

## Financial Statements for the six months ending June 30, 2019:

- June investment activity realized gains of \$5.1 million (primarily Pinnacle and in-house accounts from the rebalancing that was reviewed with the Board in prior meetings). In addition, the market value of the portfolio experienced an unrealized gain of \$3.2 million in June. On a year-to-date basis, the total portfolio is 11% or \$18.7 million higher at \$181.9 million at June 30, 2019 compared to December 31, 2018. Equity/Fixed Ratio (generally defined by overall fund manager categorization) was 71.8/28.2% at June 30, 2019 compared to 69.8/30.2% at yearend.

*(See exhibits A for comparative investment portfolio balances and A-1 for a detailed list of all holdings, in alphabetical order and now classified by investment type– equity, fixed, private equity and real estate. The difference in % classification between Exhibits A and A-1 is caused by certain fund managers holding more than one asset classification as shown in A-1, but being grouped in one category in Ex A – i.e. North Coast holds fixed, equity and real estate investments This investment classification will be refined in future months, as appropriate, with the Investment Committee.)*

- Revenues:
  - Interest and dividends of \$2.0 million ytd is \$314k higher than the prior year and \$380k higher than budget.
  - Realized net gain of \$5.0 million ytd in 2019 compares to \$3.7 million net gain in 2018. (The budget amount of \$3.7 million gain is calculated as 6/12 of the annual \$7.9 million total fiscal year budget.) June activity discussed above reversed prior ytd realized net loss. It is not currently anticipated that significant investment transactions will occur during the rest of the fiscal year.
  - Other investment income includes distributions for Portfolio Advisors Funds IV, V and the Secondary Fund.
  - The endowment value increased \$3.2 million in June for a total unrealized net gain of \$15.7 million in the first six months of 2019 compared to a net unrealized loss of (\$3.0 million) in 2018 for a year over year variance of \$18.7 million.
- Grants:
  - Grants paid of \$2.2 million are \$189k more than prior year and \$204k less than budget.
  - Starting in 2019, we are also recording grants that have been approved, but not yet paid, \$2.2 million as of June 30, 2019. Total grant activity (payments, approvals and payables) agrees with Lisa's monthly analysis.
  - The 5 year trend of grant payments by quarter has been added as Exhibit F. The Foundation has paid 27% of the total grant target of nearly \$8.0 million through June 30, 2019, which is similar pacing to the prior year. \$3.2 million grant payments for 2019 remain to be approved (some at the August Board meeting) or identified.
- Expenses:
  - Investment management expenses of \$220k in 2019 appear to be \$188k less than the prior year. 2018 monthly amounts were not corrected for the change to accrual accounting and represents fees for 2017. 2019 expenses are \$19k more than budget. An analysis of investment fees will be forthcoming in a future month.
  - General and administrative expenses of \$909k are \$91k higher than the prior year and \$19k more than budget. Compared to the prior year: 2019 includes accounting consulting and Kittleman fees that were not spent in 2018, higher office rent per lease terms and timing of business insurance payments made in May and June compared to June and July in prior year and budget, offset by reduced program support spending, CFO retirement in May and 2018 retreat expenses that did not recur in 2019. The budget variance can be attributed to higher accounting consulting, unbudgeted Kittleman project, RSM tax bill, and timing of business insurance payment. Wages and health insurance are favorable to the budget attributed to the mid-May retirement of the CFO and his movement to Medicare health coverage starting in March (and away from the Foundation's plan). Overall, the CFO savings nearly offset the increased accounting consulting. The \$19k office supplies

- budget does include \$10k for new furniture, of which \$3k was spent in January and capitalized as a fixed asset leaving a \$7k difference. (See exhibit C for detail.)
- Consistent with the latest accounting rules (Accounting Standards Update 2016-14) adopted by the Foundation for the 12/31/18 audited financial statements, costs are allocated on a functional basis and allocated among investment, program services and management/general. Management determines a reasonable allocation methodology. Time and effort is estimated to allocate: salaries and benefits, director expenses and program support. Square footage is used to allocate occupancy. The 2019 YTD expense allocation is shown on Exhibit C.
- Full Year 2019 Forecast
    - A full year **2019 forecast** was created at the end of July. This forecast reflects the Board's decision to increase 2019 grant payouts by \$1.5 million to nearly \$8.0 million; and spending for program support, administrative expenses and capital were also updated. In total, qualifying distributions are forecasted to total \$9.8 million, \$1.4 million higher than budget. Grants will be \$1.5 million higher offset by reduced administrative expenses of \$86k and reduced capital spending of \$33k. Further, the forecasted spending should qualify the Foundation for the 1% excise tax rate in 2019. Details will be presented at the August Board Meeting and are **not** included in the June financial statement package.
  - Minimum Distribution Analysis (Ex. D) and Analysis of Charitable Spending Requirements (Ex. E):
    - The original budgeted 2019 spending assumed an **average** net asset value of \$170.6 million by 12/31/19. (FYI - The 12/31/18 actual net asset value was \$164.5 million.) Based on this assumption, the Foundation would need to have qualifying distributions of \$8.3 million to qualify for the 1% excise tax. The estimated undistributed income from the prior year is \$7.5 million. Total budgeted distributions (including grant payments, administrative expenses and capital spending) are \$8.5 million.
    - The 12-month rolling average net asset value as of 6/30/19 is higher than budget at \$177.0 million. Based on this ytd average, the Foundation would need to have qualifying distributions of \$8.7 million to qualify for the 1% excise tax, which is \$275k more than total budgeted spending.
    - The minimum distribution analysis and analysis of charitable spending requirements now reflect the July forecast of \$9.8 million targeted charitable spending.
    - As of June 30, 2019, the Foundation has \$4.3 million of charitable spending required for the balance of 2019 to reach the new forecast of \$9.8 million. This represents 43% of the full year forecast and it seems reasonable to conclude the Foundation is on –track to meet the revised charitable spending target. This includes \$3.2 million additional grants to be approved and paid in 2019. (see Exhibit E).