1	2	3	4	5	6	7	8	9
1	Dana Large Cap Equity	1.00								
2	Russell 3000 NR USD	0.97	1.00							
3	Pinnacle Small Mid Cap Equity	0.86	0.89	1.00						
4	Russell 2500 NR USD	0.88	0.91	0.90	1.00					
5	Dana Small Cap Equity	0.81	0.83	0.81	0.95	1.00				
6	Russell 2000 NR USD	0.81	0.85	0.87	0.98	0.96	1.00			
7	Fuller & Thaler Micro-Cap Core	0.73	0.77	0.83	0.89	0.86	0.91	1.00		
8	Russell Micro Cap TR USD	0.73	0.76	0.81	0.93	0.93	0.97	0.91	1.00	
9	S&P 500 TR USD	0.97	0.99	0.86	0.86	0.78	0.79	0.71	0.70	1.00

1.00 to 0.80 | 0.80 to 0.60 | 0.60 to 0.40 | 0.40 to 0.20 | 0.20 to 0.00
0.00 to -0.20 | -0.20 to -0.40 | -0.40 to -0.60 | -0.60 to -0.80 | -0.80 to -1.00

Rolling Returns

Time Period: 10/1/2012 to 9/30/2017

Rolling Window: 3 Months 3 Months shift Source Data: Total, Monthly Return Calculation Benchmark: S&P 500 TR USD



Source: Morningstar Direct

International Equity:

Oakmark Global Select & WCM Intl. Focused Growth

as of September 30, 2017

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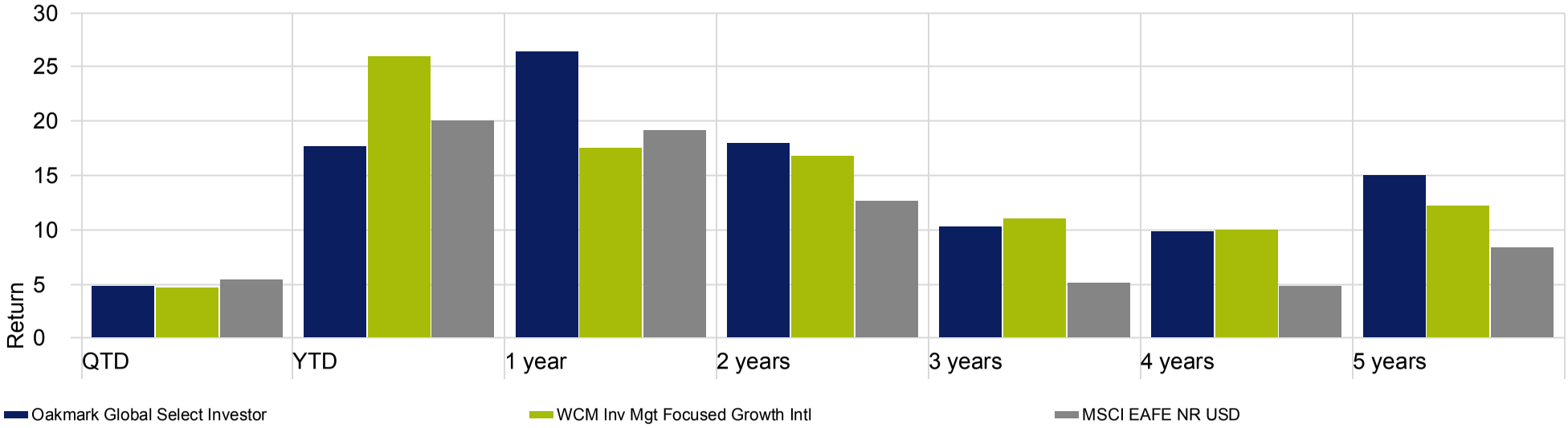
Source: Morningstar Direct

Returns (annualized if > 1 year)

As of Date: 9/30/2017



Trailing Returns (annualized if > 1 year)

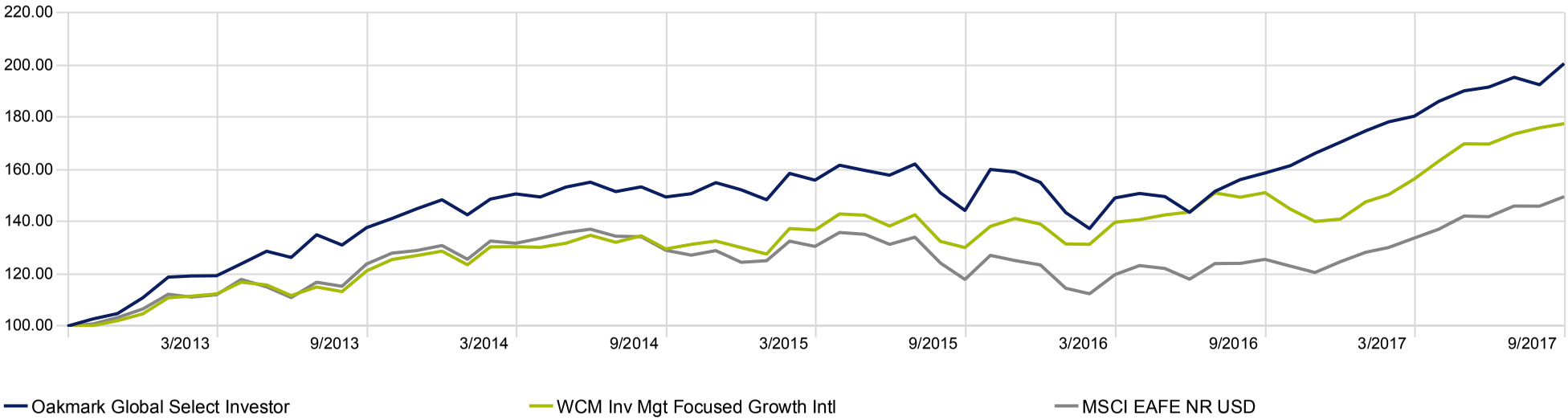
As of Date: 9/30/2017

	QTD	YTD	1 year	2 years	3 years	4 years	5 years
Oakmark Global Select Investor	4.71	17.67	26.41	17.88	10.29	9.85	14.92
WCM Inv Mgt Focused Growth Intl	4.60	25.89	17.47	16.80	11.06	10.02	12.15
MSCI EAFE NR USD	5.40	19.96	19.10	12.63	5.04	4.84	8.38

Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2012 to 9/30/2017



Calendar Year Returns

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	YTD	2016	2015	2014	2013	2012
Oakmark Global Select Investor	17.67	9.93	1.85	2.57	33.80	23.95
WCM Inv Mgt Focused Growth Intl	25.89	1.36	6.93	1.07	22.89	13.72
MSCI EAFE NR USD	19.96	1.00	-0.81	-4.90	22.78	17.32

Source: Morningstar Direct

Risk/Return Table

Time Period: 10/1/2012 to 9/30/2017

	Annualized Return (%)	Excess Return (%)	Std Dev (%)	Beta	Alpha (%)	R-Squared (%)	Tracking Error (%)	Info. Ratio (%)
Oakmark Global Select Investor	14.92	6.54	12.37	0.92	6.68	75.8	6.16	0.98
WCM Inv Mgt Focused Growth Intl	12.15	3.78	10.93	0.84	4.73	81.2	5.10	0.68
MSCI EAFE NR USD	8.38	0.00	11.73	1.00	0.00	100.0	0.00	

Up/Down Analysis

Time Period: 10/1/2012 to 9/30/2017

	Total # Observations	% of Up Periods	% Down Periods	Avg. Up Return	Avg. Down Return	Up Capture Ratio	Down Capture Ratio	Max Drawdown
Oakmark Global Select Investor	60	66.7	33.3	3.19	-2.76	106.2	63.6	-15.25
WCM Inv Mgt Focused Growth Intl	60	65.0	35.0	2.76	-2.30	90.8	58.1	-8.99
MSCI EAFE NR USD	60	56.7	43.3	3.08	-2.39	100.0	100.0	-18.02

Source: Morningstar Direct

Manager Style

Time Period: 10/1/2012 to 9/30/2017

- Oakmark Global Select Investor
- WCM Inv Mgt Focused Growth Intl
- MSCI EAFE NR USD

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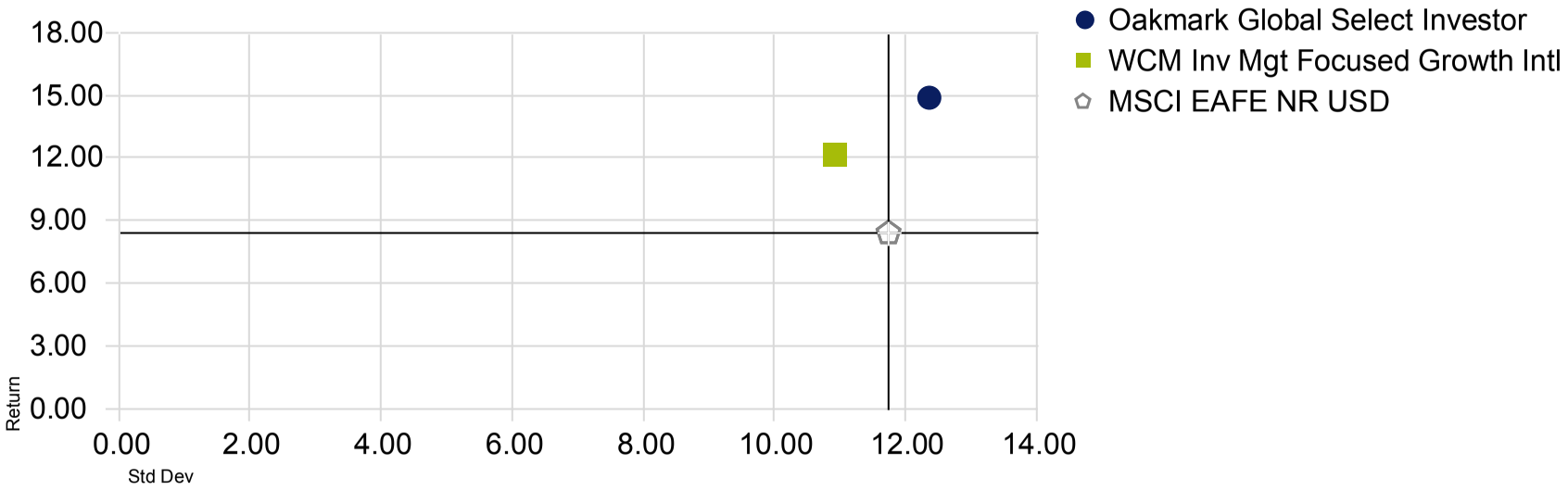
Source: Morningstar Direct

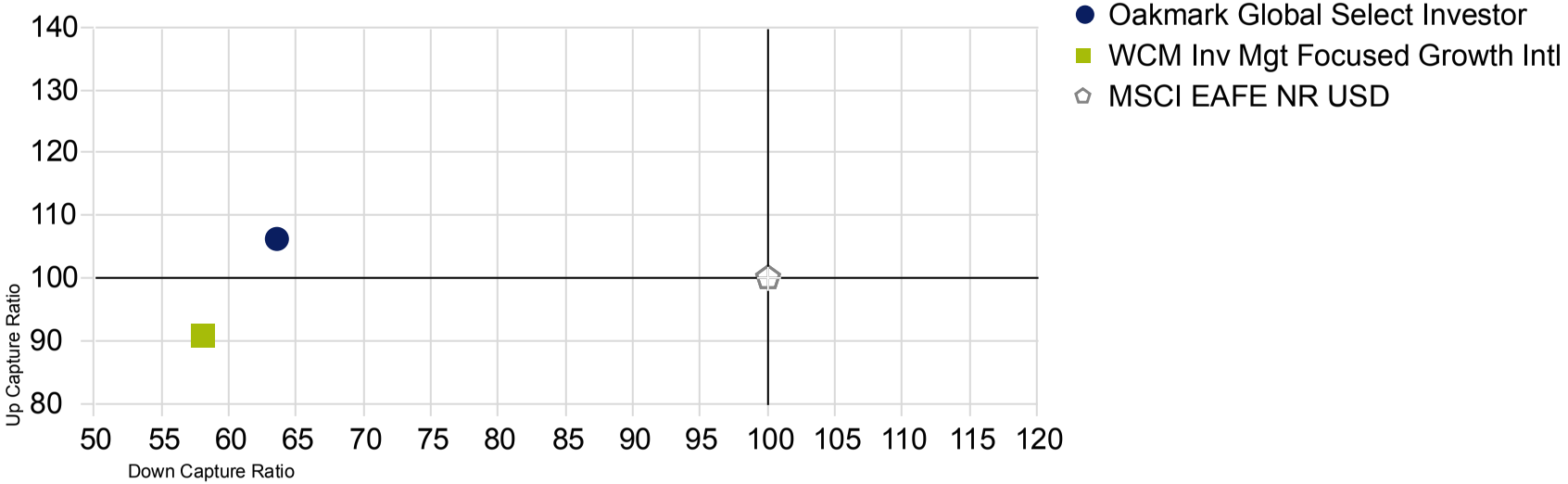
Risk / Return

Time Period: 10/1/2012 to 9/30/2017



Upside / Downside

Time Period: 10/1/2012 to 9/30/2017



Source: Morningstar Direct

Fixed Income : Wasmer, Schroeder & Co. and Lord Abbett

as of September 30, 2017

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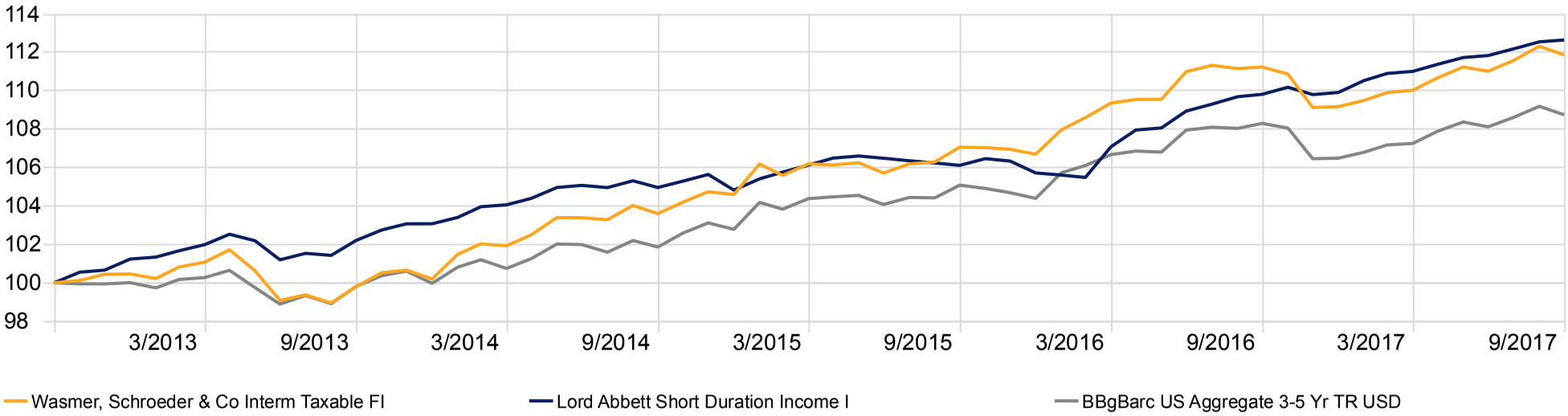
Source: Morningstar Direct

Investment Growth

Time Period: 10/1/2012 to 9/30/2017



Calendar Year Returns

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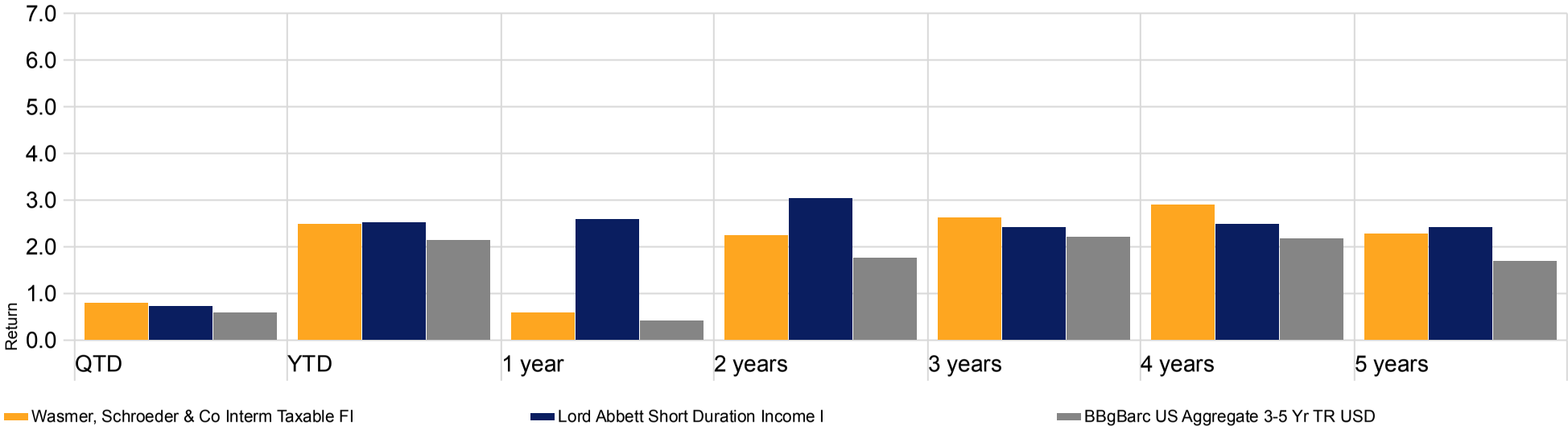
	YTD	2016	2015	2014	2013	2012
Wasmer, Schroeder & Co Interm Taxable FI	6.96	2.32	2.01	4.39	-0.26	5.39
Lord Abbett Short Duration Income I	7.47	3.97	0.86	1.70	1.82	6.84
BBgBarc US Aggregate 3-5 Yr TR USD	5.81	2.01	1.57	2.82	-0.04	2.97

Source: Morningstar Direct

Returns

As of Date: 9/30/2017



Trailing Returns

As of Date: 9/30/2017

	QTD	YTD	1 year	2 years	3 years	4 years	5 years
Wasmer, Schroeder & Co Interm Taxable FI	0.77	2.47	0.57	2.22	2.59	2.90	2.27
Lord Abbett Short Duration Income I	0.73	2.49	2.58	3.03	2.38	2.46	2.41
BBgBarc US Aggregate 3-5 Yr TR USD	0.58	2.12	0.41	1.73	2.21	2.17	1.69

Source: Morningstar Direct

Risk/Return Table

Time Period: 10/1/2012 to 9/30/2017

	Annualized Return (%)	Excess Return (%)	Std Dev (%)	Beta	Alpha (%)	R2	Tracking Error (%)	Info. Ratio (%)
Wasmer, Schroeder & Co Interm Taxable FI	2.27	0.58	2.06	1.09	0.44	92.8	0.58	0.98
Lord Abbett Short Duration Income I	2.41	0.72	1.35	0.43	1.53	33.8	1.51	0.47
BBgBarc US Aggregate 3-5 Yr TR USD	1.69	0.00	1.82	1.00	0.00	100.0	0.00	

Up/Down Analysis

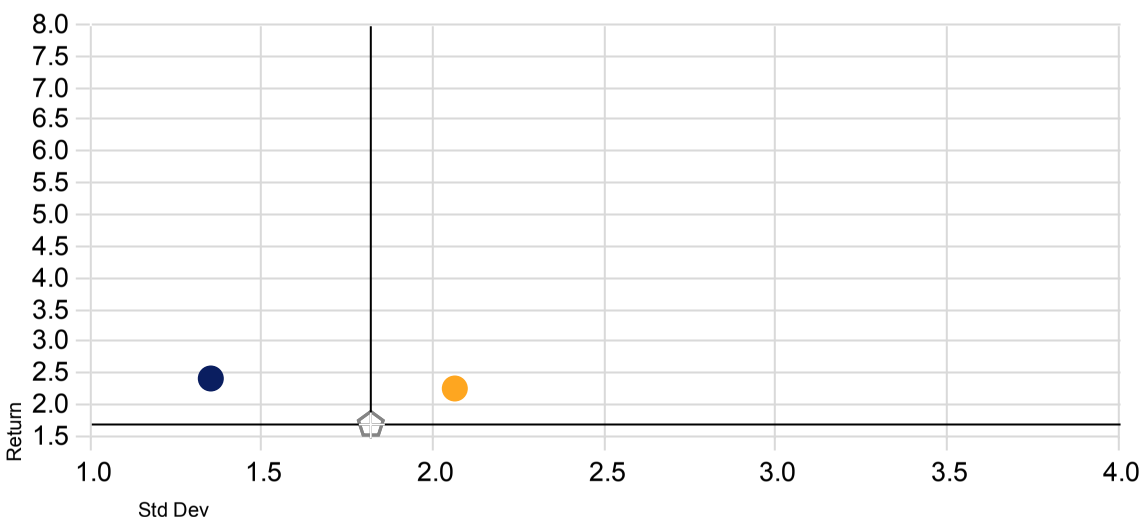
Time Period: 10/1/2012 to 9/30/2017

	Total # Observations	% of Up Periods	% of Down Periods	Avg. Up Return	Avg. Down Return	Up Capture Ratio	Down Capture Ratio	Max Drawdown
Wasmer, Schroeder & Co Interm Taxable FI	60	65.0	35.0	0.51	-0.41	113.3	93.4	-2.72
Lord Abbett Short Duration Income I	60	75.0	25.0	0.36	-0.29	77.7	15.2	-1.30
BBgBarc US Aggregate 3-5 Yr TR USD	60	60.0	40.0	0.47	-0.36	100.0	100.0	-1.75

Source: Morningstar Direct

Risk / Return

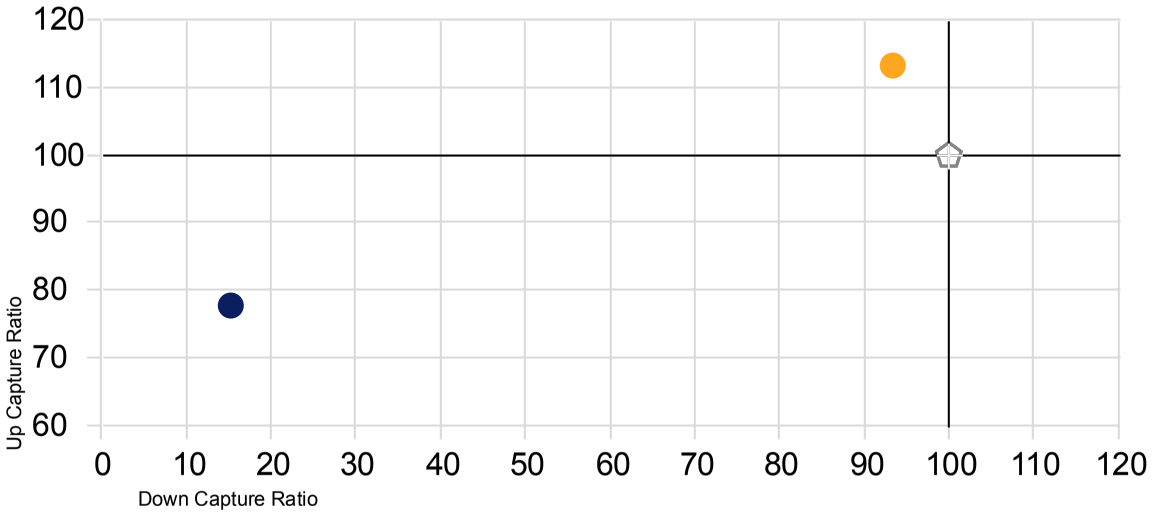
Time Period: 10/1/2012 to 9/30/2017



- Wasmer, Schroeder & Co Interm Taxable FI
- Lord Abbett Short Duration Income I
- BBgBarc US Aggregate 3-5 Yr TR USD

Upside / Downside

Time Period: 10/1/2012 to 9/30/2017



- Wasmer, Schroeder & Co Interm Taxable FI
- Lord Abbett Short Duration Income I
- BBgBarc US Aggregate 3-5 Yr TR USD

Source: Morningstar Direct

Investment Policy Statement

The Coleman Foundation, Inc.

October 31, 2017

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INVESTMENT POLICY STATEMENT

THE COLEMAN FOUNDATION, INC.

Portfolio Profile

The portfolio should be positioned to generate the targeted nominal return, through a combination of various equity, fixed income and alternative portfolios, which may be managed internally by the Foundation's officers and externally by investment manager(s), limited partnerships, exchange-traded funds and/or mutual funds. Subject to the established parameters, generating the targeted level of return over a full market cycle should be considered the critical objective.

Part I. INTRODUCTION

(1) BACKGROUND

The objectives and parameters set forth in this Investment Policy Statement ("IPS") refer to the Coleman Foundation Inc.'s (the "Foundation") entire investment portfolio, not to any individual money manager. This IPS is based upon a review by the Investment Committee (the "Committee") of the Foundation's overall investment program and represents the long-term investment interests of the Foundation.

(2) PURPOSE

This IPS is set forth by the Board of Directors (the "Board") of the Foundation to:

- Define and assign the responsibilities of all involved parties;
- Establish a clear understanding for all involved parties of the Foundation's investment goals and objectives;
- Offer guidance and limitations to all money managers regarding the investment of the Foundation's assets;
- Establish a basis for evaluating investment results;
- Manage the Foundation's assets according to prudent and established standards;
    - Establish timelines for evaluating the Foundation's asset management and the investment managers' performance.

(3) GOALS

A) Targeted Growth

The portfolio should be managed to optimize the long-term rate of return on invested assets, assuming a prudent level of risk. The goal for this rate of return is one that provides, at a minimum, for the Foundation's grantmaking and allows sufficient reinvestment to grow the assets at a rate that equals inflation, after accounting for all costs.

B) Total Return

Since the Foundation utilizes a total return approach with respect to its distributions, the designated money manager(s) should attempt to maximize the total return of their portfolios, rather than be particularly concerned with either the income or capital gains components of that return.

(4) STRUCTURE

A) Multiple Managers

In order to promote compliance with the asset allocation guidelines, ensure high quality investment management throughout all components of the portfolio, and facilitate performance monitoring, the equity and fixed income portions of the portfolio will be managed separately. To further promote diversification and to reduce risk, the equity and fixed income portions of the portfolio may be placed with multiple investment managers and other investment vehicles (including index funds) that have distinct investment philosophies and different levels of risk. While this strategy shall govern the investment of the portfolio on an ongoing basis, the precise asset allocation as well as the particular configuration of investment manager(s) and other investment vehicles may change from time to time, according to the judgment of the Foundation and market conditions.

B) Equity Portfolio

The purpose of the equity portion of the portfolio is to produce a total return, primarily through principal appreciation, as well as dividend growth, that will simultaneously provide for growth in principal to preserve the purchasing power of the Foundation's assets and make funds available for purposes of distribution in accordance with the Foundation's grantmaking policy.

C) Fixed Income Portfolio

The purpose of the fixed income portion of the portfolio is to reduce the overall volatility of the total portfolio, and to provide a dependable source of current income, along with predicable maturities, to help ensure a sufficient level of liquidity for distributions and other cash flow needs.

(5) PRIORITIES

The Foundation's portfolio priorities, in order of importance, are set forth below:

1) To comply with the investment parameters set forth in Part IV;

2) To generate the nominal rate of return set forth in Part III, Section 9(B);

3) To treat the preservation of the fund's principal as a critical objective.

Part II. RESPONSIBILITIES

(6) THE COLEMAN FOUNDATION, INC.

A) Board Oversight

The Board is charged with the responsibility for the management of Foundation assets. In approving this IPS the Board delegates certain authority to its Investment Committee, as stated herein, while reserving for itself the exclusive right to revise this IPS at any time it determines that would be in the best interest of the Foundation to do so. The Board, and by extension the Committee, shall discharge its duties solely in the interest of the Foundation, with the care, skill, prudence, and diligence under the circumstances then prevailing, that a prudent man, acting in a like capacity and familiar with such matters, would use in the conduct of an enterprise of a like nature with like aims.

B) Investment Committee

The Board delegates to its Committee authority to oversee its investment program. The Board has empowered the Committee to make and implement financial and administrative decisions concerning the investment of the portfolio, subject to periodic review by the Board. The Foundation's operating officers are authorized to implement the decisions of the Committee, to serve as the Committee's primary liaison with the various service providers and to give specific instructions to the various service providers. The Committee and its agents, in carrying out their responsibilities, shall act in accordance with this IPS and all applicable laws and regulations.

C) Supervisory Role

Both the Board and the Committee recognize that their role in the investment process is supervisory, not advisory, and that the determination of specific investment strategies and the selection of individual securities is the duty of the designated investment manager(s) and other investment vehicles, subject to the parameters contained in this IPS.

D) Professional Experts

The Committee is authorized to screen and recommend to the Board for approval qualified professional experts in various fields and to delegate certain responsibilities to them. These professionals shall include, but shall not be limited to, investment consultants, investment managers, banks, brokerage firms and additional specialists such

as accountants and attorneys as the Committee determines may be necessary to help it to discharge its responsibilities and obligations in administering the portfolio in a prudent manner.

E) Investment Managers

The Committee is authorized to screen and recommend to the Board for approval investment management organizations, including mutual fund companies, to make the day to day decisions regarding the investment of the Foundation's cash and securities, according to this IPS. The Board shall have the right to appoint, terminate and replace such investment managers and mutual funds whenever it determines that it is in the interest of the Foundation to do so.

F) Performance Review

The Committee shall conduct periodic reviews with respect to the designated money manager(s), mutual funds and the entire portfolio, in terms of investment performance relative to objectives and benchmarks, adherence to the designated guidelines in terms of investment risk and asset allocation, as well as investment style and investment activity.

G) Cash Flow

The Committee shall respond to the operating officers' determination and projection of cash flow requirements and the transmittal of such needs in a timely manner to the managers.

H) Asset Management

The Committee shall respond to the operating officers' management of all assets that are not placed under the discretionary authority of a designated money manager or in a mutual fund.

I) Re-Balancing

The Committee periodically may re-balance the portfolio's assets, as set forth in Part IV, Section (13) (F), and report such action or inaction to the Board.

(7) INVESTMENT MANAGERS

Each investment manager selected shall provide the services set forth below.

A) IPS Compliance

Manage their portfolio in compliance with the investment objectives and investment parameters set forth in this IPS under Parts III and IV, as well as any additional investment objectives and investment parameters set forth in a customized Investment Policy Statement that governs each money manager individually.

B) Exercising Authority

Exercising discretionary authority, within the limits of Part III, with respect to all investment decisions for all cash and securities placed under their management, including decisions to buy, sell or hold individual securities, subject to all policies, guidelines,

constraints, philosophies and parameters contained in this IPS and in their specific investment policy statement.

C) Exercising Care

Exercising a high degree of professional care, skill, prudence and due diligence in the management of assets under their direction, including full compliance with all provisions of any governmental regulations as they apply to prudent investment management and all ethical standards and practices as observed by the investment management industry, including, but not limited to, the Code of Ethics and Standards of Professional Conduct of the Association for Investment Management and Research.

D) Making Recommendations

Making recommendations to the Foundation as to changes in the money manager's investment policy statements should circumstances occur that cause an investment manager to believe that their investment policy statement needs to be modified because it represents an impediment to their ability to achieve the stated objectives and act in the best interest of the Foundation.

E) Providing Accountability

Each investment manager will be held responsible and accountable for following the overall guidelines set forth in their specific investment policy statement, and for actively working to achieve the stated objectives. Each investment manager shall acknowledge in writing their acceptance of these responsibilities. If a manager maintains an ADV, the foundation should receive the most recent version and receive any future revisions during the time of the relationship.

F) Material Adverse Changes

On an ongoing basis the investment managers shall be obligated to notify the Foundation promptly of any change in ownership; significant change in the firm's personnel, asset base, or business practices; qualitative changes in organizational philosophy or structure; the filing of any law suits or regulatory actions against the firm, or any other factors that may impact the investment process or the managers' ability to provide quality investment management services on a continuous and uninterrupted basis.

(8) OTHER PROVIDERS

A) Broker

The Broker is the registered agent at various security exchanges who will execute trades for the purchase or sale of individual securities at the direction of the investment manager(s) or the Foundation. The Broker will also provide confirmation of each trade to the investment manager and the Foundation. The Broker is obligated to seek best execution for all trades.

B) Consultant

The consultant may assist the Foundation in: establishing investment policies, objectives and guidelines; selecting investment managers and other investment vehicles; reviewing

such managers and investments over time; measuring and evaluating investment performance; and such other tasks as the Foundation deems appropriate.

C) Custodian

The custodian will maintain control of securities owned by the Foundation, collect dividend and interest payments, redeem maturing securities, and effect receipt and payment of purchases and sales. The custodian may also perform regular accounting of all assets owned, purchased, or sold, as well as handle the movement of assets into and out of the Foundation portfolio.

Part III. INVESTMENT OBJECTIVES

(9) RETURN

A) Introduction

The Foundation has established both "nominal" and "relative" return objectives for this portfolio. Both nominal performance and relative performance can impact strategic decisions. Nominal performance can help the Foundation to evaluate whether the portfolio's current structure, i.e., its asset allocation and style diversification, have been successful in generating the performance that meets the Foundation's annual return targets. Relative performance measures the value added by the portfolio's designated money manager(s) and mutual funds, in relation to an appropriate style specific benchmark, regardless of the investment environment.

B) Nominal Return

To generate, on average, over a full market cycle, in terms of the total portfolio, an annual Gross Total Return (i.e., principal growth plus dividends and interest) of at least 8.5%. This figure is based upon a distribution rate of 5%, an assumed long-term inflation rate of 3% and assumed expenses of .5%.

C) Relative Return

Total Portfolio - Primary Benchmark

To generate, on average, over the next three years (and on three year rolling periods thereafter), an annual Gross Total Return at least equal to a customized benchmark comprised of a weighted average of the primary benchmarks for the individual components of the portfolio, as set forth on Exhibit "A".

Equity Securities - Primary Benchmark

To generate, on average, over a full market cycle an annual Gross Total Return at least equal to a customized benchmark comprised of a weighted average of the primary benchmarks for the individual equity components of the portfolio, as set forth on Exhibit "A", under "Investment Styles - Equity".

Fixed Income Securities - Primary Benchmark

To generate, on average, over a full market cycle an annual Gross Total Return at least equal to a customized benchmark comprised of a weighted average of the primary benchmarks for the individual fixed income components of the portfolio, as set forth on Exhibit "A", under "Investment Styles – Fixed Income".

(10) RISK

A) Total Portfolio

Numerous risk variables will be measured for assessing the relative risk that the portfolio has experienced. These variables will be measured against the Primary Benchmark. The Foundation understands that neither return nor risk, in and of themselves, presents a complete picture of a portfolio's performance. As such, the Foundation may measure the portfolio's risk-adjusted returns according to several accepted risk / return ratios.

(11) RETENTION REQUIREMENTS

A) Time Horizon

While the Foundation expects that the full evaluation period for the designated investment manager(s) and other investment vehicles shall be a full market cycle, the Foundation reserves the right to evaluate performance over a shorter time frame.

B) Performance Criteria

The Foundation expects that all investment managers and other investment vehicles will out-perform their primary benchmark, on a net of management fee basis, over a full market cycle. A failure to meet this requirement will trigger a review of an investments risk-adjusted returns over the period.

C) Non-Performance Criteria

A failure by any investment manager or other investment vehicle to comply with the portfolio's investment parameters or to adhere to the firm's historical investment style, buy discipline or sell discipline shall result in the Foundation reconsidering the usage of that investment.

Part IV. INVESTMENT PARAMETERS

The parameters set forth in this Part were established for the primary purpose of maintaining a risk profile (both volatility and negative performance) in-line with the Foundation's tolerance.

(12) PERMITTED ASSETS

The designated investment manager(s) may invest the portfolio in the types of securities listed, subject to the other parameters contained in this Part.

A) Equity

Domestic Common Stock
Foreign Common Stock
American Depository Receipts
Global Depository Receipts
Convertible Bonds
REITs
Preferred Stock

B) Fixed Income

U.S. Corporate Bonds
U.S. Government Securities
U.S. Government Agency Securities
Foreign Corporate Bonds
Foreign Government Securities
Foreign Government Agency Securities
Municipal Bonds
Asset Backed Securities
Mortgage Backed Securities
Collateralized Mortgage Obligations

C) Other Assets

Options
Commodities
Non-Listed Stock
Tax-exempt securities
Direct Ownership of Real Estate
Letter Stock, Private Placements or Direct Placements

(13) ASSET ALLOCATION

A) Multiple Styles

The Foundation has selected the investment styles set forth on Exhibit "A". These styles have been selected because of the manner in which they correlate historically with each other, so that when they are considered collectively they should help to maximize the portfolio's long-term investment returns, on a risk-adjusted basis.

B) Allocation Targets

See Exhibit "A".

C) Targets

The target or strategic asset allocation represents the allocation that will exist at the inception of the investment program, and the allocation that (ideally) should be maintained to maximize the portfolio's long-term investment returns, on a risk-adjusted basis. It is understood, however, that the portfolio may at times deviate from the target, based upon the performance of the designated investment manager(s), and other investment vehicles.

D) Maximum and Minimum Re-Allocation Points

The maximum and minimum re-allocation points will be monitored by the Investment Committee on an ongoing basis, based upon each sub-portfolio's and asset classes' current market value. The Committee will consider re-allocating the portfolio's assets so that the asset class or sub-portfolio that is outside of its target range is brought back within its target range.

(14) EQUITY DIVERSIFICATION

A) Introduction

The purpose of equity diversification is to provide the Foundation with reasonable assurance that no single security or sector will have a disproportionate impact on the total portfolio and to reduce the overall volatility of the entire portfolio. Therefore, the portfolio should be diversified by entity and sector, as well as other investment characteristics. However, it is not necessary or desirable that the securities held in the portfolio represent a perfect cross-section of the economy. Consequently, the designated Investment manager(s) will be allowed to choose the degree of concentration in any entity or sector.

(15) EQUITY CHARACTERISTICS

A) Market Capitalization

Stocks are traditionally classified along a capitalization continuum, ranging from micro-cap to small-cap to mid-cap to large-cap. The expected capitalization of a money manager's portfolio shall be a factor in the Foundation's investment manager selection. Consequently, the Foundation will expect the investment manager(s) selected to remain true to their designated capitalization focus.

B) Dividends

The designated money manager(s) shall be under no obligation to purchase only dividend paying equity securities. Whether or not an individual equity security pays a dividend shall be considered secondary, provided that the money manager(s) otherwise comply with the other parameters.

(16) PORTFOLIO COMPOSITION

A) General

In order to ensure sufficient liquidity to meet all expected or unexpected cash flow needs, a majority of the assets selected for the portfolio shall have a readily ascertainable market value, shall be readily marketable, shall have adequate liquidity and shall be capable of being cost effectively traded.

B) Cash

Any cash reserves should be held in the custodian's money market fund or invested in short term Credit and U.S. government securities. Cash reserves managed internally by the Foundation may also be invested in commercial paper – high quality issues rated A-1 by Standard and Poor's and / or P-1 by Moody; and with the approval of the Committee certificates of deposit and bankers acceptances of major money center banks that are members of the Federal Reserve System.

(17) MONEY MANAGER SELECTION

A) Introduction

The Foundation's selection of investment managers shall be based on prudent due diligence procedures. Criteria to be considered shall include: the experience of key personnel, investment philosophy, buy discipline, sell discipline, assets under management, organizational structure, long-term performance record, risk-adjusted returns, management fees and the firm's ethical and financial viability. A qualifying investment manager must be a registered investment advisor under the Investment Advisors Act of 1940, or a mutual fund, bank or insurance company.

Part V. ADMINISTRATION

(18) MONEY MANAGER COMMUNICATIONS

A) Introduction

The Foundation considers a money manager's communication skills to be a critical factor in manager selection as well as in ongoing manager evaluation. To ensure a timely flow of information to the Foundation, regular communication shall be considered important. Such communication shall include, but by no means shall be limited to, the specific functions outlined below.

B) Meetings

The Foundation shall meet with representatives of each of the designated investment manager(s), whenever market conditions warrant.

C) Reporting

On a timely basis, the money manager(s) shall provide the Foundation with monthly valuations showing all securities held at both cost and market value; monthly investment performance results; a monthly listing of all transactions, principal additions and withdrawals; daily confirmations of all transactions; and such additional reporting as may be requested from time to time by the Foundation.

D) Current Activities

On an ongoing basis, the manager(s) shall be obligated to notify the Foundation of any material organizational changes, changes in their market outlook, investment strategy or portfolio structure; as well as any other factors that the manager(s) believe may impact the investment process.

(18) CASH FLOW

A) Liquidity

To minimize the possibility of a loss occasioned by the forced sale of a security to meet current cash requirements, the Foundation periodically will provide the designated money manager(s) with an estimate of expected cash flow. The Foundation intends to notify the money manager(s) in a timely manner to allow sufficient time to build up the necessary liquid reserves.

B) Distributions

All income, dividends and interest earned in any of the sub-portfolios will be withdrawn on a monthly basis, and transferred to the "cash" portfolio. Additional distributions from the various sub-portfolios generally will be taken on a quarterly basis, to help fund the Foundation's grantmaking, and to offset any shortfalls in the cash portfolio. Except as otherwise stated in this provision, the portfolio operates on a pure total return basis, and does not distinguish between income, capital appreciation and principal for purposes of distributions. The specific sub-portfolio(s) from which the distributions will be taken will depend on the portfolio's current allocation in relation to its target allocation.

C) Expenses

Operational expenses, such as bank custody fees, shall be paid directly out of the portfolio. Other expenses, such as management fees, shall be paid directly by the Foundation. Any mutual fund fees shall be paid directly out of the mutual fund.

(19) BROKERAGE

The brokerage arrangements shall be determined by the Foundation, although the Foundation shall accept recommendations from the designated money manager(s).

(20) PROXIES AND REORGANIZATIONS

In voting proxies and deciding any reorganization issues, the Foundation will accept recommendations from the designated money manager(s). The Custodian will vote proxies and decide any reorganization issues that affect any securities held in the Foundations "In-House Equity" account, according to the best interest of the portfolio.

(21) MISCELLANEOUS

A) Statutes and Regulations

The portfolio is subject to the Illinois version of the Uniform Management of Institutional Funds Act, 760 ILCS 50/1 et seq, and the provisions of the Internal Revenue Code applicable to private foundations.

B) Custodian

As of the date corresponding to the dating of the IPS, CIBC and Goldman Sachs serve as custodian.

C) Fiscal Year

The fiscal year-end of the Foundation is December 31.

D) Tax Status

The Foundation is tax exempt under Section 501(c)(3) of the Internal Revenue Code.

E) Amendments

To ensure the continued relevance of the objectives and parameters set forth in this IPS, the Foundation plans to review this IPS at least annually. Based upon this review, the Foundation may modify the investment objectives or parameters, as warranted. Any such changes will be incorporated in a formal amendment to this IPS.

(22) ADOPTION

The following signatures affirm that this IPS has been read, understood and adopted by the Foundation on the date set forth below.

ADOPTED ON THIS DATE: **October 31, 2017**

The Coleman Foundation, Inc.

_____ _____

_____ _____

_____ _____

APPENDIX A: CURRENT ASSET ALLOCATION

data as of 10/30/17	TARGET %	CURRENT %	DIFFERENCE	% of TARGET	REBALANCING TRIGGERS % MIN	MAX	$ TARGET	$ CURRENT	$ to REBALANCE
EQUITES									
Public Domestic									
Large Cap *Core - (Dana)*	15.0%	18.4%	3.4%	123%	12.50%	25.00%	$ 27,353,241	$ 33,621,102	($6,267,861)
Large Cap Core - *(In-house)*	7.5%	9.2%	1.7%	122%	0.00%	15.00%	$ 13,676,620	$ 16,704,749	($3,028,129)
Small / Mid Cap Core - *(Dana)*	10.0%	9.4%	-0.6%	94%	5.00%	15.00%	$ 18,235,494	$ 17,224,316	$1,011,178
Small / Mid Cap Core - *(Pinnacle)*	10.0%	12.3%	2.3%	123%	5.00%	15.00%	$ 18,235,494	$ 22,408,463	($4,172,969)
Micro Cap Core - (Fuller & Thaler)	2.5%	2.7%	0.2%	108%	2.50%	15.00%	$ 4,558,873	$ 4,905,452	($346,579)
sub-total	**45.0%**	**52.0%**	**7.0%**	**116%**			**$ 82,059,722**	**$ 94,864,082**	($12,804,360)
Public International									
Large Cap *Growth - (WCM)*	5.00%	7.3%	2.3%	145%	5.00%	15.00%	$ 9,117,747	$ 13,260,104	($4,142,357)
Large Cap Value - *(WCM)*	5.00%	2.7%	-2.3%	55%	5.00%	15.00%	$ 9,117,747	$ 4,986,948	$4,130,799
Core/Passive (Blackrock)	5.00%	4.1%	-0.9%	82%	5.00%	15.00%	$ 9,117,747	$ 7,515,834	$1,601,913
Private									
Portfolio Advisors /Brickman	10.0%	6.1%	-3.9%	61%	0.00%	15.00%	$ 18,235,494	$ 11,080,073	$7,155,421
TOTAL EQUITIES	**70.0%**	**72.2%**	**4.5%**	**103%**	**50.00%**	**75.00%**	**$ 127,648,457**	**$ 131,707,041**	**$ (8,189,383)**
FIXED INCOME									
Domestic Agencies & Credit	24.0%	23.1%	-0.9%	96%	15.00%	30.00%	$ 43,765,185	$ 42,044,155	$1,721,030
Real Estate Income - *(GS)*	5.0%	1.6%	-3.4%	32%	0.00%	10.00%	$ 9,117,747	$ 2,885,304	$6,232,443
TOTAL FIXED INCOME	**29.0%**	**24.6%**	**-4.4%**	**85%**	**15.0%**	**40.0%**	**$ 52,882,932**	**$ 44,929,459**	**$ 7,953,473**
Cash	1.0%	3.1%	2.1%	314%	0.25%	10.00%	$ 1,823,549	$ 5,718,438	($3,894,889)
TOTAL CASH	**1.0%**	**3.1%**	**2.1%**	**314%**	**0.25%**	**10.00%**	**$ 1,823,549**	**$ 5,718,438**	**$ (3,894,889)**
TOTAL INVESTMENT	**100%**	**100%**						**$ 182,354,938**	

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Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G1 - Impact 1: Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.

Meets/Exceeds Expectations

- Students: The Coleman Fellows program has helped increase student desire and interest in starting a business (69%) and has shown success in helping non-business major students enjoy learning about entrepreneurship.

- CER: The majority of CERS indicated interest in growing and promoting the program through various curriculum modifications, such as guest lecturing (92%), working with local entrepreneurs and community leaders to support student entrepreneurs (83%), and bringing local entrepreneurs to help with course modifications (75%). With the vast majority of CERs indicating interest in mentoring students and Fellows, the mentoring component offers potential for further building entrepreneurial skills.

- Fellows: The majority of fellows indicated positive impacts of the program on entrepreneurship education that also helped them: realize how they need to learn more about entrepreneurial concepts (90%), recognize new opportunities in their discipline (87%), and engage with entrepreneurship communities of practice (83%).

Below Expectations

- Students: Many students indicated they are still *unaware* of the Coleman Fellows program and very few students (12%) indicated they had met or interacted regularly with the Coleman Entrepreneur in Residence (CER). The limited student interaction with CERs may limit the benefits of mentorship opportunities. Also, there were lower levels of student interest in learning about entrepreneurship within their own major than the other opportunities to take classes outside of their major.

- CER: Less than half of CERs responded that they expect a regular presence on campus and having their own office. While CERs have plans to modify the curriculum, only 42% of CERs expected to co-teach one or more class periods with the Coleman Fellow.

- Fellows: Most fellows indicated that their modified courses are not offered throughout the entire academic year and that there were not enough fellows on campus to handle the

volume of interested students. Moreover, only few fellows indicated that they received support from campus directors in creating lesson plans.

Recommendations

- Continue to develop and grow the role of CERs in the program by encouraging closer collaboration and coordination between CERs and Fellows. Providing spaces for CERs on campus may boost their visibility and increase the opportunities for students to meet and interact with them.
- Establishing expectations for CERs to contribute to the design and teaching of the entrepreneurship courses may increase the support that fellows receive to effectively handle the volume of interested students.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G1 - Impact 2: Increasing the quality and quantity of experiential and co-curricular activities.

Meets/Exceed Expectations

- Students: A reasonable share of students (40%) expressed that they enjoyed the learning activities that the Coleman courses provided. Most students would be interested in internship opportunities (69%) and shadowing entrepreneurs (60%) as forms of experiential learning.

- CERs: A vast majority of CERs are committed to growing the program by working with students to create realistic start-up plans (100%) and creating curriculum modifications that introduce local entrepreneurs in supporting entrepreneurial students and designing curriculum.

- Fellows: Most fellows (70%) indicated that they have alumni and local entrepreneurs guest lecture in their courses and believe that students have responded favorably to the infusion of entrepreneurship content in the Coleman courses.

Below Expectations

- Students: Only a modest number of students (15%) indicated that the Coleman course work helped them find entrepreneurship activities off campus. Student responses also indicate imbalances in the topics being covered. For example, only 14% of students indicated that they know how to apply Peter Druckers' seven sources of opportunity to their discipline and only 29% indicated that they know to develop a kick-starter campaign.

- CERs: Only 50% of CERs indicated that they would be willing to connect entrepreneurial support organizations with Coleman Fellows and 33% indicated an interest in working with other CERs to establish a fund in support of the program.

- Fellows: Few fellows (26%) indicated that they had frequent interaction with CERs and believe that modified courses attract more students compared to non-Coleman courses (27%). The relatively low percentage of fellows that have regular interact with CERs suggests that they may not be collaborating enough to help increase quality and quantity

of experiential learning activities. Moreover, there is variance in the types of activities that Fellows employ in their classes:

- For example, a minority of Fellows (5%) indicated that they require students to shadow entrepreneurs as part of their class and only 15% indicated that they use case studies from Harvard Publishing and other sources to teach entrepreneurship concepts.

Recommendations

- The student survey responses suggest a variation in the coverage of topics in their Coleman courses. Applying some standardization to course content and including requirements of experiential learning activities that align with student interests (e.g., internship opportunities, shadowing entrepreneurs) in the curriculum may ensure that students are receiving the entrepreneurial education important to the Coleman Foundation.
- Encouraging or incentivizing greater collaboration between CERs and Fellows may result in increases in the quality and quantity of experiential learning activities. Increasing the visibility of the CERs on campus and continue developing their roles by establishing expectations for them to leverage their network of entrepreneurial support organizations may increase the opportunities for students to interact and learn from outside organizations.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G1 - Impact 4: Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.

Meets/Exceed Expectations

- Students: There were many non-business majors represented among the students who completed the surveys, with a large portion representing: Engineering, Medical/Biomedical, Communications, and the Arts fields.

- CERs: A vast majority of CERs (92%) indicated they encourage students to register for courses offered by Coleman Fellows and are willing to serve as mentors to students and Coleman Fellows (92%).

- Fellows: As mentioned previously, most fellows believe that students have responded favorably to the infusion of entrepreneurship content in the Coleman courses.

Below Expectations

- Students: There was a substantial number of students that indicated they were business majors in the write-in comments. Thus, there may be a need to reach out to extend efforts to reach out to non-business courses and majors.

- CERs: Only half of responding CERs indicated they plan to communicate the importance and value of the program with Deans outside the business school and campus leadership.

- Fellows: Some fellows commented on a lack of support from administration and only a minority of fellows indicated that campus directors assist with lesson plans.

Recommendations

- Developing guidelines for experiential entrepreneurial activities that provide students the opportunity to collaborate with others outside of their major may help foster interdisciplinary entrepreneurial learning. These projects may also increase the program's visibility to non-business majors.
- Encourage fellows to share their experiences with entrepreneurship education with their colleagues across different departments. Connecting with directors of different, non-

business programs to help with lesson planning may further increase the visibility of the program to stakeholders outside of business departments.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G1 - Impact 5: Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

Meets/Exceed Expectations

- Students: Many students show a strong interest in various experiential learning activities linked to the community. For example, 44% of responding students indicated that they would be interested in having mentoring sessions with entrepreneurs and 48% indicated they would be interested in attending entrepreneurship conferences.

- CERs: CER survey responses show a strong willingness to promote the program by establishing links with the community. For example, the majority of CERs indicated that they plan to work with local community entrepreneurs and community leaders to support student entrepreneurs (83%) and understand that they strike and accord with academia and the start-up community (92%).

- Fellows: Most fellows (70%) indicated that they have alumni and local entrepreneurs guest lecture in their Coleman courses and the vast majority (84%) believe that creating cohorts of faculty within the same discipline across program schools will help achieve community engagement.

Below Expectations

- Students: With a majority of students indicating a lack of awareness of the Coleman Fellows program, low program visibility may underscore why few students have not met or interacted with CERs.

- CERs: Although CERs demonstrate a willingness to connect the program with the community, the lack of resources (e.g., office space) and access they have to students may be restricting their ability to further expand the program.

- Fellows: There seems to be limited direct benefits for Coleman Fellows as a result of the program. For example, few fellows indicated that their participation in the Coleman program helped them receive tenure (26%) and/or helped them win awards (28%). Moreover, there may be an area of opportunity for Coleman Fellows to work with the

supporting community: less than half of responding fellows indicated that they develop their lesson plans with input from local subject matter experts or require students to interview an entrepreneur for the course (30%).

Recommendations

- As the CERs' role in the program continues to develop and grow, track metrics that link their introduction to meaningful student outcomes. Having metrics available to share with CERs may help identify areas where they can increase their engagement for the increased benefit of students and the program.
- Encourage or incentivize Coleman Fellows to link their courses with the surrounding communities to allow for more enriching experiential learning activities for students. Increasing collaboration with the CERs and leveraging CER community connections may provide increased opportunities for experiential learning grounded in the community and surrounding entrepreneurial networks.
- Leverage CER willingness to promote the program through community connections and appeal to campus administrators to invest resources and space on campus for CERs to have a higher presence and visibility with the surrounding student body.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G2 - Impact 1: Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.

Meets/Exceed Expectations

- Students: Student responses indicate that many believe they are receiving the education applicable to advancing the focus on self-employment and for-profit business creation. For example, most students commented that they understand that successful entrepreneurs need to be able to understand, anticipate, and plan for risk. Moreover, students indicated that the concepts the learned from the courses could be used immediately (38%) and most students indicated that they learned how to recognize new opportunities due to completing Coleman courses (78%).

- CERs: A large share of CERs indicate that they are helping fellows through mentoring and guest lecturing in their classes. CERs show a strong willingness to be involved with the program, suggesting they may be ready for continued expansion of their roles.

- Fellows: Fellows commented that they are actively integrating entrepreneurship into their courses. As mentioned before, fellows believe that students are responding well to the infusion of entrepreneurship topics into their courses. A majority of fellows also utilize program alumni or local entrepreneurs to serve as guest lecturers in their courses.

Below Expectations

- Students: A large portion of students agreed to statements that described entrepreneurs in more negative or critical terms, such as: self-centered, con-artists, and willing to cut corners.

- CERs: As mentioned before, there are opportunities for CERs to be more involved in the program by co-teaching lessons with Fellows. Moreover, there were lower numbers of CERs that indicated they mentored fellows on a wide array of topics for teaching lessons (e.g., emotional intelligence, franchising and buy-outs, lean launch canvas, etc.).

- Fellows: Many fellows are not utilizing the resources they may have available to facilitate the development and teaching of their coursework. They are not having frequent

interactions with CERs and not utilizing local subject matter experts to assist in developing their courses.

Recommendations

- Encourage or incentivize fellows to diversify their course curricula to include more practical and real-world experiences for students. Seeking feedback from CERs may serve to increase interaction between the two and allow for more opportunities for CERs to expand their roles by providing real-world linkages between academia and their entrepreneurial networks.
- Considering that not all entrepreneurship topics included in the survey are equally emphasized, encourage CERs and fellows to collaborate and identify the entrepreneurship topics that align best with advancing Coleman's definition of entrepreneurship. Center the development of curriculum and learning activities around those topics deemed most important.

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G2 - Impact 3: Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.

Meets/Exceed Expectations

- Students: A reasonable portion of students (32%) said their interactions with entrepreneurs throughout their Coleman courses have taught them a lot about starting a business. Student comments also suggest their general understanding that entrepreneurship requires risk, one of the key focuses in the Coleman's definition of entrepreneurship.

- CERs: CER's are willing to perform many tasks that may increase local practitioner engagement. For example, most CERs (67%) indicated they would be willing to create a network of alumni entrepreneurs to help the program and expect to mentor students in developing close relationships with local entrepreneurs and alumni (75%).

Below Expectations

- Students: Students expressed that they would like to learn more about entrepreneurship through networking and first-hand business operation experiences. The low numbers of Fellows indicating that they require their students to interview or shadow entrepreneurs in their courses may be constraining the extent to which students are encouraged engage with the local community.

- CERs: Although CERs indicated a willingness to engage in many tasks, there seemed to be less enthusiasm towards tasks that may be good opportunities for engaging local entrepreneurs. For example, only 50% of CERs indicated they would be willing to help create and lead regional meetings or a Coffee Hour and only 33% indicated they would be willing to post regularly in the Coleman Forum.

- Fellows: Only few fellows are incorporating activities into their courses that would increase student engagement in their surrounding entrepreneurial communities (e.g., shadowing). Moreover, there is opportunity for fellows to engagement with outside entrepreneurs as well, as less than half are reportedly developing their courses with input from local subject matter experts.

Recommendations

- Since the students indicated that they are interested in learning about entrepreneurship through first-hand experience, work with fellows to identify experiential activities that could feasibility be standardized and expected throughout all the Coleman courses. Follow up with fellows to identify what resources they need to break into the community of local entrepreneurs and to create networks with them.
- Identify the barriers that are discouraging or preventing fellows and CERs from utilizing the Coleman Forum. Set expectations for how it could be used, such as sharing best practices with other fellows and CERs at different universities.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G3 - Impact 1: Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.

Meets/Exceed Expectations

- Students: Many students indicated intentions to start a business within two years and very few students indicated that they clearly decided *not* to start a business.

- CERs: CERs show a willingness to cultivate cohorts of entrepreneurs by helping build networks of alumni entrepreneurs and through their willingness facilitate or lead activities.

- Fellows: Most fellows agree that creating cohorts of faculty within disciplines and across campuses is good for engaging the community. Moreover, creating cohorts may facilitate the movement of ideas and best practices in further improving entrepreneurship curricula.

Below Expectations

- Students: Limited interactions that students have with the CER on campus may be limiting the potential for cultivating cohorts of entrepreneurs. Moreover, students indicated that they have not been able to find more off-campus entrepreneurial activities.

- CERs: Since few numbers of CERs are willing or are currently active in posting content on the Coleman Forum may be stalling improvements that could be made in the course curriculum and forming a closer community of entrepreneurs, especially between the CERs and Fellows.

- Fellows: Fellows may not be aware of or fully utilizing the resources that they have available to them. For example, most fellows indicated they don't interact with CERs and many of the unfunded fellows said that they were unaware of recent changes to the program that introduced CERs. As such, fellows may not be receiving the input and feedback that is available to them from CERs and the connections they may bring for enhancing the curricula.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Recommendation

- Building norms and encouraging CERs and fellows to meet regularly may help develop the roles CERs have on campus. Hosting such regular meetings on campus and allowing interested students to join in the meetings may also increase the presence that CERs have on campus and provide a natural setting to meet students for future mentorship opportunities.

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G3 - Impact 3: Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.

Meets/Exceed Expectations

- Students: Many students are interested in the experiential activities of shadowing entrepreneurs and having mentoring sessions that would also help increase engagement of the local entrepreneurial community.

- CERs: As mentioned before, CERs are willing to work with and mentor students on a wide variety of topics.

- Fellows: Many fellows commented that the program helped them to work more collaboratively with other faculty around the campus and a majority of fellows indicated they would continue the collaborations even if they are not funded. Fellows also commented that more face-to-face meetings and holding more frequent regional meetings may help to further increase engagement with the community.

Below Expectations

- CERs: There were some topics where fewer numbers of CERs indicated that they mentored fellows in developing lesson plans about franchising and buy-outs, lean launch canvas, ambiguity tolerance, and passion to product topics.

- Fellows: Few fellows indicated they had frequent interaction with CERs and many of the unfunded fellows said that they were unaware of the recent changes introducing CERs. Moreover, fellows commented on the difficulties of scheduling stemming from little advanced notice.

Recommendations

- Providing timely communication may help keep both fellows and CERs across the program updated on events and changes in the program. Establishing a role for a CER or fellow to manage regional communications may help improve both communication and collaboration across the parties.
- For the subjects that had low numbers of CERs providing mentoring (e.g., franchising and buy-outs), investigate why those subjects are relatively untouched. There may be

opportunities for CERs to extend their networks to search for local entrepreneurs that may have more knowledge about those subjects.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G3 - Impact 4: Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.

Meets/Exceed Expectations

- Students: Many students (69%) indicated that taking a Coleman courses increased their desire to start a business.

- CERs: Most CERs (75%) indicated that they work with fellows to infuse entrepreneurship concepts into the courses and nearly all CERs indicated that they encourage students to register for Coleman courses (92%).

- Fellows: Since many fellows indicated that the program has increased their collaboration with others, there may be opportunities for collaborations to form with faculty outside of business and to move the needle in infusing entrepreneurial topics in other domains.

Below Expectations

- Students: While large share of students indicated they were from different majors, a lot of the write-in comments revealed that many students that responded were in business-related fields. Thus, increased efforts to attract students outside of business fields may be needed.

- Fellows: Only few fellows indicated that they receive help in developing their lesson plans from subject matter experts or from their campus directors. This limited collaboration with these parties may be constraining efforts for injecting entrepreneurship content into courses.

Recommendations

- Cultivate close cohorts of student entrepreneurs by developing in-class projects that encourage students to work with others from different disciplines. Assignments that make students interact with other disciplines may further encourage the outreach of the program in attracting more diverse groups of students.
- Leveraging cohorts of entrepreneurs to improve the entrepreneurship content of courses depends on the extent that fellows build networks with the entrepreneurial community. Encourage fellows to leverage the tasks CERs are willing to do to build a community

network that increases the pool of resources available (e.g., subject matter experts from the community).

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Goals

G1: *Build support for entrepreneurship education in non-business departments across campuses of participating schools.*

G2: *Advance the Coleman Foundation's Definition of Entrepreneurship with focus on self-employment and for-profit business creation: "Self-employment through business ownership which has significant elements of risk, control, and reward."*

G3: *Cultivate cohorts of entrepreneurs and entrepreneurship educators across disciplines outside the school of business.*

G3 - Impact 5: Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

Meets/Exceed Expectations

- Students: Many students show an interest in experiential learning opportunities (e.g., internships, shadowing entrepreneurs, and entrepreneurship conferences).

- CERs: CERs are willing to engage in activities that may increase community involvement, such as Coffee Hours and regional meetings.

- Fellows: Most fellows (83%) indicated that the program helped them engage with the entrepreneurship community of practice and most indicated that they have had alumni and local entrepreneurs guest lecture in their courses.

Below Expectations

- Students: While students are interested in experiential learning opportunities, a gap exists in students' capabilities for finding off-campus activities following the Coleman course.

- CERs: Only 33% of CERs indicated that they would be willing to assist in establishing a Coleman Fellows Fund to support the program.

- Fellows: There is a gap of what experiential activities students want and what are commonly provided in the courses. For example, only 5% of fellows indicated that students are required to shadow entrepreneurs in their courses.

Recommendations

- Leverage that strong student interest in applied experiences to appeal to campus administration for the resources necessary to meet demand. Continuing to track student attitudes and interests for course topics and learning opportunities may provide the support needed to receive more campus support.
- Although most fellows invite alumni and local entrepreneurs to guest lecture, there may be opportunity for fellows to increase the impact these parties have on student-centered

outcomes. Students are having difficult times finding opportunities after the course ends, so developing activities within the class that promotes networking opportunities for students with the guest alumni and local entrepreneurs may help student establish local networks.

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Appendices: Survey Results

Fellows Survey Results

Choose all that apply:	**Count**	**% of Total**
I believe that the number of Coleman Fellows on campus is sufficient to handle the number of students interested in entrepreneurship.	18	20%
The modified Coleman courses I teach are offered every term.	22	25%
There is frequent interaction with Coleman Entrepreneurs in Residence (CER).	23	26%
I believe that modified courses attract more students compared to non-Coleman, non-modified courses.	24	27%
Because I am not a currently funded Coleman Fellow I am not aware of program changes such as the addition of Coleman Entrepreneurs in Residence.	28	32%
I bring alumni entrepreneurs to class as guest speakers.	44	50%
As a veteran, non-funded Coleman Fellow I continue to infuse entrepreneurship content within my courses.	45	51%
I bring local entrepreneurs to class as guest speakers.	46	52%
I continue my collaborative work even if I am a non-funded Coleman Fellow.	53	60%
I continue to use my Coleman Fellowship Training to advance my career as an academician.	55	62%
My experience as a Coleman Fellow has proven extremely valuable to my professional development as an educator.	60	68%
Students have responded favorably to the infusion of entrepreneurship content in the Coleman courses.	63	72%
The Coleman Fellows Program has positively influenced entrepreneurship education on my campus.	70	80%
I believe that the Coleman Fellows Program should be supported by my administration.	70	80%

Participation on the Coleman Fellowship Program has: (% favorable is the number of *Strongly Agree* and *Agree* responses selected)	**% Favorable**	**% Unfavorable**
Helped me start my own business.	20%	80%
Helped me get tenure.	26%	74%
Helped me very little with my professional development within my discipline.	28%	72%
Helped me win awards.	28%	72%
Helped me present at conferences that I would not typically attend.	51%	49%
Helped me with promotions on campus.	56%	44%
Helped me be included with leadership initiatives on campus.	65%	35%
Helped me engage with the entrepreneurship community of practice.	83%	17%

Helped me to revisit my teaching philosophy and style.	84%	16%
Helped me recognize new opportunities within my discipline.	87%	13%
Helped me realize that I need to learn more about entrepreneurship concepts.	90%	10%
Enabled me to enhance my visibility as an innovative educator on campus.	92%	8%

Choose all that apply:	**Count**	**% of Total**
The Coleman Fellows Program was a waste of time for me.	2	2%
Students are required to shadow entrepreneurs in my Coleman course.	4	5%
I use case studies from Harvard Publishing and similar sources to teach entrepreneurship concepts in my Coleman courses.	13	15%
The Coleman Fellows Program is the best training program I have participated with as an educator.	16	18%
My Coleman lesson plans follow the infusion module approach presented at Coleman Fellows Summit.	23	26%
My campus director helps me with my lesson plans for infusing entrepreneurship concepts.	23	26%
Students are required to interview an entrepreneur in my Coleman course.	26	30%
I use activities like the marshmallow challenge in my Coleman course.	33	38%
I use a custom course packet instead of a textbook in my Coleman course.	35	40%
My Coleman lesson plans are developed with input from local subject matter experts.	40	45%
Alumni and local entrepreneurs guest lecture in my Coleman course.	62	70%

I believe that the engagement with the Coleman Fellows Community of practice will be best achieved by: (% favorable is the number of *Strongly Agree* and *Agree* responses selected)	**% Favorable**	**% Unfavorable**
Authoring and Posting to the Coleman Forum on the Coleman Fellows Site.	38%	62%
Coffee Hours that feature guest speakers chosen by the Fellows.	51%	49%
Monthly meetings with Coleman Entrepreneurs in Residence.	56%	44%
Monthly meetings with local entrepreneurs on teaching E concepts.	57%	43%
Regular meetings with Alumni Entrepreneurs.	63%	37%
Monthly Webinars on topics chosen by Fellows.	64%	36%
Attending student conferences like Collegiate Entrepreneurs Organization and Self Employment in the Arts conference.	68%	32%
Monthly Coffee Hour Discussions that are lead by Subject Matter Experts on specific topics.	69%	31%
Dedicated meetings with Campus Directors and CER's on	69%	31%

teaching entrepreneurship concepts.		
Spontaneous meetings with Fellows on campuses and conferences.	72%	28%
Presenting papers and workshops based on lessons learned from Coleman Fellows Program at non-business conferences.	74%	26%
Regional face to face meetings in addition to the Fellows Summit during the academic year.	82%	18%
Creating pedagogical content and modules for the community of practice.	84%	16%
Creating cohorts of faculty within the same discipline across the program schools.	84%	16%

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Coleman Entrepreneurs-in-Residence Survey Results

As a Coleman Entrepreneur in Residence, I plan to create curriculum modifications in the following manner. (Please choose all that apply)	**Count**	**% of Total**
Work with fellows to infuse entrepreneurship concepts within courses taught by Coleman Fellows.	9	75%
Co-teach a course with a Coleman Fellow.	5	42%
Co-teach one class period with a Coleman Fellow.	5	42%
Guest lecture in courses taught by Coleman Fellows.	11	92%
Bring local entrepreneurs to campus to help Coleman Fellows with curriculum modifications.	9	75%
Bring resources to campus to aid Coleman Fellows.	8	67%
Help promote and grow the Fellows Program on campus.	10	83%
Communicate the importance and value of the Fellows Program with Deans outside the business school and campus leadership.	6	50%
Work with other CER's to assist in establishing a Coleman Fellows Fund to support The Fellows Program.	4	33%
Work with campus administrators and leadership to support Coleman Fellows Program.	10	83%
Work to help identify additional CER's who are willing to help the Coleman Fellows Program.	8	67%
Work with campus administrators to enhance student entrepreneurship programs.	10	83%
Work with local community entrepreneurs and community leaders to support student entrepreneurs.	10	83%

The Coleman Entrepreneurs in Residence connect real world entrepreneurship to academia by: (% favorable is the number of *Strongly Agree* and *Agree* responses selected)	**% Favorable**	**% Unfavorable**
Striking accord with academia and the start-up community.	92%	8%
Working with students to create realistic start-up plans.	100%	0%
Mentoring Coleman Fellows to infuse experiential learning elements in the classroom.	92%	8%
Helping students appreciate interactions with entrepreneurs in the classroom.	100%	0%
Mentor Fellows and be mentored by Fellows on connecting Academia to Real World Entrepreneurship.	92%	8%
Making sure missing Experiential Approaches in academia are added to the curriculum.	82%	18%

I mentor Fellows to develop and teach lesson plans on the following topics (Please choose all that apply):	**Count**	**% of Total**
Opportunity Recognition	7	58%
Emotional Intelligence	4	33%
Feasibility Analysis	5	42%

Finance and Funding	6	50%
Critical Thinking and Problem Solving	6	50%
Entrepreneurial Team Building	8	67%
Franchising & Buy-Outs	0	0%
Bootstrapping	5	42%
Finding and Keeping Customers	6	50%
Product or Service Design	6	50%
Disruptive Technologies & Creativity	6	50%
Innovation	7	58%
Lean Launch Canvas	1	8%
Passion to Product	3	25%
Early Venture Funding	6	50%
Effective Deal Making	4	33%
Ethics and Entrepreneurship	8	67%
Ambiguity Tolerance	3	25%
Managing Chaos	6	50%

I expect to mentor students with (Please choose all that apply)	**Count**	**% of Total**
Developing a feasibility analysis.	7	58%
Developing a market analysis.	8	67%
Developing financial projections.	8	67%
Preparing for pitch competitions.	11	92%
Creating a crowd funding and crowd sourcing plan of action.	4	33 %
Creating a pragmatic marketing plan.	8	67%
Developing an entrepreneurial management team.	8	67%
Developing mentoring relationships with local entrepreneurs and alumni.	9	75%
Developing business plans for local and national competitions.	7	58%
Generating ideas and identifying gaps in the market place.	8	67%

Check tasks that you are willing to perform as a CER:	**Count**	**% of Total**
Lead a Coffee Hour.	6	50%
Post regularly to the Coleman Forum.	4	33%
Develop/support student business plan competitions on campus.	9	75%
Create pathways to connect high schools students with Coleman Fellows.	7	58%
Create a network of alumni entrepreneurs to help Coleman Fellows.	8	67%
Connect entrepreneurial support organizations with Coleman Fellows.	6	50%
Serve as a mentor to Coleman Fellows and students on campus as needed.	11	92%
Share my entrepreneurial background with students and inspire them.	12	100%
Encourage students to register for courses offered by Coleman Fellows.	11	92%

Help create and lead regional meetings for Fellows.	6	50%

Presence on campus. Please check all that apply:	**Count**	**% of Total**
I plan to hold regular office hours on campus.	4	33%
I have been assigned an office on campus.	5	42%
I am available to mentor students on campus.	12	100%
I seek to play a larger role in the university beyond my CER duties and responsibilities.	5	42%
I expect to serve as a CER for the next 12 months.	6	50%
I expect to serve as a CER for the next 24 months.	3	25%
I expect to serve as a CER for more than 36 months.	6	50%

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

Student Survey Results

Choose all that apply to you:	**Count**	**% of Total**
I am aware of the Coleman Fellows Program on campus and interact with Coleman Faculty on a regular basis.	75	26%
I prefer Coleman Fellows' courses that introduce entrepreneurship concepts in my own major rather than take classes outside of my major.	77	27%
I have met with The Coleman Entrepreneur in Residence (CER) and interact regularly with the CER.	35	12%
I do not know The Coleman Entrepreneur in Residence on campus.	149	52%
The interactions with entrepreneurs through the Coleman course have taught me a great deal about starting a business.	92	32%
My Coleman instructor was able to translate entrepreneurship concepts in a manner that was easy for me to understand.	129	45%
Because of the Coleman course work I was able to find more off campus entrepreneurship activities.	42	15%
Concepts that I learned from the Coleman course can be put to use immediately.	110	38%
I enjoy Coleman courses more than non-Coleman courses.	70	24%
I enjoy the hands on learning activities that Coleman courses provide.	114	40%
My confidence level to start a business has increased after completing the Coleman course.	102	35%

Choose one of the four responses to each item shown below: (% favorable is the number of *Strongly Agree* and *Agree* responses selected)	**% Favorable**	**% Unfavorable**
Completing a Coleman Fellows course has increased my desire to start a business.	69%	31%
I believe that better planning will increase success as an entrepreneur.	97%	3%
Until I took a course with a Coleman Faculty Fellow I did not think about starting a business.	45%	55%
Because I completed the Coleman course I intend to start my own business.	46%	54%
Entrepreneurs are usually optimistic.	96%	4%
Entrepreneurs are usually daring.	95%	5%
Entrepreneurs are usually ambitious.	97%	3%
Entrepreneurs are usually unique.	89%	11%
Entrepreneurs are usually confident.	93%	7%
Entrepreneurs are usually fearless.	68%	32%
Entrepreneurs are usually proud.	89%	11%
Entrepreneurs are usually survivors.	82%	18%
Entrepreneurs are usually Self-Starters.	93%	7%

Entrepreneurs are usually risk-takers.	98%	2%
Entrepreneurs are usually able to act on an opportunity.	96%	4%
Entrepreneurs are usually able to manage risks effectively.	92%	8%
Entrepreneurs are sometimes thought of as con-artists.	42%	58%
Entrepreneurs are sometimes thought of as opportunists.	95%	5%
Entrepreneurs are sometimes thought of as being self-centered.	50%	50%
Entrepreneurs are sometimes thought of as being greedy.	42%	58%
Entrepreneurs are sometimes thought of as willing to cut corners for making a profit.	46%	54%
Entrepreneurs are sometimes thought of as willing to cut corners even if such actions can harm the environment.	44%	56%

From below, choose entrepreneurship concepts and activities that you learned by completing Coleman courses. (Please choose all that apply)	**Count**	**% of Total**
How to recognize new opportunities.	224	78%
How to conduct an opportunity feasibility analysis.	165	57%
How to differentiate between an idea and an opportunity.	169	59%
How to conduct market research.	161	56%
How to develop a start-up budget.	147	51%
How to develop a kick-starter campaign.	84	29%
How to develop a financial plan.	151	52%
How to develop a chart of accounts.	65	23%
How to apply Peter Druckers' seven sources of opportunity to my discipline.	40	14%
How to transform chaos into potential opportunities.	87	30%
How to analyze and solve case studies used in Coleman courses.	82	28%
As a non-business major, I sometimes do not like the content used by Coleman Fellows in their courses.	45	16%
As a student of entrepreneurship I believe that I am prepared to go the extra mile to start a business.	99	34%
How to develop a marketing plan.	151	52%
How to identify addressable markets.	133	46%

What is your major and/or minor?	**Count**	**% of Total**
Chemistry	5	2%
Physics	1	0%
Visual Arts	10	3%
Engineering	37	13%
English	2	1%
Biology	11	4%
Applied Science	16	6%
Photography	2	1%
Math	13	5%
Psychology	14	5%

Coleman Fellows Program Assessment:

Comprehensive Report with Links to Program Goals and Impact Statements

I believe that the following areas of knowledge and competencies would be useful in my success as an entrepreneur or self-employed individual:	Count	% of Total
Federal and State Tax Rates and Regulations.	185	64%
Budgeting basics.	244	85%
Equal Employment Opportunity Commission Regulations.	149	52%
Healthcare Options for self-employed and small businesses.	176	61%
Chart of accounts and Accounting basics.	180	63%
Hiring and Firing rules and norms in a small business.	187	65%
Building and maintaining an effective leadership team.	222	77%

I would be interested in the following experiential entrepreneurship learning opportunities:	Count	% of Total
Internships.	200	69%
Shadowing an entrepreneur.	172	60%
Maker Space Memberships to build prototypes.	69	24%
Participating in a Start-up weekend.	102	35%
Business plan competitions.	105	36%
Mentoring sessions with entrepreneurs.	127	44%
Study Tours to factories and other locations.	106	37%
Incubator Memberships.	64	22%
Accelerator Memberships.	61	21%
Entrepreneurship conferences.	137	48%
One-on-One sessions with entrepreneurship service providers.	109	38%
Connecting with resources that can help establish a business in my local community.	122	42%

How soon do you anticipate starting a business?	Count	% of Total
I currently manage a business that I started recently.	22	8%
Within the next three to six months.	23	8%
Within the next twelve months.	13	5%
Within the next two years.	113	39%
After completing the Coleman course, I have decided not to start a business.	25	9%
Entrepreneurship and/or self-employment is not for me.	92	32%

Proposal Summary
Meeting Date: 11/15/2017

Chicago Urban League
Request # 115440

Project Title:	Center for Entrepreneurship and Innovation
Duration:	12 months
Request Date:	10/4/2017
Request Amount:	$50,000
Recommended Amount:	$50,000
Program Area:	Education\Continuing Education/Adult\Entrepreneurship
Population Served:	Poor / Economically Disadvantaged
Type of Support:	Program Support
Grantee Location:	Chicago, IL
Primary Contact:	Ms. Shari E. Runner

Project Abstract

This request is to support the Center for Entrepreneurship & Innovation which promotes business development for entrepreneurs in several Chicago African American communities. The Center offers programs to entrepreneurs, which provides tools that focus on business skills development for startup, early stage and established businesses.

Organizational Background

Founded in 1916, the Chicago Urban League is a community resource, providing holistic and synergistic programs and services that advance the economic development of African Americans and the communities in which they live. The League strives to achieve the following goals: (1) be a leader on issues impacting African Americans; (2) achieve measurable and sustainable results in economic empowerment, educational equality and social justice; (3) develop and engage the next generation; and (4) build a strong financial foundation. Last year, the League served approximately 10,000 Chicagoans through various programs and services.

In 2007, the League founded the Center for Entrepreneurship & Innovation to assist minorities in launching, growing and sustaining businesses through classroom instruction, technical assistance and access to business opportunities and procurement. Last year, businesses participating in Center programs resulted in acquiring nearly $60 million in new contracts and the creation of 82 jobs. (The bulk were construction contracts.)

Annual Revenue Sources

Grants	13%	Government	29%	Earned Income	%
Fees	19%	Private Support	35%	Other	4%

Finances

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	7,713,074	7,917,645	6,910,795
Expenses	7,713,074	7,595,961	7,340,388
Surplus (Deficit)		321,684	(429,593)
Net Assets		1,610,380	1,288,696

Program Description

The Chicago Urban League Entrepreneurship Center for Entrepreneurship & Innovation provides programs and services to African Americans, which aim to: (1) support aspiring entrepreneurs in the development of a viable product or service and in the launch of new ventures; (2) assist existing business owners with financial and business model redevelopment and with the cultivation of transformational leadership skills; (3) build technical skills of business owners; (4) provide support to small business owners that are seeking external capital resources, including traditional bank loans, micro-loans, venture capital, or angel investments; (5) provide assistance with contract procurement and connections to clients and contractors. Approximately 70% of businesses served are early stage; 30% are established businesses e.g. service firms, restaurants, and construction companies.

In 2016, Entrepreneurship Center provided services to more than 500 businesses, which includes business coaching, training events, workshops, and programs. This included providing established and aspiring business owners with over 870 hours of one-on-one coaching, and more than 3,740 hours of training. The Center offers the following six programs to early stage and established business:

1) The **nextSTARTUP Business Launch** is a six-month program designed to support startup business owners. On average 40-50 businesses a year go through this program with a 90 % completion rate.
2) The **nextDEAL Teaming** is a six-month program designed to connect established business owners with contract opportunities and financing. Approximately 30 businesses enroll with 90% completing the requirements of program.
3) The **pitchCRAFT Business Communication** is an intensive six-week program that combines classroom training and group coaching to help business owners develop an elevator pitch and competition pitch. Businesses are taught how to pitch to different audiences such as investors, bank, other partners. Approximately 15 businesses per year participate in this program.
4) The **nextCONNECTION Technology Integration** is a monthly workshop series designed to help business owners identify and implement technologies to enhance operations. This is a series with different topics each month, enrollment varies.
5) The **nextLEVEL Business Mentoring** provides mentors to help business owners accelerate the growth of their business. Requirements to participants are business owners that: 1) are generating at least $100,000 in business revenue; 2) have been in business for at least three years, and 3) have at least one employee. The program was launched in March 2017. Approximately 15 businesses are paired with a mentor. Mentors and mentees evaluate each other.
6) **Business Coaching Program** provides clients with one-on-one access to subject matter experts and entrepreneurial support organizations. Currently, clients can schedule an appointment with one of 20 business coaches, who provide an estimated 870 hours a year of coaching.

Expected Outcome

The Center takes a systematic approach to program evaluation with a department completely dedicated to measuring outcomes for each program and activity. The short-term outcomes for each program include:

1) The *nextSTARTUP* Business Launch Program (Graduates are those completing the program)
- 100% of graduates (30) develop plan and implement action steps from business plan.

2) The *nextDEAL* Teaming Program
- 75% of participants (15) will create a procurement plan and demonstrate an understanding of obtaining contacts and financials at the end of each workshop series.

3) The *pitchCRAFT* Business Communication Program
- All pitchCRAFT graduates will have developed some type of competition pitch.

4. The *nextCONNECTION* Technology Integration Program

- 85% of monthly workshop attendees will report the session as beneficial in enhancing their technology knowledge base, as reported in an attendee session survey.

5. The nextLEVEL Business Mentoring Program (pilot program)

- 40% of mentees will develop new customers and report increased/raised revenue resulting from mentoring relationship.

In addition, the Center has outlined intermediate-term outcomes by the end of the fiscal year including:

- At least, 10 business owners will obtain credit-building financing. Business owners will obtain combined financing equal to or exceeding $1 million dollars.
- Client businesses will learn the skills to increase revenue through obtaining contracts. Business owners will report receiving 50 new contracts, and obtain at least $35 million in new contracts.
- Client companies will create a combined minimum of 50 jobs in the communities they serve and for clients served by the League.

Program Budget

Revenue totaling $379,000 – committed: Polk Bros. Foundation ($45,000), National Urban League ($85,000); City of Chicago ($35,000), Kauffman Foundation ($26,500); pending MillerCoors ($20,000), BP ($30,000), BMO Harris Bank ($12,500), CIBC (The Private Bank) ($50,000) for a new initiative in partnership with the Women's Business Development Center; tuition from training programs, workshops, and networking events ($25,000).

Expenses totaling $381,809 for personnel costs including salaries, benefits, and payroll taxes; professional services for program delivery; non-personnel expenses for occupancy, and maintenance of technology and innovation lab where class sessions and workshops are held. Request to CFI is $50,000 (13% of budget).

Prior Grants

This would be a first grant to Chicago Urban League for support of the Center for Entrepreneurship & Innovation.

Recommendation

The Center for Entrepreneurship & Innovation utilizes two Coleman Impact Plan strategies. CFI Strategy #1- whereby the Center engages in the process of continuously improving Entrepreneurship curricula in order to build core competencies and skills among African Americans who are interested in business startups. CFI Strategy #3 - by providing programming that relies on practitioner engagement, counseling and linkages to an established entrepreneur. These strategies lead to richer experiences and support systems for budding entrepreneurs and will increase the success of those who start and run businesses.

We recommend funding for the Center at the requested level of $50,000, which is 15% of the Center's budget and would essentially support general expenses. This is a community based program which demonstrates a focus on non-academic programming, and also directly supports entrepreneurship in underserved communities. Given the League's emphasis on establishing metrics and outcomes, they appear to be having good success. This grant would allow CFI to get to know the organization better and determine any future opportunities.

Chicago Urban League
Center for Entrepreneurship & Innovation
4-Oct-17

FY18 Program Budget ***Total Project Budget:*** ***$381,809***

Revenue	Funds Needed	Funds Requested	Funds Committed
Coleman Foundation	$50,000	$50,000	
CDBG- Neighborhood Business Development Center	35,000		35,000
Polk Bros. Foundation	45,000		45,000
MillerCoors	20,000	20,000	
BP	30,000	30,000	
Kauffman Foundation	26,500		26,500
Workshops	25,000		25,000
National Urban League	85,000		85,000
CIBC	50,000	50,000	
BMO Harris	12,500	12,500	
Organizational Contribution	2,809		2,809
Revenue Total	**$381,809**	**$162,500**	**$219,309**

Expense	Project Budget	Coleman Funds	Other Sources
Salaries	$231,500	$30,316	$201,184.00
Benefits	37,434	$4,902	32,532
Payroll Taxes	25,545	$3,345	22,200
Total Personnel Costs	***294,479***	***$38,563***	***255,916***
Professional Services	9,485	$1,242	8,243
Printing & Publications	3,885	$509	3,376
Memberships & Subscriptions	898	$118	780
Postage & Shipping	424	$56	368
Conferences & Meetings	7,200	$943	6,257
Transportation	4,685	$614	4,071
Supplies	10,366	$1,357	9,009
Equipment Rental	12,072	$1,581	10,491
Grants and Awards	2,000	$262	1,738
Miscellaneous	735	$96	639
Total Controllable Expenses	***51,750***	***$6,778***	***44,972***
Occupancy	11,136	$1,458	9,678
Telecommunications	7,652	$1,002	6,650
CUL Services	13,459	$1,763	11,696
Insurance	3,333	$436	2,897
Total Non Personnel Expenses	***35,580***	***$4,659***	***30,921***
Total	**$381,809**	**$50,000**	**$331,809**

Sunshine Enterprises
Request # 115447

Project Title:	Support for the Community Entrepreneurship program
Duration:	12 months
Request Date:	8/7/2017
Request Amount:	$100,000
Recommended Amount:	$70,000
Program Area:	Education\Continuing Education/Adult\Entrepreneurship
Population Served:	General Public
Type of Support:	Program Support
Grantee Location:	Chicago, IL
Primary Contact:	Joel Hamernick

Project Abstract

Sunshine Enterprises' mission is to empower local entrepreneurs in underserved areas to grow their business and transform their communities through the avenues of training, coaching and connecting them to vital marketplace opportunities.

Organizational Background

Sunshine Gospel Ministries SGM, (a faith-based organization, established in 1905), established Sunshine Enterprises SE in 2012 as a non-sectarian community development tool to spur economic vitality in disinvested communities throughout Chicagoland. SE has a separate mission, vision and approach. Over the last four years, they have experienced tremendous growth. They began serving 24 unique entrepreneurs in 2012 and now serve over 350 entrepreneurs a year.
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Annual Revenue Sources

Grants	7%	Government	10%	Earned Income	18%
Fees	0%	Private Support	65%	Other	%

Finances

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	2,681,000	2,088,000	1,547,000
Expenses	2,424,000	1,710,000	1,273,000
Surplus (Deficit)	257,000	378,000	274,000
Net Assets		2,154,000	1,776,000

Program Description

SE addresses the need for sustainable economic activity by partnering with individuals in the community who are operating or seeking to start a business. SE serves entrepreneurs throughout the Chicago area in

three main business hubs servicing neighborhoods such as Woodlawn, Englewood, West Evanston, Rogers Park, Pilsen, and North Lawndale. The goal is to serve 750 entrepreneurs annually by 2020 and to expand to five business service hubs across the city. Proposed support seeks staffing support for the Business Acceleration Services (BAS); to enhance their Marketplace Readiness & Access Program MRAP, and to expand the customized training cohort program.

Hands-on training, coaching, and planning are provided through two core programs: The Community Business Academy (CBA) and Business Acceleration Services (BAS). The CBA consists of a twelve-session (36-hour) course in basic business planning and management. Content includes training on financials, credit, marketing, negotiations, and legal topics critical to business growth and sustainability. The courses are taught by experienced instructors and tailored to needs of start-up entrepreneurs. The courses are facilitated through group discussion, guided exercises, and hands-on business simulations in which aspiring entrepreneurs gain a working familiarity with critical entrepreneurial skills. Graduates then receive year-round Business Acceleration Services (BAS) to start and grow their business. It provides one-on-one business coaching, mentoring, shared office space, procurement training, and supplemental workshops. This program is run by full-time business consultants with prior experience owning and operating small businesses. They work individually with entrepreneurs to help them set goals, develop a plan of action, and identify and overcome obstacles. A year-round schedule of seminars and master classes allow graduates to network with each other, receive group coaching from mentors, and participate in interactive sessions on advanced topics delivered by local business owners and industry experts.

Sunshine clients have typically identified ways to generate additional income, but lack the business acumen to formalize these processes or the networks to effectively enter the marketplace. While the CBA provides clients with business knowledge to manage and grow their business, SE believes that clients need additional support in developing financial capital, professional networks and ways to respond to marketplace demands. Clients need access to markets that are greater than their own current networks in order to increase revenue and scale their businesses. SE has initiated MRAP to build upon client's CBA learning and to offer more tailored coaching on how to bid on and fulfill contracts with larger customers.

Expected Outcomes

2016 outcomes with targeted 2017 projections for the Business Acceleration Services Program include:

- 30 new businesses have been started (Targeting 37)
    - 32 FTE jobs have been created (Targeting 40)
- 18 small business loans have been accessed, totaling over $280,000 (Targeting 20 for $300,000)
- 7 entrepreneurs have placed products into major retailers such as Whole Foods and Mariano's (Targeting 7)
- 5 entrepreneurs have opened new commercial and retail establishments (Targeting 8)
- 8 entrepreneurs have purchased a home, providing them with equity and ownership (Targeting 10)
- 50 entrepreneurs reported increases in their credit scores (Targeting 70)

Marketplace Readiness & Access Program activities to be tracked :

- Number of clients involved in the MRAP program (Target: 25)
    - Provide highly specialized coaching for all 25 MRAP participants.
- Number of coaching hours provided (Target: 200)

- Number of workshops offered in areas like technology, marketing, business development, bidding, "meet the buyer/supplier" sessions (Target: 20)
- Number of partnerships developed with retailers and anchor institutions (Target: 10)
    - They are in the planning process of placing 10-15 clients into Rush University Medical Center's hospital gift shop and pop-up shop

Program Budget

The original request was for $100,000 and included an additional $10,000 capital support for a technology center as well as $20,000 for client manufacturing support. These two initiatives are not as developed as was anticipated. The recommendation is to focus at this time on the staffing support that will allow SE to reorganize existing staff and hire additional Instructor / Coaching staff.

Prior Grants

If approved this will be CFI's first grant to Sunshine Enterprises

Recommendation

SE conducts its work in under resourced communities and seeks to build to build core self-employment skills through experiential activity, coaching and mentoring. It is recommend that we fund SE at this lower and more focused level and potentially look for additional future opportunities

		Total Project Budget: $320,000	
Revenue	**Funds Needed**	**Recommended**	**Funds Committed**
Coleman Foundation	$100,000	$70,000	
Private donations/grants	$210,000		$160,000
Organizational contribution			
Program Revenue	$10,000		$10,000
Revenue Total	**$320,000**	**$70,000**	**$170,000**
Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel			
Instructor/Coach for CBA and BAS (1.5 FTE)	$105,000	$20,000	$85,000
Partnership Development Specialist for MRAP (part-time) 0.75 FTE	$50,000	$20,000	$30,000
Data Administrator- Tracking & Evaluation (part-time) .5 FTE	$20,000	$10,000	$10,000
MRAP and TC Enhancement			
Curriculum Development	$30,000	$10,000	$20,000
Technology Center (software/hardware)	$50,000		$50,000
Procurement Tracking and Evaluations (software development)	$40,000	$10,000	$30,000
Manufacturing Support	$25,000		$25,000
Total	**$320,000**	**$70,000**	**$250,000**

Proposal Summary
Meeting Date: 11/15/2017

Chicago Neighborhood Initiatives
Request # 115572

Project Title:	Illinois Entrepreneurship Reentry Program
Duration:	12 months
Request Date:	10/1/2017
Request Amount:	$50,000.00
Recommended Amount:	$50,000.00
Program Area:	Education\Continuing Education/Adult\Entrepreneurship
Type of Support:	Program Support\Special Project
Grantee Location:	Chicago, IL
Primary Contact:	Mr. David Doig

Project Abstract

Pathway to enterprise for Returning Citizens (PERC) is a pilot program that will enable people with entrepreneurial interest, who are returning from prison, to receive the training, support and funding they need to start small businesses.

Background

The United States has the largest incarceration rate in the world and a population behind bars of over two million people. Illinois has 43,848 inmates as of December 2016, housed in 25 correctional centers and four adult transition centers. The taxpayer cost for each inmate is approximately $41,000 per annum.

Illinois released 28,412 inmates in the fiscal year ended June 30, 2016 and these "returning citizens" often lack many of the resources necessary for successful transition back into their communities. A Chicago Tribune study established that, over a five-year period, 25% of those released by the Illinois Department of Corrections ("IDOC") returned to just ten zip codes in Chicago some of which are Englewood, West Englewood, Austin, Humboldt Park, East Garfield Park and North Lawndale, all socially disadvantaged neighborhoods in Chicago.

Program Description

In 2016, Chicago Neighborhood Initiatives (CNI) introduced the idea of designing a microloan program to assist justice-touched individuals become entrepreneurs. CNI recognized that providing microloans alone was insufficient and that a tool box of resources, including soft skills training, business development training, mentorship opportunities, and employment, were also needed. They also realized the value in partnerships to expand capacity, reach and impact. In 2017, CNI and the following collaborators came together to launch a pilot collaborative program that would provide business development training, industry knowledge, soft skills training, loan capital and assistance with employment to returning citizens who are interested in pursuing entrepreneurship. An RFP was issued to 40 potential providers of entrepreneurship training which resulted in 8 proposals being received and reviewed. Site visits were conducted to meet with senior management, instructors and mentors and to view facilities. 5 training partners were selected.

<u>State of Illinois Partners</u>

- Illinois Department of Corrections – Identifies individuals' pre-release with the potential to become small business owners.

- Illinois Criminal Justice Information Authority –Will provide evidence-based evaluations of each pilot training program and PERC overall.
- Illinois Department of Commerce and Economic Opportunities – Provides support to businesses operated by returning citizens. Promotes minority economic empowerment.

Training Partners

- Safer Foundation – a national leader in providing employment related services designed exclusively for people with criminal records. For over 40 years Safer has provided an integrated service delivery model which includes adult education, job and entrepreneurial training, vocational training, and success in generating employment for returning citizens.

- Bethel New Life – Programming includes education, job training, a Small Business Development Center and an Entrepreneurship Training Program that has supported the start-up and growth of businesses on the West Side for almost 40 years.

- Chatham Business Association – has operated for 45 years providing services to the business community of Chatham. Through their small business development corporation, they provide resource networking, technical assistance and contract procurement to existing and startup small businesses. Their Internee-to-Entrepreneur program provides returning citizens with the tools to build self-confidence and economic self-sufficiency.

- Sunshine Enterprises – operates business hubs in Woodlawn, Englewood, North Lawndale and West Evanston. Through these hubs Sunshine enterprises offers high quality technical assistance and personalized ongoing mentoring services to low income entrepreneurs.

- North Lawndale Employment Network – is an urban workforce development organization providing training in job readiness, skills development, and financial capability for low-income, underserved citizens in North Lawndale, with a special focus on citizens returning home from incarceration.

Each of the partners has agreed to a accept reimbursement of $6,000 per participant. CNI serves as fiscal agent. PERC envisions the following entrepreneur development process as an example of the screening of returning citizens from pre-release to post release training:

- Participant identification by the Department of Corrections
- Entrepreneurship training provided for 100 -125 returning citizens, made up of weekly classes of one hour or more for at least 16 weeks with homework between classes.
- Up to twelve months of post release mentoring with a visit by a mentor at least once every two weeks.
- Start-up capital provided by CNI ranging from $500 to $50,000, based on a scoring method that takes into account the business concept, financial capability, skills and classwork completed.

PERC is in the process of hiring a Program Manager, who will work directly with the training partners to ensure fidelity to program mission and deliverables as well as continued improvement of the organization's skills training, mentoring, coaching and other services. The Program Manager's role includes:

- Regularly visiting each training organization. Meeting with both organization leadership and program instructors and mentors
- Organizing community support for the program and facilitating best practice sharing across the trainers
- Collecting data from trainers to facilitate research evaluations of process and outcomes and to ongoing program improvement
- Engaging in fundraising, including private capital raising and government-oriented funding such as US Department of Labor

Expected Outcome

This project is still very much a start up with both qualitative and quantitative measures being developed by the partners. The overarching goal is to determine if entrepreneurship training and business creation can reduce recidivism. Metrics discussed to date include: Numbers of trainees identified and enrolled (Target:100); Jobs secured (Target:70); Pre/Post tests of knowledge attained; Active participation with mentors; Loans provided by CNI (Target 25).

Program Budget

Other funders include commitments from Citibank ($150,000), Chicago Community Trust ($200,000), Perry Family Foundation ($100,000), U.S. Bank ($50,000), and Hughes Foundation ($50,000). Requested amounts include McCormick Foundation $150,000) and CFI ($50,000).

Prior Grants

If approved, this will be the first CFI grant to CNI and the first participation with all of the training partners except Bethel

Recommendation

This project will require us to tolerate some initial ambiguity as it is flushed out. It has already brought us into contact with: a number of other funders and corporations that we do not often partner with; high net worth individuals interested in the south side and entrepreneurship for ex-offenders; as well as community based programs that have long track records in less resourced neighborhoods. A number of other foundations spoke positively about the E-ship experience and connections brought by both Coleman and Hughes. We have already positively impacted the development of this project. There should be opportunity for us to engage other E-ship grantees in this effort to develop stronger, more impactful content for community entrepreneurship programs. This is not an overly aggressive investment, but it does give opportunity to work with new partners in the neighborhoods and hopefully lay groundwork for stronger community collaborations and programming.

Total Project Budget: $1,300,000

Revenue	Funds Needed	Funds Requested	Funds Committed
Coleman Foundation	$50,000	$50,000	$0
Private donations/grants	$975,000	$200,000	$775,000
Organizational contribution	$275,000		$275,000
Revenue Total	**$1,300,000**	**$250,000**	**$1,050,000**

Expense	Project Budget	Coleman Funds	Other Sources
Staffing	$90,000		$90,000
Operations	$3,000		$3,000
Training and Mentoring	$750,000	$50,000	$700,000
Materials and Supplies	$5,000		$5,000
Others	$2,000		$2,000
Loan Funds	$450,000		$450,000
Total	**$1,300,000**	**$50,000**	**$1,250,000**

Proposal Summary
Meeting Date: 11/15/2017

NormaLeah Ovarian Cancer Initiative
Request # 115484

Project Title:	Chicago RULE OUT! Ovarian Cancer Early Detection Project
Duration:	13 months
Request Date:	10/4/2017
Request Amount:	$30,000
Recommended Amount:	$30,000
Program Area:	Health and Rehabilitation\Education / Support Services
Population Served:	Cancer Patients / Families
Type of Support:	Salary Support\Program Staff
Grantee Location:	Rock Island, IL
Primary Contact:	Ms. Jodie Shagrin Kavensky

Project Abstract

The proposal is to introduce the organization's medical education program to 500 Chicago healthcare professionals, creating greater awareness of ovarian cancer and leading to earlier detection.

Organizational Background

NormaLeah Ovarian Cancer Initiative (NormaLeah) was formed in 2008 by Jodie Kavensky, the daughter and niece of two women who died of ovarian cancer. Since 2011, initiatives started by the organization have reached more than 500,000 women and healthcare providers. Based in the Quad Cities, the organization's mission is to enrich lives through early detection education, patient support services and research funding for ovarian cancer – the silent killer of women.

Annual Revenue Sources

Grants	29%	Government	0%	Earned Income	49%
Fees	0%	Private Support	22%	Other	0%

Finances

	Budget	Actual	Actual
	12/31/2017	12/31/2016	12/31/2015
Revenues	$341,500	$220,296	$65,761
Expenses	339,000	218,759	65,862
Surplus (Deficit)	2,500	1,537	(101)
Net Assets		$38,230	$28,557

Program Description

Most ovarian cancer diagnoses occur in late stages of the disease when the recurrence rate is 85% and the survival rate beyond five years is less than 50%. There is no screening test for ovarian cancer. Its subtle symptoms mimic many common and benign conditions. Since ovarian cancer demonstrates gastroenterological symptoms, patients are often treated inappropriately, visiting medical providers at least four times before being properly diagnosed with the disease.

Many front-line medical providers such as OB/GYNs and family practitioners may not be aware of or utilizing current risk assessment, detection and diagnostic procedures. Therefore, it is critical that providers of women's health services become knowledgeable about the early warning signs/symptoms, risk factors, risk reduction strategies, diagnostic/detection testing and proper referral for specialty treatment.

In the absence of existing educational programs for healthcare providers that specifically address these issues, NormaLeah took a leadership role for developing an appropriate program curriculum with its *RULE OUT! Ovarian Cancer Early Detection Project*. *RULE OUT!* offers Continuing Education Units (CEU) and Continuing Medical Education (CME) credits as incentives for attending the educational program. The University of Iowa Carver College of Medicine provides AMA PRA category 1 credit for the program. Local healthcare institutions (UnityPoint Health-Trinity and Genesis Health System) provide CEU credits through their in-house education departments. In 2016 and 2017, a pilot program of *RULE OUT!* reached 162 healthcare providers affiliated with the Rock Island County Health Department, Community Health Care, Inc., UnityPoint Health-Trinity Parish Nurses, the Quad Cities Area Advanced Practice Nurse/Physician Assistant Alliance and the Iowa City chapter of the American Association of Medical Coders. Pre- and post- assessments of ovarian cancer knowledge were obtained from program attendees, indicating the effectiveness of the educational program.

NormaLeah seeks to bring the *RULE OUT!* project to Chicago, including development of program partnerships, production of marketing and educational materials and presentation of the *RULE OUT!* curriculum to 500 healthcare providers in the Chicago metro area. NormaLeah would partner with three major medical education institutions (preliminary discussions have taken place with Northwestern, Rush and University of Chicago) to identify opportunities in the Chicago metro area, including women's health conferences, educational activities within hospitals and collaborations with other healthcare systems.

Also during the grant period, short-term and long-term evaluation and data analyses systems will be developed. Upon completion of the *RULE OUT!* data analyses, a report will be made available to key stakeholders including board members, collaborating partners, grant funders, healthcare provider groups, and the public.

Expected Outcome

- Partnerships will be established and programs offered to reach 500 OB/GYNs and family doctors
- Pre-/post-assessment of participants will indicate knowledge gain on major topics of ovarian cancer risk factors, early warning signs, diagnostic techniques and the role of genetics. 6-month follow-ups surveys will identify how knowledge gained by medical professionals has impacted their patients.

Program Budget

Grant budget elements include:

- Partial funding of Project Director ($15,000 or 50% of request)
- Full funding of Project Specialist ($6,000 or 20% of request)
- Honoraria for medical professional speakers at educational events ($3,000 or 10% of request)
- Flat fee to provide continuing medical education credits of ($2,250 or 7.5% of request)

Prior Grants

This would be CFI's first award to this organization.

Recommendation

NormaLeah is a small, two-person organization which has personal passion about its area of focus. It established a quality medical education program, offered it in the Quad Cities region and is now poised to deliver it in Chicago. *RULE OUT!* directly advances CFI's Cancer Impact Plan strategy to Fund education programs (including professional development, disease or treatment specific education) for cancer patients, physicians and health care professionals.

NormaLeah Ovarian Cancer Initiative

RULE OUT! Ovarian Cancer Early Detection Project

10/4/2017

Total Project Budget

Revenue	Funds Needed	Funds Requested	Funds Committed
Coleman Foundation	$30,000	$30,000	
Other granting agencies	10,000	10,000	
Organizational contribution	2,200		2,200
Program Revenue	-	-	-
Revenue Total	**$42,200**	**$40,000**	**$2,200**
Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel			
Project Director	$22,500	$15,000	$7,500
Project Specialist	6,000	6,000	-
Data Analysis	1,500	750	750
CME/CEU accrediation/fees	2,250	2,250	-
Promotional/Marketing	3,000	500	2,500
Educational Materials	1,000	500	500
Food costs	1,500	1,500	-
Transportation	950	-	950
Speakers Honoraria	3,000	3,000	-
Evaluation	500	500	-
Total	**$42,200**	**$30,000**	**$12,200**

Northwestern University
Feinberg School of Medicine
Request # 115449

Project Title:	Education in Palliative and End-of-Life Care Surgery Program
Duration:	24 months
Request Date:	7/12/2017
Request Amount:	$97,000 (over two years)
Recommended Amount:	$97,000
Program Area:	Health and Rehabilitation\Education / Support Services
Population Served:	General Public
Type of Support:	Program Support
Grantee Location:	Chicago, IL
Primary Contact:	Dr. Joshua Hauser

Project Abstract

This request is to support creation of the Education in Palliative and End-of-Life Care (EPEC) Surgery program. The EPEC Surgery curriculum will consist of a group of modules to educate and train surgical teams to meet the palliative care needs of patients with life-limiting illness. After completion, EPEC Surgery will be offered and disseminated to Chicago-area surgical programs.

Organizational Background (EPEC)

EPEC was developed at the American Medical Association in 1999 and has been housed at Northwestern Feinberg School of Medicine since 2000. EPEC's organizational structure consists of a core team at Northwestern University and facilitators who are content expert teachers at medical centers throughout the country. The ERPC team includes surgeons and heads of palliative care, American College of Surgeons palliative care task force, chief of surgery at Jesse Brown VA Medical Center, palliative doctor at Northwestern Hospital and Jesse Brown VA; and member of the American Academy of Hospice and Palliative Medicine surgery group.

Finances

	Budget	Actual	Actual
	09/2017 – 08/2018	09/2016 – 8/2017	09/2015 – 08/2016
Revenues	149,355	72,173.50	181,641.56
Expenses	134,958	169,323.42	199,710,53
Surplus (Deficit)	14,397	(97,149.92) *	(18,068.97)
Net Assets			

*Budget deficit covered by EPEC operating account.

Program Description

The EPEC Program educates healthcare professionals of all disciplines in the essential clinical competencies of palliative and end-of-life care through an annual conference (on basic palliative care) and professional development workshops (teaching advanced skills). EPEC began as a core curriculum, and in the last decade, has been adapted to four specialties: EPEC-Emergency Medicine; EPEC-Oncology; EPEC-Pediatrics; and EPEC for Veterans.

EPEC Surgery program will focus on teaching surgical providers to engage specifically with patients and their caregivers about therapeutic options to ensure that treatment choices are aligned with patient's goals and values. The curriculum will increase physician awareness of strategies for effective communication by emphasizing the value of having goals of care conversations, addressing advance care planning, and end-of life wishes.

The EPEC curriculum is intended to improve medical providers skills to care for high risk cancer patients needing surgery by demonstrating the value of an interdisciplinary palliative care approach. This approach is justified for the following four reasons:

1. To educate and inspire current and future surgical providers including advance practice nurses, physician assistants, and surgeons to become proficient at integrating palliative care principles into their practice. Surgical training and continuing medical education do not require or offer opportunities for surgical providers to acquire primary palliative care skills. Lack of training among surgical providers along with the workforce deficit of palliative care specialists makes creation of the EPEC Surgery program necessary to optimizing care of surgical patients. The most recent nationwide estimate of palliative care specialists is 4,400 hospice and palliative medicine (HPM) physicians which is equivalent to one HPM physician for every 20,000 older adults with a life-limiting illness.

2. To increase access to palliative care of high risk surgical patients. Patients with cancer often require high risk surgical or procedural intervention. Surgical decision-making is difficult because timing is critical. Informed consent discussions require that a provider be aware of the risks and benefits of the procedure, possess awareness of each patient's goals and values, and communicate information in a sensitive and transparent manner.

3. To contribute novel educational material and conduct research that evaluates the benefits of embedded palliative care communication skills while caring for surgical patients. Surgical disciplines are lagging behind in having transparent discussions with high risk patients that forecast how major life saving operations will impact their future function and quality of life. EPEC Surgery has the potential to transform the surgical informed consent process by demonstrating a shared decision-making model which focuses more on patient care and outcome.

4. To advocate for patient autonomy in surgical decision by demonstrating the value of patient education, through informed consent, active listening, and clarifying what matters most to patients.

In year one, physician faculty will create four modules, which include: Establishing the Surgical Provider-Patient Relationship; Communicating Bad News; Conducting a Goals of Care Conversation and Establishing Patient Preferences; and Informed Consent Process.

In year two, following completion of the four modules, the curriculum will be piloted and disseminated to surgical providers at institutions, such as Rush University, University of Illinois, Chicago, University of Chicago, Loyola University and the Jesse Brown VA Medical Center.

After modules has been piloted and refined, the Team will consider how to distribute the curriculum to a broader surgical provider audience. The EPEC team will partner with professional associations, such as the American College of Surgeons and the American Academy of Hospice and Palliative Medicine to facilitate broader exposure and outreach at national meetings where an EPEC Surgery could be taught.

Expected Outcome

Program outcome targets will include dissemination, knowledge and patient level:

- Dissemination: Each program will choose a specific number of surgeons (and allied health professionals) as candidates for training.
- Knowledge: 25% improvement of palliative care knowledge and communication skills.
- Patient level: 50% increase in either palliative care consultations or hospice referrals.

Program Budget

The project budget is over a two-year period. EPEC organizational revenue comes from three sources: conferences, product sales, and grants. Expense items are personnel costs associated with developing and piloting the curriculum. This includes: research on module topic, writing of text, development of slides and cases, and implementation. Personnel costs are: a surgeon champion 10%, senior mentor/faculty 10% (5% by EPEC), project coordinator 20%, advisory team members (5 @ $1000 each year for two years).

Prior Grants

This would be the first grant to support EPEC.

Recommendation

EPEC Surgery program aligns with the Cancer Impact Plan: Strategy #2 - to fund continuing education and professional development for physicians and health care professionals; and Strategy #3 – a collaborative effort with several institutions to work together to enhance palliative care education.

We recommend funding at the $97,000 level: $48,000 in year one, and $49,000 in year two. This project builds on efforts that the Coleman Foundation has undertaken in palliative care education i.e., the Coleman Primary Palliative Medicine Training Program, which utilizes the EPEC curricula as part of its training program. The EPEC program is led by Dr. Josh Hauser, who was part of the palliative medicine team in phase I as faculty and advisor. He is a palliative care physician at Jesse Brown VA Medical Center, and was instrumental in creating and implementing the EPEC Veteran curriculum used throughout the VA system. Dr. Pringl Miller, surgeon champion on this project, was a Palliative Medicine Fellowship recipient at University of Chicago, which is supported by CFI and led by Dr. Staci Levine.

	Two year budget		
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$97,000	$97,000	
EPEC Organizational contribution	$20,000		$20,000
Revenue Total	**$117,000**	**$97,000**	**$20,000**
Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel			
Surgeon Champion: Pringl Miller, MD (10%)	$40,000	$40,000	
Senior Mentor: Joshua Hauser, MD (10%)	$40,000	$20,000	$20,000
Administrative Director, (20%)	$24,000	$24,000	
Advisory Team (5 members @ $2,000 each)	$10,000	$10,000	
Conference Expenses			
Food costs	$1,000	$1,000	
Evaluation	$2,000	$2,000	
Total	**$117,000**	**$97,000**	**$20,000**

Proposal Summary
Meeting Date: 11/15/2017

Rush University Medical Center
Request # 115450

Project Title:	Coleman Palliative Medicine Training Program, Phase III
Duration:	36 months
Request Date:	10/2/2017
Request Amount:	$794,576 (over three years)
Recommended Amount:	$794,600
Program Area:	Health and Rehabilitation
Population Served:	General Public
Type of Support:	Program Support
Grantee Location:	Chicago, IL
Primary Contact:	Dr. Sean O'Mahony, Dr. Stacie Levine, co-directors

Project Abstract

This request is to support the third phase of the Coleman Palliative Medicine Training Program (CPMTP). Over the next three years, the project team will refine its training curricula to support continuing growth in palliative care quality at Chicago-area hospitals, and engage in business planning and marketing to explore and test efforts towards sustainability of the program.

Organizational Background - Coleman Palliative Medicine Training Program

In 2011, a group of Chicago-area palliative medicine clinicians committed to pooling their collective knowledge, experience, and resources to maximize the quality and availability of palliative care for patients with cancer and other life-threatening illnesses. Given the shortage of physicians with board certification in palliative medicine, and the dearth of training options for those already in practice, the development of a pragmatic training program emerged as a top priority. In September 2012, the Coleman Palliative Medicine Training Program launched to fill the gap. This rigorous two-year fellowship has immersed participants in palliative care best practices through lectures; shadowing and mentoring; and the design, execution, and evaluation of practice change projects. At the end of phase I (2012-2015), 30 physicians and nurses were trained and graduated. Phase II (2015-2017), expanded enrollment to social workers and chaplains and included 36 total trainees -- 26 Fellows and 10 Junior Mentors (advanced level learners from phase I) from 22 institutions across the Chicagoland area.

Since the launch of CPMTP five years ago, the project has been spearheaded by Dr. Sean O'Mahony, head of the Section of Palliative Medicine at Rush University and Dr. Stacie Levine, Section Chief of Geriatrics and Palliative Medicine at University of Chicago Medicine.

Rush serves as the administrative home and fiscal agent for CPMTP.

Annual Revenue Sources – Rush

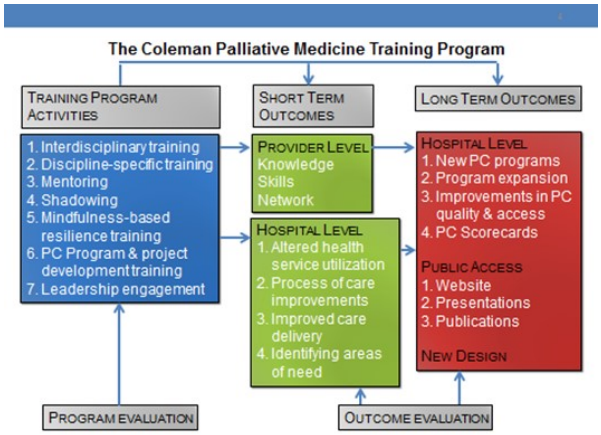
Grants	3%	Government (*(Medicare/Medicaid)*	37%	Earned Income	52%
Fees	%	Private Support	2%	Other	6%

Finances (in thousands) – Rush

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	$1,977,041	$1,899,622	$1,806,441
Expenses	$1,910,041	$1,840,422	$1,732,723
Surplus (Deficit)	$67,000	$59,200	$73,718
Net Assets	$1,907,561	$1,860,175	$1,608,010

Program Description - CPMTP

Since 2012, the CPMTP has targeted all domains of palliative medicine education, as shown by this model:



Phases I and II of the CPMTP have yielded many positive outcomes. For example, from 2012-2015 the number of inpatient consultations increased by 139% across participating sites. Several programs established or grew their ambulatory palliative medicine clinics, thereby increasing access to supportive care services across the continuum of care. By 2016, across 19 organizations a 92% increase in growth of their teams was reported (mostly doctors and nurses, not social workers or chaplains). While we can note accomplishments from phases I and II, palliative care quality is not a matter of staff counts alone. The experiences of phases I and II have added nuance to understanding the barriers that can slow the pace of change, or make new services difficult to sustain.

Phase III activities will continue to address the overall gaps in palliative care, palliative care services, and workforce development and build upon them. During phase III, CPMTP leadership proposes to undertake the following:

1. **Intensive, tailored engagement of hospitals and health systems**. During phases I and II, *individual* health care professionals enrolled as Fellows. To maximize the likelihood of buy-in and longer-term sustainability, phase III will engage *institutions*, in order to strengthen their palliative care clinical knowledge, palliative care operational infrastructure, and palliative care financial knowledge. (This approach to packaging CPMTP offerings will inform the development of a tiered membership model as a means of sustaining the program, described later.) The project co-directors plan to approach hospitals with demonstrated gaps in these domains (e.g., Ingalls, Palos), as well as systems with multiple sites (e.g., Amita), and enroll up to 12 institutions. Each institution will make a two-year commitment to core program activities, an evaluation plan, and agreement to provide outcome data. The core components of participation include:

    - Leadership engagement: CPMTP will provide hospital leadership with resources, including palliative care needs assessment tools and guidance in using them. In addition, a leadership summit in spring 2018, will bring together key administrators from participating institutions to evaluate the current

state of palliative medicine, discuss best practices and program structure, and examine strategies for programmatic outcomes.

- Practice improvement project expansion teams: Phase I and II Fellows encountered roadblocks when seeking to extend ideas beyond their clinic, or securing logistical support. In phase III, each of the 12 institutions will design and execute a practice improvement project in cancer care and sign a "Intent to Change" contract to achieve its palliative care goals. Each expansion team must incorporate at least one non-clinical member, such as an administrator and/or information technology specialist or equivalent.

  The phase III project will add new knowledge and resources to the CPMTP toolkit based on discussions with the core work group and a list of improvement topics they identified. Expansion teams with similar goals and challenges will be grouped into topic cohorts and meet with one or two core work group members acting as facilitators.

- Annual palliative medicine conferences: Hospital leaders and expansion team members from each site must attend the one-day event. The conference agenda will open with a keynote speaker and include break-out sessions with discipline-specific content for social workers, chaplains, APPs, and physicians. The agenda will include a non-clinical track for administrators and IT specialists to gain knowledge of high quality palliative care service delivery and the opportunity to foster inter-institutional relationships.

- Mentoring and education for clinicians: Repeatedly, fellows and stakeholders have cited the experiential education as the differentiating factor in the training program. Trainees will shadow experienced palliative care professionals and host mentors at their clinical sites. Interaction with a variety of mentors across disciplines will expose trainees to diverse clinical approaches, care settings, and skills. Trainees will have access to content developed in phase I and II and new content created during phase III via videoconferences or webinars. Nurses and physicians will complete online modules, while social workers and chaplains will attend in-person seminars, since few online offerings are available for their specialties. Each participating hospital (goal is 12) may identify two clinical members from their team to participate in professional development.

- Data collection and analysis: Detailed data will be collected to determine specific organizational outcomes and collective CPMTP outcomes on an annual basis. Organization-level data will also be collected for each participating site, which will include de-identified patient encounter for patients receiving a palliative care consultation and those who are discharged to hospice or die within the hospital stay. Data will include intensive care unit use, length of hospital stay, primary reason for admission, discharge destination, and socio-economic characteristics.

2. In 2012, when the Coleman Palliative Medicine Training Program began, 67% of participating hospitals employed a single board-certified palliative care physician, limiting the volume of patients who could be managed. The national shortage of board-certified hospice and palliative medicine physicians prompted hospitals to hire advanced practice nurses (APNs) with limited knowledge and skills in the provision of palliative care and administration to their programs. These demanding roles lead to symptoms of burnout and turnover in healthcare systems, thereby compounding the problem. To address this issue, CPMTP will create palliative care training for advance practice nurses (APNs), known as advance practice practitioners (APPs).

   Advanced Practice Practitioner (APP) course: CPMTP will launch a four-month immersion program so APPs may rapidly assimilate palliative care concepts and begin applying them on-the-job with patients. A multidisciplinary team of mentors will design and implement the curriculum, which will be offered two times during phase III, with 10-15 participants per cohort. In years 2-3, the CPMTP will begin to introduce a fee schedule to help sustain the course offering.

3. **Educational offerings:** The CPMTP team will refine educational offerings to deliver exclusive material in accessible and cost-efficient formats. In addition to the education components from the annual conference, the social work and chaplaincy seminars, and the APP Immersion course, a menu of additional resources will be available. Refining educational materials will include:

    - Translation of training materials into online formats. Educational modules and products will be disseminated more widely through the creation of webinars and podcasts, which can be recorded and repeated for a fee. The CPMTP website will undergo an overhaul to improve its usefulness, and be used to host webinars and podcasts.
    - Full integration of the mindfulness stress reduction workshops. National surveys report that burnout is reported by up-to two thirds of clinicians who are practicing in palliative care and hospice. Burnout is cited as a frequent source of staff turnover, which leads to significant concerns about long-term sustainability of palliative medicine programs.

4. **CPMTP marketing and business planning:** A important focus of phase III is to determine sustainability of the CPMTP infrastructure and/or programming. Exploration is planned to begin in year one and continue through year three. To maximize the likelihood of sustainability, a marketing consultant will be engaged to assist the project team. The project team will formulate distance learning and mentoring packages that are sufficiently robust to attract organizations around the country. The website will be modified to communicate and highlight the unique attributes of the training programs. The marketing consultant will determine how to develop and market the educational offerings in an affordable, fee-based structure that incorporates both annual membership and other options.

    In addition, the project team is working to finalize an arrangement with MBA students from the Kellogg Impact Consulting Club, who would analyze the costs of facilitating the CPMTP and potential sources of revenue to produce sustainability.

Expected Outcome

Data will be collected annually at the program, institutional, fellows, and patient levels. Outcomes include:

- Practice improvement projects – Uniform outcomes related to project goals across multiple, participating sites will be gathered.
- Institutions that are new to phase III will begin submitting palliative care registry data, while those from phases I and II will continue to submit data so it can be analyzed over time.
- Preliminary evidence of increased utilization of hospice, increased discussion of advance care plans, palliative care consultations, and evidence of impact on cost.
- APPs will complete and pass clinical skills tests in palliative care.
- A business plan to support programmatic activities and offerings through fee-based payments.
- Leadership engagement will result in increased knowledge and skills on integration and utilization of palliative medicine across care settings, and metrics for best practices in palliative care service and hospice activities.

Program Budget

The three-year project budget is $1,583,661. The request to CFI is $794,576 (50% of budget) as follows:

Year 1 -- $364,750; request to CFI $287,109 (78% of budget)
Year 2 -- $580,690; request to CFI $280,209 (48% of budget)
Year 3 -- $638,221; request to CFI $199,758 (32% of budget), reflects program revenue projections

Revenue includes contributions from other grants, Rush, UCM, participating hospitals, and earned revenue (year 3) from APP course and programming. Expenses include Rush personnel, UCM personnel, meeting costs, stipends for core work group, mentors, clinical fellows and APP trainees, mindfulness training, marketing/promotion, Medicare dataset and webinar & podcast development. If revenue projections are not realized in year 3, Rush will bear the cost of expenditures not covered by grants, or other organizational contributions.

Prior Grants (all Rush)

Last Grant Date: 6/6/2017 **Last Grant Amount:** $80,000
Number of Prior Grants: 31 **Total Amount Granted:** $12,877,061

Between 2012 and 2017, support for the CPMTP has been $1,253,737.

Recommendation

We recommend funding the program over the next three years – Dec. 1, 2017 to November 30, 2020.

The goal of the Coleman Palliative Medicine Training Program is to build a regional network of clinicians and hospitals that are equipped to take collective responsibility for the rising numbers of patient and families who require palliative care, and to educate other providers. Through program evaluation, we look for improvements in knowledge gained and applied to improve practice patterns, an increase in expansion teams, in addition to improvement on markers such as death in ICUs, hospice utilization, impact on costs at end of life, patient and family satisfaction, and pain and symptom management.

Within the Cancer Impact Plan, we are intertwining programs in which providers share ideas, resources, and tools that build on the work to improve the quality of life of cancer patients throughout the region. For example, the EPEC program expands education to surgical providers and helps build the online resources that can also be utilized for the CPMTP. We were approached by Rainbow Hospice's Life Institute for Learning to create a palliative medicine training program for APNs, and have connected them with the CPMTP team. As a result, the Rainbow Hospice team will participate with the CPMTP work group to develop the APP immersion course. The Coleman Supportive Oncology Collaborative (CSOC) participants produced training modules for palliative care, which can also be utilized by the CPMTP expansion teams. We work together and continue share as many elements as appropriate between CSOC and CPMTP teams.

	Years 1-3	*Total Project Budget: $1,583,661*	
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$767,076	$767,076	$0
Other donations/grants	$44,100	$0	$44,100
Organizational contributions (Rush and U of C)	$78,123	$0	$78,123
Organizational contributions (participating hospitals)	$528,880	$528,880	$0
Earned revenue	$137,982	$137,982	$0
Phase II carry-over	$27,500	$0	$27,500
Revenue Total	**$1,583,661**	**$1,433,938**	**$149,723**

Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel: Rush University Medical Center			
Project Director 10%	$97,356	$76,360	$20,996
Quantitative Evaluator 10%	$50,769	$35,838	$14,931
Data Manager 10-20%	$30,500	$22,607	$7,893
Financial Administrator 5%	$16,470	$12,918	$3,552
Administrative Assistant 5%	$8,235	$6,459	$1,776
	$0	$0	$0
Personnel: University of Chicago Medical Center	$0	$0	$0
Project Director 15%	$151,569	$101,046	$50,523
Project Coordinator 80%	$237,939	$237,939	$0
Qualitative Analyst 10%	$34,443	$34,443	$0
Meeting Costs			
Interdisciplinary Palliative Care Conference			
Space, A/V, parking, catering	$15,000	$11,765	$3,235
Continuing education (CE) application fee	$4,500	$3,530	$971
Hospice and Palliative Care Symposium	$7,100	$0	$7,100
Chicago Regional Palliative Care Leadership Summit	$12,000	$12,000	$0
Chaplain Seminar Series	$0	$0	$0
Space	$1,800	$0	$1,800
Food and materials	$3,900	$3,059	$841
Social Work Seminar Series	$0	$0	$0
Space	$1,800	$0	$1,800
Food and materials	$3,900	$3,059	$841
APP Immersion Space	$24,000	$0	$24,000
Mentor Dinner Meetings	$1,600	$1,600	$0
Stipends			
Core Work Group			
E. Norton	$46,200	$36,236	$9,964
C. Deamant	$25,200	$19,765	$5,435
A. Ansari	$30,000	$23,530	$6,470
G. Fitchett	$14,400	$11,294	$3,106
J. Mintz	$8,400	$6,588	$1,812
M. Preodor	$24,000	$18,824	$5,176
M. Fetzer	$46,200	$36,236	$9,964
Mentors: Multi-Site Project Leaders	$15,000	$5,295	$9,705
Mentors: Shadowing and Observation	$38,400	$13,555	$24,845
Clinical Fellows	$308,880	$0	$308,880
APP trainees	$220,000	$0	$220,000
Other			
Mindfulness & Resilience Training	$37,000	$0	$37,000
Marketing/Promotion	$30,000	$23,530	$6,470
Medicare dataset and programming	$27,500	$0	$27,500
Webinar and podcast development	$9,600	$9,600	$0
Total	**$1,583,661**	**$767,076**	**$816,585**

Center for Enriched Living
Request # 115569

Project Title:	Employment Opportunities Program for Adults with Developmental Disabilities
Duration:	24 months
Request Date:	10/3/2017
Request Amount:	$50,000 (over two years)
Recommended Amount:	$50,000
Program Area:	Human Services
Population Served:	Developmentally Disabled
Type of Support:	Program Support
Grantee Location:	Riverwoods, IL
Primary Contact:	Ms. Melissa Juarez-Ehlers

Project Abstract

This request is to support expansion of the Employment Opportunities Program for Adults with Developmental Disabilities, which is designed to assess members' vocational preferences/work experience; assist members in job search activities; guide them at the employment site; and provide education to potential local employers who might hire the individual w/DD.

Organizational Background

The Center for Enriched Living (CEL) was founded in 1968 as a subset of a youth service organization in Chicago, which focuses on social enrichment for individuals with developmental disabilities. Today, CEL offer 60 different programs to individuals who live at home or in neighboring group homes. Youth, ages 12-21, participate in the after-school enrichment programs, summer camp, weekend excursions, dances, and weeknight programs. For adults, age 22 and up, CEL offers two day programs, weeknight, and weekend programs, seasonal events, and excursions.

In FY17, CEL provided over 105,000 program hours to 400 members, who come from 48 Chicago communities. In March 2016, CEL began the customized Employment Program for Adults with Developmental Disabilities. There are 20 individuals in the program. Thus far, 12 individuals have been placed in part-time/full-time positions with the remaining repeating the program for additional training.

Annual Revenue Sources

Grants	7%	Government	0%	Earned Income	3%
Fees	33%	Private Support	53%	Other	4%

Finances

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	$3,427,000	$3,240,840	$2,916,013
Expenses	$3,427,000	$3,473,510	$3,271,170
Surplus (Deficit)		$123,253	($135,831)
Net Assets		$6,108,001	$6,340,669

Program Description

The traditional labor market approach, which matches people to existing job openings, doesn't usually result in jobs for people with more significant disabilities. Individuals with developmental disabilities require additional vocational training prior to employment training. This is especially true of individuals, aged 22-25, who transitioned from special education programs where they learned general vocational skills, however do not have the skills or confidence to embark upon an employment situation.

CEL's Employment Opportunities Program for adults with developmental disabilities is intended to build member's vocational skills and community partnerships to develop opportunities for employment. The program is designed to create an individualized match between the strengths, abilities, and interests of the individual and the job responsibilities and requirements of an employer. The program helps address barriers to employment through a step-by-step approach with four essential components:

- **Discovery** – Gathering information from member to determine his/her interests, skills, and preferences that guide the identification of a job. (Members are at various levels of discovery.)
- **Job Search Planning** - Using the information learned from the Discovery process to develop a plan toward employment and determine a list of potential employers.
- **Job Development and Negotiation** – Working with the individual and the employer to negotiate a customized job; provision of supports; terms of employment that will match the individual's interests, skills, and fill the needs of an employer.
- **Post-Employment Support** - Setting up on-going post-employment supports and monitoring employment to ensure satisfaction by both the individual and the employer.

Currently, CEL has one full-time employee working with individuals in the Employment Opportunities Program. Customized employment works best with 1:1 support over a period of time getting to know a person and the business to carve out a position that would be beneficial to the company as well the individual. CEL plans to grow and expand the program by hiring of a part-time Employment Specialist, whose role will be to: 1) assess members' vocational preferences and work experiences; 2) assist members in job development and job search activities; and 3) provide education and support to an employer.

CEL has been creating relationships with other agencies and local businesses to support the program. CEL formed a partnership with NorthPointe Resources (a CFI grantee) in Zion, IL and used their expertise to design the employment program. To identify job opportunities, CEL is working with businesses, such as CDW, Discover, Mariano's, eWorks, Aspiritech, IKEA, Jewel Osco, and Panera Bread.

Expected Outcome

Below are projected outcomes over the two-year program period (Jan. 1, 2017 – Dec. 31, 2019):

- Number of clients will increase from 20 to 40 in 2018 and 60 in 2019.
- Number of clients placed will increase from 12 to 25 in 2018 and 40 in 2019.
- Seventy-five percent (75%) of clients will be trained and within 75 days have job placement.
- Fifty percent (50%) of clients will reach the initial goal of 200-day job retention average.
- 30 new individuals and their families will learn about the Employment Opportunity Program.
- 10 new businesses will be identified and educated on the benefits of hiring individuals with developmental disabilities leading to job opportunities.

Program Budget

The program budget over two years is $243,200. CEL receives no funding from public sources. The revenues for this program include donations from individuals, special events, foundations, and private pay. The expenses are for program staff – Employment Opportunities Manager and Employment Specialist. The request to CFI is $50,000 (20% of budget), $25,000 each year for two years.

Prior Grants

Last Grant Date: 2/2/2017 **Last Grant Amount:** $15,000 (Giving Tuesday)
Number of Prior Grants: 5 **Total Amount Granted:** $153,000

Recommendation

The Employment Opportunities Program advances the Foundation's Developmental Disabilities Impact Plan strategy in two ways, individuals will experience: 1) a higher quality of life through success in their work, and 2) an increased level of self-determination. The Employment Opportunities Program is committed to providing individuals with disabilities the tools necessary to achieve their employment goals. The program is designed to be person centered – focusing on the individual making choices on what he/she is interested in doing and the agency serves to help implement and support the decision. CFI's impact plan and vision align with this approach.

We recommend funding of $50,000 over two years; $25,000 each year to support the organization's efforts to enhance offerings from social enrichment to vocational training due to requests from the families and individuals they serve.

January 1, 2018 - December 31, 2019		***Total Project Budget:***	***$243,200***
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$50,000	$50,000	
Private Pay	$14,000	$12,500	$1,500
NorthPointe Resources	$24,000	$24,000	
Corporations/Foundation	$128,600	$114,850	$13,750
Individuals/Special Events/In-Kind	$26,600	$13,850	$12,750
Revenue Total	**$243,200**	**$215,200**	**$28,000**
Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Employment Opportunities Manager	$115,320		$115,320
Employment Specialist	$51,000	$50,000	$1,000
Personnel/Benefits	$25,902		$25,902
Director of Programs	$5,000		$1,000
Program Supplies	$10,000		$5,000
Scholarship	$6,000		$6,000
Staff Training	$5,058		$5,058
Program Transportation	$6,000		$6,000
Building and Maintenance	$3,500		$3,500
Utilities	$4,000		$4,000
Equipment and Vehicles	$1,300		$1,300
Insurance	$3,350		$3,350
Marketing and Publications	$950		$950
Other	$5,820		$5,820
Total	**$243,200**	**$50,000**	**$184,200**

Proposal Summary
Meeting Date: 11/15/2017

Shore Community Services, Inc.
Request # 115233

Project Title:	True North Vocational Program
Duration:	12 months
Request Date:	8/29/2017
Request Amount:	$75,000
Recommended Amount:	$75,000
Program Area:	Human Services
Population Served:	Developmentally Disabled
Type of Support:	Program Support
Grantee Location:	Skokie, IL
Primary Contact:	Ms. India Alexis Ehioba

Project Abstract

This request is to support the True North Program, which seeks to maximize participation for adults with intellectual and other developmental disabilities into integrated community life, as well as provide vocational exploration and employment path services for a variety of settings.

Organizational Background

Shore Community Services was started in 1951 by a group of parents. By collaborating with other families in Evanston and neighboring communities, a school program was started by aligning the organization with local churches and area businesses. In 1954, Shore became part of Evanston-Skokie School District, and continued to grow and develop into more diversified programs. Shore now provides an array of programs and services to over 400 individuals in Evanston, Morton Grove and Skokie and serve individuals from the North Side of Chicago and surrounding communities, including:

- CILAs (Community Integrated Living Arrangements)
- SLAs (Supported Living Arrangements)
- Adults and Seniors Program
- Life in Motion
- True North – Exploration and Employment Path Service
- Early Intervention (children birth to 3 years old, diagnosed with a developmental delay)

Currently, Shore has 108 staff members, many with 10, 15, 20 and 30+ years of service; and a staff retention rate of 94%. On average, the industry norm (for direct service providers) retains fewer than 50% of their employees, year to year.

Annual Revenue Sources

Grants	1%	Government	68%	Earned Income	6%
Fees	9%	Private Support	9%	Other	7%

Finances

	Budget	Actual	Actual
	7/1/15-6/30/16	7/1/14-6/30/15	7/1/13-6/30/14
Revenues	$5,973,942	$5,849,591	$5,754,639
Expenses	$6,015,260	$5,945,707	$5,521,807

Surplus (Deficit)	($48,816)	$66,340	$445,401
Net Assets	$6,634,891	$6,683,707	$6,662,367

Program Description

Shore's Joseph Koenig, Sr. Training Center provides vocational rehabilitation services for workers who have disabilities that interferes with obtaining or maintaining employment. Nearly 170 individuals work in segregated settings at the Koenig Training Center. Shore's goal is to transition away from the training center and offer a wider range of options to individuals by developing community-based supports through vocational programs.

The True North Vocational Program was created to provide information for individuals with intellectual and developmental disabilities, so they can make informed decisions. The purpose of True North is to maximize participation in integrated community life, and to provide vocational exploration leading to employment. The program will operate at a storefront building in a business area of Skokie, located close to public transportation.

Goals and Objectives of the True North Vocational Program are to:

- Provide a variety of vocational experiences i.e. job shadowing, volunteering and informational interviews that allows the individual to develop the ability to make informed choices regarding vocational goals.
- Expand experiential learning by providing vocational activities in community settings.
- Provide activities that allow for development of meaningful relationships, friendships and social networks with persons without disabilities.
- Develop appropriate work skills that can be utilized in various activities.
- Increase exposure to various activities and members in the community to increase acceptance of individuals with more severe disabilities as useful and valued members of the community.

True North program activities are intended to assist individuals to:

- Identify vocational and leisure interests through one hour per week counseling.
- Learn how to do internet searches, email, and use Skype, FaceTime and social media
- Participate in the Discovery Process Curriculum
- Take part in job shadowing and volunteering opportunities
- Explore informational job interviews
- Participate in mock interview sessions
- Plan and implement trips using public transportation

Expected Outcome

Shore anticipates working with at least 32 individuals during the grant year. Outcomes include:

- 75% of participants will increase their self-awareness by completing the Discovery Curriculum and/or other interest inventory.
- 75% of participants will develop supports by attending club meetings or volunteering 10 times per quarter.
- 75% of participants will be able to plan and execute the use of public transportation.
- As a result of volunteering or job shadowing, 22% of participants will secure community employment, others will need more time to learn and may need to repeat the program.

Program Budget

The projected budget for True North is $167,680. Revenue includes support from the Developmental Disabilities Adult Waiver program, client/family payments, and agency fundraising efforts. A grant request was submitted to the City of Evanston in mid-August and a private donor has taken an interest in donating to the program.

Expenses include salary support for a new Life Skills Coach, 50% of the Community Program Manager, 30% for sustainability efforts, along with client training/evaluations and transportation. The request to CFI is $75,000 (45% of the budget).

Prior Grants

No prior grants have been awarded. This would be the first grant to the organization.

Recommendation

The Impact Plan Strategies that would be employed in the project are: Strategies #1 - Identify the vocational and leisure interests of clients using computer software and counseling. Strategies #3 – through the Discovery Process curriculum, assess job shadowing, volunteer and experiential opportunities so individuals have the opportunity to be exposed to a variety of work options.

Based on Shore's values and philosophy, the agency aims to transition their clients from the Joseph Koenig, Sr. Training Center, which is a sheltered workshop and over time integrate individuals into various aspects of the community where they reside. Funding will give Shore the ability to create and implement the True North program and provide individuals with the opportunity to select work options to help them realize their unique potential, and find satisfaction by achieving workplace success. For these reason, we recommend funding at the $75,000 level.

		Total Project Budget:	***$167,680***
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$75,000	$75,000	
Organizational Contribution	$48,680		$48,680
Program Revenue - 31U	$24,000		$24,000
Client/Family Payments	$20,000		$20,000
Total Revenue	$167,680	$75,000	$92,680

Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel (including benefits)			
Life Skills Coach	$32,000	$32,000	
Community Program Manager	$39,000	$19,500	$19,500
Development Staff	$50,000	$15,000	$35,000
Admin	$6,100		$6,100
Program Supplies	$5,100		$5,100
Training & Evaluation	$3,200	$3,200	
Client Transportation	$17,280	$5,300	$11,980
Local Staff Transportation	$2,000		$2,000
Telecommunication & Internet	$1,800		$1,800
Occupancy	$5,500		$5,500
Marketing	$1,000		$1,000
Computer, Software & Maint.	$1,400		$1,400
Insurance, Gas & Maintenance	$2,200		$2,200
Misc.	$1,100		$1,100
Total Expense	**$167,680**	**$75,000**	**$92,680**

Proposal Summary
Meeting Date: 11/15/2017

St. Coletta's of Illinois Inc.
Request # 115460

Project Title:	Renovation of 10 CILA Group Homes
Duration:	12 months
Request Date:	9/5/2017
Request Amount:	$200,000
Recommended Amount:	$200,000
Program Area:	Human Services\Housing / Shelter Services
Population Served:	Developmentally Disabled
Type of Support:	Capital Support\Building / Renovation
Grantee Location:	Tinley Park, IL
Primary Contact:	Ms. Annette Skafgaard, Executive Director

Project Abstract

This request is for capital support for renovations, repairs and upgrades to 10 Community Integrated Living Arrangements (CILA) homes for individuals with intellectual and developmental disabilities. These homes were purchased in the early 1990's and are located in the communities of Orland Park, Palos Park, Mokena, Lockport, Justice, and Hickory Hills.

Organizational Background

Since 1949, St. Coletta's has been providing services for individuals w/DD. In 1952, the Kennedy family donated $1 million for the construction of a school and two cottages in Palos Park, Illinois. The school was named the Lt. Joseph P. Kennedy, Jr. School for Exceptional Children. Today, St. Coletta's provides the full array of services to over 400 individuals with developmental disabilities, from early childhood education to residential services, vocational training, and also operates an intermediate care facility.

Annual Revenue Sources

Grants	11%	Government	85.4%	Earned Income	1.2%
Fees	%	Private Support	.5%	Other	1.9%

Finances

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	15,678,260	15,535,501	14,803,669
Expenses	15,678,361	15,528,361	14,846,833
Surplus (Deficit)	(101)	7,140	(43,164)
Net Assets		15,535,501	14,803,669

Program Description

St. Coletta's residential services include CILA homes, which are twenty-four-hour supervised group living arrangements for individuals with intellectual and developmental disabilities. Services are designed to provide the level of care needed by the individual and include: assistance with cooking and cleaning, life skill training,

clinical supports, evening and weekend activities, vocational and employment training, and opportunities for individuals to make decisions that affect all aspects of their lives.

St. Coletta's operates 25 CILAs and provides services to more than 150 residents. Each home is occupied by four to six individuals, whom have varying levels of developmental disabilities. All 25 group homes need some level of repair. The overall budget for repairs has been estimated at more than $900,000.

Between 1990 and 1992, St. Coletta's purchased 18 houses and moved all boys and girls from the cottages in Palos Park to homes in the south and southwest communities of Chicago. After more than 25 years of occupancy, many homes are in need of repair and/or a makeover. Of the 18 homes purchased, 10 are planned for some form of renovation work, repairs and/or painting during the coming year. Many houses need siding, windows, and new gutters, while others need new kitchens and baths, flooring, or outside maintenance.

With a large number of aging CILAs and the repairs, which might be required due to damage caused by residents with developmental disabilities, the agency is continuously doing repair work. To keep up with the work of 25 homes, St. Coletta's retains a full-time maintenance crew. The maintenance crew performs all work that does not require licensed contractors such as roofing, electrical, and plumbing. Having an inhouse maintenance crew has allowed the agency to response to repairs in a timely manner and reduce costs. The salaries of the inhouse crew are covered through the organizational budget. This request is to cover materials, paint, supplies, etc. that are needed to repair the10 homes as itemized on the program budget.

Expected Outcome

The short-term outcome is that 100% of the renovations and repairs will be completed by June 30, 2018. Homes will be in good repair and modernization will improve comfort and enhance client satisfaction with living arrangements.

Program Budget

The budget for the projects of 10 houses is $242,492 to cover materials, paint, supplies, etc. Expenses are summarized per house and work needed. The organizational contribution of $42,492 is for labor costs for the in-house crew whom will do the work. The request to CFI is $200,000 (83% of budget).

Prior Grants

In 1998, St. Coletta's moved its school and services from Palos Park and built a new facility in Tinley Park. In 2004, CFI awarded a grant of $200,000 towards the capital campaign for the main facility, which houses its day programs. No grant has been awarded since 2004, and to date, none to support group homes.

Last Grant Date: 5/18/2004 **Last Grant Amount:** $45,000
Number of Prior Grants: 2 **Total Amount Granted:** $245,000

Recommendation

This request aligns with the Developmental Disabilities Impact Plan – Strategy #1 and the residential outcome that individuals w/DD can choose the residential arrangement that gives them comfort and helps them to be satisfied with their living arrangements. We recommend funding this request at the $200,000 level to cover this phase of work to 10 CILAs. This represents 20% of the overall budget of $900,000 estimated to complete repairs for the 25 CILAs. St. Coletta's board has committed $130,000 towards the overall budget. The agency will continue efforts towards raising funds to complete all necessary repairs and upgrades.

		Total Project Budget:	***$242,492***
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$200,000	$200,000	
Organizational contribution	$42,492		$42,492
Revenue Total	**$242,492**	**$225,000**	**$42,492**
Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Orland Park #1- gutters, windows, kitchen, flooring	$29,464	$24,750	$4,714
Tinley Park - windows, siding, floors, kitchen	$29,990	$24,500	$5,490
Mokena - windows, kitchen	$17,910	$14,075	$3,835
Lockport #1 - gutters, windows, floors, kitchen	$34,150	$27,730	$6,420
Palos Park - roof, windows	$24,973	$20,760	$4,213
Mokena #2 - siding, floors, kitchen	$21,600	$17,925	$3,675
Justine - windows, floors, kitchen	$18,580	$15,810	$2,770
Lockport #2 - gutters, siding, floors, kitchen	$32,925	$26,600	$6,325
Hickory Hills - kitchen	$13,850	$11,750	$2,100
Orland Park #2 - floors, kitchen	$19,050	$16,100	$2,950
Total Expenses	**$242,492**	**$225,000**	**$42,492**

Latino Alzheimer's & Memory Disorders Alliance (LAMDA)
Request # 115497

Project Title:	Support for direct service programming at the Berwyn site
Duration:	12 months
Request Date:	9/25/2017
Request Amount:	$53,410
Recommended Amount:	$54,000
Program Area:	Health and Rehabilitation
Population Served:	General Public
Type of Support:	Salary Support \ Program Staff
Grantee Location:	Melrose Park, IL
Primary Contact:	Ms. Constantina Mizis

Project Abstract

Proposed funding will support adding staff for program expansion that serves residents of suburban Cook County, specifically at Berwyn and Melrose Park.

Organizational Background

LAMDA was founded in 2008 to address the lack of Alzheimer's screening, education and support services available to Spanish speaking communities. The majorities of caregivers live in isolation and are unaware of resources available. Fear of institutions and lack of English speaking skills led many to not seek services at all. In response, in 2009, LAMDA implemented support groups and individual case management that connects families to available resources.

Annual Revenue Sources

Grants	90%	Government	%	Earned Income	%
Fees	%	Private Support	10%	Other	%

Finances

	Budget (2017)	Actual (2016)	Actual (2015)
Revenues	$ 298,340	$ 204,095	$ 216,595
Expenses	$ 238,210	$ 199,150	$ 206,335
Surplus (Deficit)		$ 4,945	$ 10,260
Net Assets			

Program Description

LAMDA has recognized the increasing numbers of older Hispanic residents living in the collar suburbs of Cook County. With enthusiastic direction from their board and program support from the Retirement Research Foundation (RRF), LAMDA expanded its service area to include residents of suburban Cook County, specifically at Berwyn and Melrose Park and to serve 40 families (at least 40 caregivers and at least 40 care-recipients, 80 participant's total.)

LAMDA provides three programs:
Support Groups
Support groups in Spanish are offered onsite at partner agencies, such as at Alivio Medical Center. Cohorts meet twice weekly and last generally twelve weeks with an average total of 50 hours of group session per caregiver. All caregivers learn about support programs available in in their community and create: nutrition and health plans for themselves and the patient, an emergency plan that outlines hotlines, hospital numbers, and health equipment needed, and an in-home respite care plan. LAMDA has not been able to meet the demand of caregivers seeking services. Funding would enable LAMDA to hire an additional Support Group Specialist that could take a load of at least 20 caregivers.

Case Management
All caregivers in the support groups meet one-on-one with their Support Group Specialist and create an assessment and evaluation of needed of services. Staff can: Refer care-recipients to other programs within LAMDA; Assess a caregiver's skill set in caring for an individual, identify resources needed and connect families to public resources or other healthcare institutions.

Care-Recipient Program
Serves over 30 seniors ages 65 and older and provides daily activity programs that operate Monday through Friday from 8am to 12pm. LAMDA's programming provides opportunities for meaningful conversation as well as activities that engage and enrich the lives of seniors physically, mentally, socially, and emotionally. Some of the daily activities include art activities, karaoke and song lyric memorization, field trips to museums and libraries, among others.

LAMDA maintains partnerships with Sinai Health, Rush and Alivio Medical Center.

Expected Outcome

Since launching services at Berwyn, LAMDA has maintained a waiting list of over 71 families. Approval of this request would allow LAMDA to increase its enrollment and serve at least 60 families. Families receive all three program components: support groups caregivers, daily physical and mental activities for people with early stages of dementia, and individual case management for caregivers that connects them to public resources.

Latino individuals with Alzheimer's and other memory disorders will have a higher quality of life, which includes both physical and emotional wellbeing. Caregivers will have: improved emotional health; knowledge and tools to support their loved ones; and feel connected to a supportive network. An additional 20 families will have access to Support Groups, Case Management Services and Daily Activity Programs.

Since April of 2017 LAMDA has been working with outside evaluation coaches to develop new ways to measure progress, prioritize goals and communicate with participants and stakeholders.

Program Budget

The majority of the grant request (88%) would support salary and fringes for an additional full time support group specialist.

LAMDA's approved, balanced organizational budget for 2018 (prior to this request) was $380,048. Grants are projected at $341,748 with donations at $38,300. Staff costs represented 61% of the total. Revenues are projected at $341,748

Prior Grants

Last Grant Date: 12/1/2016
Last Grant Amount: $25,000.00
Number of Prior Grants: 7
Total Amount Granted: $135,000

Recommendation

While this program and population are outside of our stated impact plans, and would be part of a communities program, the goals are quite similar to our cancer initiatives - improving the quality of life for Latino individuals with Alzheimer's; the improving caregiver emotional wellbeing, knowledge acquisition, coping tools, caregiver connection to a support community and expanded services. Funding is recommended at the requested level.

		Total Project Budget: 168,095	
REVENUE	**Funds Needed**	**Funds Requested**	**Funds Committed/Pending**
Coleman Foundation	$53,410	$53,410	
Private donation/Grants (RRF and CCT)	$39,685		$39,685
Organizational contribution	$25,000		$25,000
Healthy Communities Foundation (pending)	$50,000		$50,000
Revenue Total	**$168,095**	**$53,410**	**$114,685**
EXPENSE	**Project Budget**	**Coleman Funds**	**Other Sources**
Program Director (Enrique Jimenez) 25% of time to Berwyn	$12,500		$12,500
Support Groups Specialist (Leticia Chavez) 100% time	$40,000		$40,000
Support Group Specialist 2 (TBD) 100% of time	$40,000	$40,000	
Executive Director (Constantina Mizis) 15% of time	$9,750		$9,750
Fringe	$18,405	$7,200	$11,205
Program Expenses			
Consumable supplies including memory tests	$4,000	$1260	$3,330
Cell phone reimbuserment ($45 month per staff)	$1,620	$540	$1,080
Rent and utilities	$31,920		$31,920
Staff Development (Savvy assesments and NCLR Conference)	$8,900	$4,500	$4,400
Indirect (to cover development and grant writing) 10%	$1,000	$500	$500
Total	**$168,095**	**$54,000**	**$114,685**

Proposal Summary
Meeting Date: 11/15/2017

La Rabida Children's Hospital
Request # 115494

Project Title:	NICU Transition - Baby Steps Program
Duration:	12 months
Request Date:	10/4/2017
Request Amount:	$128,000
Recommended Amount:	$128,000
Program Area:	Health and Rehabilitation\Clinical / Treatment Services
Population Served:	Poor / Economically Disadvantaged
Type of Support:	Program Support
Grantee Location:	Chicago, IL
Primary Contact:	David Soglin, M.D.

Project Abstract

This request is to support the Neonatal Intensive Care Unit (NICU) Transition Baby Steps Program. La Rabida created and formalized the Baby Steps program to provide care for infants who no longer need the intensive services of a hospital NICU, yet are not ready to be cared at home.

Organizational Background

Located along the Chicago's lakefront, La Rabida Children's Hospital provides family-centered health care to children with medically complex conditions; chronic illness such as diabetes and sickle cell disease; and comprehensive rehabilitative services for a variety of medical needs, including brain injury, cerebral palsy, developmental delays and Down syndrome. As a specialty hospital, La Rabida offers medical and support services for inpatient and outpatient, and primary care through their pediatric medical home.

Each year, La Rabida sees more than 9,000 children from communities with high poverty levels and high rates of exposure to violence and other traumatic events. These communities represent under-served and under-resourced areas in metropolitan Chicago, including Englewood, Woodlawn, Chatham, and Chicago's South Suburbs. Approximately 90 percent are Medicaid dependent.

Annual Revenue Sources

Grants	6%	Government	34%	Earned Income	38%
Fees	%	Private Support	2%	Other	20%

Finances

	Budget	Actual	Actual
	06/30/2018	06/30/2017	06/30/2016
Revenues	$62,479,303	$68,241,695	$55,731,126
Expenses	$61,900,999	$57,761,187	$52,154,154
Surplus (Deficit)	$578,304	$10,478,507	$3,576,972
Net Assets			$168,550,115

*Revenue changes primarily due to investment income from strong market performance.

Program Description

According to a recent Crain's article, "Illinois hospitals are shrinking or closing their pediatric units as fewer children need to be hospitalized. But the kids who wind up in a bed are sicker and stay longer." Due to an increase of referrals from hospital NICUs, including Comer Children's Hospital, Lurie Children's Hospital of Chicago, Rush University Medical Center and Loyola Medical Center, La Rabida created the NICU Transition program. Over the past two years, La Rabida experienced an increase in inpatient admissions. In 2014, 19% of inpatient admissions were infants less than one year. In 2016, 39% inpatient admissions were infants less than one year.

Since January 2017, the NICU Transition Baby Steps program has cared for 150 infants with complex medical needs. 65% of these infants are six months of age and younger, 45% are seven to twelve months. The program has been named "Baby Steps," reflecting the often slow, challenging path infants take before they can go home. On average, these babies spend 33 days in the inpatient unit. Through the program, La Rabida helps transition children from neonatal or pediatric intensive care to home by providing medical, rehabilitative and developmental care, and by training families to continue treatment and manage necessary medical equipment in the home.

Due to the intensive services performed in a hospital NICU, it is not an environment conducive to addressing the psychological and developmental issues related to complex and/or premature infant birth. To address those issues, the Infant Development Specialists at La Rabida conducts an assessment and plans treatment for pediatric medical trauma on the child and family with a focus on the parent child interaction. The Infant Development Specialist has expertise in infant cognition, social emotional development and caregiver-child interaction, as well as an understanding of development. The specialist consults regularly with team therapists to facilitate an infant-centered approach to care, and educates the family to care for the child at home.

As a specialty children's hospital, La Rabida does not provide the full array of medical services, such as surgery and imaging tests. For example, La Rabida currently does not offer vision services. La Rabida will contract with a part-time ophthalmologist through the University of Chicago. The physician will screen and treat medically complex infants (many of whom face an increased risk of vision problems) to ensure each child's vision is evaluated before leaving La Rabida, and the family is given referrals for at-home therapies and medical referrals.

Given that La Rabida does not provide full services, children are frequently transported via shuttle or ambulance to local hospitals and accompanied by a respiratory staff person. Many NICU infants have serious respiratory conditions requiring tracheostomies and ventilators. They require special respiratory equipment, including an Aerogen system, a more effective nebulizer for infants, and Vapotherm, a non-invasive respiratory support system. The request to CFI includes support for equipment and standard care supplies for the NICU infants.

Expected Outcome

The Baby Steps program is intended to give infants the best possible start by focusing on their development and educating their families to care for the child outside the hospital setting. Anticipated program outcomes include:

- 165 patients are transferred from hospital NICUs. 95% of patients have met healthcare goals and are transitioned and discharged to home with referrals for at-home therapies and medical care.
- 75% of patients have been evaluated by ophthalmologist at La Rabida. 25% will need follow up exams done by the ophthalmologist who did the initial exam and treatment at the referring hospital NICU.
- All parents/caregivers have met with medical, developmental, social work and other staff for education/training and understand how to care for their child's complex needs.

Program Budget

Revenue includes a grant from an anonymous foundation ($75,000), Grainger Foundation ($12,500), and individual gifts ($62,500).

Total expenses for the NICU transition are $614,734, which includes all staffing costs for the Baby Steps program. The request to CFI is $128,000 (21% of budget): ophthalmologist PTE ($28,000), Infant Development Specialist 1 FTE ($68,200), equipment ($8,300), standard care supplies ($23,500). The balance of the budget is covered through La Rabida's general operating and sustained through fundraising efforts.

Prior Grants

Last Grant Date: 11/18/2008 **Last Grant Amount:** $110,000
Number of Prior Grants: 3 **Total Amount Granted:** $125,000

Recommendation

In January 2017, La Rabida formalized the NICU Transition program, which helps transition infants (with complex medical needs from underserved and under-resourced communities) from neonatal intensive care to home by providing medical, rehabilitative and developmental care, and by training families to continue treatment and manage use of medical equipment in the home.

This grant would be coming out of the "Other" bucket and should be viewed as aligning with the CFI overall goals of participating in communities and with population sets of people in need. The comprehensive nature of the transition process from hospital NICUs to La Rabida, a specialty hospital, is aligned with CFI's goal of supporting holistic approaches to complex problems. By supporting the challenging needs of this population set, the Baby Steps program is serving a valuable need in the Chicagoland medical system for care of pediatric patients. In addition, the proposal provides an attractive set of confidences that makes it very appealing for CFI to participate and have confidence in being part of making a difference in an important aspect of the Chicago community. We recommend funding at the requested level of $128,000.

		Total Project Budget: $614,734	
Revenue	**Funds Needed**	**Funds Requested**	**Funds Committed**
Coleman Foundation	$128,000	$128,000	
Organizational Contribution/fundraising	$336,734		
Anonymous Foundation	$75,000		$75,000
Grainger Foundation	$12,500		$12,500
Individual Gifts	$62,500		$62,500
Revenue Total	**$614,734**	**$128,000**	**$150,000**

Expense	**Project Budget**	**Coleman Funds**	**Other Sources**
Personnel			
Neonatologist	$21,750		$21,750
Attending Physician	$97,500		
Neonatal Nurse & Social Worker	$15,800		$15,800
Ophthalmologist - PTE	$28,000	$28,000	
Infant Development Staff 1 FTE	$68,200	$68,200	
Nutrionist	$14,942		$14,942
Nursing Staff	$74,400		$74,400
Respiratory Staff (for trips to hospitals)	$72,292		$23,108
Specialist services performed at Lurie or Comer	$62,400		
Equipment Purchases	$8,300	$8,300	
Special Infant Care Supplies	$1,800		
Supplies (Standard care including formula)	$78,950	$23,500	
Training & Education	$4,500		
Ambulance Costs	$62,400		
Miscellaneous	$3,500		
Total	**$614,734**	**$128,000**	**$150,000**

DECLINATIONS

August 15 - October 31, 2017

Name	Project Title	Request Amount	Declination Notes	Date
#2 New Mount Sinai Missionary Baptist Church	Support for the Annual Holiday Drive and Community Feeding Program	$0		10/9/2017
12 Oaks Foundation	General operating support to provide sports and extra-curricular activities for children of families who are fighting cancer	$3,000		10/31/2017
Beautiful Beginning Community Outreach	General operating support for a community service organization in Rockford, Illinois	$0		9/20/2017
Best Buddies Illinois	Support for the Best Buddies Job program	$50,000		8/30/2017
Center for Independence through Conductive Education	Teaching Together Chicago Grant Amendment	$122,000	Created to track grant amendment aproval for Grant #5611 at BOD Meeting 8/23/17. See Grant #5611 for informationg	8/23/2017
Community Alternatives Unlimited	Support for the Bridge to Access Project	$750,000		10/25/2017
Concept Schools	Support for the Concept Young Scholars Program at the Horizon Science Academy- McKinley Park	$12,000		8/31/2017
Ecumenical Adult Care of Naperville	Support for staff training for an adult day services organization	$6,000		9/28/2017
Face the Future Foundation	Support for the Quality of Life Protocol for Craniofacial Cancer Patients project	$25,000		10/31/2017
Highstown High School DECA	Support for Regional, State, and International DECA Competitions	$0		10/9/2017
Hopedale Junior/Senior High School	Support for the Functional Living Skills program for high schools students in Hopedale, Massachusetts	$0		9/19/2017
Iridescent	Support for the Technovation program, a tech entrepreneurship program for middle and high school girls	$0		10/18/2017

Name	Project Title	Request Amount	Declination Notes	Date
JVS Chicago	Support for the Customized Employment community of practice project	$25,000		8/30/2017
Kettering University	Capital support to create The Coleman Entrepreneur Lab at the new Learning Commons of Kettering University	$2,000,000		10/31/2017
Larimer County Workforce Center	Support for the Young Entrepreneur Tournament	$7,497		10/18/2017
Morgan Outreach Ministries, Inc.	Support for the afterschool childcare programs and services for disadvantaged youth in Columbia, South Carolina	$97,000		9/8/2017
Nexxt Productions, Inc.	Support for production costs of a documentary entitled "Unsung Heroes - the American Entrepreneur"	$75,000		10/18/2017
Oak Park and River Forest High School	Support to implement the InCubatoredu program	$0	Invited proposal, organization did not submit. Declined 8/25/17	8/25/2017
Old Dominion University	Support for the "Doing Entrepreneurships across the University" project	$400,000		8/16/2017
Rainbow Hospice and Palliative Care	Support for the Palliative Care Continuum Training Program	$40,000	Program officer discussed this request with organization. Program may be able to aquire resourses through other source. Will resubmit if funding doesn't materialize	8/29/2017
Request from Individuals	Request for support for household expenses and scholarship support for daughter in college due to work related disabilities	$0		8/29/2017
SEED SPOT	To expand the youth program into the Midewst region	$100,000		10/25/2017
Sertoma Centre, Inc.	Support for an ADA renovation project of two CILA homes for individuals with disabilities	$78,500	Withdrawn by phone as organization received funding for this project from other sources.	8/21/2017

Name	Project Title	Request Amount	Declination Notes	Date
Social Impact 360	Support to create new chapter of SI360 social entrepreneurship training program at the University of Illinois	$10,000		10/31/2017
Special Children's Charities/Special Olympics Chicago	General operating support	$0		8/16/2017
Students For Liberty	General operating support	$0		10/25/2017
Teens Grow Greens	Support for one entrepreneurship unit of the Teens Grow Greens program for youth in Milwaukee, Wisconsin	$25,800		10/31/2017
University of Pikeville	Support to establish a cross-campus entrepreneurship initiative	$170,000		10/30/2017
Wayne State University	Capital support to establish the Wayne Warrior MD Learning Community Program	$182,000		10/18/2017
Western DuPage Special Recreation Association Foundation	Support to purchase three Smart boards for the 2017 Rec and Roll Adult Day program locations	$0		8/16/2017
Grand Totals (30 items)		$4,178,797		

CFI UPDATE

October 13, 2017

TO: EB, RMF, DBW
CC: JEH, JHJ
FR: MWH, TCD, RB, CMc

Enclosed

- Financial Statements as of August 31, 2017
- CFI's Preliminary Balance Sheet as of October 6, 2017
- Draft of Board of Directors meeting of August 23, 2017
- Draft of Current Grant Committee meeting of September 8, 2017

Financials … for the period ending August 31, 2017. The Financial Statements show the Balance Sheet, as of August 31, 2017, with a market value of $176,587,037, UP $11,776,340, or 7.15% from December 31, 2016. Total return on Investments for the period Eight Months ending August 31, 2017 is UP $16,668,448, or 10.11%. Equity/Fixed Ratio was 69.28/30.72%. TCD

ENTREPRENEURSHIP

Coleman Fellows . . . The 2017-2018 Fellows Program kicked off on September 22 with the first "Coffee Hour" web meeting of the community. Project leaders from the 9 participating colleges and universities provided an overview of their intended activities for the year. At the same time the meeting was occurring, several Fellows were attending the Experiential Classroom workshop at the University of Florida (funded by CFI). They connected to the web meeting and provided a report. Much of the rest of the meeting consisted of an effort to identify topics for future Coffee Hour web meetings. Topics included the role of makerlabs/makerspaces in entrepreneurship education; formal exchanges and visits between Coleman Fellows from different campuses; Fellows doing workshops for students on campus or at location community colleges; and other topics. Upcoming monthly Coffee Hours will address these and other emerging subjects. Separately, the program evaluation performed by external evaluators is nearly complete. We anticipate sharing results at the November BOD Meeting. (CMc)

Coleman Entrepreneurship Center (CEC) programming on the Lincoln Park Campus . . . Most large and multi-location campuses have difficulty engaging students and faculty across multiple locations. DePaul is no exception. The CEC has been working to increase interaction between the non-business students and faculty on the Lincoln Park main campus and the downtown Entrepreneurship / Business programming and faculty. On 10/6 the CEC put on a half day entrepreneurship event on the main campus that was targeted at "Creatives". A very strong and diverse panel of artists addressed core entrepreneurship and business issues from their perspectives and answered student questions. Amy Rogers from SEA and Stephanie Lentz from the Chicago Artist Coalition participated. A staff member from *2112* – a local arts incubator - was a panel member and gave students an introduction to community resources. About 65 students participated. Surveys are still being tallied, but the student and artist response seemed strong (MWH).

The Industrial Council of Nearwest Chicago (ICNC) . . . . On 9/28, I visited ICNC with the Director of the Coleman Entrepreneurship Center (CEC) and the Department Chair. We toured the facility and met with three DePaul grads who have start-ups there. You will recall that one of our E-ship 2017 strategies is to engage with and fund local community-based experiential and support networks (accelerators, incubators, maker spaces) and their links to academic programs. Initial discussions showed a high degree of interest in collaboration on both sides and some true potentials. Next steps are being developed. Note of interest: Through a community outreach program at UIC, CFI supported this incubator many years ago when the West Loop and the program were VERY different (MWH).

DISABILITY SERVICES

Quality of Life Training Project…Grant #5616 to PACTT Learning Center funded a year-long set of training sessions through which approximately 150 individuals learned how to perform interviews of individuals with I/DD to ascertain the presence of various drivers of quality of life. One particularly popular session was for direct support professionals (DSPs) who provide front-line care to individuals with I/DD. The grant ended with approximately $8,000 in unspent funds. We have provided a no-cost extension which will continue the grant period until March 1, 2018 and enable the offering of three one-day trainings to 120 new trainees from 13 organizations. The one-day training which was provided as part of the original grant program was noted as important in helping shift DSPs and Job Coach staff's case conceptualization to a person centered care framework that has helped improve their service delivery. The training has also allowed organizations to provide an opportunity for front-line staff to attend a type of professional development not often afforded this group of professionals in an organization. This is important in helping raise morale in a cadre of staff that are often overlooked and spend many hours supporting individuals often without the acknowledgement they deserve. (CMc)

Envision and Neumann Merger Talks… At the August BOD Meeting we approved awards for two organizations, Envision Unlimited and Neumann Family Services, that are making the transition from delivering programs in large, congregate settings to doing so in smaller, community-integrated locations. These awards will aid in the creation of multiple, new program spaces that align with emerging best practices and consumer demands. The CEOs of both organizations met with me this week for a confidential update that the organizations are in the early stages of merger discussions. Based on the similarities of their service areas and program intentions, I view this as an attractive development. An additional motivation for the merger is the looming likelihood of managed care organizations emerging as payers for services provided by I/DD agencies. Therefore, achieving scale at the service delivery level has greater attraction than in the current environment where agencies contract directly with the State of Illinois. The CEOs assured me that both grant funded programs will continue as proposed. I will closely monitor developments. (CMc)

Industrial Council of Nearwest Chicago…In July, I did a site visit at the Industrial Council of Nearwest Chicago (ICNC) one of the partners involved in The Hatchery for which funding was approved at the March BOD meeting. I toured several of its incubator companies and discussed with the organization the efforts CFI has funded to identify employment opportunities for individuals with I/DD which enable businesses to lever their unique skillsets. This discussion was a follow-up to a meeting held at ICNC a couple of years ago which included commercial bakery entrepreneur Jean Kroll and staff from Have Dreams which the BOD met during a site visit conducted as part of the March, 2015 meeting. ICNC has experienced staff transition within its small business development center and it may be an opportune time to explore a program partnership there modelled on the relationship Have Dreams has with Jean Kroll's bakery. We will pursue this as a 2018 opportunity. (CMc)

Group Home Renovation Initiative…As you are aware, our Group Home Renovation Initiative has seen volunteer interior designers and contractors identified by Designs for Dignity work with I/DD agencies to renovate six community integrated living arrangements (CILAs). These projects are reaching completion and we convened on September 27 a meeting of representatives from the participating agencies and six other I/DD service providers for a best practices sharing session. About 20 individuals, representing program management as well as facilities management, attended the session where Designs for Dignity staff presented lessons learned regarding materials selection and other matters. A number of organizations noted emerging projects which align with the interests and capabilities of Designs for Dignity. Once the first six CILAs are complete we will explore a 2018 opportunity to support such efforts. (CMc)

#ILGive for Giving Tuesday Matching Grants and Research Initiative…We invited 71 organizations to be part of our *2017 #ILGIVE for Giving Tuesday Matching Grants Program and Research Initiative*, done in partnership with Forefront and our research partners at Texas A&M University and the University of Southern California. Over sixty organizations have accepted the offer with nearly 30 participating in the research initiative. At the August BODM Meeting, it was agreed that staff would work with the researchers to design an appropriate offer and research test. Based on our experiences in prior years and lessons learned by Ragan Petrie and Marco Castillo, CFI will match donations made online to participating organizations as follows:

- Donations must be made on Tuesday, November 28, 2017 ("Giving Tuesday") or on November 1-2, 2017 ("early window").

- Donations must be made online. This may include the organization's web site or the #ILGIVE web site located at https://www.ilgive.com. Other sources for online donations may qualify. Donations made by check or in cash will not qualify for the match.
- Donations from individuals made in an amount between $25 and $99.99 will receive a $25 match ("Tier One")
- Donations from individuals made in an amount at or above $100 will receive a $100 match ("Tier Two")
- Donations will be matched at only the highest tier (i.e. a $100 donation would receive the Tier Two $100 match and not also the Tier One $25 match).
- Only one donation per individual will be matched in each of the Giving Tuesday and early window time periods.
- The maximum matching grant award available to each organization is $10,000.
- Organizations participating in the Research Initiative will be able to extend another offer to donors on Giving Tuesday and in the early window by which donations from individuals made in an amount at or above $500 will receive a $500 match ("Tier Three").
- As part of the Research Initiative, which will take place only during the early window, prospective donors will receive emailed offers that provide match ratios different from the above-stated Tier One and Tier Two offers (examples: a donation of $25 to $99.99 will receive a $10/50/75 match; a donation of $100 or more will receive a $50/100/150 match). This will enable us to evaluate these different match ratios to ascertain which levels would be optimal for use in future matching grant offers.

We are excited about the strong interest in the Matching Grants Program and Research Initiative. Based on the responses, CFI's exposure will be below the $720,000 approved by the BOD for this program. (CMc)

Center for Independence through Conductive Education . . . Three years ago, CFI made a grant to support the *High Expectations for Employment* program. A student of the Center who went on to college and has received a Master's Degree submitted a proposal to the World Cerebral Palsy organization. As a result, the Center was awarded the 2017 Contribution Award for helping teens and young adults with physical disabilities open new doors with on the job training and experience. It is the only United States bases project that was given an award. (RB)

Teaching Together Chicago (TTC) … In the first year of the grant for the TTC program, 12 interns were placed and 10 have been hired by the school. The second year of the program is underway at social service agencies, and to date 20 interns have been placed at local Catholic schools. A Kick-off event was held Oct. 5th at 10:00 AM at Old Saint Patrick's Church, just a few blocks south of the Coleman office. Collaborations continue with the three initial partner agencies, Center for Independence for Conductive Ed, Helping Hand, and El Valor who made all arrangements, and Misericordia provided breakfast. Media alerts were sent to several outlets, and many have picked up the news, including a "Making a Difference" segment by NBC/WMAQ news. (RB)

HEALTH AND REHABILITATION

Forefront . . . held a session for *Healthy Chicago 2.0 Briefings: Diabetes & Asthma*. This session was an effort to bring together grantors and grantees about issues affecting Chicago residents and to attempt to develop collaborative efforts to solve Chicago-wide heath issues. I plan to connect the Asthma group and the work being launched by the Chicago South Side Asthma Center with the University of Chicago, La Rabida, St. Bernard, and Friend Family Health Center. (RB)

CANCER CARE

Coleman Supportive Oncology Collaborative (CSOC) - Adults . . . A strategic objective of the communication plan is to share the project, its objectives and outcomes. To this end, Mike and Rosa participated in a small and informal gathering with three other funders, who have a healthcare focus in the Chicagoland area and beyond. Each foundation is working on innovative funding strategies that impact systems of care. We learned that there

are a lot of synergies in our work, potential opportunities for collaboration, and lessons that we can share. Next steps are to be determined. (RB)

Coleman Supportive Oncology Collaborative – Pediatric . . . is meeting for the first face-to-face meeting on October 25th. About 20-25 physicians, nurses and social workers will be attending. Many sites have already begun to pilot the pediatric screening tool. Supportive oncology providers are making many positive comments about the usefulness of the tool. In addition, many are seeing the benefit of this screening tool and are asking if they can use it to screen children with other diseases. We anticipated that social workers that work with children in general would see this benefit and are thrilled that they see the value and want to use it to screen children with other diseased. (RB)

CSOC Website . . . Hurrah!! The supportive oncology collaborative website is live. We are sending announcements to our list of 230+ participants giving them access to the tools on the site. We are getting a lot of positive feedback from participants who helped create the tools and resources, including asking if they have share with other providers on their team. Participants will have unlimited access to tools and resources created through their work. Non-participants are required to register and sign a "use agreement" to gain access to the resources. Mike also sent a personal email announcing the site to hospital CEOs, presidents, cancer directors, and top administrators. If you would like to see the enormous effort of the CSOC participants and test your navigation skills, here is the link: https://www.supportiveoncologycollaborative.org You would need to register to get access to the tools. Let me you if you need help with registration. (RB)

CURRENT GRANT SUMMARIES

Grant # 5762 – Chicago Sports Summit Foundation, IL – $2,500. This was the second summit hosted by Midwest Orthopedics at Rush. Panels discussed topics like breaking the cycle of poverty and Empowering Teenagers by participating in sports programs. John Hughes had initiated conversations with summit planners and told them how sports had impacted his life. They had him tell a bit of that story at the event. Proceeds from the event are given to a local NP program. This year's beneficiary was the After School Matters program, which is a well-known Chicago program. Hughes Foundation also did a $2,500 support grant. (Given their own rich local sports history, we asked the Ruzicka brothers to attend.)

Grant # 5763 – Salvation Army Central Territory, IL - $25,000 support for hurricane relief efforts.
In the wake of recent hurricane damage in Texas and anticipated in Florida, Hennessy called each of the Directors and proposed approving a grant to support Hurricane relief efforts. The action and amount was supported by all Directors.

MISCELLANEOUS

Exponent Philanthropy… I have been invited to join the Board of Directors of this Washington D.C.-based organization -- the country's largest association of funders -- which serves foundations with no or few staff. CFI has worked with Exponent for many years including during the time it was known as the Association of Small Foundations. I have had the opportunity to collaborate with Exponent on multiple projects, including the development of the framework which served as the basis for CFI's Impact Plans as well during the more recent creation of the organization's *Philanthropy Lessons* video series in which we made multiple appearances. It is an honor to be invited to serve in this industry leadership role and I look forward to helping the organization achieve its vision to create a better world through informed, passionate philanthropy. (CMc)

2017 Grant Budget

as of 11/14/2017

	2016		2017						2018
	Payments	% of Total	Budget	% vs. PY	Paid or Scheduled as of 11/14/17	% TTL	Recommended	Gap/(Overage)	Approved to pay in 2018 as of 8/23/17
Education									
Entrepreneurship	**$ 1,277,072**	**18%**	**$ 1,890,000**	**48.0%**	**$ 1,544,530**	**30%**	**$ 135,000**	**$ 210,470**	**$ 135,500**
College/university	$ 470,072	7%			$ 223,530	**4%**	$ -		$ 30,000
Coleman Fellows	$ 358,000	5%			$ 237,000	**5%**	$ -		$ -
Other	$ 408,000	6%			$ 1,062,000	**21%**	$ 135,000		$ 105,500
#ILGIVE	**$ 41,000**	**1%**			**$ 22,000**	**0%**	$ -		$ -
General	**$ 5,000**	**0%**			**$ 5,000**	**0%**	**$ -**	**$ (5,000)**	**$ -**
Health and Rehabilitation	**$ 3,000,018**	**41%**	**$ 1,890,000**	**-37.0%**	**$ 1,366,637**	**26%**	**$ 329,000**	**$ 194,363**	**$ 538,363**
Cancer Care	**$ 2,802,018**	**40%**			**$ 1,141,637**	**22%**	**$ 329,000**		**$ 475,363**
Hospitals	$ 2,447,500	35%			$ 1,056,637	**20%**	$ 299,000		$ 475,363
Other Cancer	$ 354,518	5%			$ 85,000	**2%**	$ 30,000		$ -
Rehabiliatative Services	**$ 43,000**	**1%**			**$ 100,000**	**2%**	**$ -**		$ 63,000
#ILGIVE	**$ 155,000**	2%			**$ 125,000**	**2%**	$ -		$ -
Human Services	**$ 2,520,000**	**36%**	**$ 1,890,000**	**-25.0%**	**$ 1,755,170**	**34%**	**$ 150,000**	**$ (15,170)**	**$ 398,915**
Developmental Disabilities	**$ 2,108,000**	**30%**			**$ 1,392,170**	**27%**	**$ 150,000**		$ 398,915
#ILGIVE	**$ 412,000**	**6%**			**$ 363,000**	**7%**	$ -		$ -
Public Affairs/Society Benefit	**$ 137,098**	**2%**	**$ 70,000**	**-48.9%**	**$ 212,831**	**4%**	**$ -**	**$ (142,831)**	**$ -**
Other Public Affairs/Society Benefit	**$ 137,098**	**2%**			**$ 202,831**		**$ -**		**$ -**
#ILGIVE	**$ -**	**0%**			**$ 10,000**		$ -		
Arts and Culture	**$ -**	**0%**	**$ -**	**0%**	**$ -**	**0%**	**$ -**	**$ -**	
Other	**$ 60,000**	**1%**	**$ 560,000**	**833.3%**	**$ 277,500**	**5%**	**$ 109,000**	**$ 173,500**	**$ 150,000**
		0%						**$ -**	
TOTAL Approved/Projectec	**$ 6,999,188**	**100%**	**$ 6,300,000**	**-10.0%**	**$ 5,161,668**	**100%**	**$ 723,000**	**$ 415,332**	**$ 1,222,778**

	RDA Target	Grant Budget	Paid as of 11/14/2017	Pacing	Year-to-go
2% target grant payout requirement[1]	$ 5,450,000				
Additional grantmaking	850,000	} 6,300,000	4,523,747	72%	1,776,253
Estimated charitable admin expense	1,190,459		933,434	78%	$ 257,025
Estimated program support	374,112		303,107	81%	$ 71,005
RDA Plus	$ 7,864,571		$ 5,760,288	73%	$ 2,104,283

Grants Payment Allocation by Program Area

As of 11/14/2017

Detailed report

	Grant # or Mtg	Program Officer	2017 Grant Payments Approved	Recommended	Total	LOIs under consideration	Other opportunities	2018 Grant Payments Approved	Projected	Total
Education / Entrepreneurship and General										
Beloit College	5716	MWH	100,000		$ 100,000					$ -
Illinois State University (High School E program)	5744	RB	10,000		$ 10,000					$ -
North Central College SEA 2016-2017	5626	RB	$ 33,530		$ 33,530				$ 45,000	$ 45,000
North Central College SEA 2017-2018	5754	RB	$ 60,000		$ 60,000			$ 30,000		$ 30,000
North Central College - Eyes on your Mission Project	5660	MWH	$ 20,000		$ 20,000					$ -
USASBE		MWH			$ -				$ 15,000	$ 15,000
Total University			**$ 223,530**	**$ -**	**$ 223,530**	**$ -**	**$ -**	**$ 30,000**	**$ 60,000**	**$ 90,000**
Coleman Foundation Faculty Fellows Program Awards										
California State University, Fresno	5724	CMc	$ 25,000		$ 25,000					$ -
Colorado Mesa University	5725	CMc	$ 20,000		$ 20,000					$ -
Illinois Institute of Technology	5726	MWH	$ 20,000		$ 20,000					$ -
Illinois State University	5727	RB	$ 25,000		$ 25,000					$ -
Millikin University	5728	RB	$ 25,000		$ 25,000					$ -
Saint Louis University	5729	CMc	$ 20,000		$ 20,000					$ -
Texas Christian University Neeley Entrepreneurship Center	5730	CMc	$ 25,000		$ 25,000					$ -
University of North Carolina - Greensboro	5731	RB	$ 25,000		$ 25,000					$ -
Worcester Polytechnic Institute	5732	CMc	$ 25,000		$ 25,000					$ -
University of Florida (Experiential Classroom Workshop)	5756	CMc	$ 27,000		$ 27,000					$ -
Coleman Faculty Entrepreneurship Fellows Program			**$ 237,000**	**-**	**$ 237,000**	**$ -**	**$ -**		**$ -**	**$ -**
Accion Chicago (The Hatchery Project)	5715	CMc	200,000		$ 200,000					$ -
Blue 1647		MWH			$ -					$ -
Chicago Artists Coalition	5624	MWH	$ 20,000		$ 20,000				$ 20,000	$ 20,000
Chicago Artists Coalition		MWH			$ -	$ 25,000				$ -
Chicago Bar Foundation (Justice Entrepreneurs Project)	5743	CMc	$ 25,000		$ 25,000					$ -
Chicago Neighborhood Initiatives	November	MWH		50,000	$ 50,000					$ -
FamilyFarmed (General Operations)	5753	CMc	$ 100,000		$ 100,000			$ 25,000		$ 25,000
Future Founders Foundation - Collegiate Program 2016	5611	MWH	$ 72,000		$ 72,000					$ -
Future Founders Foundation - Collegiate Program 2017	5733	MWH	$ 100,000		$ 100,000			$ 80,500		$ 80,500
Incubatoredu Program (multiple high schools)					$ -					$ -
Canton Union School District 66	5747	RB	$ 15,000		$ 15,000					$ -
Community Unit School District 200 (Wheaton North & Wheaton Warrenville)	5748	RB	$ 30,000		$ 30,000					$ -
Freeport High School	5749	RB	$ 15,000		$ 15,000					$ -
Glenbard Township High School District 87	5750	RB	$ 15,000		$ 15,000					$ -
Kankakee School District 111	5751	RB	15,000		$ 15,000					$ -
Marian Central Catholic High School	5752	RB	15,000		$ 15,000					$ -
Downers Grove North & South		RB			$ -		$ 30,000			$ -
Prairie State (South Metro Higher Ed Consortium Makerspaces / Makerlabs)	5631	CMc			$ -					$ -
Sunshine Enterprises	November	MWH		$ 50,000	$ 50,000				$ 20,000	$ 20,000
Chicago Horticultural Society (Farm on Ogden project)	5718	CMc	300,000		$ 300,000					$ -
Bunker Labs	5717	MWH	90,000		$ 90,000					$ -
Code Now	5719	MWH	50,000		$ 50,000					$ -
Chicago Urban League	November	RB		$ 35,000	$ 35,000				$ 15,000	$ 15,000
Total Other Entrepreneurship			**$ 1,062,000**	**$ 135,000**	**$ 1,197,000**	**$ 25,000**	**$ 30,000**	**$ 105,500**	**$ 55,000**	**$ 160,500**
Chicago Artist Coalition	5662	MWH	10,000		$ 10,000					$ -
Economic Awareness Council *research participant	5706	RB	12,000		$ 12,000					$ -
Giving Tuesday 2016 - Entrepreneurship			**$ 22,000**	**-**	**$ 22,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Total Entrepreneurship			**$ 1,544,530**	**135,000**	**$ 1,679,530**	**$ 25,000**	**$ 30,000**	**$ 135,500**	**$ 115,000**	**$ 250,500**
Providence St. Mel School	5765	MWH	$ 5,000		$ 5,000					$ -
Total General Education			**$ 5,000**	**-**	**$ 5,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**

	Grant # or Mtg	Program Officer	2017 Grant Payments Approved	Recommended	Total	LOIs under consideration	Other opportunities	2018 Grant Payments Approved	Projected	Total
Health and Rehabilitation										
Children Supportive Oncology Collaborative, cycle 1 (2016)										
Lurie Children's Hospital (CSOC-CC)	5524	RB	$ 69,700		$ 69,700					$ -
Rush Univ Med Ctr (CSOC-CC)	5525	RB	$ 13,000		$ 13,000					$ -
University of Chicago Medical Center (CSOC-CC)	5526	RB	$ 15,300		$ 15,300					$ -
Children Supportive Oncology Collaborative, cycle 2 (2017)										
Advocate Children's Hospital	5734	RB	$ 40,000		$ 40,000			$ 35,000		$ 35,000
Loyola University Medical Center	5735	RB	$ 15,000		$ 15,000			$ 15,000		$ 15,000
Ann & Robert H. Lurie Children's Hospital of Chicago	5736	RB	$ 50,000		$ 50,000			$ 76,500		$ 76,500
Rush University Medical Center	5737	RB	$ 40,000		$ 40,000			$ 40,000		$ 40,000
John H. Stroger, Jr. Hospital of Cook County	5738	RB	$ 10,000		$ 10,000			$ 10,000		$ 10,000
University of Chicago Medicine	5739	RB	$ 40,000		$ 40,000			$ 40,000		$ 40,000
University of Illinois Hospital & Health Sciences System	5740	RB	$ 15,000		$ 15,000			$ 15,000		$ 15,000
Palliative Medicine										
University of Chicago Medical Center (Fellowship)	5317	RB	$ 76,500		$ 76,500					$ -
Rush Univ Med Ctr (Palliative Medicine Education Phase 2)	5390	RB	$ 111,137		$ 111,137			$ 167,863		$ 167,863
Rush Univ Med Ctr (Palliative Medicine Education Phase 3)	November	RB		$ 250,000	$ 250,000				$ 250,000	$ 250,000
Northwestern University (Palliative Surgeon Training Program)	November	RB		$ 49,000	$ 49,000				$ 48,000	$ 48,000
Supportive Oncology Collaborative, Cycle 2 (2016)										
Jesse Brown VA	5632	RB	$ 49,500		$ 49,500					$ -
Loyola University Medical Center	5633	RB	$ 59,000		$ 59,000					$ -
Mercy Hospital and Medical Center	5634	RB	$ 36,000		$ 36,000			$ 36,000		$ 36,000
Metropolitan Chicago Breast Cancer Task Force	5636	RB	$ 20,000		$ 20,000					$ -
Northwestern University (Site & Design)	5637	RB	$ 100,000		$ 100,000			$ 40,000		$ 40,000
Rush University Medical Center	5638	RB	$ 54,500		$ 54,500					$ -
Sinai Health System	5639	RB	$ 51,000		$ 51,000					$ -
John H. Stroger, Jr. Hospital of Cook County	5640	RB	$ 61,000		$ 61,000					$ -
Methodist Medical Center of Illinois	5635	RB	$ 40,000		$ 40,000					$ -
University of Chicago Medical Center	5641	RB	$ 51,000		$ 51,000					$ -
University of Illinois Hospital & Health Sciences System	5642	RB	$ 39,000		$ 39,000					$ -
Total Cancer - Hospitals			**$ 1,056,637**	**299,000**	**$ 1,355,637**	**$ -**	**$ -**	**$ 475,363**	**$ 298,000**	**$ 773,363**
CAP Foundation (See, Test & Treat Program)	5745	CMc	$ 25,000		$ 25,000					$ -
Leukemia & Lymphoma Society (BYOA Program)	5504	RB	$ 60,000		$ 60,000					$ -
NormaLeah Ovarian Cancer Initiative (RULE OUT! Ovarian Cancer Project)	November	CMc	$ -	30,000	$ 30,000					$ -
Total Other Cancer			**$ 85,000**	**$ 30,000**	**$ 115,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Almost Home Kids	5663	RB	$ 10,000		$ 10,000					$ -
Cancer Support Center	5664	MWH	$ 10,000		$ 10,000					$ -
Fox Valley Volunteer Hospice	5665	RB	$ 9,500		$ 9,500					$ -
Gilda's Club Chicago	5666	RB	$ 10,000		$ 10,000					$ -
Home of Hope Cancer Wellness Center	5667	RB	$ 10,000		$ 10,000					$ -
Hult Center for Healthy Living	5668	RB	$ 1,000		$ 1,000					$ -
Imerman Angels *research participant	5707	RB	$ 15,000		$ 15,000					$ -
Leukemia & Lymphoma Society - Illinois Chapter (LLS)	5669	RB	$ 10,000		$ 10,000					$ -
Leukemia Research Foundation	5670	RB	$ 7,000		$ 7,000					$ -
LivingWell Cancer Resource Center	5671	MWH	$ 7,500		$ 7,500					$ -
Midwest Brain Injury Clubhouse	5672	RB	$ 2,500		$ 2,500					$ -
Rainbow Hospice and Palliative Care	5674	RB	$ 7,500		$ 7,500					$ -
Twist Out Cancer *research participant	5708	RB	$ 15,000		$ 15,000					$ -
Wellness House	5675	MWH	$ 10,000		$ 10,000					$ -
Giving Tuesday 2016 - Health and Rehabilitation			**$ 125,000**	**-**	**$ 125,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Center for Indep thru Conductive Education (Homewood Capital)	5757	RB	$ 100,000		$ 100,000			$ 63,000		$ 63,000

	Grant # or Mtg	Program Officer	2017 Grant Payments Approved	Recommended	Total	LOIs under consideration	Other opportunities	2018 Grant Payments Approved	Projected	Total
Total Rehabilitative Services			**$ 100,000**	**-**	**$ 100,000**	**$ -**	**$ -**	**$ 63,000**	**$ -**	**$ 63,000**
Total Health and Rehabilitation			**$ 1,366,637**	**329,000**	**$ 1,695,637**	**$ -**	**$ -**	**538,363**	**298,000**	**$ 836,363**
Human Services										
Aid for Individual Development		RB			$ -		$ 50,000			$ -
Ability Food Network (grantees tbd)	2018	CMc			$ -					$ -
Anixter Center		CMc			$ -					$ -
The Arts of Life (Artist Enterprise Program)	5643	CMc			$ -			$ 60,000		$ 60,000
Aspiritech (Infrastructure to Enable Expansion)	5498	CMc	$ 10,000		$ 10,000					$ -
Center for Enriched Living (Vocational program)	November	RB		$ 25,000	$ 25,000				$ 25,000	$ 25,000
Center for Independent Futures (Community Partnership Program)	5721	CMc	63,270		$ 63,270			$ 53,915		$ 53,915
Center for Indep thru Conductive Education (TTC)	5612	RB	$ 150,000		$ 150,000					$ -
Center for Indep thru Conductive Education (TTC) Amendment	5612 amende	RB	$ 122,000		$ 122,000					$ -
Clearbrook (Discovering CHOICE Implementation)	5505	CMc	$ 7,650		$ 7,650					$ -
CTF Illinois (Sheltered Workshop Transition)	5589	CMc	$ 90,000		$ 90,000			$ 10,000		$ 10,000
Easter Seals Joliet Region (Residential Enhancements)	5514	CMc	$ 25,000		$ 25,000					$ -
El Valor	5590	RB	$ 25,000		$ 25,000					$ -
Envision Unlimited (Host family program)	5527	CMc	$ 12,750		$ 12,750					$ -
Envision Unlimited (Community Hub Transition)	5758	CMc	$ 200,000		$ 200,000			$ 100,000		$ 100,000
Have Dreams (Have Dreams Academy, HFA Academy)	5614	CMc	$ 50,000		$ 50,000					$ -
Jewish Child & Family Services (Encompass Residential Program)	5529	CMc	$ 5,000		$ 5,000					$ -
Jewish Child & Family Services (Encompass Residential Program)	5741	CMc	50,000		$ 50,000			$ 90,000		$ 90,000
Neumann Family Services (DSP Internship Research)	5746	CMc	$ 17,500		$ 17,500					$ -
Neumann Family Services (DSP Internship Collaborative)	2018	CMc			$ -				$ 300,000	$ 300,000
Neumann Family Services (New Opportunity Center Program)	5759	CMc	$ 100,000		$ 100,000					$ -
Oak-Leyden Developmental Services	5766	CMc	$ 20,000		$ 20,000					$ -
Orchard Village (InnOVations)	5644	CMc	$ 75,000		$ 75,000					$ -
PACTT (Intersect/ISC/DHS CQL training)	5616	CMc	$ 16,500		$ 16,500					$ -
RAMP, Inc. (Project SEARCH)	5760	CMc	$ 25,000		$ 25,000			$ 25,000		$ 25,000
Search, Inc. (Career Services, Phase II)	5722	CMc	67,500		$ 67,500			$ 60,000		$ 60,000
Shore Community Services	November	RB		$ 50,000	$ 50,000				$ 25,000	$ 25,000
St. Coletta's of Illinois	November	RB		$ 75,000	$ 75,000				$ 125,000	$ 125,000
Trinity Services, Inc. (Assistive Technology Conference)	5723	CMc	10,000		$ 10,000					$ -
UCP Seguin of Greater Chicago (CILA)	5742	CMc	250,000		$ 250,000					$ -
Urban Autism Solutions	2018	CMc			$ -					$ -
Group Home Renewal Initiative	2018	CMc			$ -				$ 400,000	$ 400,000
Direct Care Staffing Response (Multiple grantees)	TBD	CMc			$ -					$ -
Total General Developmental Disabilities			**$ 1,392,170**	**$ 150,000**	**$ 1,542,170**	**$ -**	**$ 50,000**	**$ 398,915**	**$ 875,000**	**$ 1,273,915**
Aspire	5677	CMc	$ 10,000		$ 10,000					$ -
Avenues to Independence	5678	RB	$ 10,000		$ 10,000					$ -
Barbara Olson Center of Hope	5679	CMc	$ 6,500		$ 6,500					$ -
Blue Cap	5680	RB	$ 10,000		$ 10,000					$ -
Center for Enriched Living *research participant	5709	RB	$ 15,000		$ 15,000					$ -
Center for Independence through Conductive Education * research participant	5710	RB	$ 15,000		$ 15,000					$ -
Center for Independent Futures	5681	CMc	$ 10,000		$ 10,000					$ -
Clearbrook	5682	CMc	$ 10,000		$ 10,000					$ -
CTF Illinois	5683	CMc	$ 7,500		$ 7,500					$ -
Douglas Center, The	5684	CMc	$ 2,500		$ 2,500					$ -
Easter Seals Metropolitan Chicago	5685	CMc	$ 10,000		$ 10,000					$ -
Elim Christian Services	5686	CMc	$ 10,000		$ 10,000					$ -
Empowering Gardens	5687	RB	$ 10,000		$ 10,000					$ -
Gateway to Learning *research participant	5711	CMc	$ 15,000		$ 15,000					$ -
Gigi's Playhouse	5688	RB	$ 10,000		$ 10,000					$ -
Have Dreams	5689	CMc	$ 10,000		$ 10,000					$ -
Helping Hand Center	5690	CMc	$ 8,500		$ 8,500					$ -
L'Arche Chicago *research participant	5712	CMc	$ 15,000		$ 15,000					$ -
Little City Foundation	5691	RB	$ 10,000		$ 10,000					$ -
Misericordia Heart of Mercy	5692	CMc	$ 10,000		$ 10,000					$ -
Neumann Family Services *research participant	5713	CMc	$ 15,000		$ 15,000					$ -
NorthPointe Resources, Inc.	5673	RB	$ 10,000		$ 10,000					$ -

			2017 Grant Payments						2018 Grant Payments		
	Grant # or Mtg	Program Officer	Approved	Recommended	Total	LOIs under consideration	Other opportunities		Approved	Projected	Total
Oak-Leyden Developmental Center	5693	CMc	$ 500		$ 500						$ -
Opportunity Knocks	5694	RB	$ 10,000		$ 10,000						$ -
Orchard Village	5695	CMc	$ 10,000		$ 10,000						$ -
Our Place of New Trier Township	5696	CMc	$ 10,000		$ 10,000						$ -
PACTT Learning Center	5697	CMc	$ 10,000		$ 10,000						$ -
Park Lawn Association	5698	CMc	$ 10,000		$ 10,000						$ -
Riverside Foundation	5699	CMc	$ 8,000		$ 8,000						$ -
Search, Inc.	5700	CMc	$ 10,000		$ 10,000						$ -
Sertoma Centre	5701	RB	$ 9,500		$ 9,500						$ -
STARS Family Services	5702	CMc	$ 10,000		$ 10,000						$ -
The Arts of Life	5676	CMc	$ 10,000		$ 10,000						$ -
Trinity Services, Inc. *research participant	5714	RB	$ 15,000		$ 15,000						$ -
UCP Seguin of Greater Chicago	5703	CMc	$ 10,000		$ 10,000						$ -
Western DuPage Special Recreation Association Foundation	5704	RB	$ 10,000		$ 10,000						$ -
Giving Tuesday 2016			**$ 363,000**	**-**	**$ 363,000**	**$ -**	**$ -**		**$ -**	**$ -**	**$ -**
					$ -						
Total Human Services			**$ 1,755,170**	**150,000**	**$ 1,905,170**	**$ -**	**$ 50,000**		**$ 398,915**	**$ 875,000**	**$ 1,273,915**
Forefront (formerly Donors Forum)	5661	MWH	$ 12,831		$ 12,831					$ 16,000	$ 16,000
Forefront (#ILGive Campaign)	5592	CMc	$ 25,000		$ 25,000						$ -
Forefront (ILGIVE)	5761	CMc	$ 130,000		$ 130,000						$ -
Chicago Public Media - Giving Tuesday 2016	5705	CMc	$ 10,000		$ 10,000						$ -
Chicago Public Media - #ILGIVE 2017	5764	CMc	$ 15,000		$ 15,000						$ -
Philanthropy Roundtable					$ -					$ 5,000	$ 5,000
Exponent Philanthropy					$ -					$ 2,400	$ 2,400
GEO (2017 Conference)	5659	CMc	$ 20,000		$ 20,000						$ -
Grants Managers Network					$ -						$ -
To Be Determined											
Total Public Affairs			**$ 212,831**	**$ -**	**$ 212,831**	**$ -**	**$ -**		**$ -**	**$ 23,400**	**$ 23,400**
					$ -						
To Be Determined					$ -						
Total Art and Culture					**$ -**	**$ -**	**$ -**				
Chicago Sports Summit Foundation	5762	MWH	$ 2,500		$ 2,500						$ -
#ILGive Matching Grants (70 grantees, $10,000 capped matching grant opportunity)		CMc			$ -					$ 700,000	$ 700,000
La Rabida Children's Hospital	November	RB/DW		$ 75,000	$ 75,000					$ 53,000	$ 53,000
Latino Alzheimers	November	MWH		$ 34,000	$ 34,000					$ 20,000	$ 20,000
PAWS Chicago (PAWS for Life Program)		CMc/EB			$ -	$ 25,000					$ -
Salvation Army (Hurricane Relief)	5763	MWH	$ 25,000		$ 25,000						$ -
SkyART	5755	MWH	$ 150,000		$ 150,000						$ -
University of Chicago Medicine - Asthma Program	5720	RB/DW	$ 100,000		$ 100,000				$ 150,000		$ 150,000
Total Other			**$ 277,500**	**109,000**	**$ 386,500**	**$ 25,000**	**$ -**		**$ 150,000**	**$ 773,000**	**$ 923,000**
Total Foundation			**$ 5,161,668**	**723,000**	**$ 5,884,668**	**$ 50,000**	**$ 80,000**		**$ 1,222,778**	**$ 2,144,400**	**$ 3,307,178**
November BOD Recommendation				723,000						581,000	

Grants Payment Budget Variances

as of 11/14/2017

	2017						
	Budget	% vs. PY	Paid or Approved as of 8/3/17	Recommended	LOIs Under Consideration	Other Opportunities	Gap / (Overage)
Education							
Entrepreneurship	$ 1,890,000	30.00%	$ 1,544,530	$ 135,000	$ 25,000	$ 30,000	$ 155,470
College/university			$ 223,530	$ -	$ -	$ -	
Coleman Fellows			$ 237,000	$ -	$ -	$ -	
Other			$ 1,062,000	$ 135,000		$ 30,000	
ILGIVE			$ 22,000	$ -	$ -		
General	$ -	0.00%	$ 5,000	$ -	$ -	$ -	
Health and Rehabilitation	$ 1,890,000	30.00%	$ 1,366,637	$ 329,000	$ -	$ -	$ 194,363
Cancer Care	$ -	0.00%	$ 1,141,637	$ 329,000			
Hospitals			$ 1,056,637	$ 299,000	$ -	$ -	
Other Cancer			$ 85,000	$ 30,000	$ -	$ -	
Rehabiliatative Services	$ -	0.00%	$ 100,000	$ -	$ -	$ -	
ILGIVE			$ 125,000	$ -	$ -	$ -	
Human Services	$ 1,890,000	30.00%	$ 1,755,170	$ 150,000	$ -	$ 50,000	$ (65,170)
Developmental Disabilities			$ 1,392,170	$ 150,000	$ -	$ 50,000	
ILGIVE			$ 363,000	$ -			
Public Affairs/Society Benefit	$ 70,000	1.11%	$ 212,831	$ -	$ -	$ -	$ (142,831)
Arts and Culture	$ -	0.00%	$ -	$ -	$ -	$ -	$ -
Other (non-Arts/Culture)	$ 560,000	8.89%	$ 277,500	$ 109,000	$ 25,000	$ -	$ 148,500
					$ -		
Giving Tuesday (to be reclassified)		0.00%			$ -		
		0.00%			$ -		
Unallocated funds		0.00%			0		
TOTAL Approved/Projected	$ 6,300,000	100.00%	$ 5,161,668	$ 723,000	$ 50,000	$ 80,000	$ 290,332

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

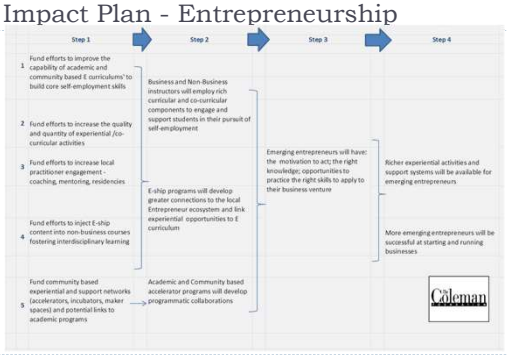
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

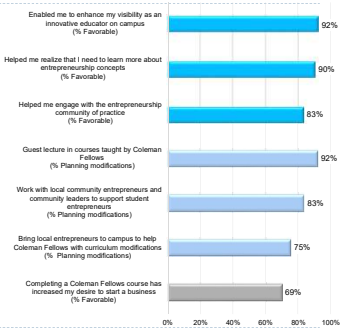
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

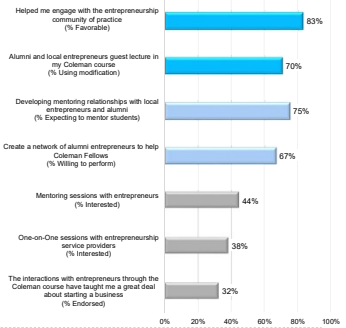
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



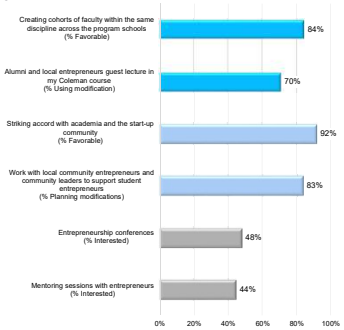
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

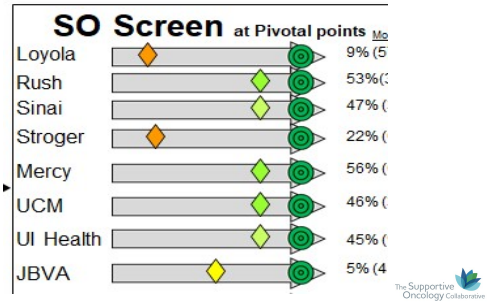
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

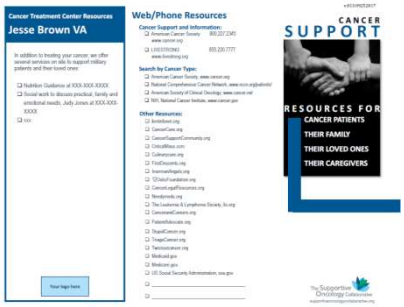
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



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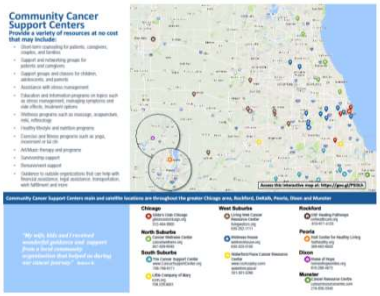

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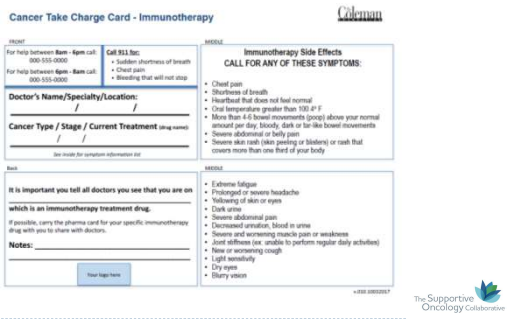


Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

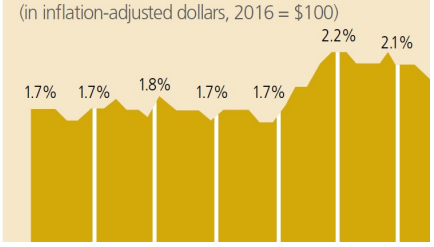
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	▫ PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	▫ Anixter Center transition in works ▫ *Shore Community Services Proposal* ▫ NFS / Envision merger
3. Expand job opportunity	▫ Ability Food Network, Have Dreams ▫ Teaching Together Chicago ▫ *Center for Enriched Living Proposal* ▫ *Shore Community Services*
4. Create/renew residential	▫ Group Home Renewal Initiative ▫ *St. Coletta's CILAs Proposal*
5. Collaborative programs	▫ Communities of Practice: day and residential programs; development
6. Improve direct care staffing	▫ Research effort on impact of crisis ▫ Intern program discussions
7. Increase individual philanthropic support	▫ #ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

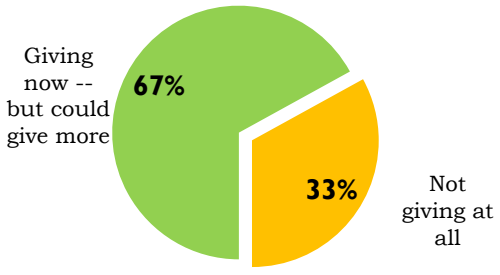
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

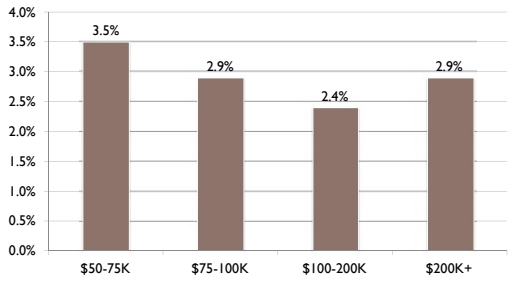
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

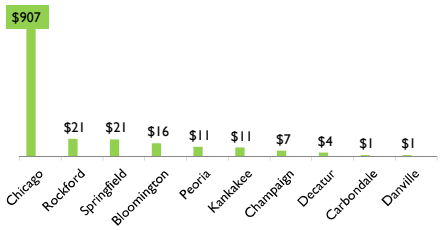
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	Request	Recommended
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

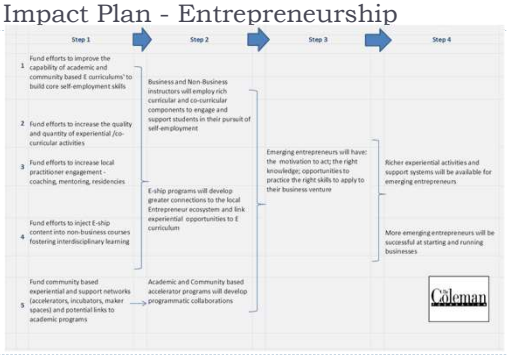
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

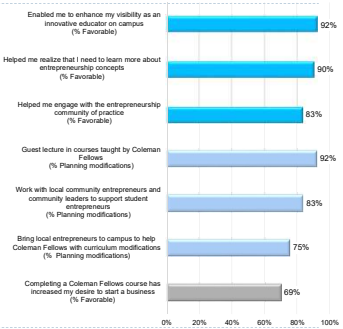
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

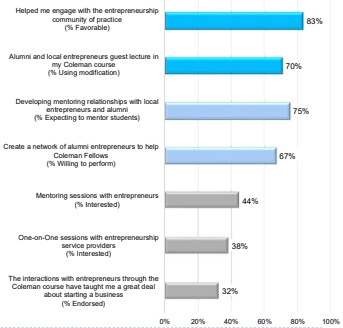
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



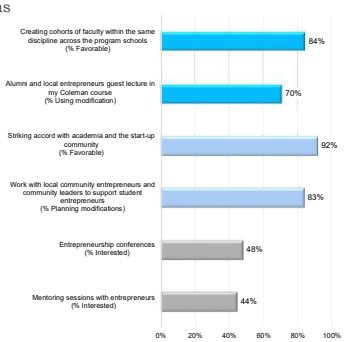
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

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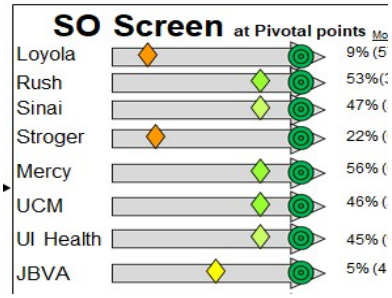

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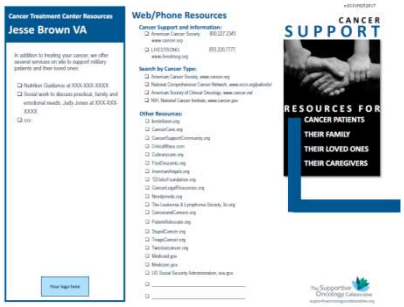
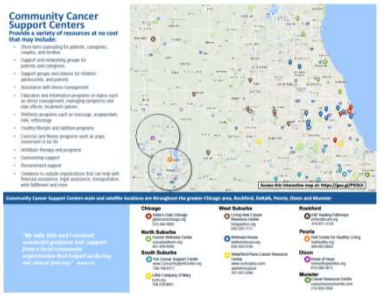


Coleman Supportive Oncology Collaborative Adults



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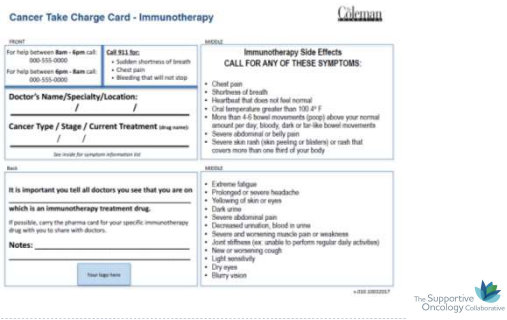


Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

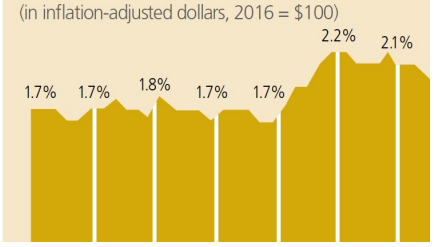
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	▫ PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	▫ Anixter Center transition in works ▫ *Shore Community Services Proposal* ▫ NFS / Envision merger
3. Expand job opportunity	▫ Ability Food Network, Have Dreams ▫ Teaching Together Chicago ▫ *Center for Enriched Living Proposal* ▫ *Shore Community Services*
4. Create/renew residential	▫ Group Home Renewal Initiative ▫ *St. Coletta's CILAs Proposal*
5. Collaborative programs	▫ Communities of Practice: day and residential programs; development
6. Improve direct care staffing	▫ Research effort on impact of crisis ▫ Intern program discussions
7. Increase individual philanthropic support	▫ #ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

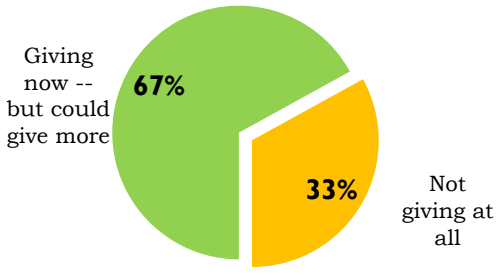
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

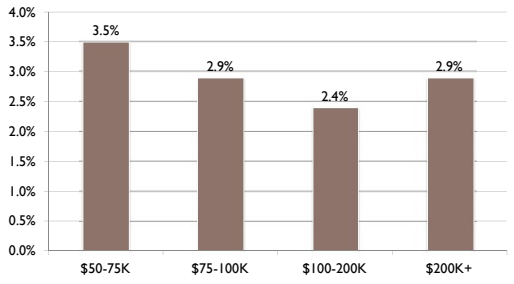
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

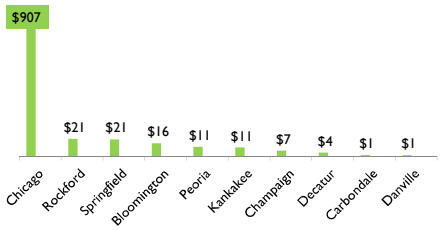
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.

  They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

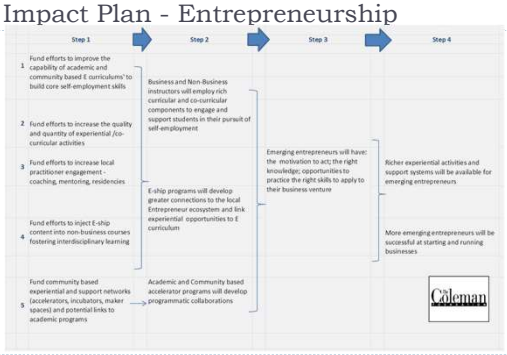
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

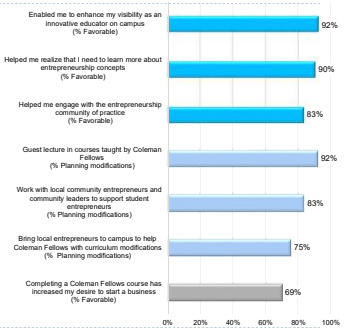
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

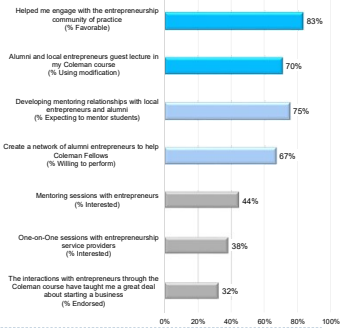
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



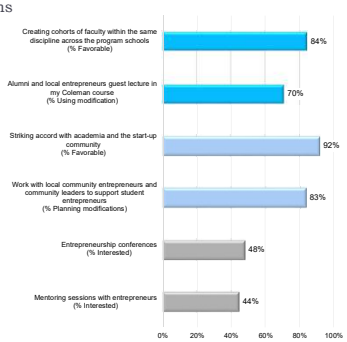
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

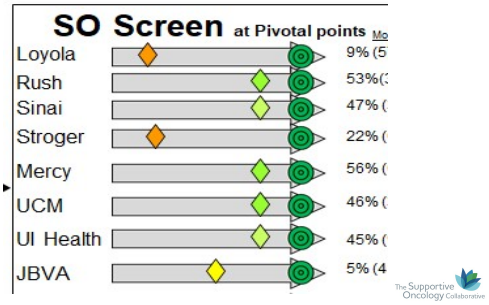
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



The Supportive Oncology Collaborative

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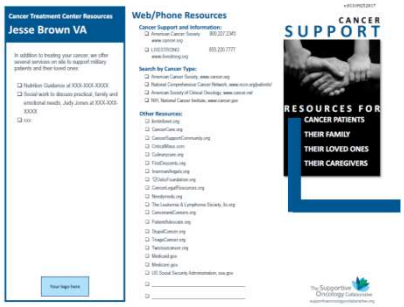

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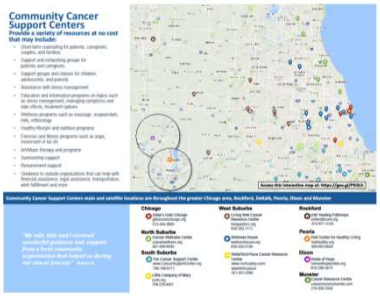
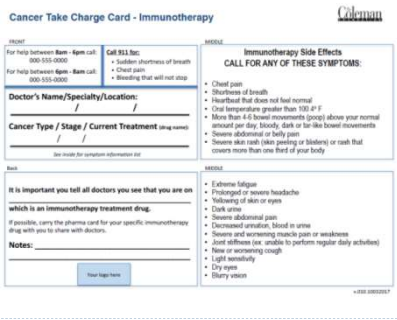


Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

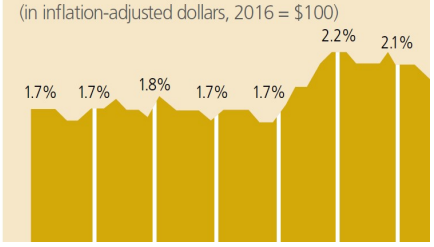
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

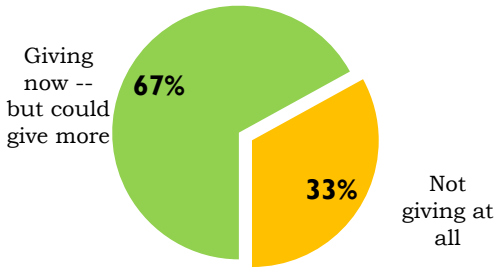
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

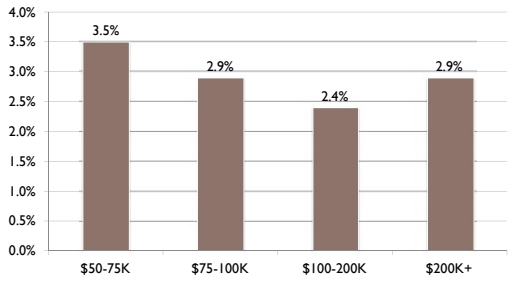
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

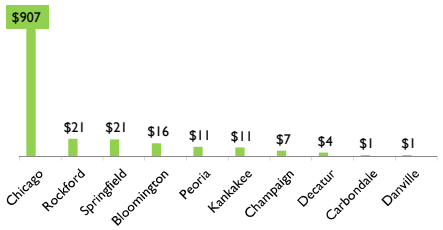
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

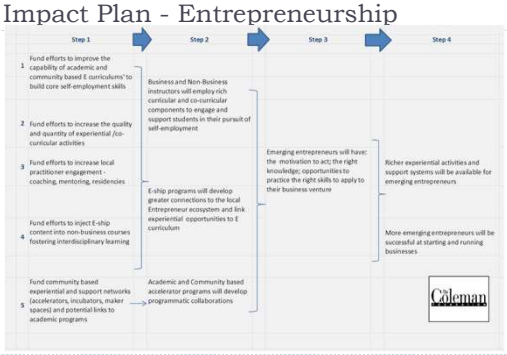
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

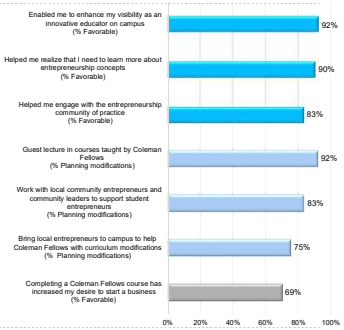
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

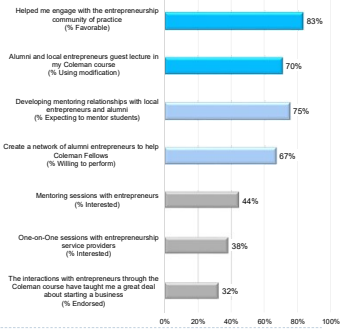
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



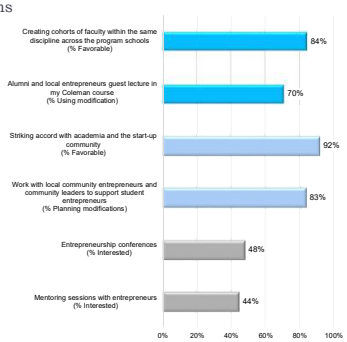
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[4] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

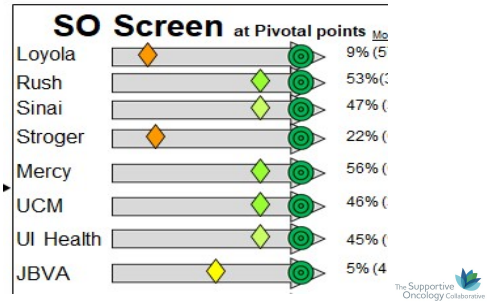
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



The Supportive Oncology Collaborative

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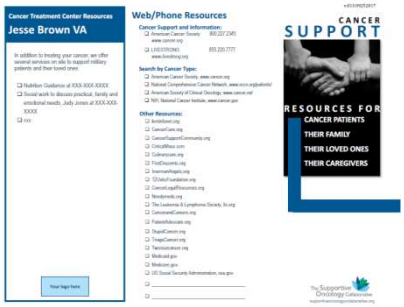

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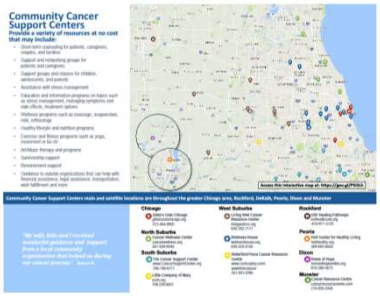

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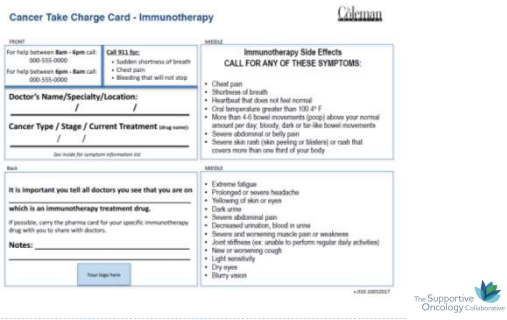

Coleman Supportive Oncology Collaborative Adults

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2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

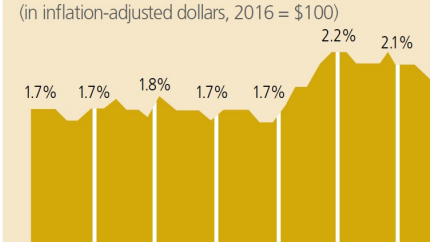
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

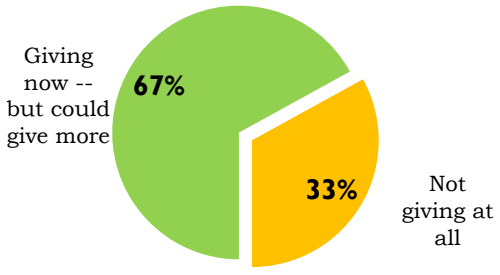
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

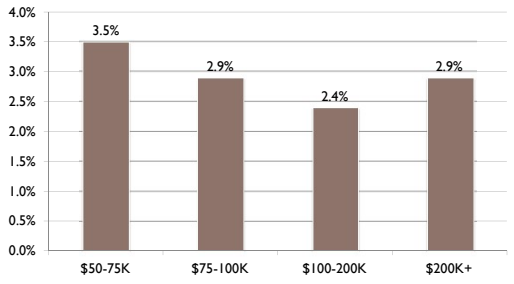
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

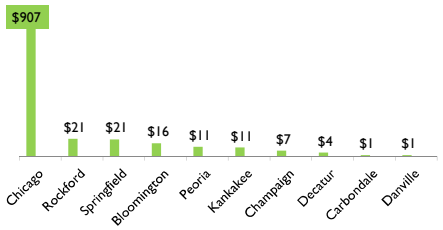
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

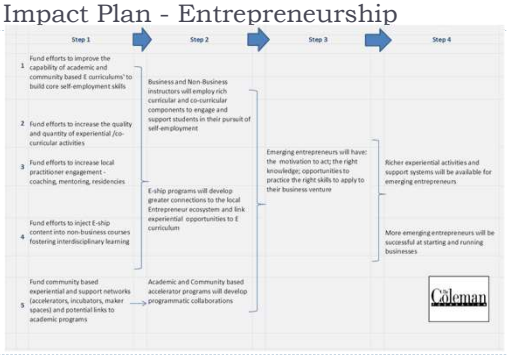
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

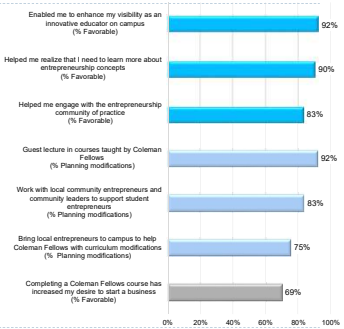
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

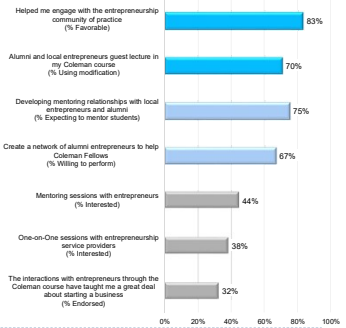
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



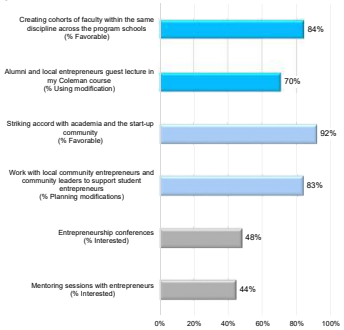
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

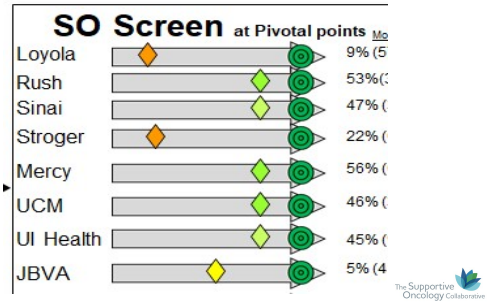
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



The Supportive Oncology Collaborative

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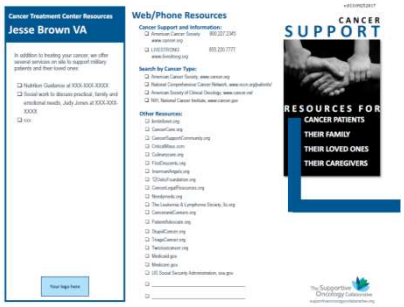
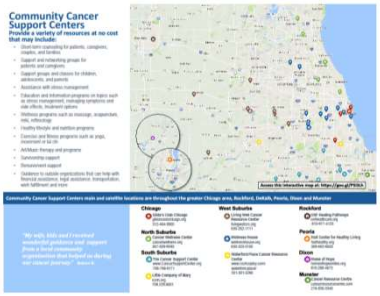
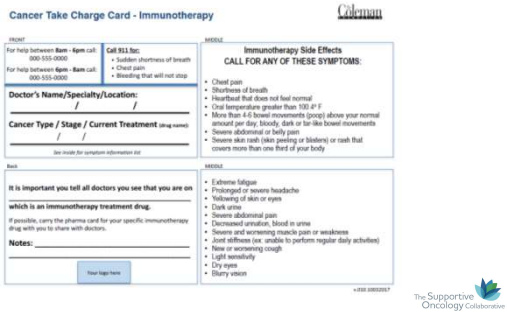


Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

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Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
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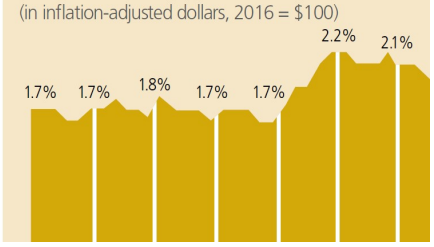
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

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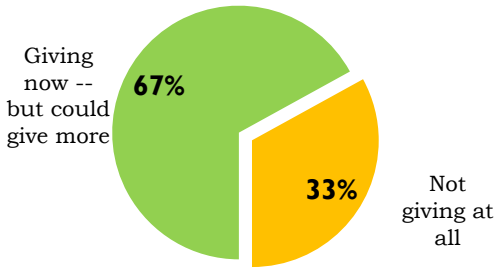
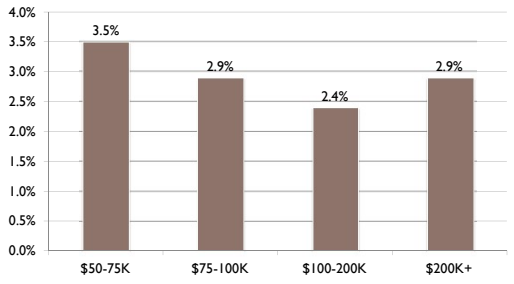
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

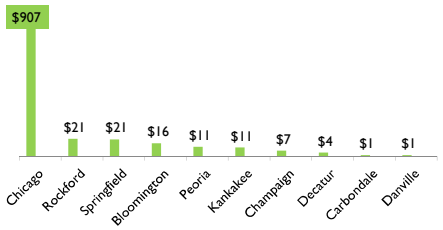
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	Request	Recommended
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

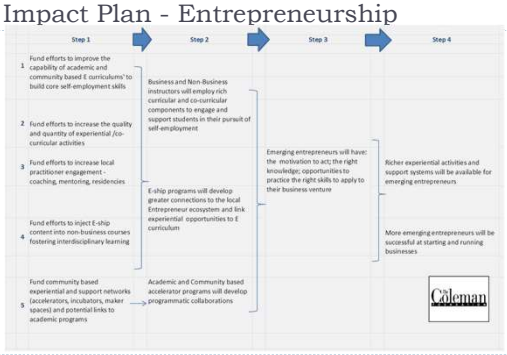
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

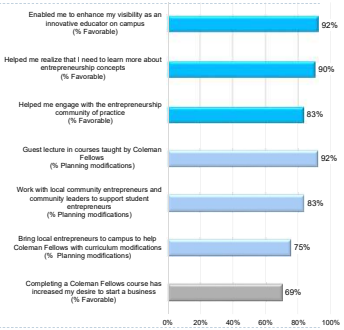
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

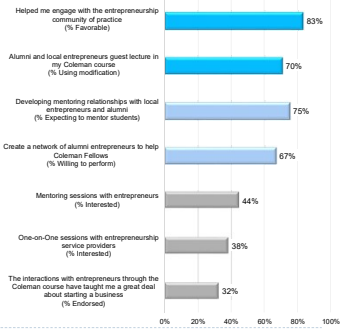
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



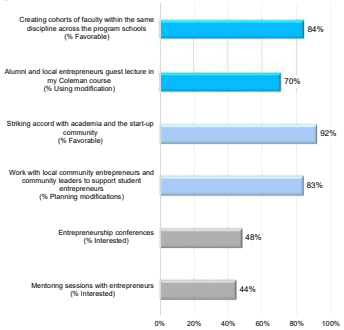
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

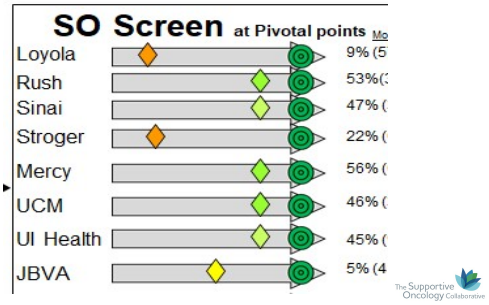
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



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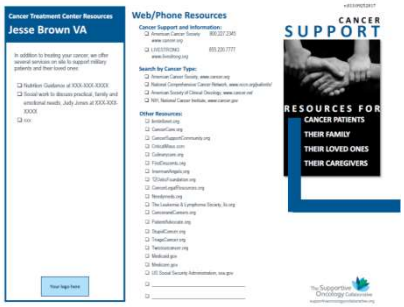
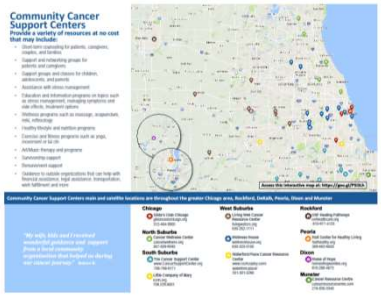


Coleman Supportive Oncology Collaborative Adults



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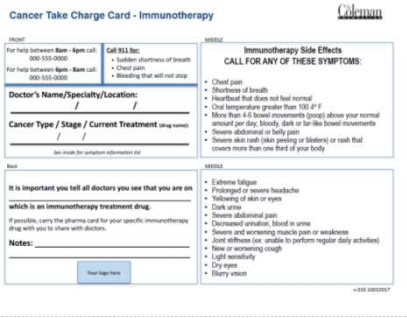

Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
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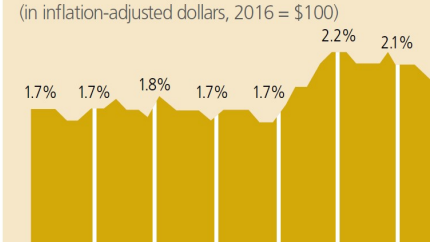
#ILGIV

Total giving as a percentage of GDP: 1976–2016

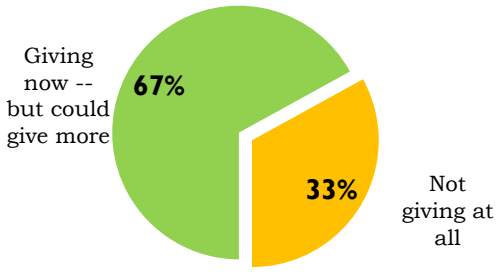
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

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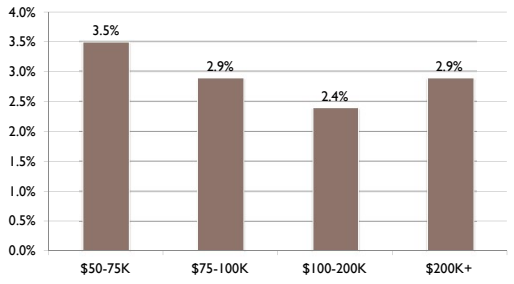

Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

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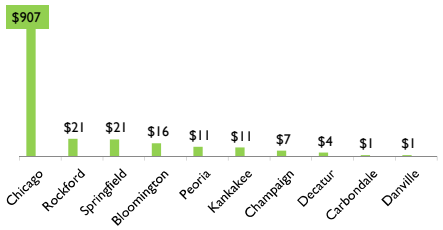


Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

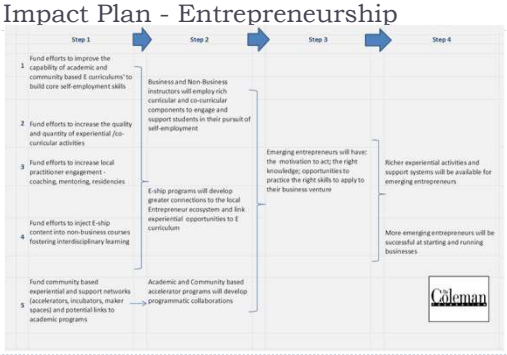
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

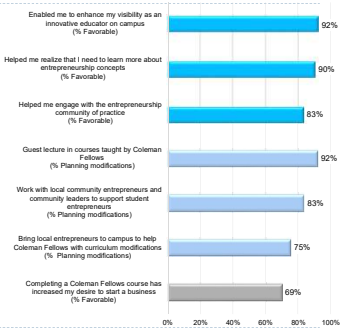
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

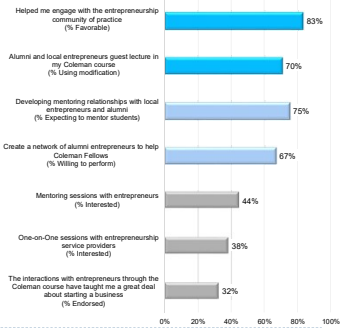
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



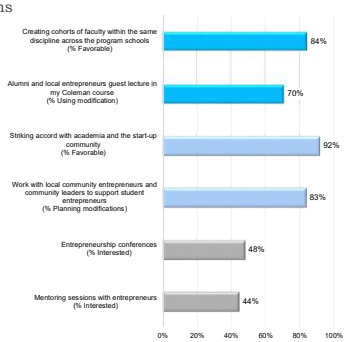
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

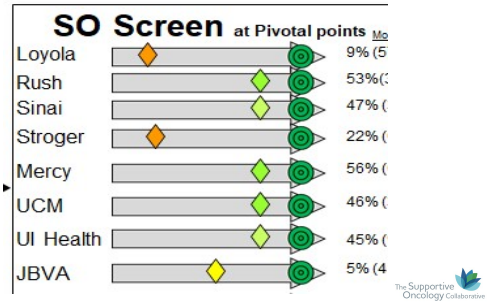
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



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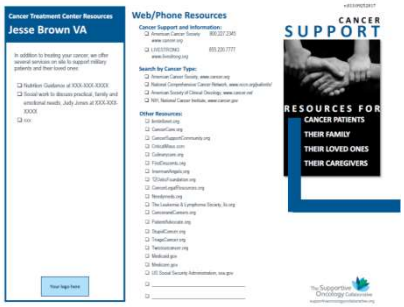
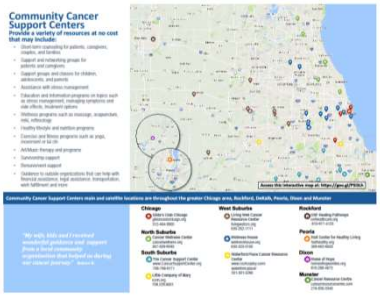


Coleman Supportive Oncology Collaborative Adults



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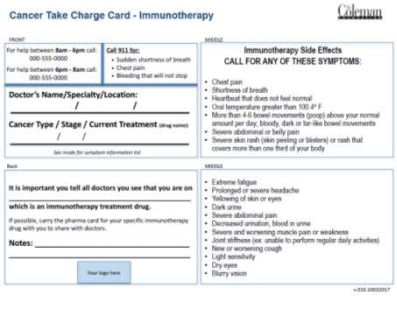

Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

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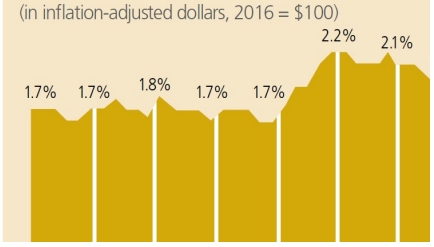
Total giving as a percentage of GDP: 1976–2016

(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

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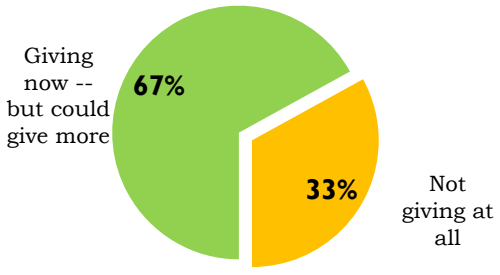

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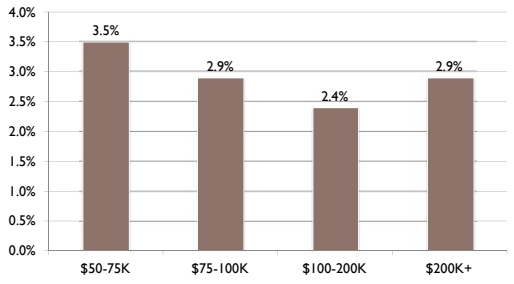

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A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

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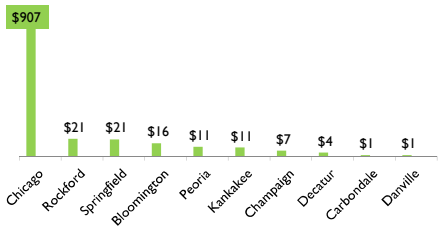

Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

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- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.

  They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

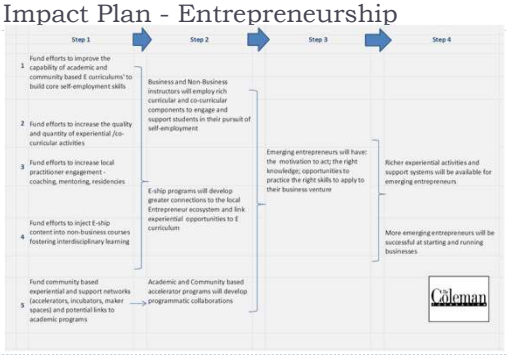
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

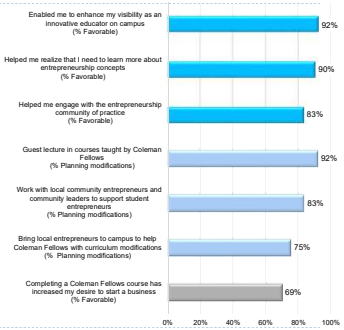
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

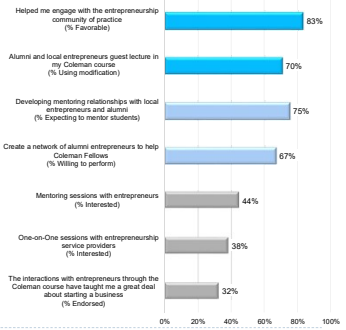
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



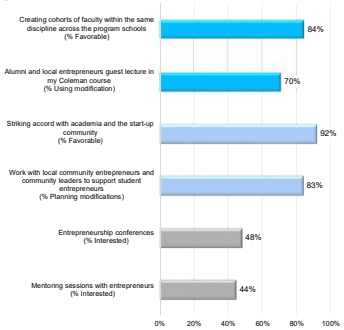
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

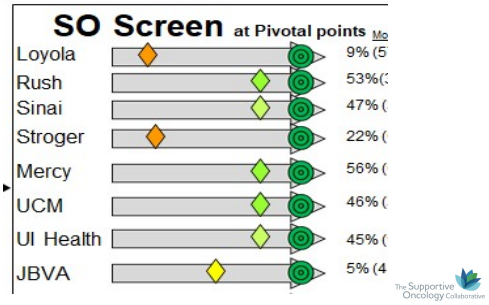
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults



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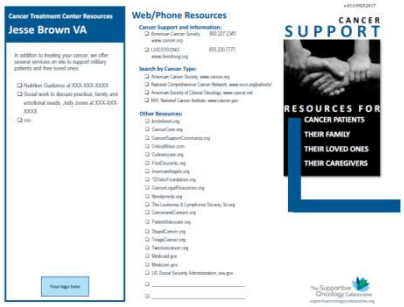
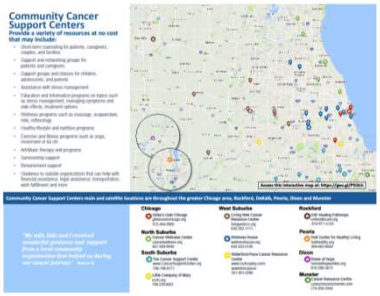


Coleman Supportive Oncology Collaborative Adults



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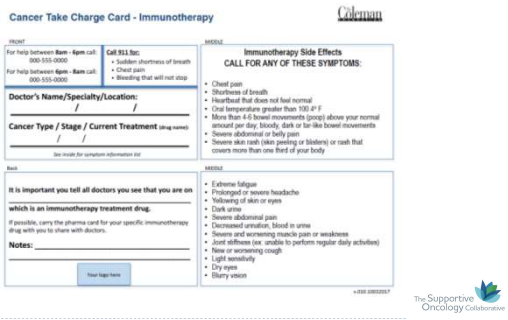


Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

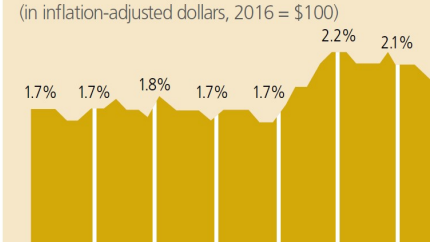
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

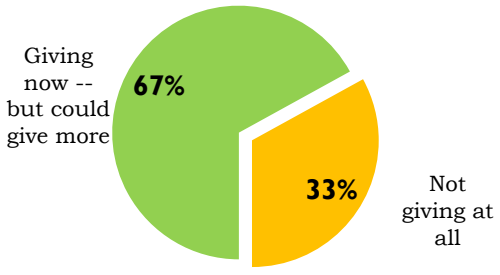
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

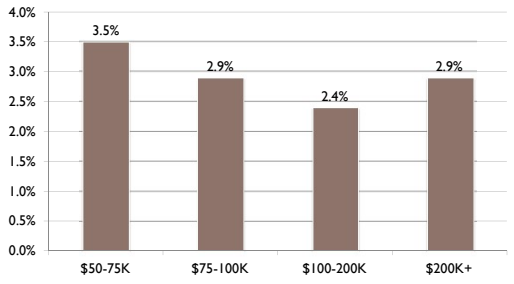
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

#ILGIVE



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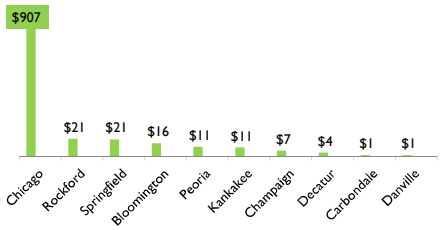

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- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

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Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
Total	**$1,627,986**	**$1,598,600**

Agenda - Entrepreneurship

Program	Request	Recommended
Chicago Urban League	$50,000	$50,000
Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
- E Center's reach is impressive. FY 2017, served 500 business, provided over 870 hours of coaching, and + 3,740 hours of training. Clients are from underserved communities of Chicago: 70% start-up, 30% existing, 60% are women.
- FY 2017, clients obtained $650k in equity capital, $55MM in contracts and created 82 jobs.

Weaknesses
- First grant to organization. Need to get to know the organization better to determine fit within the Chicago entrepreneurship community.

Why to Fund
- Aligns with E Impact Plan and the directional interest expressed by the board. This community based Center offers non-academic programming, and supports entrepreneurship in underserved communities.

Sunshine Enterprises
Recommended Amount: $70,000

Strengths
- Strong Executive Director with long ties to the community
- Active Advisory Board that is able to raise money among diverse supporters

Weaknesses
- There was a senior staff member change that lead to a staff reorganization and a slowdown in planned program expansion.

Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment

The Coleman Foundation

Board of Directors Meeting

November 15, 2017

Opening

- Convene
- Overview
- Approval of Minutes

Program Agenda

- Financial and Audit Reviews
- Budget and RDA
- Ruzicka Operational Support
- 990- PF
- Investment Performance, IPS
- Grant Budget Review
- Program Strategy Review
  - Fellows Program Assessment and Next Steps
  - CSOC
  - #ILGIVE
- 11 Proposals
- Director Discussions

Financial & Investment Review

Board of Directors Meeting

November 15, 2017

Financial Overview

1. 11/10/17 Balance Sheet
2. 09/30/17 Financial Statements
3. Budget Update
4. Audit 2016
5. RDA
6. Tony operational support work
7. 990 – PF
8. Medical

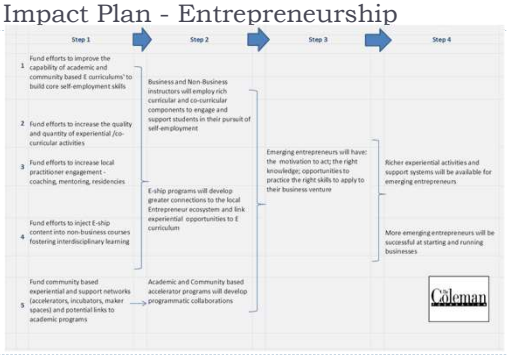
Investment Committee

- Manager Performance Update
  - In-House Account
- Committee Activity
- Asset Allocation
  - Equities Level, Income, Cash
  - Re-balancing
  - New Ideas
- Investment Policy Statement

Program Update NEEDS UPDATED #'S

- Grant Budget Review
  - Paid YTD - $4,523,747
- Program Strategy Update

Impact Plan - Entrepreneurship



Entrepreneurship grantmaking funding strategies for '17

1. Improve the capability of academic and community-based E curricula to build core self-employment skills
2. Increase the quality and quantity of experiential / co-curricular activities
3. Increase local practitioner engagement – coaching, mentoring, residencies
4. Inject E-ship content into non-business courses
5. Fund community-based experiential and support networks (accelerators, incubators, makerspaces) and links to academic programs

Funded projects and others in pipeline are addressing these opportunities

1. Improve the capability of academic and community-based E curricula	❑ *Chicago Neighborhood Initiatives* ❑ DePaul ❑ *Sunshine Enterprises*
2. Increase the quality and quantity of experiential / co-curricular activities	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*
3. Increase local practitioner engagement – coaching, mentoring, residencies	❑ *Chicago Urban League E Center Proposal*
4. Inject E-ship content into non-business courses	❑ Coleman Fellows Program Assessment
5. Fund community-based experiential and support networks and links to academic programs	❑ *Chicago Neighborhood Initiatives* ❑ *Sunshine Enterprises*

The Coleman Foundation Faculty Entrep Fellows Program is in its 9th year

- Established in 2009-2010 academic year to build upon local efforts of a few grantees
- 167 grants to 31 colleges totaling over $3.3MM
- An additional $1MM in program expense for coordination, meetings (live and web), training

- More than 500 Faculty Fellows have modified a course in their discipline to incorporate self-employment concepts
- More than 300 syllabi published
- Over 750,000 web site visitors
- Fellows Coleman Entrepreneur-in-Residence new addition in 2016

Since Inception, the Program has had three stated goals

1. Advance the Coleman Definition of Entrepreneurship
   - *Definition: *"Self-employment through business ownership which has significant elements of risk, control, and reward."*
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

Recent Assessment of Program done by External Party

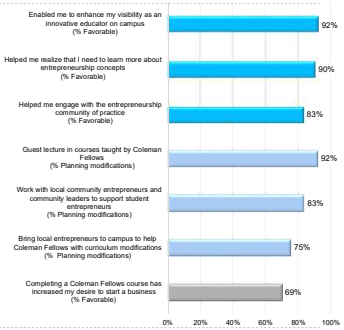
- Conducted by Center for Research and Service at IIT during 2016-17 academic year
- Methodology
  - Phase 1: Multiple stakeholder meetings and interviews to develop the assessment framework and surveys.
  - Phase 2: Survey data collected from three stakeholder groups:
    - Coleman Fellows -- 88 responses
    - Coleman Entrepreneurs-in-Residence (CERs) -- 12 responses
    - Students -- 288 responses
  - Phase 3: Data across the three stakeholder groups analyzed to determine program strengths and areas for improvement.

Assessment evaluated impact in relation to CFI's 5 Impact Plan strategies

1. Improving the capability of academic and community based entrepreneurship curricula to build core entrepreneurship and self-employment skills.
2. Increasing the quality and quantity of experiential and co-curricular activities.
3. Increasing local practitioner engagement such as coaching, mentoring and entrepreneurs-in-residence opportunities.
4. Supporting efforts to inject entrepreneurship content into non-business courses fostering interdisciplinary entrepreneurial learning.
5. Supporting community based experiential learning opportunities, and supporting entrepreneurship networks such as accelerators, incubators, makers-spaces and potential links to academic programs.

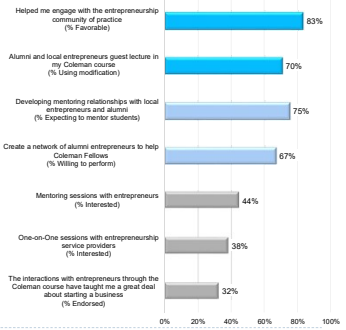
Impact 1: Improve the capability of curricula build core entrepreneurship & self-employment skills

- ***Fellows*** indicated that the program has had positive impacts on entrepreneurship education and their teaching.
- ***CERs*** indicated interest in growing the program through various curriculum modifications.
- ***Students*** endorsed that Coleman courses increased desire to start businesses across non-business majors (e.g., Engineering and Science fields).



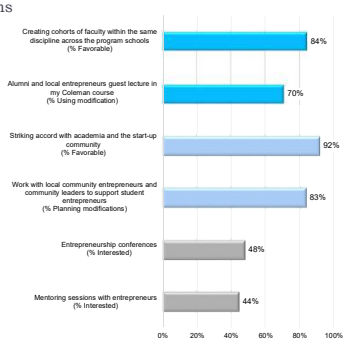
Impact 3: Increasing local practitioner engagement such coaching, mentoring and entrepreneurs-in-residence opportunities

- Most ***Fellows*** indicated that they invite others as guest lecturers and that their role helps them engage with the surrounding community.
- Most ***CERs*** indicated they are willing to perform tasks to increase local practitioner engagement.
- Some ***students*** had positive experiences learning from other entrepreneurs and are interested in experiential learning activities that expand to the community.



Impact 5 : Supporting community based experiential learning opportunities, supporting entrepreneurship networks & potential links to academic programs

- Most ***Fellows*** indicated that they involve alumni and local entrepreneurs to some degree and believe that creating cohorts of faculty across programs will foster engagement.
- ***CERs*** exhibit a strong willingness to promote the program by establishing links with the community.
- ***Students*** are interested in experiential learning activities that engage with the surrounding community.



Program is meeting current goals; Opportunity exists to explore new ones

CURRENT:

1. Advance the Coleman Definition of Entrepreneurship
2. Build Entrepreneurship education in non-business departments
3. Cultivate cohorts of entrepreneurship educators on individual campuses and across many disciplines

PROSPECTIVE:

4. Disseminate entrepreneurship content modules to community based entrepreneurship support organizations locally and nationally.

Additional Entrepreneurship Updates

- Beloit
- DePaul
  - Global Consortium of Entrepreneurship Centers Conference - October 18-20, 2018

Impact Plan - Cancer

	STRATEGIES	IMMEDIATE OUTCOMES	INTERMEDIATE OUTCOMES	INTENDED IMPACT
1	Fund capital and program projects that enable the delivery of comprehensive treatment.	**Health Care Providers**	**Health Care Providers**	Cancer patients in the Chicago Metro area are fully engaged in their cancer treatment plan, and achieve the best possible outcome and quality of life.
2	Fund education programs[1] for cancer patients, physicians and health care professionals.	Grantees will offer the most effective tools and resources possible to cancer patients, and employ supportive oncology practices[3] in which healthcare professionals collaborate	Medical professionals will be able to develop and deliver an optimal comprehensive treatment plan for the cancer patient.	
3	Fund collaborative[2] efforts that include comprehensive clinics[3], psychosocial support and palliative care.	**Cancer Patients** Cancer patients must be fully engaged in development of a treatment plan and empowered to make decisions regarding their continuity of care.	**Cancer Patients** Individuals with cancer are knowledgeable and actively participate in cancer treatment.	
4	Fund efforts to promote clear communication of treatment options to patients.			

[1] education programs refer to professional development, disease or treatment specific education, and mentoring, not medical school education
[2] collaborations would include efforts between doctors and other health care professionals at same or across institutions
[3] multidisciplinary medical team develops treatment options and discusses advantages and disadvantages with the patient
[4] refers to services from diagnosis to end of life

Health/Rehab/Cancer grantmaking funding strategies for '17

1. Capital and program projects that enable the delivery of comprehensive treatment
2. Education programs for cancer patients, physicians and healthcare professionals
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care
4. Promote clear communication of treatment options to patients

Funded projects and others in pipeline are addressing these opportunities

1. Capital and program projects that enable the delivery of comprehensive treatment	▫ *St. Anthony's Hospital Focal Point Capital Campaign*
2. Education programs for cancer patients, physicians and healthcare professionals	▫ *NormaLeah Ovarian Cancer Proposal* ▫ *EPEC Surgery Proposal* ▫ *Coleman Primary Palliative Medicine Training, phase III Proposal* ▫ CSOC Adult
3. Collaborative efforts that include comprehensive clinics, psychosocial support and palliative care	▫ *EPEC Surgery Program* ▫ *Coleman Primary Palliative Medicine Training* ▫ CSOC Adult
4. Promote clear communication of treatment options to patients	▫ None

Capital Campaign – something to consider (Health/Rehab, Entrepreneurship, Other)

Focal Point – A Community Anchor

- New site of St. Anthony's Hospital
- Bridge between near Southwest and West side and Chicago as a whole
- Five pillars of focus
  - Early Childhood
  - Education
  - Health/Wellness
  - Job creation/workforce development
  - Affordable Housing

Cancer Care/Workforce Development

Saint Anthony Hospital - lead tenant
- Community hospital providing diagnostic, surgical and infusion therapy cancer care
- Expansion of support groups
- Recreation facility providing holistic support for patients and their family members

- **Business Incubator/Accelerator**
- Spaces for entrepreneurs to develop and prototype under short-term, low-rent leases
- Business support services, lending options, mentoring
- **Apprenticeship Program**
- Training center for tradesmen (bricklayers, carpenters, iron workers, etc.)
- **Vocational School** for youth

https://hdr.wistia.com/medias/2g1n92o57q

Overview of Partnerships/Collaborations

Coleman Supportive Oncology Collaborative (CSOC)

Cancer patients are:

1) regularly screened for distress, psychosocial support and palliative care needs; and

2) receive all services as identified by screenings (from diagnosis through survivorship and end-of-life) from a collaboration of multiple, high quality service providers that have core competencies in delivering cancer care.

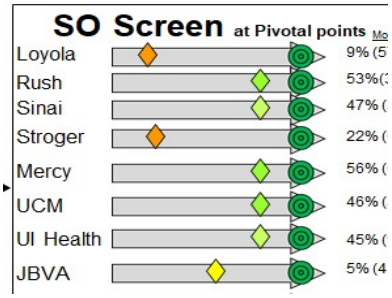
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative CSOC - Adults

- 10 hospitals conducting screening and follow-up of supportive care needs
- Over 4,000 outpatients screened using the CSOC tool.
- 26 training courses posted/available on NCCN website.
  - 5,000 courses accessed; 3,200 completed.
  - 3,000 by healthcare professional in the United States
  - 1,100 from Illinois – 50% by University of Illinois Health
  - 200 from Canada, Europe, Asia
- CSOC Website Launched
  - Destination for media requests, screening tool and resource seekers, and general information about the collaboration.

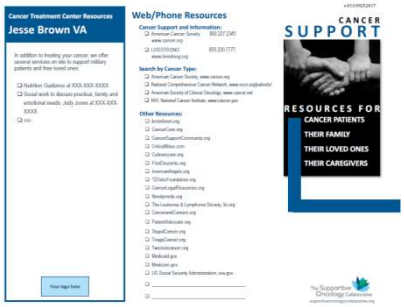
The Supportive Oncology Collaborative

Coleman Supportive Oncology Collaborative Adults

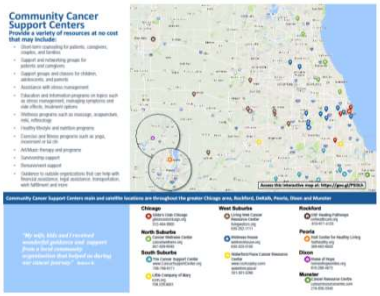


The Supportive Oncology Collaborative

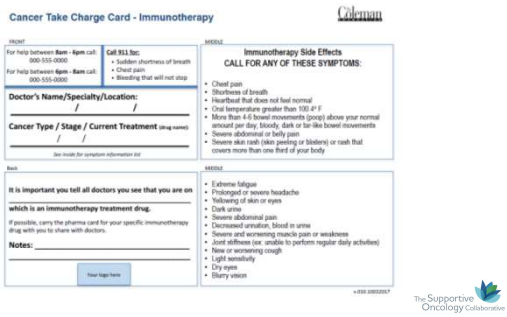
Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults



Coleman Supportive Oncology Collaborative Adults

"Institutional Collaboration Improves Cancer Care in Chicago" – *Cure, Oncology Nursing News*

2017 Impact Plan – Developmental Disabilities

	Strategies (things CFI funds)	Immediate Outcomes (Changes in Grantee Organizations)	Intermediate Outcomes (Changes in Individuals served by Grantee organizations)	Impact (Our vision of success)
1	Fund efforts to advance an understanding of the drivers of Quality of Life (QoL)	Grantees discern the drivers of increased quality for life of program participants and facilitate their efforts to increase it	Vocational Individuals with developmental disabilities have the opportunity to identify from a variety of options the work that helps them to be fulfilled and to participate in the economy	Individuals with developmental disabilities will experience a higher quality of life and increased self-determination
2	Fund efforts to transition sheltered workshops to community-integrated & employment programs			
3	Fund efforts to expand job opportunities and prepare individuals for workplace success			
4	Fund efforts to create and renew housing alternatives, including emerging models which allow for ownership by residents and other parties		Residential Individuals with developmental disabilities can choose from a varied and increasing set of options the residential arrangement that gives them comfort and helps them to be fulfilled	
5	Fund collaborative programs which include multiple grantees	→ Grantees identify best-of-breed program approaches and generate scalable solutions		
6	Fund efforts to improve direct care staffing	→ Grantees have stable, competent front-line staff		
7	Fund efforts to increase individual philanthropic support	→ Grantees raise significant funds from private individuals in light of declining State of Illinois support		

Disabilities grantmaking funding strategies for '17

1. Advance an understanding of "Quality of Life"
2. Transition sheltered workshops to community-integrated & employment programs
3. Expand job opportunity
4. Create and renew residential environments
5. Collaborative programs with multiple grantees
6. Improve direct care staffing
7. Increase individual philanthropic support

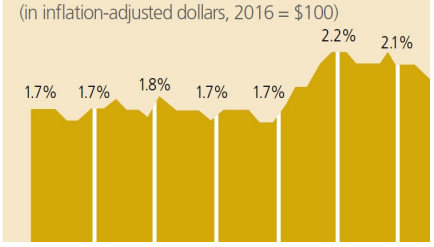
Funded projects and others in pipeline are addressing these opportunities

1. Advance understanding of "Quality of Life"	PACTT/I4A CQL training extended
2. Transitions sheltered workshops to community-integrated programs	Anixter Center transition in works *Shore Community Services Proposal* NFS / Envision merger
3. Expand job opportunity	Ability Food Network, Have Dreams Teaching Together Chicago *Center for Enriched Living Proposal* *Shore Community Services*
4. Create/renew residential	Group Home Renewal Initiative *St. Coletta's CILAs Proposal*
5. Collaborative programs	Communities of Practice: day and residential programs; development
6. Improve direct care staffing	Research effort on impact of crisis Intern program discussions
7. Increase individual philanthropic support	#ILGIVE Matching Grants Program

#ILGIV

Total giving as a percentage of GDP: 1976–2016

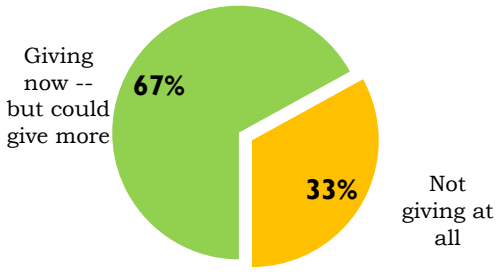
(in inflation-adjusted dollars, 2016 = $100)



Source: Giving USA Report 2017

#ILGIV

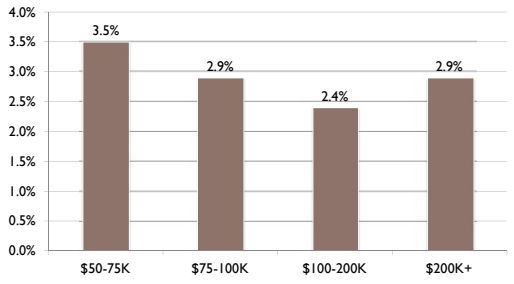
At Least One Third of Households Are NOT Giving to Charity



Source: Panel Study of Income Dynamics Data

$400MM Opportunity in $100-200M Income Segment

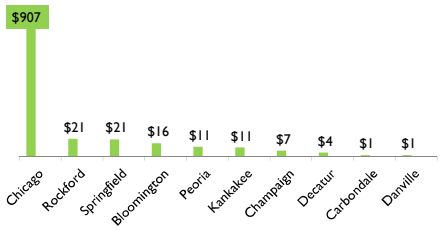
#ILGIVE



Source: "How America Gives", Chronicle of Philanthropy, October 2017

A $1 Billion #ILGIVE Opportunity if Giving Reaches National Average

#ILGIV



Dollars In MMs

Source: "How America Gives", Chronicle of Philanthropy, October 2017

70 Grantees in CFI Matching Grants Program

#ILGIV

- Dollar-for-dollar matching grant, capped at $10,000 per organization
  - Three match tiers ($25, $100, $500)
- Match donations made online on:
  - Kickoff window Nov 1-3 and Giving Tuesday, Nov 28
- 26 organizations in research program
  - Represented over 100K email addresses
  - Tested responses at first two tiers to different matches
- $700,000 maximum award pool with payment of awards in 2018
- Bus stop and train station ads, WBEZ spots, targeted social media ads

Program Update

Teaching Together Chicago
- Kick-off Oct. 5th at Old St. Patrick's Church
- NBC News http://www.teachingtogetherchicago.org/news/

Center for Independence through Conductive Education wins award "High Expectations for Employment" from World Cerebral Palsy

Proposal Review Agenda

Program	**Request**	**Recommended**
Entrepreneurship	200,000	170,000
Heath/Rehab	921,576	921,600
Disabilities	325,000	325,000
Other	181,410	182,000
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Agenda - Entrepreneurship

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Sunshine Enterprises	100,000	70,000
Chicago Neighborhood Init.	50,000	50,000
Total Entrep	**$200,000**	**$200,000**

Chicago Urban League
Recommended Amount: $50,000

Strengths
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Weaknesses
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Recommended Amount: $70,000

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- Strong Executive Director with long ties to the community
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Why to Fund
- SE will serve ~ 300 entrepreneurs in 2017 in under resourced neighborhoods. The majority of clients are in business as opposed to start-ups. These are main street businesses.
- Opportunity to learn more about the function and needs of community based E-ship programs

Chicago Neighborhood Initiatives
Recommended Amount: $50,000

Strengths
- The five training partners are well known in the community
- There is interest from several State of Ill. Departments who seem to be able to raise funds as well as the business and foundation communities.
- There is access to business start-up capital

Weaknesses
- The E-ship programming across the training partners varies significantly. They have limited collaborative experience
- The project still has areas needing to be developed

Why to Fund
- There is interest and support from both the business and foundation communities. This project is a proxy for the unsuccessful attempt to bring Defy Ventures to Illinois. The hope is that successes in the project will bring more State interest and support. This limited investment in the project provides an opportunity to learn more about the space and work with programs and stakeholders we have had limited contact with.

Agenda – Health/Rehab

Applicant	Request	Recommended
NormaLeah Ovarian	$30,000	$30,000
Northwestern University	97,000	97,000
Rush Univ. Medical Ctr	$794,576	$794,600
Total	**$921,576**	**$921,600**

NormaLeah Ovarian Cancer Initiative
Recommended Amount: $30,000

Strengths
- Passionate leader with strong commitment
- Quality educational program content developed with academic partner

Weaknesses
- Small organization with limited resources and staff
- Few connections to needed hospital partners

Why to Fund
- Opportunity to scale physician education program with major academic hospitals for broad reach

Northwestern University
Recommended Amount: $97,000 (over two years)

Strengths

- EPEC Surgery will build on the proven core curriculum, thus not necessary to create curriculum for surgical teams from scratch.
- Collaborative effort between EPEC core staff and expert faculty/educators from institutions across the country.
- EPEC has potential to produce revenue after the program is created, piloted and disseminated.

Weaknesses

- EPEC lacks sufficient revenue to create new curriculum, and seeks grants to adapt core curriculum.

Why to Fund

- Contributes to other palliative care work i.e. Coleman Palliative Medicine Training Program and Supportive Oncology Collaborations.

Rush University Medical Center
Recommended Amount: $794,600 (over three years)

Strengths

- CMPTP trains doctors and mid-level providers to provide palliative care to meet the escalating demand for clinical services.
- Offers a unique experiential education, which is the key differentiating factor to other programs in the country.
- Five year proven record of increasing the number of institutional programs, retaining trained workforce, reducing days in ICU, decreasing cost of care at end of life.

Weaknesses

- While recognizing the training program needs to become sustainable, project team lacks the skills, time and know how.

Why to Fund

- The need for palliative care services far exceeds available resources. Estimates indicate 20% of cancer patients require palliative care services at any given time (www.capc.org). Existing palliative medicine teams reach approximately 4% of the population. Highly unlikely for current workforce to meet the demand.

Agenda - Disabilities

Applicant	Request	Recommended
Ctr for Enriched Lvg	$50,000	$50,000
Shore Community Svc	75,000	75,000
St. Coletta's of Illinois	200,000	200,000
Total	**$325,000**	**$325,000**

Center for Enriched Living (CEL)
Recommended Amount: $50,000 (over two years)

Strengths
- CEL is completely funded by private support, and families pay for participation in programs and services.
- CEL is responding to requests from clients and families looking for job opportunities.
- First year of program, CEL worked with 20 clients and placed 12 in full or part-time jobs.

Weaknesses
- Having one staff person committed to employment program limits number of clients served. Fundraising needed to hire staff.

Why Fund
- The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

Shore Community Services, Inc.
Recommended Amount: $75,000

Strengths
- New Executive Director is strong leader, administrator and well connected to other DD leaders.
- Many staff members have 10, 15, 20 and 30+ years of service; staff retention rate of 94%.
- Organizational goal is to transition their clients from the sheltered workshop and integrate them into aspects of the community.

Weaknesses
- As with other DD agencies, state budget constricts the services they can provide.

Why to Fund
- This is a first grant to Shore. The program aligns with DD Impact Plan, and serves individuals in another geography in the Chicagoland area.

St. Coletta's of Illinois
Recommended Amount: $200,000

Strengths
- Due to the larger number of the agency's CILAs, skilled inhouse crew does renovations and repairs.
- Using inhouse maintained crew significantly reduces the labor costs for renovations and repairs. ($200k for work to 10 homes)

Weaknesses
- Renovations and repairs are ongoing due to age of homes and damage caused by individuals w/DD.

Why to Fund
- The project residential goals align with DD Impact Plan.
- Long standing relationship with St. Coletta's. Last grant made in 2004.

Agenda – Other

Applicant	Request	Recommended
Latino Alzheimer's	$53,410	$54,000
La Rabida Children's Hsp	$128,000	$128,000
Total	**$181,410**	**$182,000**

Latino Alzheimer's & Memory Disorder Alliance (LAMDA) Recommended Amount: $54,000

Strengths

- LAMDA has a passionate Founder/Executive Director, a Board who's skill and engagement is improving and committed medical partners in Alivio, Rush and Sinai. They are beginning to attract local foundation funding.
- They are a trusted provider in the Hispanic community.

Weaknesses

- While the Board is more engaged, the organization continues to rest on the shoulders of the Executive Director/Founder.

Why Fund

- LAMDA has slowly developed its programing from memory screenings and limited educational offerings to include care giver support groups, basic case management and day programs for individuals with Alzheimer's. Expanding programs to include suburban Cook County will allow LAMDA to serve more families in need and could offer the opportunity additional community financial support

La Rabida Children's Hospital Recommended Amount: $128,000

Strengths

- Created a transition program to care for NICU infants to accommodate referrals from closing or shrinking hospital pediatric programs. Over the last two years, La Rabida admissions increased from 19% to 39%.
- Services of the Baby Step program are provided at a lower cost than those at a hospital NICU.

Weaknesses

- The large program budget requires hospital to fundraise to continue to provide transition services for a population predominantly on Medicaid.

Why Fund

- Board member interest to participate in communities with population sets of people in need. The comprehensive nature of the transition process aligns with CFI's goal of supporting holistic approaches to complex problems.

Other Business

- Board member engagement
- Meeting conduct and planning
- RMS Meeting
- Retreat
- Operations
- Other
- 2018 Meeting Schedule
  - Annual Meeting – Wednesday, March 6 & Thursday, March 7
  - Regular Meeting –Tuesday, June 5
  - Regular Meeting – Wednesday, August 22
  - Regular Meeting – Thursday, November 15
- Adjournment